



**GOVERNING BOARD AGENDA ITEM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

DATE OF MEETING: **March 6, 2018**

TITLE: **Award of Contract for Medical (Fully Insured/Bundled Self-Funded), Employee Assistance Program, Dental PPO, Prepaid Dental, COBRA Administration, H.S.A. Administration Based Upon Responses to Request for Proposal (RFP) 12-14-2017**

BACKGROUND:

Amphitheater Public Schools has a multi-year contract with the Arizona School Boards Association Insurance Trust (ASBAIT) for medical, dental, COBRA, and EAP benefits for District employees that expires on June 30, 2018. The District proposes to contract with outside vendor(s) to provide Medical/Pharmacy, EAP, Dental PPO, Prepaid Dental, COBRA Administration, and Health Savings Account (H.S.A.) Administration for District employees for an effective date of July 1, 2018.

The District emailed Request for Proposal 12-14-2017 to eighteen vendors, emailed a notice of the published RFP to vendors with the medical benefits commodity code via Procure AZ (Arizona State Bidder's List), and published the RFP on the District's website at www.amphi.com. The District's benefits consultant also e-mailed a notice of the published RFP to 79 vendors. The solicitation asked for proposals in the categories of Medical (Fully Insured/Bundled Self-Funded), Employee Assistance Program, Dental PPO, Prepaid Dental, COBRA Administration, H.S.A. Administration. Vendors had the option to submit a proposal for all categories, a combination of categories, or just one category.

Medical/Rx

The District received six (6) proposals for the category of Medical (Fully Insured/Bundled Self-Funded). The proposals were from ASBAIT, Kairos, Aetna, Blue Cross, CIGNA, and United Healthcare.

Dental PPO

The District received ten (10) proposals that were responsive and responsible for the category of Dental PPO. The proposals were from ASBAIT, Delta Dental, Delta Dental offered by Kairos, Total Dental Administrators, Ameritas, MetLife, CIGNA, UnitedHealthcare, Sunlife, and United Concordia.

Prepaid Dental

The District received six (6) proposals for the Prepaid Dental category. Proposals were submitted by CIGNA, EDS, Total Dental Administrators offered by Kairos, Sunlife, Total Dental Administrators, and United Health Care.

Employee Assistance Program (EAP)

The District received nine (9) proposals for the Employee Assistance Program category. They were from Aetna, Alliance Work Partners offered by ASBAIT, CIGNA, CuraLinc, Deer Oaks, Holman Frazier, Jorgensen Brooks, EAP Preferred offered by Kairos, and UnitedHealthcare.

Health Savings Account Administration

Nine (9) proposals submitted for this category. The proposals were from Aetna, Health Equity offered by ASBAIT, Blue Cross, CIGNA, Discovery Benefits, Health Equity offered by Kairos, TASC, UnitedHealthcare, Wage Works.

COBRA Administration

The District received eight proposals for COBRA Administration. They were from Aetna, Meritain offered by ASBAIT, CIGNA, Discovery Benefits, BASIC Equity offered by Kairos, TASC, UnitedHealthcare, and Wage Works.

All proposals were determined to be responsive and responsible. The District evaluated all proposals for all categories. A Best and Final Offer (BAFO) was sent to the vendors that were susceptible for an award in the categories of Medical (Fully Insured/Bundled Self-Funded), Dental PPO, Prepaid Dental, and Employee Assistance Program. (See Supplemental Information attached.)

The following vendors had the highest scoring proposals as well as the highest ranking BAFOs in the respective categories:

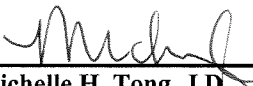
- ASBAIT (Arizona School Boards Association Insurance Trust) – Medical (Fully Insured/Bundled Self-Funded), Employee Assistance Program, COBRA Administration, and H.S.A Administration
- Delta Dental of Arizona – Dental PPO
- EDS (Employers Dental Services) – Prepaid Dental

A document with supplemental information is being sent to the Governing Board separately for review and consideration as proposal information is confidential until awarded.

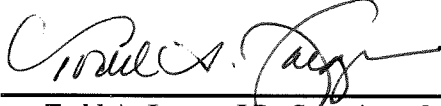
RECOMMENDATION:

It is the recommendation of the Administration that the Governing Board award contracts to the vendors as stated above based on their proposal responses to RFP 12-14-2017.

INITIATED BY:


Michelle H. Tong, J.D.
Associate to the Superintendent and General Counsel

Dated: February 26, 2018


Todd A. Jaeger, J.D., Superintendent