

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

May 3, 2017

SUBJECT: PROPOSALS

Proposal for Catering
Proposal for Drug and Alcohol Testing
Proposal for Stock Forms

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

May 3, 2017

PROPOSALS FOR CATERING

EXPLANATION: The Deputy Director of Business and Technology Services requested that proposal #1704 be solicited for Catering Services. Eighteen proposals were mailed. Eleven responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for Catering Services, proposal #1704 is awarded to responsive bidders: Bill Miller Bar-B-Q, Crumpets, Domino's Pizza, Heavenly Gourmet, Davila's Bar-B-Q, Jason's Deli, Hearthstone Restaurant Group, SA Catering Concepts, Subway, Taco Cabana, and W.D. Deli for an estimated amount of \$75,000.00.**

PROPOSAL FOR DRUG AND ALCOHOL TESTING

EXPLANATION: The Deputy Director of Administrative and Instructional Services requested that proposals be solicited for drug and alcohol testing. Six proposals were mailed. Two responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. The proposal for drug and alcohol testing, proposal #1705 is awarded to responsive bidder: **Pinnacle Medical Management for an estimated amount of \$650,000.00.**

PROPOSAL FOR STOCK FORMS

EXPLANATION: The Associate Director of Texas Computer Cooperative requested that proposal #1706 be solicited for Stock Forms. Four proposals were mailed. One responsive proposal was received. A tabulation of the responsive proposal is attached to this agenda item. The proposal for Stock Forms, proposal #1706 is awarded to responsive bidder: **Rabo Business Forms for an estimated amount of \$9,400.00.**

Proposal for Catering, Proposal #1704

Section 1 – Buffet Style		1-25	26-50	51-100	100-150	150-200	200+
Baked Chicken (quarter) Fresh Garden Salad w/dressing Carrots & Peas (3oz.) Potatoes Au Gratin (3 oz.) Dinner Rolls with butter Assorted Pies (slice) Iced Tea							
	Crumpets	11.50	11.50	11.00	11.00	10.50	10.50
	Davila's BBQ		12.00	10.00	10.00	10.00	10.00
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	SA Catering Concepts	16.95	15.95	14.95	13.95	12.95	11.95
Baked Sliced Smoked Ham (6oz.) Fresh Garden Salad w/dressing Green Beans (3oz.) Oven Roasted Potatoes (3 oz.) Dinner Rolls with butter Assorted Pies (slice) Iced Tea							
	Bill Miller BBQ (4oz)	X	X	8.25	8.25	6.95	6.95
	Crumpets	11.50	11.50	11.00	11.00	10.50	10.50
	Davila's BBQ		12.00	12.00	12.00	11.00	11.00
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	SA Catering Concepts	16.95	15.95	14.95	13.95	12.95	11.95
		1-25	26-50	51-100	100-150	150-200	200+
Pizza, Large, 1 topping, 8 slices							
	Crumpets	1.95	1.95	1.85	1.85	1.75	1.75
	Domino's	\$7 per pizza					
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	SA Catering Concepts	17.00	16.00	15.00	14.00	13.00	12.00
Roast Beef Meal-Mushroom Wine Sauce (6 oz.) Fresh Garden Salad w/dressing Oven Roast New Potatoes (3 oz.) Green Beans Almondine (3 oz.) Rolls w/Butter Assorted Cakes (slice) Iced Tea							
	Crumpets	13.50	13.50	13.00	13.00	12.50	12.50
	Davila's BBQ		13.00	13.00	13.00	12.00	12.00
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	SA Catering Concepts	18.75	17.75	16.75	15.75	14.75	13.75

Section I – Buffet Style		1-25	26-50	51-100	100-150	150-200	200+
Brisket Meal (6 oz.) Cole Slaw (3 oz.) Pinto Beans (3 oz.) Potato Salad (3 oz.) Rolls w/Butter Brownies (2 ea.) Iced Tea							
	Bill Miller’s BBQ (4 oz.)	X	X	8.25	8.25	6.95	6.95
	Crumpets	12.00	12.00	11.50	11.50	11.00	11.00
	Davila’s BBQ		12.00	11.00	10.00	10.00	9.00
	Hearthstone		16.88	16.04	15.19	15.19	15.19
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	SA Catering Conxcepts	18.75	17.75	16.75	15.75	14.75	13.75
Mexican Dinner Meal Crispy Beef Tacos (1 ea.) Cheese Enchiladas (2 ea.) Chips & Salsa Spanish Rice (3 oz.) Beans (black, refried , borracho) (3 oz.) Flour Tortillas (2 ea.) Iced Tea							
	Bill Miller BBQ (see below)	x	x	8.75	8.75	7.45	7.45
	Crumpets	11.50	11.50	11.00	11.00	10.50	10.50
	Davila’s BBQ		12.00	11.00	11.00	10.00	10.00
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	SA Catering Conxcepts	14.25	13.25	12.25	11.25	10.25	9.25
	Taco Cabana	7.99	7.99	7.99	7.49	7.49	6.99

(Bill Miller offers carne guisada plate at referenced prices or fajita plate at \$9 per plate)

Lasagna Meal (6 oz.) Fresh Garden Salad w/Dressing Seasoned Green Beans (3 oz.) French Bread w/Garlic Parsley Butter Brownies (2 ea.) Iced Tea							
	Crumpets	11.50	11.50	11.00	11.00	10.50	10.50
	Davila’s BBQ	12.00	11.00	10.00	10.00	10.00	10.00
	Hearthstone		14.88	14.14	13.39	13.39	13.39
	Heavenly Gourmet	13.00	13.00	13.00	13.00	13.00	13.00
	Jason’s Deli*	See below					
	SA Catering Conxcepts	16.75	15.75	14.75	13.75	12.75	11.75

*Jason’s Deli quoting a choice of Chicken Pasta Primo, Chicken Alfredo (6-8 oz.) \$12.78, Penne Pasta w/Meatballs, Zucchini Garden Pasta \$12.58

Seated II – Seated Dinner	1-25	26-50	51-100	100-150	150-200	200+
Baked Chicken Meal Baked Chicken (quarter) Fresh Garden Salad w/Dressing Carrots & Peas (3 oz.) Potatoes Au Gratin (3 oz.) Dinner Rolls w/Butter Assorted Pies (slice) Iced Tea						
Crumpets	14.75	14.75	14.25	14.25	13.75	13.75
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	18.75	17.75	16.75	15.75	14.75	13.75
Baked Sliced Turkey Meal Baked Slice Turkey Breast (6 oz.) Fresh Garden Salad w/Dressing Baked Sweet Potatoes (3 oz.) Green Beans Almondine (3 oz.) Dinner Rolls w/Butter Assorted Cakes (slice) Iced Tea						
Crumpets	13.50	13.50	12.00	12.00	12.50	12.50
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	18.75	17.75	16.75	15.75	14.75	13.75
	1-25	26-50	51-100	100-150	150-200	200+
Roast Beef Meal W/Mushroom Wine Sauce (6 oz.) Fresh Garden Salad w/Dressing Oven Roast New Potatoes (3 oz.) Green Beans Almondine (3 oz.) Rolls w/Butter Assorted Cakes (slice) Iced Tea						
Crumpets	15.25	15.25	14.75	14.75	13.75	13.75
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	19.75	18.75	17.75	16.75	15.75	14.75
Brisket Meal Brisket (6 oz.) Cole Slaw (3 oz.) Pinto Beans (3 oz.) Potato Salad (3 oz.) Rolls w/Butter Brownies (2 ea.) Iced Tea						
Crumpets	13.75	13.75	12.75	12.75	12.25	12.25
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	19.75	18.75	17.75	16.75	15.75	14.75

Section II – Seated Dinner

	1-25	26-50	51-100	100-150	150-200	200+
Mexican Dinner Meal Crispy Beef Tacos (1 ea.) Cheese Enchiladas (2 ea.) Chips & Salsa Spanish Rice (3 oz.) Beans (black, refried or borracho) (3 oz.) Flour Tortillas (2 ea.) Iced Tea						
Crumpets	13.75	13.75	12.75	12.75	12.25	12.25
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	16.25	15.25	14.25	13.25	12.25	11.25
Taco Cabana	9.99	9.99	9.99	9.49	9.49	8.99
Fajita Dinner Meal Beef Fajita (3.5 oz.) Chicken Fajitas (3.5 oz.) W/Sliced Grilled Onions & Green Pepper Chips & Salsa Spanish Rice (3 oz.) Beans (black, refried or borracho) (3 oz.) Flour Tortillas (3 ea.) Iced Tea						
Crumpets	14.50	14.50	14.00	14.00	13.50	13.50
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	19.75	18.75	17.75	16.75	15.75	14.75
Taco Cabana	11.99	11.99	11.99	11.49	11.49	10.99

*Taco Cabana – Chips & salsa are \$1 extra, no cheese enchiladas, full service buffet

	1-25	26-50	51-100	100-150	150-200	200+
Lasagna Meal (6 oz.) Fresh Garden Salad w/Dressing Seasoned Green Beans (3 oz.) French Bread w/Garlic Parsley Butter Brownies (2 ea.) Iced Tea						
Crumpets	13.75	13.75	12.75	12.75	12.25	12.25
Heavenly Gourmet	15.00	15.00	15.00	15.00	15.00	15.00
SA Catering Concepts	18.75	17.75	16.75	15.75	14.75	13.75

*Jason's Deli quoting a choice of Chicken Pasta Primo, Chicken Alfredo (6-8 oz.) \$12.78, Penne Pasta w/Meatballs, Zucchini Garden Pasta \$12.58

Section IV – Box Lunch

	1-25	26-50	51-100	100-150	150-200	200+
Ham & Cheese Sandwich Lunch on 6" Hoagie Bun, chips, cookie, tea.						
Bill Miller BBQ (no cheese)			8.25	8.25	6.95	6.95
Crumpets	8.50	8.50	8.25	8.25	8.00	8.00
Davila's BBQ	9.00	9.00	9.00	8.00	8.00	7.00
Hearthstone	10.39	10.39	9.87	9.35	9.35	9.35
Heavenly Gourmet	8.50	8.50	8.50	8.50	8.50	8.50
Jason's Deli	9.87	9.87	9.87	9.87	9.87	9.87
SA Catering Concepts	12.00	11.00	10.00	9.00	8.00	7.00
Subway	7.75	7.00	6.75	6.50	6.25	6.00
W.D. Deli	11.25	11.25	11.25	11.25	11.25	11.25
Tuna Salad Sandwich Lunch on White/Wheat Bread, chips, cookie, tea.						
Crumpets	9.10	9.10	8.60	8.60	8.35	8.35
Davila's BBQ	9.00	9.00	9.00	8.00	8.00	7.00
Hearthstone	10.39	10.39	9.87	9.35	9.35	9.35
Heavenly Gourmet	8.50	8.50	8.50	8.50	8.50	8.50
Jason's Deli	8.69	8.69	8.69	8.69	8.69	8.69
SA Catering Concepts	11.25	10.25	9.25	8.25	7.25	6.25
W.D. Deli	9.75	9.75	9.75	9.75	9.75	9.75
Tuna Salad Sandwich Lunch on 6" Hoagie Bun, chips, cookie, tea.						
Crumpets	9.10	9.10	8.60	8.60	8.35	8.35
Davila's BBQ	9.00	9.00	9.00	8.00	8.00	7.00
Hearthstone	10.39	10.39	9.87	9.35	9.35	9.35
Heavenly Gourmet	8.50	8.50	8.50	8.50	8.50	8.50
Jason's Deli	9.28	9.28	9.28	9.28	9.28	9.28
SA Catering Concepts	12.00	11.00	10.00	9.00	8.00	7.00
Subway	7.75	7.00	6.75	6.50	6.25	6.00
W.D. Deli	10.25	10.25	10.25	10.25	10.25	10.25
Chicken Salad Sandwich Lunch on White/Wheat Bread, chips, cookie, tea.						
Crumpets	9.10	9.10	8.60	8.60	8.35	8.35
Davila's BBQ	9.00	9.00	9.00	8.00	8.00	7.00
Hearthstone	10.39	10.39	9.87	9.35	9.35	9.35
Heavenly Gourmet	8.50	8.50	8.50	8.50	8.50	8.50
Jason's Deli	8.69	8.69	8.69	8.69	8.69	8.69
SA Catering Concepts	11.25	10.25	9.25	8.25	7.25	6.25
W.D. Deli	9.75	9.75	9.75	9.75	9.75	9.75
Chicken Salad Sandwich Lunch on 6" Hoagie Bun, chips, cookie, tea.						
Crumpets	9.10	9.10	8.60	8.60	8.35	8.35
Davila's BBQ	9.00	9.00	9.00	8.00	8.00	7.00
Hearthstone	10.39	10.39	9.87	9.35	9.35	9.35
Heavenly Gourmet	8.50	8.50	8.50	8.50	8.50	8.50
Jason's Deli	9.28	9.28	9.28	9.28	9.28	9.28
SA Catering Concepts	12.00	11.00	10.00	9.00	8.00	7.00
Subway*	7.75	7.00	6.75	6.50	6.25	6.00
W.D. Deli	10.25	10.25	10.25	10.25	10.25	10.25

(*Subway is quoting cold cut trio or BMT)

Section V - Miscellaneous

Item	Crumpets	Davila's Bar B-Q	Heavenly Gourmet	Jason's Deli	SA Catering Concepts	Taco Cabana
Center Piece For Serving Table	37.00		20.00		Included	
Table Cloth for Serving Table	7.50	N/C	12.00		15.00	5.00
Put Ice in cups with lids	.50	N/C	.50	N/C	.25	
Ice in 10 lb. bag (vendor provide ice chest)	N/C		4.00	N/C not in ice chest	3.50	
Ice in 10 lb. bag (Region 20 supply ice chest)	1.75		4.00	N/C	3.50	

		1-25	26-50	51-100	100-150	150-200	200+
Disposable divided plates, flatware, cups/glasses & napkins							
	Crumpets	Included	With	Meal	Prices		
	Davila's Bar B-Q	N/C	N/C	N/C	N/C	N/C	N/C
	Heavenly Gourmet	1.00	1.00	1.00	1.00	1.00	1.00
	Jason's Deli	N/C	N/C	N/C	N/C	N/C	N/C
	SA Catering Concepts	Included					
	Taco Cabana	5.00	5.00	5.00	10.00	10.00	10.00
China, flatware, glassware & napkins							
	Crumpets	3.50	3.50	3.50	3.50	3.50	3.50
	Heavenly Gourmet	4.00	4.00	4.00	4.00	4.00	4.00
	SA Catering Concepts	3.00	3.00	3.00	3.00	3.00	3.00
Chafing dishes & unique serving dishes							
	Bill Miller BBQ	Used	With	Most	Items		
	Davila's Bar B-Q	N/C	N/C	N/C	N/C	N/C	N/C
	Crumpets	Included	With	Meal	Prices		
	Heavenly Gourmet	N/C	N/C	N/C	N/C	N/C	N/C
	Jason's Deli	5.99					
	SA Catering Concepts	Included					
Skirting for 6' tables							
	Crumpets	\$45 per table					
	Heavenly Gourmet	16.00	16.00	16.00	16.00	16.00	16.00
	SA Catering Concepts	Included	With	Table	Linen		
Linens for 6' tables							
	Crumpets	\$7.50 per table					
	Davila's Bar B-Q	\$7 each					
	Heavenly Gourmet	12.00	12.00	12.00	12.00	12.00	12.00
	SA Catering Concepts	15.00	15.00	15.00	15.00	15.00	15.00
Uniformed Service Personnel							
	Bill Miller BBQ	Only available for set-up and clean-up of own serving area					
	Crumpets	1 - 50.00	2 - 100.00	3 - 150.00	4 - 200.00	5 - 250.00	6 - 300.00
	Heavenly Gourmet	No	Charge				
	Jason's Deli	\$12/50	Per hour	Plus 15%	gratuity	Delivery fees	apply
	Spice of Life	\$60	Up to 4 hrs				
Covered tray stand							
	Crumpets	\$20	Per	stand			
	Heavenly Gourmet	No	Charge				
	SA Catering Concepts	5.00	5.00	5.00	5.00	5.00	5.00
	Spice of Life	No	Charge				

Proposal for Drug and Alcohol Testing, Proposal #1705

	Score	Medical Plaza	Pinnacle Medical
Pricing	40	40	28
Proven Ability of meet service requirements	20	5	20
Reputation/References	20	5	20
Extent where service meet needs of ESC-20	10	3	8
Past Relationship in ESC-20 & ESC10 areas	5	2	5
Total Long Term Cost	5	5	5
Total	100	60	86
Drug Test - ESC-20		\$34.00	\$45.00
Alcohol Test - ESC-20		\$15.00	\$30.00
Drug Test - ESC-10		\$34.00	\$45.00
Alcohol Test - ESC-10		\$15.00	\$30.00
Student Drug Test - ESC-20		\$23.00	\$33.00
Student Drug Test - ESC-10		\$23.00	\$33.00
Bus Driver Physical - ESC-20		\$38.00	\$60.00
Bus Driver Physical - ESC-10		\$38.00	\$60.00

Proposal for Stock Forms, Proposal # 1706

Item #	Vendor ESC #	RABO Business Forms
1	2078	\$21.50
	Total	\$1,677.00
2	6185	\$69.00
	Total	\$207.00
3	6192	\$7.55
	Total	\$3,367.30
4	6193	\$20.95
	Total	\$2,597.80
5	6194	\$9.20
	Total	\$358.80
6	6195	\$15.95
	Total	\$1,196.25