



# Emergency Disaster Recovery Services and Equipment Rental

## COOPERATIVE AGREEMENT

### SOURCEWELL

#### UNITED RENTALS

##### Rental Equipment

#040924-URI

Maturity Date: 6/11/2025

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##### Products & Services

Sourcewell contract 040924-HRC gives access to the following types of goods and services:

- Rental of equipment
- Used equipment sales
- Operator certification
- OSHA certification
- OSHA required training
- Equipment service and maintenance

#### HERC RENTALS

##### Rental Equipment

#040924-HRC

Maturity Date: 6/11/2025

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##### Products & Services

Sourcewell contract 040924-HRC gives access to the following types of goods and services:

- Aerial, boom lifts and mobile elevated work platforms
  - Air compressors
  - Climate control, AC and HVAC
  - Compaction and Paving
  - Floor care and flooring equipment
  - Earthmoving and heavy equipment
  - Contractor tools
  - Lawn and landscaping
  - LED and lighting
  - Material handling and warehousing
  - Pumping and power generation
  - Pickup trucks, dump trucks, water trucks, vans and trailers
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EQUIPMENT AND TOOL RENTAL SERVICES  
Executive Summary

**Lead Agency:** Region 4 ESC

**Solicitation:** 20-06

**RFP Issued:** March 18, 2020

**Pre-Proposal Date:** None

**Response Due Date:** July 14, 2020

**Awarded to:** Sunbelt Rentals, Inc.

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 20-06 on March 18, 2020, to establish a national cooperative contract for Equipment and Tool Rental Services.

The solicitation included cooperative purchasing language in Sections I. Scope of Work, National Contract (RFP, Page 2):

*(RFP, Page 2) NATIONAL CONTRACT*

*The Region 4 Education Service Center ("ESC"), as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.*

Notice of the solicitation was sent to potential offerors as well as Historically Underutilized Businesses, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On July 14, 2020 proposals were received. The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that Sunbelt Rentals, Inc. demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed the agreement with a contract effective date of November 1, 2020.

Contract includes:

Full equipment catalog including temperature control products, power generation, scaffolding, air quality products, material handling, temporary flooring, cleaning equipment, and more. Within each solutions category listed below is a multitude of classifications; in addition, specialty equipment and services are offered that go beyond traditional equipment rental offerings. Solutions categories:

- Climate Control & HVAC Solutions
- Compressed Air Equipment & Air Tools
- Bridging Solutions
- Earth Moving Equipment
- Entertainment & Special Event Equipment
- Pumping Solutions & Fluid Handling
- Power Generation Rental
- Remediation & Restoration
- Scaffolding Supplier & Setup Services
- Shoring Solutions
- Industrial Equipment Rental Solutions
- Material Handling
- Industrial Steel & Metal Fabrication
- Mission Critical
- Oil & Gas Services
- Pile Driving & Drilling Equipment
- Facility Maintenance
- Flooring Solutions
- General Tools & Equipment
- Ground Protection, Turf Protection Mats & Event Flooring
- Working at Height: Elevating Work Platforms

Term:

Initial three-year agreement from November 1, 2020 through October 31, 2023 with the option to renew for two (2) additional one-year periods through October 31, 2025.

| Cat-Class | Description                         | Day        | Week       | Month      |
|-----------|-------------------------------------|------------|------------|------------|
| 9_70      | 56KW DIESEL GENERATOR               | \$345.00   | \$925.00   | \$2,115.00 |
| 9_40      | 36KW DIESEL GENERATOR               | \$250.90   | \$664.85   | \$1,564.69 |
| 9_30      | 20KW DIESEL GENERATOR               | \$175.00   | \$483.12   | \$1,068.63 |
| 9_100     | 100KW DIESEL GENERATOR              | \$445.00   | \$995.00   | \$2,800.00 |
| 7_29      | 30-33' ELECTRIC SCISSOR NARROW      | \$225.00   | \$565.00   | \$1,120.00 |
| 7_28      | 30-33' ELECTRIC SCISSOR             | \$210.00   | \$507.00   | \$995.00   |
| 7_25      | 19' ELECT SCISSORLIFT               | \$145.00   | \$250.00   | \$435.00   |
| 7_16      | 40-44' ELECT SCISSOR NARROW         | \$315.00   | \$775.00   | \$1,735.00 |
| 7_11      | 25-26' ELECT SCISSOR NARROW         | \$165.00   | \$315.00   | \$615.00   |
| 64_220    | PLATE TAMPER 200LB CLASS 19.5" WIDE | \$95.00    | \$250.00   | \$600.00   |
| 6_1       | SPIDER BOX TPB50P                   | \$75.00    | \$205.00   | \$725.00   |
| 58_855    | 120' STR MANLIFT W/JIB              | \$1,300.00 | \$3,500.00 | \$8,250.00 |
| 58_822    | 80' STR MANLIFT                     | \$675.00   | \$1,656.00 | \$3,970.00 |
| 58_823    | 80' STR MANLIFT W/JIB               | \$715.00   | \$1,762.00 | \$4,075.00 |
| 58_803    | 80' ART MANLIFT W/JIB               | \$713.32   | \$1,775.00 | \$4,048.69 |
| 58_626    | 60' STR MANLIFT W/JIB               | \$460.00   | \$1,205.00 | \$2,650.00 |
| 58_624    | 60' STR MANLIFT                     | \$440.00   | \$1,125.00 | \$2,500.00 |
| 58_607    | 60' ART MANLIFT W/JIB               | \$400.00   | \$1,195.00 | \$2,715.00 |
| 58_49     | 50' TOWABLE ART MANLIFT             | \$355.00   | \$875.00   | \$2,300.00 |
| 58_455    | 45' ART MANLIFT                     | \$288.00   | \$740.00   | \$1,584.00 |
| 58_457    | 45' ART MANLIFT W/JIB               | \$300.00   | \$785.00   | \$1,650.00 |
| 58_45     | 34' TOWABLE ART MANLIFT             | \$327.95   | \$745.00   | \$1,950.45 |
| 58_440    | 45' ART ELECT MANLIFT JIB           | \$345.00   | \$930.00   | \$2,200.00 |
| 58_435    | 40' ART ELECT MANLIFT NARROW JIB    | \$341.00   | \$915.00   | \$2,150.00 |
| 58_426    | 40' STR MANLIFT W/JIB               | \$340.00   | \$785.00   | \$1,850.00 |
| 58_424    | 40' STR MANLIFT                     | \$285.00   | \$705.00   | \$1,625.00 |
| 58_343    | 34' ART MANLIFT                     | \$330.73   | \$819.60   | \$1,825.00 |
| 58_301    | 30' ART ELEC MANLIFT NARROW ROTAJIB | \$325.00   | \$785.00   | \$1,798.00 |
| 56_620    | 10K 55' SHOOTING BOOM FORKLIFT      | \$635.00   | \$1,600.00 | \$3,300.00 |
| 56_330    | 6K-7K 42' SHOOTING BOOM FORKLIFT    | \$389.03   | \$975.00   | \$2,250.00 |
| 56_230    | 5500LB 19' SHOOTING BOOM FORKLIFT   | \$335.00   | \$850.00   | \$2,100.00 |
| 55_235    | 5000LB IND FORKLIFT LOW MAST DF     | \$205.00   | \$585.00   | \$1,310.00 |
| 55_220    | 5000LB IND FORKLIFT DF              | \$187.62   | \$537.56   | \$1,147.42 |

|          |                                         |          |            |            |
|----------|-----------------------------------------|----------|------------|------------|
| 53_230   | 4WD STANDARD BACKHOE CANOPY             | \$315.00 | \$865.00   | \$1,105.00 |
| 49_6     | SKIDSTEER / MINI EX AUGER ATTACHMENT    | \$111.87 | \$278.20   | \$754.40   |
| 48_510   | 1500-2100LB TRACK SKIDSTEER             | \$265.00 | \$804.80   | \$2,016.35 |
| 48_400   | 1500-2000LB SKIDSTEER                   | \$235.00 | \$750.00   | \$1,425.00 |
| 43_230   | 3" GAS TRASH PUMP                       | \$75.00  | \$190.00   | \$470.00   |
| 41_163   | 6X6X11 SOLIDS VAC 74HP QF CONTR PUMP    | \$300.00 | \$875.00   | \$3,295.00 |
| 40_45    | LITTER VACUUM RIDE-ON - OUTDOOR         | \$445.00 | \$1,465.00 | \$2,850.00 |
| 40_35    | SWEeper MID-SIZED RIDE-ON LP            | \$395.00 | \$1,440.00 | \$2,520.00 |
| 40_31    | SWEeper COMPACT RIDE-ON BATTERY         | \$265.00 | \$745.00   | \$1,600.00 |
| 40_230   | SWEeper/SCRUBBER INDUSTRIAL RIDE-ON LPG | \$610.00 | \$2,000.00 | \$4,240.00 |
| 40_220   | SCRUBBER INDUSTRIAL RIDE-ON LPG         | \$555.00 | \$1,780.00 | \$4,040.00 |
| 40_200   | SCRUBBER MICRO RIDE-ON BATTERY          | \$255.00 | \$835.00   | \$1,810.00 |
| 40_118   | SCRUBBER W/B MIDSIZE 28"                | \$190.00 | \$580.00   | \$1,235.00 |
| 40_115   | SCRUBBER W/B 28" PATH BATTERY           | \$225.00 | \$575.00   | \$1,650.00 |
| 40_110   | SCRUBBER W/B 20" PATH BATTERY           | \$155.00 | \$480.00   | \$900.00   |
| 39_60    | 12" CHIPPER                             | \$457.03 | \$1,139.28 | \$2,856.42 |
| 37_85    | 36" TRACK TRENCHER WALK BEHIND          | \$255.00 | \$695.00   | \$1,782.48 |
| 37_80    | 24" TRACK TRENCHER WALK BEHIND          | \$255.00 | \$515.00   | \$1,625.00 |
| 35_140   | 7,500LB MINI EXCAVATOR                  | \$305.00 | \$775.00   | \$1,655.00 |
| 35_130   | 6,000LB MINI EXCAVATOR                  | \$243.65 | \$670.67   | \$1,605.37 |
| 35_120   | 3,500LB MINI EXCAVATOR                  | \$270.00 | \$725.00   | \$1,675.00 |
| 32_220   | CONCRETE PLANER 8" GAS/PROP             | \$265.00 | \$665.84   | \$1,716.66 |
| 24_1102  | 12'DECK SINGLE AXLE TILT TRAILER <10K#  | \$50.00  | \$165.00   | \$425.00   |
| 22_140   | 47" DOUBLE DRUM RIDE-ON ROLLER DIESEL   | \$265.00 | \$760.00   | \$1,875.00 |
| 22_120   | 36" DOUBLE DRUM RIDE-ON ROLLER          | \$245.00 | \$725.00   | \$1,650.00 |
| 20_50    | 14" GAS CUTOFF SAW                      | \$85.00  | \$195.00   | \$540.00   |
| 18_5     | TRENCH ROLLER W/ REMOTE                 | \$299.33 | \$795.00   | \$1,810.00 |
| 155_67   | 50' #2 BANDED 5-WIRE                    | \$15.67  | \$47.03    | \$141.79   |
| 155_245  | CABLE RAMPS                             | \$10.00  | \$35.00    | \$75.00    |
| 155_100  | 4/0 CAMLOCK CABLE 50'                   | \$26.41  | \$53.10    | \$125.00   |
| 152_3310 | 6X20 ORANGE/CLEAR SUC BAUER HOSE        | \$34.21  | \$79.89    | \$225.00   |
| 150_800  | 50' SPIDERBOX CABLE 6/4                 | \$35.10  | \$108.61   | \$320.00   |
| 150_25   | 3/4" X 50' AIR COMPRESSOR HOSE          | \$13.25  | \$25.47    | \$52.38    |
| 120_120  | 65LB CLASS DEMOLITION HAMMER            | \$117.42 | \$309.50   | \$745.09   |

|                                    |                                                                                       |                     |                      |                      |
|------------------------------------|---------------------------------------------------------------------------------------|---------------------|----------------------|----------------------|
| 12_410                             | 4000W NARROW HORIZONTAL MAST LIGHT TOWER                                              | \$102.00            | \$233.64             | \$515.41             |
| 109_1270                           | 70 TON SCROLL CHILLER                                                                 | \$675.00            | \$2,045.00           | \$5,725.00           |
| 109_1005                           | 10 TON SCROLL CHILLER                                                                 | \$335.00            | \$1,001.66           | \$3,020.16           |
| 108_245                            | 40 TON AIR CONDITIONER NON-XP NEMA 4                                                  | \$575.00            | \$1,350.00           | \$4,950.00           |
| 108_230                            | 25 TON AIR CONDITIONER W/HEATER 480V 3PH                                              | \$550.00            | \$1,400.00           | \$3,885.00           |
| 108_216                            | 12 TON AIR CONDITIONER W/HEATER 208V 3PH                                              | \$485.00            | \$1,150.00           | \$2,450.00           |
| 107_2018                           | 1T PORTABLE HEAT PUMP/AC/DEHU                                                         | \$205.73            | \$400.00             | \$1,700.00           |
| 107_112                            | 1.25T CLASSIC PORTABLE AC/DEHU                                                        | \$195.00            | \$345.00             | \$1,154.50           |
| 107_105                            | 1T OFFICE PORTABLE AC/DEHU 110V                                                       | \$210.00            | \$395.00             | \$1,318.20           |
| 10_540                             | 30KW ELECTRIC HEATER 480V 3PH                                                         | \$195.00            | \$285.00             | \$859.72             |
| 10_535                             | 15KW ELECTRIC HEATER 480V 3PH                                                         | \$195.00            | \$285.00             | \$859.72             |
| 1_30                               | 185CFM 125PSI DIESEL AIR COMPRESSOR                                                   | \$101.97            | \$258.39             | \$621.88             |
| All other<br>Items/Cat-<br>Classes | Sunbelt Catalog or <a href="http://www.SunbeltRentals.com">www.SunbeltRentals.com</a> | 5% Off Book<br>Rate | 10% Off Book<br>Rate | 15% Off Book<br>Rate |

In addition to that which is listed below, Sunbelt Rentals provides a multitude of customer specific safety and equipment training and certifications. Classes meet all industry specifications & are customized for the desired classroom criteria. Price is based on number of attendees and materials/topics to be covered.

| New Class Name on Wallet Card                                                                | Expires                                              | Cost per Person |
|----------------------------------------------------------------------------------------------|------------------------------------------------------|-----------------|
| ANSI/CSA MEWP Operator Manually Propelled 1a                                                 |                                                      |                 |
| ANSI/CSA MEWP Operator Scissor Lifts 3a                                                      |                                                      |                 |
| ANSI/CSA MEWP Operator Boom Lifts 3b                                                         |                                                      |                 |
| ANSI/CSA MEWP Operator Tow Behind Vehicle Mounted 1b                                         | Canada expires 3 years, all others<br>5 years        | \$185           |
| ANSI/CSA MEWP Operator Boom Lifts 3b, Scissor Lifts 3a                                       |                                                      |                 |
| ANSI/CSA MEWP Operator Tow Behind 1b, Boom Lifts 3b, Scissor Lifts 3a                        |                                                      |                 |
| ANSI/CSA MEWP Operator Manually Propelled 1a, Tow Behind 1b, Boom Lifts 3b, Scissor Lifts 3a |                                                      |                 |
| AWP MEWP Trainer                                                                             |                                                      | \$985           |
| Forklift Trainer                                                                             | Expires 5 years                                      | \$985           |
| Earthmoving Equipment Trainer                                                                |                                                      | \$985           |
| ANSI/CSA Class 7 Rough Terrain and Class 1, 4, 5 Warehouse Forklift                          |                                                      |                 |
| ANSI/CSA Class 7 Rough Terrain Forklift Trucks Telehandlers                                  | Expires 3 years                                      | \$185           |
| ANSI/CSA Class 1, 4, 5 Warehouse Forklift                                                    |                                                      |                 |
| Earthmoving Equipment Operator: Backhoe Only                                                 |                                                      |                 |
| Earthmoving Equipment Operator: Backhoe/Compact Excavator                                    |                                                      |                 |
| Earthmoving Equipment Operator: Backhoe/Compact Excavator/Front-End Loader                   |                                                      |                 |
| Earthmoving Equipment Operator: Backhoe/Front-End Loader                                     |                                                      |                 |
| Earthmoving Equipment Operator: Compact Excavator Only                                       |                                                      |                 |
| Earthmoving Equipment Operator: Compact Excavator/Front-End Loader                           |                                                      |                 |
| Earthmoving Equipment Operator: Dozer                                                        |                                                      |                 |
| Earthmoving Equipment Operator: Excavator                                                    |                                                      |                 |
| Earthmoving Equipment Operator: Front-End Loader Only                                        |                                                      |                 |
| Earthmoving Equipment Operator: Skid-Steer Only                                              | Canada Expires 3 years all others<br>Expires 5 years | \$185           |
| Earthmoving Equipment Operator: Skid-Steer/Backhoe                                           |                                                      |                 |
| Earthmoving Equipment Operator: Skid-Steer/Backhoe/Compact Excavator                         |                                                      |                 |

|                                                                                       |  |                 |       |
|---------------------------------------------------------------------------------------|--|-----------------|-------|
| Earthmoving Equipment Operator: Skid-Steer/Backhoe/Compact Excavator/Front-End Loader |  |                 |       |
| Earthmoving Equipment Operator: Skid-Steer/Backhoe/Front-End Loader                   |  |                 |       |
| Earthmoving Equipment Operator: Skid-Steer/Compact Excavator                          |  |                 |       |
| Earthmoving Equipment Operator: Skid-Steer/Compact Excavator/Front-End Loader         |  |                 |       |
| Earthmoving Equipment Operator: Skid-Steer/Compact Excavator                          |  |                 |       |
| Earthmoving Equipment Operator: Skid-Steer/Front-End Loader                           |  |                 | \$95  |
| Supported Scaffold User Hazard Awareness                                              |  |                 |       |
| Supported Scaffold Competent Person                                                   |  | Expires 5 years | \$350 |
| Suspended Platform User Hazard Awareness                                              |  |                 | \$95  |
| Suspended Scaffold Competent Person                                                   |  |                 | \$350 |
| Trench Shoring Safety Competent                                                       |  |                 | \$350 |
| Trench Shoring Safety Awareness                                                       |  | Expires 5 years | \$95  |