

**TO:** Board of Directors  
Region One Education Service Center

**SUBJECT:** **Child Nutrition Program-South Texas Cooperative Frozen Dessert Products RFP 16-AGENCY-000029, Extension 1 of 3**

**DATE:** June 19, 2018

**ITEM 21:** Action

**BACKGROUND AND SIGNIFICANT ISSUES:** This request for proposal (RFP) allows Child Nutrition Program -South Texas Cooperative (CNP-STC) members the opportunity to procure goods and/or services from a pre-qualified list of responsive and responsible Vendors, known as a company or firm whose purpose is to provide ice cream and frozen fruit and/or juice bars for use in School Nutrition Programs. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. CNP-STC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. CNP-STC members are responsible for the selection of products available to meet the menu needs, nutrition goals, storage capabilities, and student preferences.

On July 26, 2017 the Region One Education Service Center Child Nutrition Program – South Texas Cooperative (CNP-STC) acting on behalf of its members, obtained six (6) proposals for Frozen Dessert Products, RFP 16-AGENCY-000029.

On August 24, 2018 the Region One ESC Board of Directors met to review and approve the recommendation of the CNP-STC School Nutrition Frozen Dessert Products, RFP 16-AGENCY-000029, effective upon Board Approval through June 30, 2018 with the option to extend up to three (3) additional (1) one-year periods if all parties are in agreement. Five (5) of the best qualified vendors were awarded based on cost analysis, cooperative member needs, and complete proposal submissions.

On behalf of the CNP-STC membership, the current awarded vendors were offered, and accepted, the opportunity to utilize the first of three (3) extension options for Frozen Dessert Products, RFP 16-AGENCY-000029, effective July 1, 2018 through June 30, 2019.

**RELATED GOALS:** To assist Child Nutrition Program – South Texas Cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

**COST AND FUNDING SOURCES:** Cooperative members order products and services directly through the awarded vendor(s). A cost recovery fee is paid by members to join the CNP-STC. Of the net total invoice amounts on all services performed under this proposal, a flat fixed service fee rate of \$0.0100 cents on each \$1.00 dollar of total sales made through this contract paid to the Region One ESC by the vendors.

**EXECUTIVE DIRECTOR'S RECOMMENDATION:** Recommend approval of the Child Nutrition Program – South Texas Cooperative Frozen Dessert Products RFP 16-AGENCY-000029, Extension 1 of 3 to the following vendors: *Facundo Salinas Jr. dba La Brisa South Texas Distribution* – Mission, TX; *Hill Country Dairies* – Austin, TX; *JP Ice Cream Distributors*; Pharr, TX; *Labatt Food Service* – San Antonio, TX; *Ormic Concessions Inc.* – Brownsville, TX.

Respectfully submitted,



Dr. Cornelio Gonzalez  
Executive Director

**Staff Responsible:** Connie Lopez, Deputy Director  
Amanda Galvan, Finance Director  
Lori Atwood Ramos, Purchasing Coordinator  
Kristina Carrizales, Purchasing Cooperative Specialist

**Child Nutrition Program-South Texas Cooperative  
Frozen Dessert Products RFP 16-AGENCY-000029, Extension 1 of 3**

**Action Taken**

\_\_\_\_\_ made a motion to approve the Child Nutrition Program – South Texas Cooperative Frozen Dessert Products RFP 16-AGENCY-000029, Extension 1 of 3 to the following vendors: *Facundo Salinas Jr. dba La Brisa South Texas Distribution* – Mission, TX; *Hill Country Dairies* – Austin, TX; *JP Ice Cream Distributors*; Pharr, TX; *Labatt Food Service* – San Antonio, TX; *Ormic Concessions Inc.* – Brownsville, TX.

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**Seconded by:** \_\_\_\_\_

**Vote:** \_\_\_\_\_