

April 25, 2016

Mr. Matthew Lindner  
Plante Moran  
27400 Northwestern Hwy  
Southfield, MI 48034

Subject: 2013 Bond Program: Technology Award

Dear Mr. Lindner:

Bids were received on March 23, 2016 for Bid Package T7. Bid Package T7 is for the acquisition of equipment and installation of bus security systems. Three proposals were received for the project.

### **Bid Evaluation Summary and Recommendations**

After an extensive review of the bid proposals, a thorough post-bid interview and demonstration of the proposed equipment was conducted with the all the bidders to verify their proposals were inclusive of the scope of work, and gather information on related experience. The attached Bid Tabulation indicates the bids received, company name, and base bid.

Based upon the evaluation of the project team, we recommend that a contract be awarded to the following company. The recommended bid includes a digital system as opposed to the analog systems proposed by the other bidders. The clarity and zoom capabilities of the digital system are much superior. The warranty requested was 3 years, this solution provides 5 years at no additional cost as well as life time warranty for the cables and solid state drives. This bid also allows for future growth and includes items that would entail additional cost for the other bidders. Although this award is over the allocated bond budget, bid savings from other categories will be used to offset the difference.

#### **Bid Package T7: Category 27:1 – Bus Security Systems**

##### **Pro-Vision Video Systems - Byron Center, MI**

Base Bid – 50 Buses	\$84,473.00
Base Bid - Additional 8 Buses	\$12,872.00
Alternate 1 - GPS and install for 58 Units	\$ 7,018.00
Alternate 3 - additional camera and install for 58 Units	\$20,532.00
<b>Total Contract Amount</b>	<b>\$124,895.00</b>
Contingency (10%)	\$12,490.00
<b>Total Project Amount:</b>	<b>\$137,385.00</b>

The base bid design includes equipment and installation of a two camera system in 50 buses, and the district has determined to equip 8 additional buses. The addition of a GPS system and a third camera per bus has been added to this recommendation as well. The installation of the initial 58 buses is scheduled for the summer of 2016.

Upon approval by the Board of Education, contracts for the **contract amount** will be issued as shown above. If you have any questions, please call me at (810) 343-2042

Sincerely,



Rob Greager  
Project Manager  
Barton Malow, Technology Services