



Proposal #009291695
Prepared For
Harlem Unit Sch District 122

Attention:
Ana Luisa Dominguez
analuisa.dominguez@harlem122.org

For the Purchase of:
**HMH Arriba la Lectura Gr K-5: 5YR Print & Digital
Subscription CP**

Prepared By
Peggy McCarthy
peggy.mccarthy@hnhco.com

Please submit this proposal with your purchase order.

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Proposal for Harlem Unit Sch District 122

ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K							
Student Digital Licenses							
1789385 9780358398646	¡Arriba la lectura! Student License Standalone 5 Year Grades K-6		\$127.50	21	\$2,677.50	\$401.73	\$2,275.77
Includes: ¡Arriba la lectura! Digital Student Resources 5 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$2,275.77				
Teacher Digital Licenses							
1808221 9780358553755	¡Arriba la lectura! Teacher License Standalone 5 Year Grades K-6		\$375.00	20	\$7,500.00	\$7,500.00	
Includes: ¡Arriba la lectura! Digital Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1746532 9780358086659	2020 ¡Arriba la lectura! Teacher Guide Set Grade K		\$217.10	1	\$217.10	\$32.57	\$184.53
1742526 9780358056430	¡Arriba la lectura! Big Book Set Grade K		\$264.30	1	\$264.30	\$39.65	\$224.65
1742523 9780358056409	¡Arriba la lectura! Read Aloud Set Grade K		\$151.40	1	\$151.40	\$22.71	\$128.69
1721048 9781328522559	¡Arriba la lectura! Bookstix Grade K		\$5.35	1	\$5.35	\$0.80	\$4.55
1742517 9780358056348	¡Arriba la lectura! Instructional Card Kit Grade K		\$90.75	1	\$90.75	\$13.61	\$77.14
1742539 9780358056560	¡Arriba la lectura! Start Right Reader Set 6 Grade K		\$194.65	1	\$194.65	\$29.20	\$165.45
1721090 9781328522979	¡Arriba la lectura! Tabletop Minilessons Reading Grade K		\$37.35	1	\$37.35	\$5.60	\$31.75
1745953 9780358091707	¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade K		\$1,424.51	1	\$1,424.51	\$213.68	\$1,210.83
1647094 9780544853447	Aventuras Revistas Collection Grade K		\$54.15	1	\$54.15	\$8.12	\$46.03
1715026 9781328477347	¡Arriba la lectura! Dual Language Implementation Guide Grade K		\$32.45	1	\$32.45	\$4.87	\$27.58
Student Materials							
1750576 9780358119562	2020 ¡Arriba la lectura! Student myBook Softcover 5 Year Print Grade K		\$27.51	21	\$577.71	\$86.73	\$490.98
1746969 9780358092551	¡Arriba la lectura! Know It Show It 5 Year Print Grade K		\$57.75	21	\$1,212.75	\$181.86	\$1,030.89
Total for A la Carte Items Available for Purchase			\$3,623.07				
Total for Grade K			\$5,898.84				

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ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 1							
Student Digital Licenses							
1789385	9780358398646	¡Arriba la lectura! Student License Standalone 5 Year Grades K-6	\$127.50	21	\$2,677.50	\$401.73	\$2,275.77
Includes: ¡Arriba la lectura! Digital Student Resources 5 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$2,275.77				
Teacher Digital Licenses							
1808221	9780358553755	¡Arriba la lectura! Teacher License Standalone 5 Year Grades K-6	\$375.00	1	\$375.00	\$375.00	
Includes: ¡Arriba la lectura! Digital Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1746533	9780358086666	2020 ¡Arriba la lectura! Teacher Guide Set Grade 1	\$217.10	1	\$217.10	\$32.57	\$184.53
1721070	9781328522771	2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 1	\$58.10	1	\$58.10	\$8.72	\$49.38
1746538	9780358086710	¡Arriba la lectura! Teaching Pal Set Grade 1	\$45.75	1	\$45.75	\$6.86	\$38.89
1742527	9780358056447	¡Arriba la lectura! Big Book Set Grade 1	\$100.95	1	\$100.95	\$15.14	\$85.81
1742524	9780358056416	¡Arriba la lectura! Read Aloud Set Grade 1	\$105.75	1	\$105.75	\$15.86	\$89.89
1721049	9781328522566	¡Arriba la lectura! Bookstix Grade 1	\$5.35	1	\$5.35	\$0.80	\$4.55
1742529	9780358056461	Arriba la Lectura Trade Classroom Library Single Copy Set Grade 1	\$30.00	1	\$30.00	\$4.50	\$25.50
1742518	9780358056355	¡Arriba la lectura! Instructional Card Kit Grade 1	\$90.75	1	\$90.75	\$13.61	\$77.14
1742540	9780358056577	¡Arriba la lectura! Start Right Reader Set 6 Grade 1	\$311.45	1	\$311.45	\$46.72	\$264.73
1721091	9781328522986	¡Arriba la lectura! Tabletop Minilessons Reading Grade 1	\$37.35	1	\$37.35	\$5.60	\$31.75
1745959	9780358082361	¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 1	\$1,424.51	1	\$1,424.51	\$213.68	\$1,210.83
1745393	9780358074250	Aventuras Revistas Student Magazine (quantity 6) Grade 1	\$53.45	1	\$53.45	\$8.02	\$45.43
1715027	9781328477354	¡Arriba la lectura! Dual Language Implementation Guide Grade 1	\$32.45	1	\$32.45	\$4.87	\$27.58
Student Materials							
1750577	9780358119579	2020 ¡Arriba la lectura! Student myBook Softcover Set 5 Year Print Grade 1	\$27.51	21	\$577.71	\$86.73	\$490.98
1746970	9780358092568	¡Arriba la lectura! Know It Show It 5 Year Print Grade 1	\$57.75	21	\$1,212.75	\$181.86	\$1,030.89
1775886	9780358294429	¡Arriba la lectura! Read and Respond Journal 5 Year Print Grade 1	\$57.75	7	\$404.25	\$60.62	\$343.63
Total for A la Carte Items Available for Purchase			\$4,001.51				
Total for Grade 1			\$6,277.28				

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Proposal for Harlem Unit Sch District 122

ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 2							
Student Digital Licenses							
1789385 9780358398646	¡Arriba la lectura! Student License Standalone 5 Year Grades K-6		\$127.50	21	\$2,677.50	\$401.73	\$2,275.77
Includes: ¡Arriba la lectura! Digital Student Resources 5 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$2,275.77				
Teacher Digital Licenses							
1808221 9780358553755	¡Arriba la lectura! Teacher License Standalone 5 Year Grades K-6		\$375.00	1	\$375.00	\$375.00	
Includes: ¡Arriba la lectura! Digital Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1746534 9780358086673	2020 ¡Arriba la lectura! Teacher Guide Set Grade 2		\$217.10	1	\$217.10	\$32.57	\$184.53
1721071 9781328522788	2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 2		\$58.10	1	\$58.10	\$8.72	\$49.38
1746539 9780358086727	¡Arriba la lectura! Teaching Pal Set Grade 2		\$45.75	1	\$45.75	\$6.86	\$38.89
1742525 9780358056423	¡Arriba la lectura! Read Aloud Set Grade 2		\$151.40	1	\$151.40	\$22.71	\$128.69
1721050 9781328522573	¡Arriba la lectura! Bookstix Grade 2		\$5.35	1	\$5.35	\$0.80	\$4.55
1742530 9780358056478	Arriba la Lectura Trade Classroom Library Single Copy Set Grade 2		\$30.00	1	\$30.00	\$4.50	\$25.50
1742519 9780358056362	¡Arriba la lectura! Instructional Card Kit Grade 2		\$90.75	1	\$90.75	\$13.61	\$77.14
1742541 9780358056584	¡Arriba la lectura! Start Right Reader Set 6 Grade 2		\$207.60	1	\$207.60	\$31.14	\$176.46
1721092 9781328522993	¡Arriba la lectura! Tabletop Minilessons Reading Grade 2		\$37.35	1	\$37.35	\$5.60	\$31.75
1745960 9780358082378	¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 2		\$1,424.51	1	\$1,424.51	\$213.68	\$1,210.83
1745397 9780358074267	Aventuras Revistas Student Magazine (quantity 6) Grade 2		\$56.00	1	\$56.00	\$8.40	\$47.60
1715028 9781328477361	¡Arriba la lectura! Dual Language Implementation Guide Grade 2		\$32.45	1	\$32.45	\$4.87	\$27.58
Student Materials							
1750578 9780358119586	2020 ¡Arriba la lectura! Student myBook Softcover Set 5 Year Print Grade 2		\$27.51	21	\$577.71	\$86.73	\$490.98
1746971 9780358092575	¡Arriba la lectura! Know It Show It 5 Year Print Grade 2		\$57.75	21	\$1,212.75	\$181.86	\$1,030.89
1775887 9780358294436	¡Arriba la lectura! Read and Respond Journal 5 Year Print Grade 2		\$57.75	7	\$404.25	\$60.62	\$343.63
Total for A la Carte Items Available for Purchase			\$3,868.40				
Total for Grade 2			\$6,144.17				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
Student Digital Licenses						
1789385 9780358398646	¡Arriba la lectura! Student License Standalone 5 Year Grades K-6	\$127.51	26	\$3,315.26	\$497.38	\$2,817.88
Includes: ¡Arriba la lectura! Digital Student Resources 5 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$2,817.88				
Teacher Digital Licenses						
1808221 9780358553755	¡Arriba la lectura! Teacher License Standalone 5 Year Grades K-6	\$375.00	2	\$750.00	\$750.00	
Includes: ¡Arriba la lectura! Digital Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1746535 9780358086680	2020 ¡Arriba la lectura! Teacher Guide Set Grade 3	\$217.11	2	\$434.22	\$65.14	\$369.08
1721072 9781328522795	2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 3	\$58.11	2	\$116.22	\$17.44	\$98.78
1746540 9780358086734	¡Arriba la lectura! Teaching Pal Set Grade 3	\$45.76	2	\$91.52	\$13.74	\$77.78
1742531 9780358056485	Arriba la Lectura Trade Classroom Library Single Copy Set Grade 3	\$30.00	2	\$60.00	\$9.00	\$51.00
1721093 9781328523006	¡Arriba la lectura! Tabletop Minilessons Reading Grade 3	\$37.36	2	\$74.72	\$11.22	\$63.50
1745961 9780358082385	¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 3	\$1,424.51	2	\$2,849.02	\$427.36	\$2,421.66
1745398 9780358074205	Aventuras Revistas Student Magazine (quantity 6) Grade 3	\$56.00	2	\$112.00	\$16.80	\$95.20
1715029 9781328477378	¡Arriba la lectura! Dual Language Implementation Guide Grade 3	\$32.45	2	\$64.90	\$9.74	\$55.16
Student Materials						
1750579 9780358119593	2020 ¡Arriba la lectura! Student myBook Softcover Set 5 Year Print Grade 3	\$27.51	26	\$715.26	\$107.38	\$607.88
1746972 9780358092582	¡Arriba la lectura! Know It Show It 5 Year Print Grade 3	\$57.75	26	\$1,501.50	\$225.16	\$1,276.34
1775888 9780358294443	¡Arriba la lectura! Read and Respond Journal 5 Year Print Grade 3	\$57.75	8	\$462.00	\$69.28	\$392.72
Total for A la Carte Items Available for Purchase		\$5,509.10				
Total for Grade 3		\$8,326.98				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4						
Student Digital Licenses						
1789385 9780358398646	¡Arriba la lectura! Student License Standalone 5 Year Grades K-6	\$127.50	29	\$3,697.50	\$554.48	\$3,143.02
Includes: ¡Arriba la lectura! Digital Student Resources 5 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$3,143.02				
Teacher Digital Licenses						
1808221 9780358553755	¡Arriba la lectura! Teacher License Standalone 5 Year Grades K-6	\$375.00	2	\$750.00	\$750.00	
Includes: ¡Arriba la lectura! Digital Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1746536 9780358086697	2020 ¡Arriba la lectura! Teacher Guide Set Grade 4	\$217.11	2	\$434.22	\$65.14	\$369.08
1721073 9781328522801	2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 4	\$58.11	2	\$116.22	\$17.44	\$98.78
1746541 9780358086741	¡Arriba la lectura! Teaching Pal Set Grade 4	\$45.76	2	\$91.52	\$13.74	\$77.78
1742532 9780358056492	Arriba la Lectura Trade Classroom Library Single Copy Set Grade 4	\$30.00	2	\$60.00	\$9.00	\$51.00
1721094 9781328523013	¡Arriba la lectura! Tabletop Minilessons Reading Grade 4	\$37.36	2	\$74.72	\$11.22	\$63.50
1745962 9780358082392	¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 4	\$1,424.51	2	\$2,849.02	\$427.36	\$2,421.66
1745399 9780358074175	Aventuras Revistas Student Magazine (quantity 6) Grade 4	\$56.65	2	\$113.30	\$17.00	\$96.30
1715030 9781328477385	¡Arriba la lectura! Dual Language Implementation Guide Grade 4	\$32.45	2	\$64.90	\$9.74	\$55.16
Student Materials						
1750580 9780358119609	2020 ¡Arriba la lectura! Student myBook Softcover Set 5 Year Print Grade 4	\$27.51	29	\$797.79	\$119.77	\$678.02
1746973 9780358092599	¡Arriba la lectura! Know It Show It 5 Year Print Grade 4	\$57.75	29	\$1,674.75	\$251.14	\$1,423.61
1775889 9780358294450	¡Arriba la lectura! Read and Respond Journal 5 Year Print Grade 4	\$57.75	9	\$519.75	\$77.94	\$441.81
Total for A la Carte Items Available for Purchase		\$5,776.70				
Total for Grade 4		\$8,919.72				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5						
Student Digital Licenses						
1789385 9780358398646	¡Arriba la lectura! Student License Standalone 5 Year Grades K-6	\$127.50	23	\$2,932.50	\$439.99	\$2,492.51
Includes: ¡Arriba la lectura! Digital Student Resources 5 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$2,492.51				
Teacher Digital Licenses						
1808221 9780358553755	¡Arriba la lectura! Teacher License Standalone 5 Year Grades K-6	\$375.00	1	\$375.00	\$375.00	
Includes: ¡Arriba la lectura! Digital Teacher Resources 5 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1746537 9780358086703	2020 ¡Arriba la lectura! Teacher Guide Set Grade 5	\$217.10	1	\$217.10	\$32.57	\$184.53
1721074 9781328522818	2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 5	\$58.10	1	\$58.10	\$8.72	\$49.38
1746542 9780358086758	¡Arriba la lectura! Teaching Pal Set Grade 5	\$45.75	1	\$45.75	\$6.86	\$38.89
1742533 9780358056508	Arriba la Lectura Trade Classroom Library Single Copy Set Grade 5	\$30.00	1	\$30.00	\$4.50	\$25.50
1721095 9781328523020	¡Arriba la lectura! Tabletop Minilessons Reading Grade 5	\$37.35	1	\$37.35	\$5.60	\$31.75
1745963 9780358082408	¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 5	\$1,424.51	1	\$1,424.51	\$213.68	\$1,210.83
1745400 9780358074212	Aventuras Revistas Student Magazine (quantity 6) Grade 5	\$56.65	1	\$56.65	\$8.50	\$48.15
1715031 9781328477392	¡Arriba la lectura! Dual Language Implementation Guide Grade 5	\$32.45	1	\$32.45	\$4.87	\$27.58
Student Materials						
1750581 9780358119616	2020 ¡Arriba la lectura! Student myBook Softcover Set 5 Year Print Grade 5	\$27.51	23	\$632.73	\$94.99	\$537.74
1746974 9780358092605	¡Arriba la lectura! Know It Show It 5 Year Print Grade 5	\$57.75	23	\$1,328.25	\$199.18	\$1,129.07
1775890 9780358294467	¡Arriba la lectura! Read and Respond Journal 5 Year Print Grade 5	\$57.75	7	\$404.25	\$60.62	\$343.63
Total for A la Carte Items Available for Purchase		\$3,627.05				
Total for Grade 5		\$6,119.56				

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Total Savings:	\$17,482.11
Subtotal Purchase Amount:	\$41,686.55
Shipping & Handling:	\$6,321.65
Total Cost of Proposal (PO Amount):	\$48,008.20

****Please add proper sales tax to your order****

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