We ask the Board of Education to consider awarding the basement quote to Carters Custom Sound. Each company was asked to provide us with their solutions for our basement space audio challenges and Carter's was the only one that provided solutions that met our needs for the space and usability of the room. Their bid is higher because we are not comparing apples to apples. Each company proposed different solutions and upon reviewing the proposals our needs were only met with the solutions proposed by Carter's. In addition, Carters was the only company that included electrical installation/electrician costs.