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May 4, 2021

Belmond Klemme CSD
Attn: Ms. Kim Belstene
411 10th Ave
Belmond, IA 50421

Dear Ms. Belstene,

Thank you for your interest in Hiland Dairy Foods, LLC. for the 2021-2022 school year.

Due to our current route structure, we are unable to give you the service required to properly care for your students. We regretfully decline to bid the 2021-2022 school year.

We continuously look at our route structure and we would like to remain on your bid list for the following year.

Sincerely,

Scott Barnard

Scott Barnard
District Sales Manager
sbarnard@hilanddairy.com