

Proposal #090212-ATH Covering Athletic Equipment & Supplies, P.E., Training Equipment & Supplies, Trophies & Awards, Letter Jackets, Monogramming/Embroidery, and Cheer Dance & Drill Clothing and Accessories

March 10, 2009

SUMMARY:

This item requests approval of proposal #090212-ATH. This proposal includes Athletic equipment/supplies, Training equipment/supplies, Trophies/Awards, Letter Jackets, Monogramming/Embroidery, and Cheer, Dance & Drill Team clothing and accessories.

BOARD GOAL:

Vision...remain committed to providing equitable and outstanding opportunities for every student on every campus.

PREVIOUS BOARD ACTION:

The previous proposal was approved on April 10, 2007 with a one year extension approved on March 11, 2008.

BACKGROUND INFORMATION:

This proposal covers several areas. Approval will establish vendors for each athletic sport, including the new sport wrestling. I will also establish vendors for Athletic Training Equipment and Supplies. Since some of the vendors products overlap programs, including Letter Jackets, PE, Trophies/Awards, Monogramming/Embroidery, along with vendors to purchase for Cheer, Dance and Drill Teams, these programs have been included in the athletic proposal.

A committee including Russell Reeves, Middle School Athletic Coordinator, Kathy Arrington Purchasing Agent and Martha Crep, Athletic Director Administrative Assistant reviewed the proposals, ranked them and assigned primary or secondary places for each sport and area.

Eighty-two (82) proposals were received. During the ranking process it was determined by the committee that any score less than 90 would be rejected. The successful proposals were then assigned to the sport and/or area that the vendor could best serve.

A number of proposers participate in the TASB BuyBoard. When purchasing from these vendors the BuyBoard pricing will be used.

SIGNIFICANT ISSUES:

A new element was added to the proposal this year. The district is a member of the Educational Purchasing Cooperative of North Texas (EPCNT). One part of the cooperative allows, upon agreement from the proposer, other member districts to purchase from this proposal in the same manner as Denton ISD. An Interlocal Clause was added to the proposal specifications. The Tabulation indicates the proposers in agreement with the clause.

Over the past several years, Denton has purchased for several project using this agreement. At this time we use the Garland ISD bid to rent charter buses.

The proposals that ranked lower than 90 and were rejected. Bobby Evans has not been used in a number of years as other vendors gave better pricing. Cannon Sports and Toledo Physical Ed Supply are general athletic supply companies that didn't offer more than other vendors with higher rankings.

This proposal is scheduled to run for one term of two years with no extensions.

FISCAL IMPLICATIONS:

Costs will be borne by the appropriate department or campus operating budget. Purchases will be made on an as-needed basis as budgets will allow.

BENEFIT OF ACTION:

Passage will give discount-off catalog pricing for these different areas, and assure that the district is in compliance with bid laws and local procedures.

PROCEDURAL AND REPORTING IMPLICATIONS:

None

PUBLIC COMMENT RECEIVED:

None

ALTERNATIVES:

No alternative actions are proposed as these categories of property are above the bid threshold each year.

OTHER COMMENTS:

The Tabulation includes all proposers, discounts offered, exceptions and the areas they wish to sell to. The Ranking includes the scores given to each proposal. The Summary includes every vendor and the area of assignment as a primary or secondary vendor. The Award splits the Summary by Sport or Area with only the accepted vendors listed.

SUPERINTENDENT’S RECOMMENDATION:

It is recommended that the proposals be accepted as indicated on the Summary for one term of two years.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Executive Director of Administrative Services

Ken Purcell, Director of Athletics

Russell Reeves, Middle School Athletic Coordinator

Kathy Arrington, Purchasing Agent

ATTACHMENT:

Proposal Tabulation, Summary, Ranking and Award Sheets

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____