

**Denton Independent School District**  
**RFP #1901-03 E-Rate Eligible Locate Services for Denton ISD's Self-Provisioned Fiber-Optic  
Broadband Network - Renewal**  
March 2, 2021

**SUMMARY:**

This item requests approval to extend the RFP #1901-03 E-Rate Eligible Locate Services for Denton ISD's Self-Provisioned Fiber-Optic Broadband Network award for a term of one (1) year beginning July 1, 2021 through June 30, 2022.

**BOARD GOAL:**

Growth & Management - Demonstrate effective and efficient management of district resources

**PREVIOUS BOARD ACTION:**

RFP #1901-03 E-Rate Eligible Locate Services for Denton ISD's Self-Provisioned Fiber-Optic Broadband Network was awarded on February 26, 2019, to Fulcrum Consulting, Inc. The initial award was for one (1) year with the option to extend for two (2) additional one-year terms. The first renewal term of one-year was approved by the Board of Trustees on February 11, 2020.

**BACKGROUND INFORMATION:**

The District's current contract expires on June 30, 2021.

**SIGNIFICANT ISSUES:**

An invitation to extend the award for the optional (1) one-year term was made to Fulcrum Consulting, Inc., who has elected to renew their extension term. The approval of this extension will ensure that the District has an approved vendor in place to support our Technology Division for upcoming purchases.

**FISCAL IMPLICATIONS:**

The cost will be borne by the Technology Division operating budget.

**BENEFIT OF ACTION:**

The approval of this extension will allow the District to coordinate with the awarded vendor for E-Rate Eligible Locate Services for Denton ISD's Self-Provisioned Fiber-Optic Broadband Network services as needed.

**SUPERINTENDENT'S RECOMMENDATION:**

It is recommended that the RFP #1901-03 E-Rate Eligible Locate Services for Denton ISD's Self-Provisioned Fiber-Optic Broadband Network to Fulcrum Consulting, Inc. be extended for the second renewal term of one-year (1) beginning July 1, 2021 through June 30, 2022.

**STAFF PERSONS RESPONSIBLE:**

Robert Pierce, Chief Technology Officer  
Dianna Casper, Director of Purchasing  
Cassandra Kay, Senior Buyer

**ATTACHMENTS:**

None

**APPROVAL:**

Signature of Staff Member Proposing Recommendation: \_\_\_\_\_

Signature of Divisional Assistant Superintendent: \_\_\_\_\_

Signature of Superintendent: \_\_\_\_\_