

BID #	DESCRIPTION	AMOUNT
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CONTRACT RENEWALS

3470	RENEWAL OF ANNUAL CONTRACT FOR USED, OUT OF PRINT, REMAINDERED AND HARD TO FIND BOOKS AND VIDEOS	\$90,000.00 (not to exceed)
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Alibris, Inc.
San Francisco, CA

Emery-Pratt Co.
Owosso, MI

TO: The Board of Trustees

FROM: President Cary Israel

DATE: July 22, 2014

SUBJECT: Recommendation for Renewal of Competitive Sealed Bid 3470 - Annual Contract for Used, Out of Print, Remaindered and Hard to Find Books and Videos.

SCOPE: Second and final renewal of the annual contract for used, out of print, remaindered and hard to find books and media for use in the District Libraries. The initial term of contract was for one (1) year with an option to renew two (2) additional consecutive years upon mutual agreement and Board approval. Term of contract: 08/25/2014 through 08/24/2015.

RECOMMENDATION: Alibris, Inc. \$90,000.00
San Francisco, CA (not to exceed)

Emery-Pratt Co.
Owosso, MI

JUSTIFICATION: Alibris typically provides discounts of up to 33% off list and have an online ordering interface. Emery-Pratt has access to over 70,000 publishing sources and is a small firm that leverages excellent customer service and response time in order to stay competitive with larger firms. Emery-Pratt offers discounts that can range as high as 40% off list and is often able to fill orders that no other vendor has been able to fill.