### ADMINISTRATION RECOMMENDATION/REPORT

The District President recommends the Board of Trustees approves the contract renewal for The Cisco Networking Academy® Discount Program from Connection, Inc.

# **BACKGROUND**

The Cisco Networking Academy® Discount Program enables participating member academies to purchase equipment that supports the delivery and hands-on learning aspects of Cisco CCNA Routing and Switching®, CCNA Security®, CCNP®, and Networking Essentials Networking Academy courses at reduced prices.

Reference (REF) Number 4233 was issued to track the volume of spend for The Cisco Networking Academy. Connection, Inc. has a contract through the National IPA cooperative purchasing program, contract number R160202. The contract complies with the competitive procurement requirements outlined in Section 44.031 of the Texas Education Code, as permitted under Section 791.011 of the Texas Government Code.

### IMPACT OF THIS ACTION

Purchases from the Networking Academy include Cisco Wireless Routers, interface cards, cables, network switches, network firewalls, security licenses, and Smartnet warranty support. Only academies currently offering CCNA, CCNA Security, CCNP, or Networking Essentials are eligible for the Networking Academy Promotional Discount.

This contract will be used to procure equipment and supplies related to The Cisco Networking Academy offered at the IT Center at the Frisco Campus.

### MONITORING AND REPORTING TIMELINE

The term of contract is September 1, 2020 through August 31, 2021.

### **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

This purchasing request is for spend authorization of \$300,000 which is budgeted in the 2017 CIP Fixtures Furniture and Equipment budget.

## **RESOURCE PERSONNEL**

Mike Dickson, Chief Innovation Officer 972-758-3832