



Livonia Public Schools

Facilities and Operations

Date: September 2, 2020

To: Phillip Francis, Director of Operations

From: Harry C. Lau, Administrator of Facilities and Operations

Re: Recommendation to Purchase Bulk Salt Through Mi-Deal

I am recommending and seeking approval to award the bulk salt purchase for the 2020-21 school year to Detroit Salt Company at a price of \$50.02 per ton for 1,500 tons. The price difference from the 2019-20 school year is reduced by \$2.36 per ton for a savings of \$3,540.00. The total cost of this purchase is \$75,030.00.

This is a general fund purchase with the State of Michigan Mi-Deal purchasing consortium.

Rationale: We have approximately 600 tons of salt left over from the 2019-20 school year due to mild weather.

Thank you for your consideration in this matter.

cc: K. Oaks