



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson of: Purchasing Department

Approved for transmittal to school board: April 21, 2010

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

Construction:

CSP 2010-011 Newman Elementary & Clark Middle Roof Replacements

District Wide:

RFP 2010-005 Computer Equipment, Services & Computer Finance Solutions

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications**Construction:**

CSP 2010-011

Newman Elementary & Clark Middle School Roof Replacements

Recommended Vendor(s)

Recommendation to be provided at Business Committee Meeting

Amount to be provided at Business Committee Meeting**District Wide:**

RFP 2010-005

Computer Equipment, Services & Computer Finance Solutions

Recommended Vendor(s)**Computer Equipment**

Sequel Data System

Est. Amount \$4,651,017.12**Computer Finance & Leasing Services**

Sequel Data System

Lease Rate Factor 0.26432

Board Approval
Awarding of Bids/Proposals
April 21, 2010

CSP# 2010-011 Roof Replacement: Newman Elementary & Clark Middle

Recommendation:

Requesting approval to procure construction services from the best competitive sealed proposal(s) meeting specifications as follows:

Recommended Vendor

Amount

Recommendation to be provided at Business Committee Meeting

Administration advertised on March 20, 2010 and March 21, 2010. Eleven (12) sets of project plans and specifications were signed out by interested proposers. Six (6) competitive sealed proposals were received on March 31, 2010 at 3 p.m. at the UISD Service Center-Purchasing Department.

Budget Information:

QSCB Bond Phase 1 Projects

Resource Personnel:

Enrique Rangel, Assistant Superintendent of Facilities, Construction & Student Services

Ignacio Alaniz, Director of Construction

Juan A. Davila, Director of Facilities, Maintenance and Operations

Ernesto Castillo-Mena, Bond Construction Project Manager

Cordelia Flores-Jackson, Director of Purchasing

Hector Cavazos, Purchasing Manager

**UNITED INDEPENDENT SCHOOL DISTRICT
CSP 2010-014
WASHINGTON MIDDLE SCHOOL PARKING LOT ADDITION, TRAUTMANN ELEMENTARY SEWER
SYSTEM UPGRADE & CSB ELEMENTARY DETENTION POND/EROSION CONTROL**

PLANHOLDERS LIST:

ABG CONTRACTING
10223 BROADWAY SUITE #351
PEARLAND, TEXAS 77584
PHONE: 281-431-7223
ROBERTO ESCOBEDO

ADVANTAGE USA ROOFING
13350 REBECCA CREEK RD
SPRING BRANCH, TEXAS 78070
PHONE: 830-882-2951
FAX: 830-885-2961

AMERICAN CONTRACTING CORP
4507 E. SAUNDERS STE 1
LAREDO, TEXAS 78041
PHONE: 956-724-5453
FAX: 956-717-9551
CELL: 956-455-4849
LUPE ESCOBEDO
stang1523@yahoo.com

BELDON ROOFING
16406 BURR HILL
SAN ANTONIO, TEXAS 78216
PHONE: 210-366-6934
mike.lefevre@beldon.com

KIVA BUILDING & DESIGNS
201 W. HILLSIDE STE 23
LAREDO, TEXAS 78041
PHONE: 956-796-0218
FAX: 956-726-4542
ABERAHAM R. GONZALEZ
DAVID DAVILA
kiva_david@sbcglobal.net
kivainc@sbcglobal.net
kiva_abe@sbcglobal.net
kiva_juanjose@sbcglobal.net

LIBCON
8016 KILLAM INDUSTRIAL BLVD
LAREDO, TEXAS 78045
PHONE: 956-722-5126
LAREDO, TEXAS 78045
RICARDO LUNA
libconeng@netscorp.net

McGRAW HILL CONTRUCTION/ DODGE
LATIECHA CROWDEN
PHONE: 972-819-1305
FAX: 1-866-730-6151
latiecha_crowden@mcgraw-hill.com

MDA, INC.
11767 KATY FREEWAY, SUITE 34C
HOUSTON, TEXAS 77079
PHONE: 281-977-0444
FAX: 281-977-0447
ccruz@live.com

Q & A SYSTEMS INC
6620 MANOR RD
AUSTIN, TEXAS 78723
PHONE: 800-331-4132
FAX: 512-637-8811
AIDA REGALADO

RAIN KING, INC
2006 DELMAR
VICTORIA, TEXAS 77901
PHONE: 361-576-0696
FAX: 361-576-2089
acain@raininginc.com

TOPSIDE CONTRACTING
703 CUPPLES
SAN ANTONIO, TEXAS 78237
PHONE: 210-438-1070
FAX: 210-438-1911
nick.fuentes@topsidecontracting.com

ZERTUCHE CONSTRUCTION LLC
107 CALLE DEL NORTE
LAREDO, TX 78041
PHONE: 956-727-3112
FAX: 956-727-0092
RAMON ZERTUCHE
rz2@zertucheconstruction.com

Board Approval
Awarding of Bids/Proposals
April 21, 2010

RFP# 2010-005 Computer Equipment, Services & Computer Finance Solutions

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Computer Equipment
Sequel Data Systems

Est. Amount
\$4,651,017.12

Computer Finance & Leasing Services
Sequel Data Systems

4-Year Lease Rate Factor
0.26432

Administration distributed one-hundred & twenty-nine (129) proposals and advertised on March 7th and March 14th, 2010. Five (5) proposals were received on March 26th, 2010 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Computer Lease

Resource Personnel:

Laida Benavides, Asst. Supt. of Business & Finance
Hector Perez, Executive Director of Technology
Rene Cruz, Director of Technology
Sam Flores, Director of Accounting
Cordelia Flores, Director of Purchasing
Karina Mendoza Guerra, District Buyer




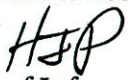
UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz
Director of Technical Services

MEMORANDUM

To: Cordelia Flores Jackson
Director of Purchasing

From: Rene Cruz 
Director of Technical Services

Through: Hector J. Perez 
Executive Director of Information Technology

Date: April 8, 2010

Subject: Recommendation on **RFP 2010-005 Computer Equipment, Service & Computer Finance Solutions**

Staff is recommending awarding **RFP 2010-005 Computer Equipment, Service & Computer Finance Solutions** to Sequel Data Systems:

Sequel Data Systems will provide value added products and services for the following free of charge:

- 5 free days of technical consulting and engineering services to be used at District's discretion
- 66 Desktop Computes
- 38 Thin Clients

The combined bid value of the free equipment and training equals a combined estimated amount of \$85,706 in value-adds.

Additionally, staff is recommending awarding the Appsense Management software to Sequel Data Systems pending further testing and negotiations.

Sequel Data Systems has adhered to the needs and specifications of the district as stated on **RFP 2010-005 Computer Equipment, Service & Computer Finance Solutions**.

Do not hesitate to call me at extension 6370 if you have any questions.



UNITED INDEPENDENT SCHOOL DISTRICT

Laida P. Benavides, CPA
Assistant Superintendent for Business and Finance

MEMORANDUM

To: Cordelia Flores Jackson
Director of Purchasing

From: Laida P. Benavides *LPB*
Asst. Supt. For Business and Finance

Samuel D. Flores *SDF*
Director of Accounting

Date: April 8, 2010

Subject: Recommendation on RFP 2010-005

We are recommending awarding **RFP 2010-005 Computer Equipment Service and Computer Finance Solutions** to Sequel Data Systems based on the proposals reviewed. Sequel Data Systems is one of the lowest bidder adhering to the needs and specification of the District as stated on **RFP 2010-005 Computer Equipment Service**.

Do not hesitate to call us at extension 6222 or 6368 if you have any questions.

**RFP 2010-005
Computer Equipment, Service & Computer Finance Solutions**

Section 1-5

| Description | Vendor | | ARC | | *Best Buy | | Computer Express | | Sequel | |
|---|----------|--------------------|-----------------------|-------------------|-----------------------|------------|------------------|--------------|-----------------------|--|
| | Est. Qty | Unit Price | Total | Unit Price | Total | Unit Price | Total | Unit Price | Total | |
| Student Desktops | | | | | | | | | | |
| Student Desktops | 3339 | \$902.17 | \$3,012,345.63 | \$969.77 | \$3,238,062.03 | No Bid | No Bid | No Bid | \$767.00 | \$2,561,013.00 |
| 19" Flat Panel Monitor w/IWS | 3339 | \$215.80 | \$720,556.20 | \$140.00 | \$467,460.00 | No Bid | No Bid | No Bid | \$149.00 | \$497,511.00 |
| Subtotal | | \$1,117.97 | \$3,732,901.83 | \$1,109.77 | \$3,705,522.03 | | | | \$916.00 | \$3,058,524.00 |
| VDI | | | | | | | | | | |
| Chassis | 1 | \$5,753.41 | \$51,010.98 | No Bid | No Bid | No Bid | No Bid | No Bid | \$58,261.56 | \$58,261.56 |
| Blade Server to host ESX | 16 | \$6,366.44 | \$509,315.20 | No Bid | No Bid | No Bid | No Bid | No Bid | \$10,106.32 | \$161,701.12 |
| Storage Array (SAN) BC of 120.146GB | 1 | \$154,676.36 | \$154,676.36 | No Bid | No Bid | No Bid | No Bid | No Bid | \$165,679.44 | \$165,679.44 |
| Storage Array (SAN) BC of 120.450GB | 0 | \$223,250.12 | \$0.00 | No Bid | No Bid | No Bid | No Bid | No Bid | \$229,572.84 | \$0.00 |
| VMware software -Academic VMware View 4 Premier Bundle: 100 Pack Includes vSphere 4 for Desktop, View Manager 4.x, View Composer, ThinApp (Packager, Client, WS) and vCenter Server Standard licensed for 100 desktop VMs | 14 | \$13,200.00 | \$184,800.00 | No Bid | No Bid | No Bid | No Bid | No Bid | \$10,809.00 | \$151,326.00 |
| VMware software - Academic Platinum Support/Subscription for VMware View 4 Premier Bundle: 100 Pack for 1 year Technical Support, 24 Hour Sev 1 Support, 7 days a week | 14 | \$5,938.73 | \$83,142.22 | No Bid | No Bid | No Bid | No Bid | No Bid | \$2,270.00 | \$31,780.00 |
| Thin Clients (Virtual Machines) | 1892 | \$395.00 | \$747,340.00 | No Bid | No Bid | No Bid | No Bid | No Bid | \$299.00 | \$565,708.00 |
| Graphics Adaptor/software/firmware | 0 | \$0.00 | \$0.00 | No Bid | No Bid | No Bid | No Bid | No Bid | \$18.00 | \$0.00 |
| Monitor - 19" Flat Panel | 1892 | \$149.56 | \$282,967.52 | No Bid | No Bid | No Bid | No Bid | \$217,580.00 | \$149.00 | \$281,908.00 |
| Integration Services - Training | 1 | \$91,845.00 | \$91,845.00 | No Bid | No Bid | No Bid | No Bid | No Bid | \$74,000.00 | \$74,000.00 |
| Subtotal | | | \$2,105,097.28 | | | | | | | \$1,490,364.12 |
| Computer Services | | | | | | | | | | |
| Computer Imaging - Student Computers | 3339 | Inc. in DT Pricing | | No Bid | No Bid | No Bid | No Bid | No Bid | \$11.00 | \$36,729.00 |
| Est. Grand Total | | | \$5,837,999.11 | | | | | | \$4,585,617.12 | |
| Est. Grand Total with Option | | | | | | | | | \$4,651,017.12 | |
| Options | | | | | | | | | | Appense - Management Suite Single Licenses for 1,500 virtual machines for total of \$65,400 |
| Value Adds | | | | | | | | | | Company will provide at no cost 66 desktops & 38 thin clients |

* Company could not comply with installation requirements

UNITED INDEPENDENT SCHOOL DISTRICT
COMPUTER EQUIPMENT, SERVICES & COMPUTER FINANCE SOLUTIONS
RFP 2010-005

ABTECH SYSTEMS, INC.
2728 LOKER AVE. W
CARLSBAD, CA 92008
PHONE: 760.827.5100
FAX: 760.603.0148
MARK ZENDER
mzender@abtechsys.com
info@abtechsys.com
colvera@abtechsys.com

**INSTITUTIONAL SUPERSTORE
DBA ACADEMIC SUPERSTORE**
2101 EAST ST ELMO SUITE 360
AUSTIN, TEXAS 78744
PHONE: 800-298-5094
FAX: 866-947-4604
mikem@academicsuperstore.com

ACCLAIM PROFESSIONAL SERVICES
300 NW FREEWAY #320
HOUSTON, TX 77092
PHONE: 713-410-9265
FAX: 713-681-0057
webcontact@acclaimps.com

ACS DATALINE LP
1826 KRAMER LN STE M
AUSTIN, TX 78758
PHONE: 512-837-4400
FAX: 512-837-6767
GLYNN BARKER
glynn.barker@acsdataline.com

ADVANCED COMMUNICATIONS & CABLING
6318 HARWICK
CORPUS CHRISTI, TEXAS 78417
PHONE: 361.814.3041
FAX: 361.814.2725
KENT TAYLOR
kenttaylor@ac-c.net

ADVANCED WIRELESS
P.O. BOX 7629
AMARILLO, TX 79114
PHONE: 806-468-7088
RAY MENDIOLA
rmendiola@cox.net

ALPHA SMART LLC
2811 PEACH ST
WISCONSIN RAPIDS, WI 54495
PHONE: 866.846.7232
FAX: 800.788.1272
TRACIE GROSSMAN
tracie@alphasmart.com

AMER.COM
7259 BRYAN DAIRY RD.
LARGO, FL 33777
PHONE: 800.262.9703
FAX: 800.314.6805
LISA NAGY
lnagy@amer.com

ANIXTER
500 CENTER RIDGE DR STE 200
AUSTIN, TX 78753
PHONE: 512.252.8383
MIKE SHANNON
mike.shannon@anixter.com

ANIXTER
6550 JADE MEADOW
SAN ANTONIO, TEXAS 78249
PHONE: 210.696.0087
FAX: 210.641.5065
MIKE SHANNON
mike.shannon@anixter.com

APPLE COMPUTER, INC.
2420 RIDGEPOINT DR.
AUSTIN, TEXAS 78754
PHONE: 800.800.2775
FAX: 512.674.2992
bids@apple.com

AVNET
2712 NORTH MCCOLL RD.
MCALLEN, TEXAS 78501
PHONE: 956.687.3794
STEVEN CAPPS
steven.capps@avnet.com
ELOY CHIO
eloy.chio@avnet.com
JAVIER CASTILLEJA
javier.castilleja@avnet.com

**AVNET ENTERPRISE SOLUTIONS
A DIVISION OF AVNET, INC.**
8700 S. PRICE RD.
TEMPE AZ 85284
PHONE: 210.247.1735
FAX: 210.247.1584
JIM TETER
will.brown@avnet.com

B&H PHOTO VIDEO
420 NINTH AVE
NEW YORK, NY 10001
PHONE: 800.947.8003
FAX: 800.858.5517
CHARLES WEZBERGER
biddept@bhphotovideo.com

BAFORD TECHNOLOGIES INC.
P.O. BOX 781362
SAN ANTONIO, TEXAS 78278
PHONE: 210.863.7213
ASHISH D. KHAMKAR
akhamkar@yahoo.com

BANK OF AMERICA
300 CONVENT STREET 5TH FLOOR
SAN ANTONIO, TEXAS 78205
PHONE: 210-270-5274
FAX: 210-270-5569
CONTACT: RICHARD HOLT
richard.holt@bankofamerica.com

BASS COMPUTERS, INC
10558 BISSONNET ST
HOUSTON, TX 77099
PHONE: 281.776.6700
FAX: 281.776.6737
DIEGO CERVANTES
diego@basscomputers.com

BEST BUY GOV LLC
7601 PENN AVE S D-6
RICHFIELD, MN 55423
PHONE: 888-224-8181 EXT 60707
FAX: 952-430-2602
MONA WRIGHT
mona.wright@bestbuy.com

BEST COMPUTER SUPPLIES, INC
895 E. PATRIOT BLVD STE 110
RENO, NV 89511
PHONE: 800.544.3472
FAX: 800.829.4881
KAY CURRAN
sales@theschoolsupplies.com

BLACKWELL CONSULTING SERVICES
100 S. WACKER DRIVE STE 800
CHICAGO, IL 60606
PHONE: 312.553.0730
FAX: 312.553.0745
WYNDE RENEKE
rfp@bcsinc.com

BUENO INTEGRATED TECHNOLOGIES INC
801 BUSINESS PARKWAY
RICHARDSON, TX 75081
PHONE: 972-235-9211
FAX: 972-235-3530
ED BUENO
inquiry@bitsales.com
ed.bueno@bitsales.com

BUSINESS MACHINE SECURITY
510 D W. CENTRAL AVE
BREA, CA 92821
PHONE: 714.990.3218
FAX: 714.990.5409
DOUG AVRAM
doug@locdown.com

BYTESPEED
408 ROBERTS ST
FARGO, ND 58102
PHONE: 877-553-0777
FAX: 218-227-0498
SCOTT BLETH
scott@bytespeed.com
www.bytespeed.com

CALENCE LLC
2712 N. MCCOLL RD.,
MCALLEN, TX 78501
PHONE: 480-889-9500; 956-687-3794
FAX: 480-212-7400; 956-687-5428
DIANA BERGER
diana.berger@calence.com
JIM TETER
jim.teter@calence.com

CCV SOFTWARE INC
P.O. BOX 9204
FARGO, ND 58106
PHONE: 800.541.6078
FAX: 800.457.6953
CHERYL NARUM
ccv@ccvsoftware.com

C.D.I. TECHNOLOGY SERVICES
P.O. BOX 831146
SAN ANTONIO, TX 78283
PHONE: 210.488.9066
FAX: 210.488.9025
JOSEPH WEYEL
info@cdi-tech.net

CDW GOVERNMENT, INC
230 N. MILWAUKEE AVE
VERNON HILLS, IL 60061-9740
PHONE: 800.808.4239
FAX: 847.419.6200
JOSH WEISFUSE/MARK ELLIS
joshwei@cdw.com
bids@cdw.com
karrhur@cdw.com

CISCO SYSTEMS, INC.
85 N.E. LOOP 410, STE 500
SAN ANTONIO, TEXAS 78216
PHONE: 210.357.2599
FAX: 210.357.2599
KURT SELL
ksell@cisco.com

CLEAR TECHNOLOGIES
1199 S. BELTLINE RD STE 120
COPPELL, TX 75019
PHONE: 972-906-7537
FAX: 972-906-7543
ANGELA THOMAS
athomas@cleartechnologies.net

COMMUNICATION EXPERT
33711 ADMIRAL STE A
EL PASO, TEXAS 79925
PHONE: 915.593.8765
FAX: 915.592.9372
PATRICIA PEDREGON
DANNY PEDREGON
drp452@aol.com

COMM USA
P.O. BOX 1849
LAREDO, TEXA 78044-1849
PHONE: 717.2256
FAX: 722.1752
FERMIN ALFARO
fermin@comm-usa.com

COMPASS BANK
ADRIENNE TREVINO/ VICE PRESIDENT
adrienne.trevino@compassbank.com

COMPAQ
3035. ROCKRIMMON BLVD.
COLORADO SPRINGS, CO. 80920
PHONE: 800.888.3224 X 15602
gregdavis@hp.com

COMPUTER EXPRESS
5563 DE ZAVALA RD STE 100
SAN ANTONIO, TX 78269
PHONE: 210.490.4700 x 102
FAX: 210.490.5252
W.C. WAGNON
gregdavis@hp.com
PHONE: 956-655-2545
IVAN IGLESIAS
ivan@cetx.com

COMPUTER COMMAND CORP.
708 E. GOODWIN
VICTORIA, TEXAS 77901
PHONE: 361.573.4305
FAX: 361.576.4259
HUGH HANES
hhanes@computercommand.com

COMPUTER REPAIR CENTER
131 E. PECAN BLVD.
MC ALLEN, TEXAS
PHONE: 956-631-2321
FAX: 956-631-4696
greyna@crc-computers.com

COMPUTER SOLUTIONS / MICROAGE
7550 IH 10 WEST, STE. 120
SAN ANTONIO, TEXAS 78229
PHONE: 1.800.531.3858 EXT. 35
FAX: 210.369.0389
MATT HARRIS
mharris@convergencecable.com

CYTECK MEDIA SYSTEMS, INC
13729 RESEARCH BLVD STE 610-212
AUSTIN, TX 78750
PHONE: 512.260.3919
FAX: 512.260.5003
SCOTT JESSOP
scottj@cyteckmedia.com

DELCOM GROUP
8901 JAMEEL STE 130
HOUSTON, TX 77040
PHONE: 713-690-3450
FAX: 214-389-5505
BRIAN TAYLOR
btaylor@delcomgroup.com

DELL COMPUTER CORPORATION
ONE DELL WAY, RR8 BOX 8706
ROUND ROCK, TEXAS 78662
PHONE: 800.977.3355 x85821
FAX: 888.820.7454
STACI MCDONALD
staci_mcdonald@dell.com
CELINDA GARZA
celinda_garza@dell.com

DIGITAL PRECISION
8200 PAT BOOKER RD. #359
SAN ANTONIO, TEXAS 78233
PHONE: 210.573.9870
FAX: 210.662.8038
ROD TANNER
rtanner@inltx.com

DIRECTRON.COM
10402 HARWIN DRIVE
HOUSTON, TEXAS
PHONE: 713.773.9898
FAX: 713.773.9393
MICHAEL CHANG, PH.D
mike@directron.com

DISCOUNT IMAGING OF LAREDO
5702 MCPHERSON STE 11
LAREDO, TX 78041
PHONE: 956-795-8258
FAX: 956-795-8254
FRANCISCO GARCIA
fgarcia71730@hotmail.com
pacodil@sbcglobal.net

EDUCATION 2000
5419 SAXON DRIVE
HOUSTON, TX 77092
PHONE: 713-683-8061
FAX: 713-681-7539
DOUGLAS PENNEKAMP
dpennekamp@earthlink.net

ELECTRA LINK INC
12217 WATER PARK RD
AUSTIN, TX 78759
PHONE: 512-835-6475
FAX: 512-835-6481
ROBERT DROSCHKE
rdrosche@electralink.com

ENTERASYS NETWORK, INC.
50 MINUTEMAN RD.
ANDOVER, MA 01810
PHONE: 978.684.1000
FAX: 978.684.1658
GREG BLUM
gblum@enterasys.com

EXPANETS
6925 PORTWEST DR. STE 100
HOUSTON, TEXAS 77024
PHONE: 281.260.1000
FAX: 713.690.5674
CATHY HUNDLEY
cathy.hundley@expanets.com

FALCON BANK
alonzor@falconbank.com
DIANA GOMEZ
dgomez@falconbank.com

FBS
1550 NE LOOP
SAN ANTONIO, 410 SUITE 121
PHONE : 210.828.4966
FAX : 210.828.8599
TIME DANTONIO
lim.dantonio@sat.blackbox.com

FIRST LINE COMMUNICATIONS
P.O. BOX 104
25020 BLANCO RD.
SAN ANTONIO, TEXAS 78258
NOE A ESPARZA

FISK TECHNOLOGIES
8964 BROADWAY
SAN ANTONIO, TX 78217
PHONE: 210.832.2489
CELL: 210.286.1348
FAX: 210.828.6434
ROBERT TRAMMELL
rtrammell@fiskcorp.com
hflechtner@fiskcorp.com

FLAIR
6300 LA COLMA DR. STE 510
AUSTIN, TEXAS 78752
PHONE: 512.342.9990
FAX: 512.342.9992
RAY COMBS
rcombs@austin.flairdata.com

GAGGLE.NET
P.O. BOX 1361
BLOOMINGTON, IL 61702
PHONE: 309.665.0572
FAX: 309.663.5025
MICHAEL KESSLER
mike@gaggle.net
admin@gaggle.net

GATEWAY
7565 IRVING CENTER DR
IRVINE, CA 92618-2930
PHONE: 800.211.4952 x 25138
FAX: 605.232.2715
ANGIE OLVEDA
angie.olveda@gateway.com
STEVE RODRIGUEZ
CELL: 956.648.3083
steve.rodriguez@gateway.com

GATEWAY DRIVE, INC.
610 GATEWAY DRIVE
NORTH SIOUX CITY SD 57049
PHONE: 800.211.4952
FAX: 605.232.2701
KEITH J. FRAUENDORFER
proposals@gateway.com

GREYHOUND COMPUTER SERVICES
1030 BRADSHAW DR
CORPUS CHRISTI, TX 78412
PHONE: 361.992.4090
FAX: 361.992.4102
LIONEL LEVRIER
greyhound1953@earthlink.net

GREATER TEXAS CABLING
12407 N. MOPAC EXPRESSWAY
AUSTIN, TX 78758
PHONE: 512.246.9551
FAX: 512.246.3999
DAXX ARCAYAJENNIFER NOONER
info@greatertexas.net

GLOBAL PCNET
6423 MCPHERSON STE 3
LAREDO, TX 78045
PHONE: 956-791-9999
FAX: 956-725-6908
EDUARDO CANAMAR
ecanamar@globalpc.net

GLOBAL GOV'T/EDUCATION SOLUTIONS
6990 US RT 36
FLETCHER, OH 45326
PHONE: 888.445.2725
FAX: 800.562.6622
DON WRIGHT
dwright@globalgovd.com

GLOBAL TECHNOLOGIES
5719 SPRINGFIELD, STE 3D
LAREDO, TEXAS 78041
PHONE: 956-729-8324
FAX: 210-579-8320
JOSE A FLORES III
jiflores@globalitx.com

HEWLETT-PACKARD COMPUTER
12401 RESEARCH BLVD., STE. 200
AUSTIN, TEXAS 78759
PHONE: 512.257.5700
FAX: 512.257.5790
BILL LANGENBAHN

HEWLETT PACKARD
3000 HANOVER ST
PALO ALTO, CA 94304-1185
PHONE: 916-785-0579
FAX: 800-386-1118
KATHY BROWN
kathy.brown@hp.com

HEWLETT PACKARD
301 S ROCKRIMMON
COLORADO SPRINGS, CO 80919
PHONE: 800-888-3224 EXT 15650
FAX: 719-592-8778
MATT BOLIN
mattbolin@hp.com

HEWLETT PACKARD
Stephanie Stites
Hewlett-Packard
301 S Rockrimmon BLVD
Colorado Springs, CO 80923
Phone- 800-888-3224 x7713624
Fax- 719-592-8778
FAX: 866.737.7072
MARK SHEEHAN
mark_sheehan@hdsccleasing.com

HOWARD INDUSTRIES, INC.
HOWARD COMPUTERS
P.O. BOX 1590
LAUREL, MS. 39441
PHONE: 601.399.5027
FAX: 601.399.5060
CLOY PHILLIPS
cphillips@howardcomputers.com
MELISSA REEVES
mreeves@howardcomputers.com

IBM COMPUTERS
400 W. 15th STREET, STE., 1200
AUSTIN, TEXAS 78701
PHONE: 800.426.1751 x 2140
FAX: 512.473.8069
DEBORAH BISSONNET

IBC
EDDIE VELA
evela@ibc.com

IBC NETWORK SERVICES , INC.
124 WEST JOHN ST
MATTHEWS, NC 28105
PHONE: 877-919-4521
FAX: 704-844-2728
sales@ibcconsulting.com

IBM
7100 HIGHLANDS PKWY 016-08
SMYRNA, GA 30082
PHONE: 800-426-1751 EXT 2172/770-863-2172
FAX: 800-242-6329
RANDOLPH GRAHAM
grahamr@us.ibm.com

INACOM
911 W. ANDERSON LANE, STE 200
AUSTIN, TEXAS 78757
PHONE: 512.266.7000
LAURIE HUNTER
inacominfo@inacom.com

INTECH SOUTHWEST SERVICES LLC
P.O. BOX 691364
SAN ANTONIO, TX 78269
PHONE: 210-690-0000
FAX: 210-690-0200
[JUAN FLORES/KEVIN REYHER](mailto:JUAN_FLORES@KEVIN_REYHER)
kreyher@intechsouthwest.com

INX INC
1955 LAKEWAY DR STE 220
LEWISVILLE, TX 75057
PHONE: 210-340-2009
FAX: 512-795-8844
RODERICK TANNER JR
rtanner@inx.com

IMAGING PRODUCTS INTERNATIONAL
845 E. EASY ST STE 101
SIMI VALLEY, CA 93065
PHONE: 805.526.7560
FAX: 805.526.0349
JIM DUMPERT
jd@imagingproducts.com

INNOBAR
dba NOVA SOLUTIONS
10012 N. DALE MOBEY HWY STE 115
TAMPA, FL 33618
PHONE: 800.274.5624
FAX: 954.337.2603
BYRON GILLIN
baillin@novasolutions.com

JBV ASSOCIATES
723 MEADOWLARK LANE
COPPELL, TX 75019
PHONE: 972.304.6875
FAX: 972.393.4243
DENNIS VOLDING
dvolding@mindspring.com

K12 DISCOUNT.COM
P.O. BOX 2558
PINE BLUFF, AR 71613
PHONE: 877.512.3472
FAX: 870.536.7949
JAMES PASCALE
jamesp@k12discount.com

KAMICO INSTRUCTIONAL MEDIA, INC
4413 SPICEWOOD SPRINGS RD STE 200
AUSTIN, TX 78759
PHONE: 512.343.0801
FAX: 512.372.9204
GARY MILLER
info@kamico.com

LAB RESOURCES, INC
325 SOUTH PERSIMMON STE B
TOMBALL, TX 77375
PHONE: 281.516.220 / 888.963.2200
FAX: 281.516.2202
DANNY ALLAN
danny.allan@lab-resources.net

LIBERTY SOLUTIONS
2101 SOUTH IH35 STE 410
AUSTIN, TEXAS 78741
PHONE: 512.416.7774 X11
FAX: 512.416.8200
BRENT BOCKHOLT
brent@libertysol.com

M1 NETWORKS, INC
6019 MCPHERSON STE 4
LAREDO, TX 78041
PHONE: 956.718.1005
FAX: 956.718.1941
MARCOS A. SOLIS
marcos@m1networks.net

MAINTTECH MAINTENANCE, INC
1882 BARKER CYPRESS ROAD
HOUSTON, TX 77084
PHONE: 281.599.8640
FAX: 281.599.9698
BIRGER NYGAARD-OSTBY
bnostby@mainttech-usa.com

MARK III SYSTEMS
6575 W. LOOP SOUTH
BELLAIRE, TEXAS 77401
CHRIS KELLY
PHONE: 800.627.544
FAX: 713.664.9860
chris.kelly@markiiisys.com

MICRO SYSTEM ENTERPRISES, INC.
3221 WEST ALBERTA
EDINBURG, TEXAS 78521
PHONE: 956.994.3033
FAX: 956-994-3381
ssanchez@mseng.com

MICRO WAREHOUSE INC
47 WATER STREET
SO. NORWALK CT. 06854
PHONE: 203.854.7279
nery.leal@mwhsa.com

MIDWEST INTERNET CONSULTING
GROUP ,INC dba SCHOOLCENTER
1075 REED STATION ROAD
CARBONDALE, IL 62902
PHONE: 888.642.4448
FAX: 618.351.1996
KENDALL INMAN
kinman@schoolcenter.com

MORE DIRECT
2908 WISTERIA
MCALLEN, TX 78504
PHONE: 956.655.2545
FAX: 956.992.0577
IVAN IGLESIAS
liqeias@moredirect.com

NATIONAL CITY TECHNOLOGY FINANCE
995 DALTON AVE
CINCINNATI, OH 45203
PHONE: 513.455.2320
FAX: 888.786.5731
VIC EILAU
victor.eilau@NC-4Tech.com
ROBERT HEIMBROCK
robert.heimbrock@nc-4.com

NATIONAL CITY COMMERCIAL CAPITAL
995 DALTON AVE.
CINCINNATI, OH 45203
PHONE: 513-455-9752
FAX: 216-912-4960
CONTACT: JOHN BAIN
john.bain@nationalcity.com

NU IMAGE CORPORATION
7801 N. LAMAR BLVD. STE.D82
AUSTIN, TEXAS 78752
PHONE: 512-490-6400 X 102
FAX: 512-490-6701
CONTACT: RACHAEL SEKIN
racheal@nuimagecorp.com

NCTF
995 DALTON AVE
CINCINNATI, OH 45203
PHONE: 513-455-2320
FAX: 888-786-5731
victor.eilau@nc-4tech.com

NETGINEER DATA SYSTEMS, INC
6448 HWY 280 E. F-107
AUSTIN, TX 78723
PHONE: 512.415.1522
FAX: 512.453.1673
SAM PEREZ JR
sperez@netgineer.com

NET VERSANT-TEXAS, INC.
1421 WHALES STE. 303
PSLUGERVILLE, TEXAS 78660
PHONE: 800.826.1979
FAX: 512.615.0671
JASON HOLLEN
jhollen@netversant.com

NETVIEW TECHNOLOGIES, INC.
7240 BRITTMORE RD. STE 118
HOUSTON, TEXAS 77041
PHONE: 713.896.0500 X224
FAX: 713.515.8008
BILL BLOCHER
bbloch@elinear.com

NEXTIRA ONE
2800 POST OAK BLVD. STE. 200
HOUSTON, TEXAS 77056
PHONE: 713.307.4000
FAX: 713.307.7270
CHARLOTTE ELLIOTT
charlotte.elliott@blackbox-vs.com

NSX TECHNOLOGIES, INC.
DBA/MACEXCHANGE
27326 JEFFERSON AVE. #12
TEMECULA, CA 92590
PHONE: 888.650.4488
PHONE: 909.296.1000
FAX: 909.296.8333
WILLIAM T. MCKELVIE
todd@macx.com

PRESIDIO CORP.
2601 PELICAN AVE.
MCALLEN, TEXAS 78504
PHONE: 956.971.9292
FAX: 956.971.9293
BRIAN MITTEL
bmittel@presidio.com
MARIO QUINTANILLA
mquintanilla@presidio.com
FREEMAN JOHNSON
fjohnson@presidio.com

RGC AND ASSOCIATES
115 TRAVIS ST.
STE 1500
SAN ANTONIO, TEXAS 78205
PHONE: 830.229.5018
S.A. OFFICE 888.400.7422
RON CLONTZ
ron@rqca.net
rclontz@rqca.net

REXEL
2400 BROCKTON
SAN ANTONIO, TEXAS 78217
PHONE: 210.352.1000
FAX: 210.824.0419
JERRY DOYLE
jdoyle@rexelusa.com

REYNA ENTERPRISES DBA CRC
131 EAST PECAN BLVD
MCALLEN, TX 78501
PHONE: 956-631-2321
FAX: 956-631-2321
greyna@crc-computers.com

RX TECHNOLOGY
3370 NACOGDOCHES STE 136
SAN ANTONIO, TX 78217
PHONE: 210.828.6081
FAX: 210.828.8419
MARK RIZZO
mrizzo@rx-tech.com
rkajimenez@salx.rr.com

SCHOOL CENTER
1075 REED STATION RD
CARBONDALE, IL 62901
PHONE: 888-642-4448
FAX: 618-351-1996
KENDALL INMAN
kinman@schoolcenter.com

SEQUAL DATA SYSTEMS
11824 JOLLYVILLE RD STE 400
AUSTIN, TX 78759
PHONE: 512-918-8841
FAX: 512-918-8843
DOUGLAS LOGAN
dougl.logan@sequeldata.com
jonathan.clifton@sequeldata.com

SHI GOVT SOLUTIONS
1250 CAPITAL OF TX HWY STE 1-350
AUSTIN, TX 78746
PHONE: 800-845-6801
FAX: 512-732-0232
ADRIENNE PULOYLSKI
ap@shi.com
adrienne_pulylski@qs.shi.com

SIGMA SYSTEMS INC
2201 MIDWAY RD # 316
CARROLLTON, TX 75006
PHONE: 972-934-9300 EXT 233
FAX: 972-934-0090
MELISSA GREGORY
mgray@sigmapc.com

SUPA TECH, INC
17304 PRESTON RD STE 800 PMB48
DALLAS, TX 75252
PHONE: 972.238.8958
FAX: 972.238.7842
SUE GLOVER
info@computercableinstall.com

SOUTHWEST NETWORK, INC.
2442 BROCKTON
SAN ANTONIO, TEXAS 78217
PHONE: 210.824.3918
FAX: 210.824.3143
WILLIAM CHRISTAL
william_christal@southwestnetworks.com
michael_norris@southwestnetworks.com

STRATEGIC COMPUTER SOLUTIONS,
5918 McPHERSON RD, STE. 3
LAREDO, TEXAS 78041
PHONE: 956.718.2433
FAX: 956.718.2435
ZITA RAMIREZ

TANGENT COMPUTERS
197 AIRPORT BLVD
BURLINGAME, CA. 94010
PHONE: 800.800.5550 X 2136
FAX: 650.342.9909
ROBERT
robert@tangent.com

TECH DEPOT
6 CAMBRIDGE DR
TRUMBULL, CT 06611
PHONE: 800-625-6866
FAX: 203-615-7006
JOHN TAVITIAN/N. LEAL
nleal@techdepot.com

TECHNOLOGY INTEGRATION GROUP
5800 GRANITE PARKWAY
PLANO, TX 75024
PHONE: 469.633.9017 x 1304
CELL: 469.585.3961
BILL BIRDWELL
bill.birdwell@tiq.com

TFE- TECHNOLOGY FOR EDUCATION
8225 CENTRAL PARK DRIVE
WACO, TEXAS 76712
PHONE: 254.776.5563
FAX: 254.299.1396
DANIEL KRONKE
daniel.kronke@tfe-waco.com

THE REAL DESIGN GROUP
1101 GUADALUPE ST STE D
LAREDO, TX 78040
PHONE: 956.717.0998
FAX: 956.717.0152
JESUS GUAJARDO
jesusguajardo@sbcglobal.net

THE WIRE GUY
2418 BALTIMORE
LAREDO, TEXAS 78041
PHONE: 956.740.4049
CELL: 956.744.0164
RAUL PATINO
twireg@yahoo.com

TEXAS COMMUNITY BANK
JOE SANCHEZ
jsanchez@tcb.cc

TITAN SOLUTION GROUP, INC.
6034 W. COURTYARD DR.
SHEPARD MOUNTAIN PLAZA, STE 360
AUSTIN, TEXAS 78730
PHONE: 512.345.4234 X.205
FAX: 512.345.4883
amledina@titansolutions.com

TOSHIBA
8123 S. HARDY
TEMPE, AZ 85284
PHONE: 888.625.3276 X 7066
FAX: 480.776.8894
CHRIS DARLING
amledina@titansolutions.com

TRC COMPUTER SERVICES
11933 NETWORK BLVD.
SAN ANTONIO, TX 78249
PHONE: 210.696.8556
FAX: 210.696.5488
LUIS BARRAGAN
luisb@trcs.com

TRILLION
9208 WATERFORD CENTRE BLVD., STE 150
AUSTIN, TEXAS 78758
PHONE: 512.334.4080
FAX: 512.334.4099
ANDY PILARCIC
andy.pilarcic@trillion.net

TRI-COUNTY COMMUNICATION, LTD.
1421 EAST PIKE
WESLACO, TEXAS 78596
PHONE: 877.550.8440
FAX: 956.447.0622
CHARLES PARENT
cparent@tri-countycom.com

TRUE TECHNOLOGY
8200 SPRINGWOOD DR., STE 260
IRVING, TEXAS 75063
PHONE: 972.432.0100
FAX: 972.432.0500
info@truetechnology.com

QA SYSTEMS, INC.
6620 MANOR RD.
AUSTIN, TEXAS 78723
PHONE: 1.800.331.4132
FAX: 512.637.8811
liliag@qasystems.com
don@qasystems.com

TIGERDIRECT.COM
7795 W FLAGLER ST
MIAMI, FL 33144
PHONE: 888-768-4437
FAX: 305-415-4311
MARCOS MARTINEZ
marcos.martinez@tigardirect.com

TYLER TECHNOLOGIES, INC.
5949 SHERRY LANE STE 1400
DALLAS, TX 75225
PHONE: 972-713-3700
FAX: 972-713-3741
info@tylertech.com
brent_berry@tylertech.com

UNITED COMMUNICATIONS
6608 JOY RD.
EAST SYRACUSE, NY 13057-1108
PHONE: 315.463.5500
FAX: 315.463.7160
JERRY ADAMS
jadams@uintedcos.com

UNIQUE DIGITAL, INC.
10595 WEST OFFICE DRIVE
HOUSTON, TEXAS 77042
PHONE: 713-777-0447
FAX: 713-777-0749
CONTACT: ANN CLARK
aclark@uniquedigital.com

VIRA MONTES GROUP, INC.
1308 ROCKWELL CT.
AUSTIN, TEXAS 78726
PHONE: 512.249.9140
FAX: 512.249.9140
ARNY VIRAMONTES
arny@viramontesgroup.com

WEST TECHNOLOGIES
10965 LONG BRANCH DR.
AUSTIN, TEXAS 78736-7448
PHONE: 512.301.1462
FAX: 512.301.1457
JAY THOMAS
jay.thomas@buywest.com
LINDA SPENCE
linda@buywest.com

XTREAM TECHS, INC
4315 PATRIOT DR
LAREDO, TX 78046
PHONE: 956.220.8032
FAX: 956.727.0768
MAGDALENA ADAME
hadame@xtreamtechs.com

ZETTA GLOBAL
3450 E SPRINT ST 207
LONG BEACH, CA 90806
PHONE: 562-252-3673
FAX: 562-252-3673
ALBERT BURGOS
albert_burgos@zettaglobal.com