

Hallsville Independent School District

For the Consideration of the Board of Trustees

Date of Board Meeting: February 18, 2025

Topic: Approval of over \$50,000 Vendor for R22 A/C Upgrade

Background and Rationale:

This vendor is being recommended for upgrading some existing A/C units that are obsolete. R22 is no longer produced and most of these units are 20 years old. Quotes were requested from three different approved co-op vendors, and that quote summary is attached to this agenda item. We are recommending the vendor Payne Mechanical Services for this project, at a total cost of \$171,280.00. This vendor is an approved vendor with the Region 7 ESC Purchasing Co-op, of which the district is a member. This project will be funded from the General Fund.

Relationship to Strategic Plan:

Personnel Affected:

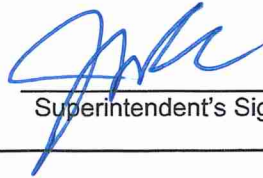
Budget Implications:

- Included in this year's budget
- Amendment of this year's budget required
- Increase in this year's budget required
- Expenditures required for next year's budget
- N/A

Recommendation: Administration is recommending the approval of the vendor Payne Mechanical Services, for the R22 A/C unit Upgrade, for a total of \$171,280.00, as presented.



Signature
(Person Bringing Information to the Board)



Superintendent's Signature

HALLSVILLE ISD
R22 A/C Upgrade
FOR CONSIDERATION AT THE FEBRUARY 18, 2025 REGULAR BOARD MEETING

	<u>Panye Mechanical Services</u>	<u>Trane</u>	<u>Texas Air Systems</u>
BUSINESS LOCATION	Longview, TX	Shreveport, LA	Longview, TX
MEMBER OF PURCHASING CO-OP	Yes - TIPS	Yes - Buyboard	Yes - TIPS
R22 A/C Upgrade Locations	\$171,280.00	\$196,500.00	\$ 328,960.00
4=Junior High			
5=1-5 Cafeteria			
2=1-5 Gym			
TOTAL QUOTED PROJECT COST	\$171,280.00	\$196,500.00	\$ 328,960.00
Proposing to award Scott Nolan the job.			



PROJECT QUOTE 2025

By and Between

Payne Mechanical Services

2000 S Eastman Rd.

Longview, TX 75602

903-353-9121

Hereinafter: CONTRACTOR

Hallsville ISD

Attn: Matt Tucker

AND Hereinafter: CUSTOMER

SERVICES WILL BE PROVIDED AT THE FOLLOWING LOCATION:

(Hallsville ISD MISC Sites)

Scope of Work: changeout 13 MISC rooftop package units 2025

Contractor proposes to supply all materials and labor to accomplish the following:

- 1. Provide permit if needed
2. Provide crane for lifting units
3. Remove and demo 13 existing roof top package units
4. Provide and install new roof top package units with matching specs to existing (see below)
5. Provide and install fresh air dampers, hail guards, and curb adapters where needed
6. Hook up all electrical, drains, duct work, gas lines, and controls
7. Payne will re-use existing disconnects
8. Complete startup and commissioning of the systems

Notes: All work is to be completed during business hours. Not included are any equipment, materials, tools, labor, and services not mentioned in the above scope. Credit card payments have a 3% processing fee. Due to market conditions quote is good for 30 days.

The above-described work will be performed for the total sum of:

Junior High Practice Gym TRANE (2) 7.5-ton (1) 6-ton gas heat RTUS: \$42,800.00

RUUD: \$46,300.00

Junior High Room 204 TRANE (1) 4-ton gas heat RTU: \$14,300.00

RUUD: \$13,025.00

I5 Cafeteria TRANE (2) 10-ton (3) 7.5-ton Heat Pump RTUS: \$84,600.00

RUUD: \$87,600.00

I5 Gym TRANE (2) 7.5-ton straight AC electric heat RTUS: \$29,580.00

RUUD: \$32,300.00



Total Package Price TRANE: \$171,280.00

Total Package Price RUUD: \$179,225.00

Optional: Junior High Auditorium TRANE (2) 30-ton gas heat RTUS: \$118,900.00

Approved for Contractor:

Name: Aaron Wasson

Title: Project Manager

Date:

Approved for Customer:

Name: Matt Tucker

Title:

Date:

Signature

Signature



Proposal

Proposal is valid for 15 days.

Customer must obtain credit approval and release order to production within 60 days of proposal date.

PROPRIETARY AND CONFIDENTIAL PROPERTY OF Trane U.S. Inc.

DISTRIBUTION TO OTHER THAN THE NAMED RECIPIENT IS PROHIBITED

Prepared For: All Bidders

Date: February 05, 2025

Job Name:
Hallsville Jr High

Proposal Number: LP-10502-5370-1

Delivery Terms:
Freight Allowed and Prepaid - F.O.B. Factory

Payment Terms: Net 30 Days

Trane U.S. Inc. is pleased to provide the following proposal for your review and approval.

Tag Data - 3 - 25 Ton PKGD Precedent Unitary Rooftop (Qty: 12)

Item	Tag(s)	Qty	Description	Model Number
A1	Prac Gym - 1, Prac Gym - 2	2	7.5 Ton PKGD Gas Heat Rooftop	YSK090A3S0M
A2	Prac Gym -3	1	6 Ton PKGD Gas Heat Rooftop	YSK072A3S0M
A3	I5 Cafe - 1, I5 Cafe - 2	2	10 Ton PKGD Heat Pump / Electric Rooftop	WSK120A3S
A4	I5 Cafe -3, I5 Cafe -4, I5 Cafe -5	3	7.5 Ton PKGD Heat Pump / Electric Rooftop	WSK090A3S
A5	I5 Gym - 1, I5 Gym - 2	2	7.5 Ton PKGD Electric Heat Rooftop	TSK090A3S
A6	RM 204	1	4 Ton PKGD Gas Heat Rooftop	YSK048A4S0L

**Product Data - 3 - 25 Ton PKGD Precedent Unitary Rooftop
All Units**

- Standard Efficiency
- R-454B Refrigerant
- Symbio 700
- 3 Year Whole Unit Parts Warranty
- 5 Year Compressor Parts Warranty
- 10 Year Heat Exchanger Parts Warranty
- Condenser Hail Guards
- Manual outside damper 0-25% (Field Installed)

Item: A1 Qty: 2 Tag(s): Prac Gym - 1, Prac Gym - 2

- DX Cooling / Gas Heat
- 7.5 Ton
- 208-230/60/3
- Medium Gas Heat

Item: A2 Qty: 2 Tag(s): Prac Gym -3, Prac Gym -3-1

- DX Cooling / Gas Heat
- 6 Ton
- 208-230/60/3

Medium Gas Heat

Item: A3 Qty: 2 Tag(s): I5 Cafe - 1, I5 Cafe - 2

Heat Pump
 10 Ton
 208-230/60/3
 36 kW electric heater (Field Installed)
 Indoor Options module (Field Installed)

Item: A4 Qty: 3 Tag(s): I5 Cafe -3, I5 Cafe -4, I5 Cafe -5

Heat Pump
 7.5 Ton
 208-230/60/3
 27 kW electric heater (Field Installed)
 Indoor Options module (Field Installed)

Item: A5 Qty: 2 Tag(s): I5 Gym - 1, I5 Gym - 2

DX Cooling
 7.5 Ton
 208-230/60/3
 27 kW electric heater (Field Installed)
 Indoor Options module (Field Installed)

Item: A6 Qty: 1 Tag(s): RM 204

DX Cooling / Gas Heat
 4 Ton
 460/60/3
 Low Gas Heat
CURB ADAPTER (FLD)

Tag Data - Packaged Rooftop, Cooling / Heating Units (Qty: 2)

Item	Tag(s)	Qty	Description	Model Number
B1	JH Aud -1, JH Aud -2	2	30 Ton Packaged Commercial Rooftop	YCD360D4L*1B3GC8A0*D

Product Data - Packaged Rooftop, Cooling / Heating Units

Standard Unit
 DX Cooling, natural gas heat
 Downflow supply and upflow return
 30 ton 60 Hertz
 R-454B
 460 Volt 60 Hertz 3 Phase
 Low gas heat capacity
 Barometric relief
 2" MERV 8 High efficiency, throwaway filters
 15 hp supply motor
 0-100% Economizer, dry bulb control
 Multi-speed fan
 Service valves
 Factory powered ground fault convenience outlet with disconnect switch
 Hinged service access doors
 Condenser coil guards
 Standard efficiency unit
 5 Year Compressor Parts Warranty
 1st Year Whole Unit – Parts, Labor & Refrigerant Warranty

Trane Factory Startup

INSTALL SCOPE:

- Remove and replace rooftop units for each site.
- Rental crane to lift and place units.
- Disconnect and Reconnect piping, electrical and ductwork
- Provide necessary permits for work done
- Startup and commission new units.

Total Net Price	Jr High Practice Gym – ITEM A1 and A2.....	\$ 46,800.00
	Jr High Room 204 – ITEM A6.....	\$ 17,300.00
	I5 Cafeteria – ITEM A3 and A4.....	\$ 97,500.00
	I5 Gym – ITEM A5.....	\$ 34,900.00
	TOTAL BASE BID PRICE.....	\$ 196,500.00
	ALT 1: Jr High Auditorium – ITEM B1.....	\$ 128,500.00

Sincerely,

Justin Ivey
Trane U.S. Inc.
9225 Premier Court
Shreveport, LA 71106
Office Phone: (318) 683-4100

This proposal is subject to your acceptance of the attached Trane terms and conditions.

QUOTATION

Date: 02/10/2025

To: Hallsville ISD
Attn: Purchasing
From: Brian Porter



Project: Hallsville ISD – Multi Campus RTU Replacement

INTRODUCTION

For over 45 years, Texas AirSystems has been locally owned and operated. We represent over 75 manufacturers, offering innovative systems with a flexibility of equipment and solutions to best match each application. Our company has grown to eight offices and over 680 employees throughout Texas with annual sales in excess of over \$1.50 billion. We are proud members of ASA, ASHRAE, BOMA, CEF, TEXO & USGBC. Our sales staff is knowledgeable, professional and most of all – reachable. We're there for our customers from the initial selection for basis of design through installation. Our well-staffed and highly trained service department provides full-service maintenance for all the equipment we sell. We also offer inspections, repair and warranty support for our partners. In addition to service, we can perform turnkey solution delivery. This allows our clients to get direct access to the "equipment experts" to capture the most efficient solution for their resources. Finally, the parts team at Texas AirSystems provides superior service and equipment knowledge for all brands, makes and models of commercial HVAC and aftermarket equipment.

BASE BID SCOPE OF WORK: MECHANICAL EQUIPMENT

JUNIOR HIGH ROOM 204:

TAG: RTU VARIES (QTY 1)

RTU complete as follows:

- (1) 4 Ton Gas Heat RTU, Curb Adapter, Matching Existing Voltage

JUNIOR HIGH GYM:

TAG: RTU VARIES (QTY 3)

RTU complete as follows:

- (2) 7.5 Ton Gas Heat RTU, Curb Adapter, Matching Existing Voltage
- (1) 6 Ton Gas Heat RTU, Curb Adapter, Matching Existing Voltage

15 GYM:

TAG: RTU VARIES (QTY 2)

RTU complete as follows:

- (2) 7.5 Ton Electric Heat RTU, Curb Adapter, Matching Existing Voltage

15 CAFETERIA:

TAG: RTU VARIES (QTY 5)

RTU complete as follows:

- (2) 10 Ton Heat Pump RTU, Curb Adapter, Matching Existing Voltage
- (3) 7.5 Ton Heat Pump RTU, Curb Adapter, Matching Existing Voltage

ALTERNATE #1 SCOPE OF WORK: MECHANICAL EQUIPMENT

JUNIOR HIGH AUDITORIUM:

TAG: RTU VARIES (QTY 2)

RTU complete as follows:

- (2) 30 Ton Gas Heat RTU, Curb Adapter, Matching Existing Voltage

SCOPE OF WORK: TURNKEY SOLUTION DELIVERY

Mechanical Scope

- The below scope applies to (9) or (11) RTU'S as approved by Hallsville ISD.
- Mobilize as Approved by Hallsville ISD.
- Demo Existing Units.
- Install New Units and Curb Adapters in Place of Existing Equipment.
- Verify Acceptable with Owner.
- Clean Up Work Area.
- Includes Crane Rental As Necessary.

Electrical Scope

- Shutoff/Lock Out Power to Unit During Service.
- Reinstate Power After Service is Completed.
- Reconnect Low Voltage Wirign to Units as Required.

Controls Scope

- N/A.

CLARIFICATIONS & EXCLUSIONS

Clarifications

- Pricing is valid for 14 days due to an upcoming pricing increase resulting from surging commodities pricing.
- Material Lead Time is Estimated at 15-17 Weeks.
- Installation timeline to occur over a course 4-6 weeks during normal business hours, Monday through Friday Only. No Overtime, Holiday or Nightly Hours Included.

Exclusions

- Other work not described herein.
- Unforeseen condition, asbestos abatement, structural, permits, any work not specifically described above is not included in this proposal.
- Rental Equipment.
- Additional Components or Parts for Pump. Additional Required Component Replacements will be Priced at Time & Material to Be Completed During Normal Business Hours.
- Roofing and or structural change to building or roof is not included.
- Permits, bonding, or taxes are not included.
- This proposal is submitted in confidence. No part of this document, including but not limited to the ideas, concepts, procedures, drawings, schedule, and pricing, shall be shared in any form without the writte consent of TAS and compensation to TAS for the invesetment made to develop this information.
- **Tariffs are excluded and will, if necessary, be added to the invoice in addition to the contract amount, as a surcharge.**

PRICING

BASE BID PRICING SUMMARY:

DESCRIPTION	QTY	TAGGING	TOTAL NET PRICE
RTU & CURB ADAPTER	1	JUNIOR HIGH 204	INCLUDED
TURNKEY LABOR AND MISCELLANEOUS MATERIAL TO RTU REPLACEMENT	1	JUNIOR HIGH 204	INCLUDED
TOTAL NET PRICE			\$24,370

BASE BID PRICING SUMMARY:

DESCRIPTION	QTY	TAGGING	TOTAL NET PRICE
RTU & CURB ADAPTER	3	JUNIOR HIGH GYM	INCLUDED
TURNKEY LABOR AND MISCELLANEOUS MATERIAL TO RTU REPLACEMENT	3	JUNIOR HIGH GYM	INCLUDED
TOTAL NET PRICE			\$87,090

BASE BID PRICING SUMMARY:

DESCRIPTION	QTY	TAGGING	TOTAL NET PRICE
RTU & CURB ADAPTER	2	I5 GYM	INCLUDED
TURNKEY LABOR AND MISCELLANEOUS MATERIAL TO RTU REPLACEMENT	2	I5 GYM	INCLUDED
TOTAL NET PRICE			\$61,370

BASE BID PRICING SUMMARY:

DESCRIPTION	QTY	TAGGING	TOTAL NET PRICE
RTU & CURB ADAPTER	5	I5 CAFETERIA	INCLUDED
TURNKEY LABOR AND MISCELLANEOUS MATERIAL TO RTU REPLACEMENT	5	I5 CAFETERIA	INCLUDED
TOTAL NET PRICE			\$156,130

TOTAL BASE BID PRICING SUMMARY:

DESCRIPTION	QTY	TAGGING	TOTAL NET PRICE
RTU & CURB ADAPTER	9	VARIOUS	INCLUDED
TURNKEY LABOR AND MISCELLANEOUS MATERIAL TO RTU REPLACEMENT	9	VARIOUS	INCLUDED
TOTAL NET PRICE			\$328,960

ALTERNATE # 1 PRICING SUMMARY:

DESCRIPTION	QTY	TAGGING	TOTAL NET PRICE
RTU & CURB ADAPTER	2	JUNIOR HIGH AUDITORIUM	INCLUDED
TURNKEY LABOR AND MISCELLANEOUS MATERIAL TO RTU REPLACEMENT	2	JUNIOR HIGH AUDITORIUM	INCLUDED
TOTAL NET PRICE			\$249,280

Proposal Accepted: _____

Authorized By: _____

Title: _____

Purchase Order No: _____

Date: _____

Acceptance of this proposal by buyer is expressly conditioner upon each of the terms, provisions and conditions set forth on the attached.