

Salesforce AppExchange Price Quotation

Carahsoft Technology Corp

CARASOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190

PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (877) 878-7468



TO: Albert Chavez
Laredo College
West End Washington Street
Laredo, TX 78040 USA

FROM: Josh Moore
Salesforce ISV Team
at Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, VA 20190

EMAIL: albert.chavez@laredo.edu

EMAIL: Josh.Moore@carahsoft.com

PHONE: (956) 721-5316

PHONE: (571) 591-6340

TERMS: Contract Number: EI00063~2021MA
Contract Term: 04/1/2021 to 03/31/2031
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 53166441
QUOTE DATE: 03/14/2025
QUOTE EXPIRES: 07/06/2025
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$72,654.75
TOTAL QUOTE: \$72,654.75

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
YEAR 4						
38	EBCM	EBCM – Etrieve Base Bundle (Security and Central) Softdocs SC, LLC Start Date: 07/07/2025 End Date: 07/06/2026		\$2,906.19	OM 1	\$2,906.19
39	CONTENTSUB	Softdocs' next-generation, browser-based enterprise content management solution. Provides centralized, secure storage of content from across your institution. Annual Subscription 5 year agreement Softdocs SC, LLC - CONTENTSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$11,624.76	OM 1	\$11,624.76
40	SCANLICSUB	Scanner user licenses are in addition to standard concurrent user licenses and must be assigned or reassigned to specific users by a system or departmental administrator. Annual Subscription 5 year agreement Softdocs SC, LLC - SCANLICSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$11,624.76	OM 1	\$11,624.76
41	FORMSSUB	Allows for the completion and management of electronic forms and business process applications through a secure, browser-based solution. Requires Etrieve Flow for workflow functionality. Annual Subscription 5 year agreement Softdocs SC, LLC - FORMSSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$11,624.76	OM 1	\$11,624.76
42	FORMSBUILDERSUB	Allows for end-users and administrators to design and build responsive e-forms through a browser-based interface. Completed e-forms can be quickly deployed within Etrieve Forms upon completion Softdocs SC, LLC - FORMSBUILDERSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$5,812.38	OM 1	\$5,812.38

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
43	CONNECTSUB	Facilitates integration through supported API's, third-party vendor integration frameworks and database connections/scripts, as well as provides access to the Etrieve API library. Annual Subscription 5 year agreement Softdocs SC, LLC - CONNECTSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$5,812.38	OM 1	\$5,812.38
44	FILESUB	Also provides for easy batch scanning of documents in a high production environment. An Etrieve scanning user license is required for each user leveraging the Etrieve File application. Softdocs SC, LLC - FILESUB Start Date: 07/07/2025 End Date: 07/06/2026		\$2,906.19	OM 1	\$2,906.19
45	LAUNCHSUB	Allows for one-click access to documents related to an active ERP screen. An Etrieve concurrent user license is required to access and view documents. Annual Subscription 5 year agreement Softdocs SC, LLC - LAUNCHSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$2,906.19	OM 1	\$2,906.19
46	FLOWSUB	When paired with Etrieve Content and/or Etrieve Forms, Etrieve Flow in the cloud provides advanced, dynamic workflow of electronic forms and content. Annual Subscription 5 year agreement Softdocs SC, LLC - FLOWSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$11,624.76	OM 1	\$11,624.76
47	ECOMMSUB	Allows emails and attachments to be captured into Etrieve through the use of monitored mailboxes. Annual Subscription 5 year agreement Softdocs SC, LLC - ECOMMSUB Start Date: 07/07/2025 End Date: 07/06/2026		\$2,906.19	OM 1	\$2,906.19
48	REPORTS	An integrated browser-based reporting solution for the Etrieve Platform. Annual Subscription 5 year agreement Softdocs SC, LLC - REPORTS Start Date: 07/07/2025 End Date: 07/06/2026		\$2,906.19	OM 1	\$2,906.19
YEAR 4 SUBTOTAL:						\$72,654.75
SUBTOTAL:						\$72,654.75
TOTAL PRICE:						\$72,654.75
TOTAL QUOTE:						\$72,654.75

SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
YEAR 5						
49	EBCM	EBCM – Etrieve Base Bundle (Security and Central) Softdocs SC, LLC Start Date: 07/07/2026 End Date: 07/06/2027		\$2,993.37	OM 1	\$2,993.37

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SUGGESTED OPTIONS

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50	CONTENTSUB	Softdocs' next-generation, browser-based enterprise content management solution. Provides centralized, secure storage of content from across your institution. Annual Subscription 5 year agreement Softdocs SC, LLC - CONTENTSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$11,973.50	OM 1	\$11,973.50
51	SCANLICSUB	Scanner user licenses are in addition to standard concurrent user licenses and must be assigned or reassigned to specific users by a system or departmental administrator. Annual Subscription 5 year agreement Softdocs SC, LLC - SCANLICSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$11,973.50	OM 1	\$11,973.50
52	FORMSSUB	Allows for the completion and management of electronic forms and business process applications through a secure, browser-based solution. Requires Etrieve Flow for workflow functionality. Annual Subscription 5 year agreement Softdocs SC, LLC - FORMSSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$11,973.50	OM 1	\$11,973.50
53	FORMSBUILDERSUB	Allows for end-users and administrators to design and build responsive e-forms through a browser-based interface. Completed e-forms can be quickly deployed within Etrieve Forms upon completion Softdocs SC, LLC - FORMSBUILDERSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$5,986.76	OM 1	\$5,986.76
54	CONNECTSUB	Facilitates integration through supported API's, third-party vendor integration frameworks and database connections/scripts, as well as provides access to the Etrieve API library. Annual Subscription 5 year agreement Softdocs SC, LLC - CONNECTSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$5,986.76	OM 1	\$5,986.76
55	FILESUB	Also provides for easy batch scanning of documents in a high production environment. An Etrieve scanning user license is required for each user leveraging the Etrieve File application. Softdocs SC, LLC - FILESUB Start Date: 07/07/2026 End Date: 07/06/2027		\$2,993.37	OM 1	\$2,993.37
56	LAUNCHSUB	Allows for one-click access to documents related to an active ERP screen. An Etrieve concurrent user license is required to access and view documents. Annual Subscription 5 year agreement Softdocs SC, LLC - LAUNCHSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$2,993.37	OM 1	\$2,993.37
57	FLOWSUB	When paired with Etrieve Content and/or Etrieve Forms, Etrieve Flow in the cloud provides advanced, dynamic workflow of electronic forms and content. Annual Subscription 5 year agreement Softdocs SC, LLC - FLOWSUB Start Date: 07/07/2026 End Date: 07/06/2027		\$11,973.50	OM 1	\$11,973.50

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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
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59	REPORTS	An integrated browser-based reporting solution for the Etrieve Platform. Annual Subscription 5 year agreement Softdocs SC, LLC - REPORTS Start Date: 07/07/2026 End Date: 07/06/2027		\$2,993.37	OM 1	\$2,993.37
YEAR 5 SUBTOTAL:						\$74,834.37
SUGGESTED OPTIONS SUBTOTAL:						\$74,834.37

ATTENTION PO MUST INCLUDE ALL ITEMS LISTED BELOW FOR PROCESSING**

- Net 30 Payment Terms
- ESD (electronic delivery)
- Quote # 53166441
- Contract Vehicle # (if applicable)

*The pricing and discounts in the Carahsoft Quote reflect bundled pricing. Should products or quantities change, pricing is subject to change.

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Invoicing Schedule

Subscription and services for Year 1 will be invoiced upfront upon execution of contract. The invoice will be due per the payment terms below. Following years will be invoiced annually thereafter and will be contingent on Laredo College renewing each year's agreement with Carahsoft.

Notes

All professional services, including implementation services, if listed above, are only valid during the subscription term described in the proposal/statement of work or for twelve months (12) from date of signature, whichever comes first. Client will reimburse Softdocs for expenses reasonably incurred in the performance of the services described above, including travel, lodging, etc.