

**TO:** Board of Directors  
Region One Education Service Center

**SUBJECT:** **Region One Purchasing Cooperative Performing Arts – Equipment, Supplies, Apparel, and Repair, Proposal 16-09-02**

**DATE:** December 15, 2015

**ITEM 13:** Action

**BACKGROUND AND SIGNIFICANT ISSUES:** On November 4, 2015 the Region One Education Service Center Purchasing Department received seventeen (17) responses to Performing Arts – Equipment, Supplies, Apparel, and Repair Proposal 16-09-02. The term of this proposal is effective January 1, 2016 through December 31, 2017, with the option to extend up to one (1) additional two-year term if all parties are in agreement. Fifteen (15) vendors are recommended for award, two (2) vendors submitted a “no bid” response and are not being considered.

This proposal allows Region One ESC, and its Region One Purchasing Cooperative (ROPC) members the ability to procure goods and services related to performing arts – equipment, supplies, apparel, and repair on an as-needed basis. This may include, but not be limited to sheet music, music stands, banners, instruments, mouthpieces/reeds, percussion, stage sets, costumes and curtains.

**RELATED GOAL(S):** To assist the ESC and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

**COST AND FUNDING SOURCES:** Region One Education Service Center programs and its cooperative members order products and/or services directly through the awarded vendor(s). There is no membership fee charged to join the Region One Purchasing Cooperative. Of the net total invoice amounts on all services performed under this proposal, a one percent (1%) service fee will be paid to the Region One Purchasing Cooperative by the vendors.

**EXECUTIVE DIRECTOR’S RECOMMENDATION** Recommend approval of the Region One Purchasing Cooperative Performing Arts – Equipment, Supplies, Apparel, and Repair, Proposal 16-09-02 to the following vendors: *American Band – Nixa, MO; Backstage Productions – McAllen, TX; Band Shoppe – Cynthia, IN; Brook Mays Music – Dallas, TX; Costume Holiday House – Fremont, OH; Gandy Ink Spirit Wear – San Angelo, TX; Music in Motion – Plano, TX; Pender’s Music Company – Denton, TX; Performing Arts Supply – Houston, TX; Peripole – Salem, OR; Stage Accents – Northvale, NJ; Taylor Music – Aberdeen, SD; The Tuba Exchange – Durham, NC; Washington Music Center – Wheaton, MD; Woodwind & Brasswind – Westlake Village, CA.*

Respectfully submitted,



Dr. Cornelio Gonzalez  
Executive Director

**Staff Person(s) Responsible:** Frances Guzman, Deputy Director  
Amanda Galvan, Finance Director  
Lori Atwood Ramos, Purchasing Coordinator  
Marc David García, Purchasing Specialist

**Region One Purchasing Cooperative Performing Arts – Equipment, Supplies, Apparel,  
and Repair Proposal 16-09-02**

**Action Taken**

\_\_\_\_\_ made a motion to approve the Region One Purchasing Cooperative  
Performing Arts – Equipment, Supplies, Apparel, and Repair, Proposal 16-09-02 to the following vendors:  
***American Band – Nixa, MO; Backstage Productions – McAllen, TX; Band Shoppe –Cynthiana, IN; Brook  
Mays Music – Dallas, TX; Costume Holiday House – Fremont, OH; Gandy Ink Spirit Wear – San Angelo,  
TX; Music in Motion – Plano, TX; Pender’s Music Company – Denton, TX; Performing Arts Supply –  
Houston, TX; Peripole – Salem, OR; Stage Accents – Northvale, NJ; Taylor Music – Aberdeen, SD; The  
Tuba Exchange – Durham, NC; Washington Music Center – Wheaton, MD; Woodwind & Brasswind –  
Westlake Village, CA.***

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**Seconded by:** \_\_\_\_\_

**Vote:** \_\_\_\_\_