



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of RFP 2012-002 Telecommunications Services (E-Rate 15)

Submitted by: Cordelia Jackson / Hector Perez **Of:** Purchasing Department / Information Technology Department

Approved for transmittal to school board: March 6, 2012

Recommendation:

Administration brings for your approval Request for Proposals RFP 2012-002 "Telecommunications Services (E-Rate 15)" and recommends award as follows:

3 Year Contracts

Section 1 High Speed Special Circuits/ POTS

Section 2 Internet Service

Section 3 Cellular Phone Service

NetSpan Corporation

Smartcom Telephone, LLC

Sprint Communications Company, L.P.

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining information for the item listed above. Staff is recommending the award based on being the best value to the district. We will be submitting an application for funding to the Universal Service Administrative Company (USAC) E-Rate for the telecommunications services presented. The deadline to submit the funding application is March 20, 2012.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

CH legal – purchasing and acquisition

Texas Education Code 44.031

Board Approval
Awarding of Bids/Proposals
March 6, 2012

RFP 2012-002 Telecommunications Services (E-Rate 15)

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Annual Amount</u>
Section I: High Speed Special Circuits/ POTS NetSpan Corporation	\$61,714.80
Section II: Internet Service Time Warner Cable	\$89, 760.00
Section III: Cellular Phone Service Sprint Communications Company	See Attached Tabulation

Administration distributed one hundred and two (102) proposals and advertised on January 22, 2012, and January 29, 2012. Seven (7) proposals were received on February 21, 2012, at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2012-2013 Technology Department matching funds E-Rate 15 proceeds

Resource Personnel:

Hector Perez, Executive Director of Information Technology
Rene Cruz, Director of Technology
Casey King, Telecommunications System Supervisor
Cordelia Flores Jackson, Director of Purchasing
Hector Cavazos, Purchasing Manager



UNITED INDEPENDENT SCHOOL DISTRICT

Hector J. Perez
Executive Director of Information Technology

MEMORANDUM

To: Mrs. Cordelia Jackson
Director of Accounting

From: Mr. Hector J. Perez *HJP*
Executive Director of Information Technology

Date: March 1st, 2012

Subject: Recommendation on RFP Number 2012 – 002 Telecommunications Services

The following is to recommend to award RFP number 2012 – 002 on telecommunications services to the following vendors:

Item	Recommended Vendor
Section I. High Speed Special Circuits And POTs Lines	NetSpan Corporation
Section II. Internet Service 100 Mb Instructional Connection	Smartcom Telephone, LLC.
Section III. Cellular Phone Service	Sprint Communications Company, L.P.

The vendors submitted the best value and met all specifications as stated on the request for proposal. We will be submitting an application for funding to the Universal Service Fund (E-Rate). Please see attached tabulation and do not hesitate to call me at extension 6370 if you have any questions on this matter.

**United Independent School District
Telecommunication Services (E-Rate 15)
RFP 2012 - 002 BAFO**

I. High Speed Special Circuits/ POTS

Vendors		Unit	A T & T *		Conterra		NetSpan		Smartcom		Sprint		Time Warner		Verizon	
POTS Lines			Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
3 Yr Contract 142 analog lines distributed to 46 locations		142	\$3,145.30	\$37,743.60	No Bid		\$3,542.90	\$42,514.80	\$4,230.18	\$50,762.16	No Bid		No Bid		No Bid	
T-1 Circuits			Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
3 Yr Contract	4-Administration - Link House	4	\$1,659.48	\$19,913.76	No Bid		\$800.00	\$9,600.00	\$860.20	\$10,322.40	No Bid		No Bid		No Bid	
	2-Administration - Region 1	2			No Bid		\$800.00	\$9,600.00	\$368.26	\$4,419.12	No Bid		No Bid		No Bid	
Section Total Annual Cost			\$57,657.36		No Bid		\$61,714.80		\$65,503.68		No Bid		No Bid		No Bid	
Section Total Annual Cost - No taxes and Fees for all Companies			\$57,657.36		No Bid		\$38,257.44		\$44,472.00		No Bid		No Bid		No Bid	

II. Internet Service

Vendors		A T & T *		Conterra		NetSpan		Smartcom		Sprint		Time Warner		Verizon	
Instructional ISP		Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
3 Yr. Contract for 100 MB Instructional Connection		\$2,734.72	\$32,816.64	No Bid		No Bid		\$2,100.00	\$25,200.00	No Bid		\$3,360.00	\$40,320.00	No Bid	
Section Total - Annual Cost		\$32,816.64		Incomplete Bid		No Bid		\$25,200.00		No Bid		\$40,320.00		No Bid	

* = A t & t did not provide Tax and Fee information

**United Independent School District
Telecommunication Services (E-Rate 15)
RFP 2012 - 002 BAFO**

III. Cellular Phone Service

Vendors		A T & T		Conterra		NetSpan		Smartcom		Sprint		Time Warner		Verizon	
Cell Phone Plans	Est. Qty	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Total monthly service charge on proposed plan for 350 Active units	350	\$7,875.00	\$94,500.00	NO BID	NO BID	NO BID	NO BID	\$7,227.00	\$86,724.00	NO BID	NO BID	\$11,546.50	\$138,558.00		
Monthly Service Charge for Push to talk only	350	\$5.00	\$21,000.00					Included in cell service				Included in cell service			
Insurance Plan for Cell Phones, Monthly charge per unit	350	\$6.99	\$29,358.00					\$6.00	\$25,200.00			\$6.99	\$29,358.00		

Data Plans		Monthly	Cost	Cost	Cost	Monthly	Cost	Monthly
Monthly Wireless internet Data Card (USB 3g/4g wireless modem)	Unit	\$45.00	NO BID	NO BID	NO BID	\$42.99	NO BID	\$37.99
Simply Everything Package (Unlimited Data/Voice/ Text Package per month	Unit	DNMS				\$90.67		\$108.88
Monthly Pricing per Unit for unlimited internet usage per unit	Unit	\$15.00				NO BID		\$35.99
GPS: Monthly pricing to be per unit with all additional cost including applicable Data Plans if Necessary for Basic GPS Functionality	Unit	\$19.99				\$11.34		\$23.99

**United Independent School District
Telecommunications Services (E-Rate 15)
RFP 2012-002**

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