

**Quote for SmartNet Renewal Pricing Adjustment
Over \$150,000.00 Purchase**

June 13, 2017

SUMMARY:

This item requests approval of the Texas DIR quote submitted by Netsync Network Solutions for the District's annual maintenance contract and support on Cisco network equipment.

BOARD GOAL:

VI Growth, Change & Fiscal Responsibility...be environmentally responsible and aggressively pursue energy efficiency and conservation principles in building design...demonstrate effective and efficient management of district resources...provide leadership and /or oversight to ensure District meets all fiscal, legal and regulatory requirements.

BACKGROUND INFORMATION:

On May 9, 2017, the original SmartNet renewal was brought to the Board for approval in the amount of \$281,888.76. Since that date, a pricing error on the quote was discovered and a revised quote was submitted to the District. The revised quote totals \$282,881.89. This is an overall increase of \$993.13. The District has standardized to Cisco phones and networking system. SmartNet is the maintenance contract and support on the larger items that are contained on the District's network equipment. Netsync Network Solutions is a preferred provider of Cisco products and systems.

SIGNIFICANT ISSUES:

This purchase is being done through the State of Texas, Department of Information Resources, Contract DIR-TSO-2542-Cisco. This purchase is being brought for approval in accordance with policy CH(local).

FISCAL IMPLICATIONS:

Cost will be borne by the Technology Department funds in the amount of \$282,881.89.

BENEFIT OF ACTION:

Passage will allow the District's Cisco products and services to be maintained for top performance.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the revised Texas DIR quote submitted by Netsync Network Solutions in the amount of \$282,881.89 be accepted.

ATTACHMENT:

Revised Quote

STAFF PERSONS RESPONSIBLE:

Ernie Stripling, Technology Information Officer
Debbie Monschke, Assistant Superintendent of Administrative Services
Cindy Willis, Director of Purchasing

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____