

# 2023-2024 DISTRICT PAID AND ENTREPRENEURIAL CONTRACTS



IMESD builds additional program capacity through its Entrepreneurial and District-Paid activities. The Entrepreneurial program provides contracted services to non-component, non-profit organizations, and government entities. District-paid services are provided to component districts desiring additional services beyond the Local Service Plan at or below cost.

Entrepreneurial and District-Paid Services total \$11,793,499.

District Paid Contracts	FTE	Budget	Description
Information Technology (IT)	23.5	\$1,679,072	Delivers enterprise-level service for architecture, hardware, software, and networking of computers to provide support to technology end users.
Virtual Learning Academy (VLA)	8.25	\$1,057,575	Delivers a comprehensive online K-12 learning experience through participating component districts.
Occupational Therapy/ Physical Therapy (OT/PT)	5.6	\$513,122	Occupational and physical therapies for students in Umatilla, Morrow, and Union counties.
Child Find	4.4	\$478,952	Provides staff to conduct Child Find activities for children ages birth to 5 who have suspected delays for the purpose of determining their eligibility for Early Intervention or Early Childhood Special Education services.
Business Services	6.0	\$473,816	Provides business management services to include budgeting, financial reporting, and consultation. Processing payroll, accounts payable, and receivables.
Special Education Administration	0.5	\$97,700	Provides support and consultation to district personnel and special education directors for planning and coordinating services within the region. Provides procedural compliance feedback/reviews, completes data collection reports, and attends high-profile IEP meetings.
Nursing	0.5	\$49,750	Provides evaluation and assessment for children with special needs. Writes medical protocols and health management plans with input from parents and physicians. Provides health management plan trainings to staff. Aids students with minor, general medical needs.
HR Services	0.6	\$49,000	Provides support in recruitment, hiring, onboarding new employees, employee compliance management, contract management, and negotiations.
CARE Coordinator	0.3	\$20,000	Provides system navigation to families and children.

**Total FTE: 49.65**

**Total Budget: \$4,418,987**

# DISTRICT AND ENTREPRENEURIAL CONTRACTS *continued...*



Entrepreneurial Contracts	FTE	Budget	Description
IT Resale Equipment		\$4,820,000	Purchases chromebooks, personal computers, servers, and other technology for districts and other government agencies.
IT City/County Support	10.5	\$844,862	Deliver enterprise-level service for architecture, hardware, software, and networking of computers to provide support to technology end users.
Cooperative	2.0	\$667,876	Cooperative purchasing, courier service, moving school district classroom furniture and equipment.
Association of Education Purchasing Agencies (AEPA)	0.25	\$434,000	Cooperative purchasing contracts held by 10 member states to save districts resources. Contracts include technology, roofing, HVAC, tracks, custodial supplies, classroom supplies, and more.
E-Rate	2.0	\$380,000	Provides E-Rate consulting, application processing, tracking, program reimbursements, and program oversight for non-component school districts.
Communications/Print Shop	3.5	\$227,774	Provides communication and videography services, including bond campaigns, outside General Fund services.

**Total FTE: 18.25**

**Total Budget: \$7,374,512**

## Entrepreneurial Recap

*Funding Sources: General Fund, Entrepreneurial Contracts*

Service	Revenue	Expenditures	Net Income (Loss)
Technology Services	\$8,438,339	\$7,704,511	\$733,828
Cooperative Purchasing & Courier Service	\$1,202,589	\$1,003,974	\$198,615
Communication & Print Solutions	\$227,774	\$195,179	\$32,595

*For more information about Entrepreneurial Business Plans, visit the IMESD website at [www.imesd.k12.or.us/local-service-plan](http://www.imesd.k12.or.us/local-service-plan).*

## MISSION VISION

To provide outstanding customer service to our school districts in four areas: special education, technology, school improvement, and administrative services.

IMESD strives to ensure the success of every child by providing equitable services to close the opportunity gap. We are committed to the values of antiracism and multiculturalism.