

JUDSON INDEPENDENT SCHOOL DISTRICT

Meeting Date: February 20, 2025

Submitted By: Dr. Lacey Gosch Title: Assistant Superintendent

Agenda Item: Consider and take action regarding approving the ranking for Request for Proposal 24-08 JTECH Technology Upgrades.

CONSENT ITEM

<u>RECOMMENDATION:</u>

It is recommended that the Board approve the ranking for RFP 24-08 JTECH Technology Upgrades as presented in the attachment and delegate the authority to the Superintendent or his designee to execute all contracts and related documents necessary to complete this project.

IMPACT/RATIONALE:

Allows the District to purchase goods and services in accordance with Section 44.031 of the Texas Education Code.

Expenditures will be made from Bond 2022 for the JTECH Technology Upgrades out of the True North managed projects. The project consists of upgrades and additions for the installation of high-speed cabling infrastructure, PA/Bell/Clock and Network/Wireless Electronics. The current JTECH facility was acquired by the district without these upgrades included. This project serves as a "Proof of Concept" to guide other packages and products that will be installed and upgraded based on the Bond 2022 projects. All submittals were reviewed and scored based on the Judson ISD procurement scorecard. The submittals were accepted based on bidding for all three projects or via specific projects. The Cabling Project for this upgrade is awarded to Eldridge Electronics. The PA/Bell/Clock project for this upgrade is awarded to Beckwith. The Network/Wireless electronics project for this upgrade is awarded to Big State Electric.

These contracts will be commencing on or about February 21, 2025, for an initial (4) four year period, with options for a (1) one year extension.

BOARD ACTION REQUESTED: Approval/Disapproval



MEMORANDUM

February 10, 2025

To: Dr. Lacey Gosch, Assistant Superintendent of Support Services

From: Lynne Trevino, Director of Purchasing

RE: Request for Proposals (RFP) 24-08 JTECH Technology Upgrades

This proposal was created on behalf of the technology department. Bid information was advertised in accordance with state law. A notice was published in the Hart Beat on November 13 and November 18, 2024. The submittals were opened on December 17, 2024. The district received nine (9) responses. The submittals were reviewed to determine the capability of the vendors to provide the specific services based on the needs of the district. The project consists of upgrades and additions for the installation of high-speed cabling infrastructure, PA/Bell/Clock and Network/Wireless Electronics.

It is recommended that the Board of Trustees approve the ranking as presented and delegate the authority to the Superintendent or his designee to execute all contracts and related documents necessary to complete any related purchases.

All board members, employees and agents involved in the planning, recommending, selecting or contracting of a vendor are reminded of the conflict-of-interest reporting requirements as mandated in Chapter 176 of the Local Government Code. A copy of Form CIS has been included as an additional attachment. In the event that a conflict exists, the form should be completed and submitted to the Purchasing Department not later than the 7th day after the conflict is identified.

Once a recommendation to make the purchase was established, the prospective vendor was requested to complete a Texas Ethics Commission Form 1295. This requirement became effective on January 1, 2016 and is related to the passage of House Bill 1295 which is now incorporated into the Texas Government Code 2252.908. The form is attached and identifies all interested parties associated with the vendor as it relates to this procurement. Upon approval by the Board of Trustees and issuance of a district purchase order, the form will be posted on the Texas Ethics Commission's website as required by statute.

	LOCAL GOVERNMEN		FORM CIS
	(Instructions for completing and filing	this form are provided on the next page.)	
т	his questionnaire reflects changes mad	de to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY
g		local governmental entity that the following local e of facts that require the officer to file this statement I Government Code.	Date Received
1	Name of Local Government Office	r	
2	Office Held		
3	Name of vendor described by Sec	tions 176.001(7) and 176.003(a), Local Government	Code
4	Description of the nature and exte	ent of employment or other business relationship w	ith vendor named in item 3
5		overnment officer and any family member, if aggreg eeds \$100 during the 12-month period described by	
	Date Gift Accepted	Description of Gift	
	Date Gift Accepted	Description of Gift	
	Date Gift Accepted	Description of Gift	
		(attach additional forms as necessary)	
6	AFFIDAVIT	I swear under penalty of perjury that the above statement that the disclosure applies to each family member (as def Government Code) of this local government officer. I also covers the 12-month period described by Section 176.003(ined by Section 176.001(2), Local o acknowledge that this statement
		Signature of Local	Government Officer
	AFFIX NOTARY STAMP / SEAL ABO	VE	
		ne said	, this the day
	of, 20, to, Signature of officer administering oath	certify which, witness my hand and seal of office. Printed name of officer administering oath	Title of officer administering oath
			· · · · · · · · · · · · · · · · · · ·

LOCAL GOVERNMENT OFFICER CONFLICTS DISCLOSURE STATEMENT

Section 176.003 of the Local Government Code requires certain local government officers to file this form. A "local government officer" is defined as a member of the governing body of a local governmental entity; a director, superintendent, administrator, president, or other person designated as the executive officer of a local governmental entity; or an agent of a local governmental entity who exercises discretion in the planning, recommending, selecting, or contracting of a vendor. This form is required to be filed with the records administrator of the local governmental entity not later than 5 p.m. on the seventh business day after the date on which the officer becomes aware of the facts that require the filing of this statement.

A local government officer commits an offense if the officer knowingly violates Section 176.003, Local Government Code. An offense under this section is a misdemeanor.

Please refer to chapter 176 of the Local Government Code for detailed information regarding the requirement to file this form.

INSTRUCTIONS FOR COMPLETING THIS FORM

The following numbers correspond to the numbered boxes on the other side.

1. Name of Local Government Officer. Enter the name of the local government officer filing this statement.

2. Office Held. Enter the name of the office held by the local government officer filing this statement.

3. Name of vendor described by Sections 176.001(7) and 176.003(a), Local Government Code. Enter the name of the vendor described by Section 176.001(7), Local Government Code, with whom the officer has an employment or other business relationship as described by Section 176.003(a)(2)(A), Local Government Code.

4. Description of the nature and extent of employment or business relationship with vendor named in item 3. Describe the nature and extent of the employment or other business relationship with the vendor in item 3 as described by Section 176.003(a)(2)(A), Local Government Code.

5. List gifts accepted, if the aggregate value of the gifts accepted from vendor named in item **3** exceeds \$100. List gifts accepted during the 12-month period (described by Section 176.003(a)(2)(B), Local Government Code) by the local government officer or family member of the officer from the vendor named in item 3 that in the aggregate exceed \$100 in value.

6. Affidavit. Signature of local government officer.

RFP 24-08 JTECH TECHNOLOGY UPGRADES
PA System
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TABULATION SUMMARY											
Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.		
1) Purchase Price (30 Points)	\$123,550.11	\$94,537.00	\$103,991.00	-	-	\$98,320.00		1997 - 19	\$201,419.00		
Point Value	22.96	30.00	27.27	-	-	28.85		and a second	14.08		
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	15	15	15	-	-	15	n de la - Special	-	15		
3) Quality of Vendor's Goods or Services (05 Point)	5	5	5	-		5			5		
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)	10	10	10	-	-	10	-		0		
5) Vendor's Past Relationship with the District (10 Points)	10	10	5			10			5		
 Ability for the District to Comply With Rules Related to Historically Underutilized Businesses (5 Points) 	0	0	0	0	0	0	5	0	0		
7) Total Long-Term cost to the District to Aquire the Vendors Goods or Service (5 Points)	5	5	5	-		5	-	the second second	5		
8) Principal Place of Business (0 Points)	0	0	0	0	0	0	0	0	0		
9) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	15	14.2	15	-	-	15		and the second	14.2		
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
RANK	87.95513942	94.2	87.27264859	-		93.84570789		-	4		

DEPARTMENT RECOMMENDATION

I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino Director of Purchasing

Innette Shevind

Matthew Fields Executive Director of Technology

Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.			
	an an an an an a	DETAILE	D SCORI	E CARD	ALL ST							
1) Purchase Price (30 Points)												
Proposed Pricing	\$123,550.11	\$94,537.00	\$103,991.00	-	-	\$98,320.00	-	-	\$201,419.00			
The lowest price is given the maximum points as predetermined and stated in the proposal documents. The following formula is then applied to all subsequent pricing. Divide the lowest offer by the amount of the current proposer's offer. Multiply the result by the maximum number of points available. The sum is the number of points awarded to the current proposer in this category. This score is assigned by the Purchasing Department.	23	30	27	-		29	- -	-	14			
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)												
Do we value the quality of the references provided? Are they applicable to our organization? Begin with the maximum number of points available and deduct where necessary in a fair and equitable manner.	15	15	15	-	-	15	-	-	15			
3) Quality of Vendor's Goods or Services (05 Point)												
What do the references and your previous experiences indicate about the quality of the goods and/or services provided by the firm? District staff with personal experience working with specific goods and/or services may also be considered. All vendors should be given the benefit of the doubt. The maximum points should be awarded with fair and equitable deductions for negative information.	5	5	5	-	-	5	-	-	5			
4) Extent to which the Vendor's Goods or Services Meets the District's Ne	eds (10 Points)											
within the required timeframes? Will the proposed goods and/or services meet the minimum needs of the District? The maximum points should be awarded with fair and equitable deductions for negative information.	10	10	10	-	-	10	-	-	0			
5) Vendor's Past Relationship with the District (10 Points)												
vendors. This amount can range from 0 to the total point assigned to this category. From that established medium, points may be added or substracted based on the previous experience (s) with the District. If they have not previously done business with the District, they must be given the benefit of the doubt.	10	10	5	-	-	10	-	-	5			
6) Ability for the District to Comply With Rules Related to Historically U	nderutilized Business	es (5 Points)										
HUB/SMWBE Certified	0	0	0	0	0	0	5	0	0			
7) Total Long-Term cost to the District to Aquire the Vendors Goods or Se	ervice (5 Points)											
Is there value added? What is the life expectancy? Will maintenance costs be lower or higher compared to other offerings? Attempt to identify the total cost of ownership over the lifecycle of the product. Each vendor should start with half of the point value possible in this category. Adjustments up or down should be made based on merit in a fair and equitable manner.	5	5	5	-	-	5	-	-	5			
8) Principal Place of Business (0 Points)							And the second second					
All points are awarded if the vendor has its principal place of business within Texas or employs over 500 people within Texas. This criterion may not be considered for the contracting of goods/services related to telecommunications and information services, building construction and maintenance or instructional materials. This score is assigned by the Purchasing Department.	0	0	0	0	0	0	0	0	0			

Vendor 9) Other Relevant Factor: Quality and Completeness of Proposal (15 Point	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.
All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.	15	14.2	15	-	-	15	-	-	14.2

TOTAL	0	0	0	0	0	0	0	0	0
RANK 8	87.95514	94.2	87.2726		-	93.8457	-		-



RFP 24-08 JTECH TECHNOLOGY UPGRADES

TABULATION SUMMARY												
Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.			
1) Purchase Price (30 Points)	\$122,740.30		\$105,348.00	\$100,489.00	\$164,976.00	\$114,450.00	\$125,721.00	\$175,475.00	\$127,606.00			
Point Value	24.56		28.62	30.00	18.27	26.34	23.98	17.18	23.62			
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	15	-	15	15	0	15	15	0	15			
3) Quality of Vendor's Goods or Services (05 Point)	5	-	5	5	4	5	5	4	4			
 Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points) 	10		10	10	10	10	10	10	10			
5) Vendor's Past Relationship with the District (10 Points)	10		5	10	5	10	10	5	5			
 Ability for the District to Comply With Rules Related to Historically Underutilized Businesses (5 Points) 	0	0	0	0	0	0	5	0	0			
7) Total Long-Term cost to the District to Aquire the Vendors Goods or Service (5 Points)	5		5	5	5	5	5	5	5			
8) Principal Place of Business (0 Points)	0	0	0	0	0	0	0	0	0			
9) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	15	-	15	15	11.8	15	15	11.8	14.2			
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
RANK	89.56137063	-	88.61630026	95	59.07338522	91.34049803	93.97904885		-			

DEPARTMENT RECOMMENDATION

I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino

Director of Purchasing Ignnette Shewind

Matthew Fields Executive Director of Technology

Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.				
	la se	DETAILE	D SCORI	E CARD									
1) Purchase Price (30 Points)													
Proposed Pricing	\$122,740.30	-	\$105,348.00	\$100,489.00	\$164,976.00	\$114,450.00	\$125,721.00	\$175,475.00	\$127,606.00				
The lowest price is given the maximum points as predetermined and stated in the proposal documents. The following formula is then applied to all subsequent pricing. Divide the lowest offer by the amount of the current proposer's offer. Multiply the result by the maximum number of points available. The sum is the number of points awarded to the current proposer in this category. This score is assigned by the Purchasing Department.	25	-	29	30	18	26	24	17	24				
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)													
Do we value the quality of the references provided? Are they applicable to our organization? Begin with the maximum number of points available and deduct where necessary in a fair and equitable manner.	15	-	15	15	0	15	15	0	15				
3) Quality of Vendor's Goods or Services (05 Point)													
What do the references and your previous experiences indicate about the quality of the goods and/or services provided by the firm? District staff with personal experience working with specific goods and/or services may also be considered. All vendors should be given the benefit of the doubt. The maximum points should be awarded with fair and equitable deductions for negative information.	5	-	5	5	4	5	5	4	4				
4) Extent to which the Vendor's Goods or Services Meets the District's Ne	eds (10 Points)												
within the required timeframes? Will the proposed goods and/or services meet the minimum needs of the District? The maximum points should be awarded with fair and equitable deductions for negative information.	10	-	10	10	10	10	10	10	10				
5) Vendor's Past Relationship with the District (10 Points)													
vendors. This amount can range from 0 to the total point assigned to this category. From that established medium, points may be added or substracted based on the previous experience (s) with the District. If they have not previously done business with the District, they must be given the benefit of the doubt.	10	-	5	10	5	10	10	5	5				
6) Ability for the District to Comply With Rules Related to Historically U	nderutilized Business	ses (5 Points)											
HUB/SMWBE Certified	0	0	0	0	0	0	5	0	0				
7) Total Long-Term cost to the District to Aquire the Vendors Goods or Se	ervice (5 Points)				•								
Is there value added? What is the life expectancy? Will maintenance costs be lower or higher compared to other offerings? Attempt to identify the total cost of ownership over the lifecycle of the product. Each vendor should start with half of the point value possible in this category. Adjustments up or down should be made based on merit in a fair and equitable manner.		-	5	5	5	5	5	5	5				
8) Principal Place of Business (0 Points)													
All points are awarded if the vendor has its principal place of business within Texas or employs over 500 people within Texas. This criterion may not be considered for the contracting of goods/services related to telecommunications and information services, building construction and maintenance or instructional materials. This score is assigned by the Purchasing Department.	0	0	0	0	0	0	0	0	0				

Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.
9) Other Relevant Factor: Quality and Completeness of Proposal (15 Point All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.		-	15	15	11.8	15	15	11.8	14.2

TOTAL 0	0	0	0	0	0	0	0	0
RANK 89.5613	37 -	88.6163	95	59.0734	91.3405	93.979	-	-

RFP 24-08 JTECH TECH	NOLOGY UPGRADES
Wire	less



TABULATION SUMMARY											
Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.		
1) Purchase Price (30 Points)	\$3,500.00	-	\$1,696.00	-		-		-	-		
Point Value	14.54	-	30.00	-	-		-	-			
2) Reputation of Vendor and Vendor's Goods or Services (15 Points)	10		10	-					()-()-()-()-()-()-()-()-()-()-()-()-()-(
3) Quality of Vendor's Goods or Services (05 Point)	10		10		-			-			
4) Extent to which the Vendor's Goods or Services Meets the District's Needs (10 Points)	10	-	10	-	-	-		-	-		
5) Vendor's Past Relationship with the District (10 Points)	10		10	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	-	-		-			
 Ability for the District to Comply With Rules Related to Historically Underutilized Businesses (5 Points) 	0	0	0	0	0	0	5	0	0		
7) Total Long-Term cost to the District to Aquire the Vendors Goods or Service (5 Points)	0		0	-	-			-			
8) Principal Place of Business (0 Points)	0	0	0	0	0	0	0	0	0		
9) Other Relevant Factor: Quality and Completeness of Proposal (15 Points)	15	-	15	-	-	-		-	- 11 - 11 - 11 - 11 - 11 - 11 - 11 - 1		
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
RANK	74.53714286	-	90		-		-	-	÷		

DEPARTMI	ENT REC	OMMEND	ATION
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I have reviewed the submittals for this offering and recommend the following vendor(s) for award

Lynne Trevino Director of Purchasing

Matthew Fields

Anette wind

Executive Director of Technology

Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng	
DETAILED SCORE CARD										
) Purchase Price (30 Points)										
Proposed Pricing	\$3,500.00	-	\$1,696.00			-		-		
The lowest price is given the maximum points as predetermined and stated in the proposal documents. The following formula is then applied to all subsequent pricing. Divide the lowest offer by the amount of the current proposer's offer. Multiply the result by the maximum number of points available. The sum is the number of points awarded to the current proposer in this category. This score is assigned by the Purchasing Department.	15	-	30				-	-	-	
Reputation of Vendor and Vendor's Goods or Services (15 Points)										
Do we value the quality of the references provided? Are they applicable to our organization? Begin with the maximum number of points available and deduct where necessary in a fair and equitable manner.	10		10		-	-			-	
) Quality of Vendor's Goods or Services (05 Point)										
What do the references and your previous experiences indicate about the quality of the goods and/or services provided by the firm? District staff with personal experience working with specific goods and/or services may also be considered. All vendors should be given the benefit of the doubt. The maximum points should be awarded with fair and equitable deductions for negative information.	10		10	1.24	k		-	-	-	
) Extent to which the Vendor's Goods or Services Meets the District's Nee	ds (10 Points)									
within the required timeframes? Will the proposed goods and/or services meet the minimum needs of the District? The maximum points should be awarded with fair and equitable deductions for negative information.	10		10		-			-		
Vendor's Past Relationship with the District (10 Points)										
vendors. This amount can range from 0 to the total point assigned to this category. From that established medium, points may be added or substracted based on the previous experience (s) with the District. If they have not previously done business with the District, they must be given the benefit of the doubt.	10	-	10		-		-	-		
) Ability for the District to Comply With Rules Related to Historically Ur	derutilized Business	ses (5 Points)								
HUB/SMWBE Certified	0	0	0	0	0	0	5	0	0	
) Total Long-Term cost to the District to Aquire the Vendors Goods or Ser	vice (5 Points)									
Is there value added? What is the life expectancy? Will maintenance costs be lower or higher compared to other offerings? Attempt to identify the total cost of ownership over the lifecycle of the product. Each vendor should start with half of the point value possible in this category. Adjustments up or down should be made based on merit in a fair and equitable manner.	0	-	0						-	
) Principal Place of Business (0 Points)										
All points are awarded if the vendor has its principal place of business within Texas or employs over 500 people within Texas. This criterion may not be considered for the contracting of goods/services related to telecommunications and information services, building construction and maintenance or instructional materials. This score is assigned by the Purchasing Department.	0	0	0	0	0	0	0	0	0	

Vendor	Netsync	Beckwith	Big State Electric	Eldridge Elec.	Electra Link	Facility Solutions	JLA Comm.	Tumlinson Elec.	Walker Eng.
9) Other Relevant Factor: Quality and Completeness of Proposal (15 Point	<u>s)</u>		and the state of the			Section Providence			
All vendors begin with maximum number of point available with fair and reasonable deductions for non-compliance with proposal instructions. The intent is to penalize vendors that do not follow instructions without unnecessarily disqualifying them from further consideration for minor infractions. This score is assigned by the Purchasing Department.	15	-	15	-	-	-	-	-	-

TOTAL 0	0	0	0	0	0	0	0	0
RANK 74.53714		90	-		-		-	-