

From: Wolfram F. Schaffler Gonzalez <wschaffler@ci.laredo.tx.us>

Sent: Wednesday, August 20, 2025 1:36 PM

To: The Office of the President <president@LAREDO.EDU>; Nathan Bratton <nbratton@webbcountytx.gov>; Sylvia V <svi@uisd.net>; Laida Benavides <lbenavides@uisd.net>; CUELLAR, CARLOS <CARLOS.CUELLAR@CBP.DHS.GOV>; DELRIO, CARLOS <CARLOS.DELRIO@CBP.DHS.GOV>; MARTINEZ, PATRICIA <PATRICIA.MARTINEZ@CBP.DHS.GOV>

Cc: Manuel De Luna, Jr. <mdeluna@ci.laredo.tx.us>

Subject: FTZ94 Respectfully requests Letter of Concurrence for Transmaritime, Inc.

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Laredo, Texas, August 18, 2025

Good Morning,

As Grantee of Foreign Trade Zone #94, I hereby respectfully request your consideration of a minor boundary modification for **TRANSMARITIME, INC.** located within the city limits of Laredo, Texas and Webb County as approved under current FTZ #94 program area.

The proposed FTZ operator **TRANSMARITIME, INC.** is requesting a letter of concurrence from your organization in support of establishing an ASF/Usage-Driven FTZ designation at its facilities located at **14213 Transportation Ave., Laredo, Texas, 78045.**

For your review and consideration, see attached documents:

- 02 FTZ Application from **TRANSMARITIME, INC.**
- 03 Letter of request from intended operator
- 04 Right to Use Letter from **TRANSMARITIME, INC.** to apply for an FTZ designation.
- 05 Aerial view of the facilities, showing the name of the adjacent streets and with a red line the outline of the complete facilities, clearly indicating the location of **TRANSMARITIME, INC.**, the company that is requesting this specific FTZ.
- 06 Areas to later be activated by CBP (in red outline).

Thank you for your time and assistance. Should you have any questions, feel free to contact me.
Respectfully,



Dr. Federico Schaffler

Foreign Trade Administrator

Laredo International Airport

Foreign Trade Zone #94

4719 Maher • Laredo, TX 78041

O. 956-795-2000 Ex: 2822

C. 956-220-1835

wschaffler@ci.laredo.tx.us



www.flylaredotexas.com

www.cityoflaredo.com

FOREGIN TRADE ZONE IMPLEMENTATION

LETTER OF INTENT

July 10th, 2025

Dr. Federico Schaffler
Foreign Trade Administrator
Laredo International Airport
Foreign Trade Zone #94
4719 Maher • Laredo, TX 78041

Dear Dr. Schaffler,

Please accept this letter of intent as our formal request for the designation of a Foreign Trade Area encompassing 13.15 acres within our facilities, located at 14213 Transportation Ave. Laredo, TX 78045.

The intent is to implement a Usage-driven Foreign Trade Zone which will initially consist of 24,003.25 sq. ft. at the above-named address.

Attached to this letter, please also find the following:

1. Bird's eye map view of the property (delimited in red)
2. Bird's eye map view of the FTZ area within the property (delimited in red)
3. A schematic drawing of the property and the FTZ delimited area (in red))
4. Right-of-Use Letter of Authorization by "TRANSMARITIME PROPERTIES, LLC" to TRANSMARITIME, INC. to activate a new Foreign Trade Zone operation at 14213 Transportation Ave. Laredo, TX 78045.
5. FTZ94 Application for ASF UD FTZ
6. Check for \$2,500.00 one-time set-up fee
7. Check for ~~\$5,000.00~~ for 24,003.25 sq. ft activation fee.

Thank you.

Regards,

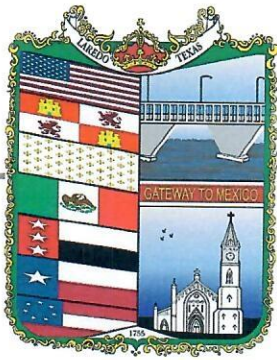
Carlos Navarrete

Chief Operating Officer

TRANSMARITIME, INC.

14213 Transportation Ave.

Laredo, TX 78045



CITY OF LAREDO

Office of the City Manager

August 12, 2025

Ms. Elizabeth Whiteman
Executive Secretary
Foreign-Trade Zones Board
U.S. Department of Commerce
1401 Constitution Ave., NW, Room 2111
Washington, D.C. 20230



Re: Minor Boundary Modification
Foreign-Trade Zone No. 94
TRANSMARITIME, INC.

Dear Ms. Whiteman,

We hereby request expedited consideration for minor boundary modification under the FTZ No. 94 ASF approved application. The request is for **TRANSMARITIME, INC.**, located at **14213 TRANSPORTATION AVE., LAREDO, TX 78045**. This application is for a Usage-Driven site.

The Foreign-Trade Zones Board granted authority to establish, operate and maintain Foreign-Trade Zone No. 94 at Laredo, Texas, by Board Order No. 235, issued November 22, 1983. The City of Laredo, Texas, Grantee Foreign Trade Zone No. 94 had its application to be reorganized under the Alternate Site Framework approved by the Foreign Trade Zone Board through Board Order 1852 on August 29, 2012.

In this regard, the City of Laredo concurs with the request for FTZ designation and we respectfully request that the Executive Secretary administratively authorize this minor boundary modification for **TRANSMARITIME, INC.**, located at **14213 TRANSPORTATION AVE., TX 78045**. This application is for a Usage-Driven site.

Foreign-Trade Zone status is requested for this proposed site in order to increase trade opportunities for the existing international trade operations being conducted within the facility. The tenant and customers of the existing facility are eager to take advantage of the benefits the foreign-trade zone program has to offer for purposes of display and distribution.

The City understands that imported inventory and inventory held for export in the activated area will be exempt from ad valorem taxation. It is also aware of the effects this operation may have on the generated

taxes within the City of Laredo. The benefits that Foreign-Trade Zone operations bring to the City outweigh any potential loss of tax revenues, as has been the case with the 60+ Foreign Trade Zones operating within the City limits.


All activities within the proposed foreign-trade zone site will be controlled by the zone operator, **TRANSMARITIME, INC.**

It should be noted that this request for a minor boundary modification is necessary to facilitate foreign-trade zone services in this area. The City of Laredo is cognizant that its zone project must be flexible in developing foreign trade zone locations which are of economic importance to the community and promote new jobs. As Port Laredo continues to be the No. 1 inland port and leader in the international trade sector of import/export activity and as the volume of truck, rail, and air cargo transportation increases within the City, this proposed FTZ designation will complement the major improvements to the World Trade Bridge and the Laredo International Airport.

The proposed minor boundary modification does not incorporate the authorization or manufacturing activity under zone procedures.

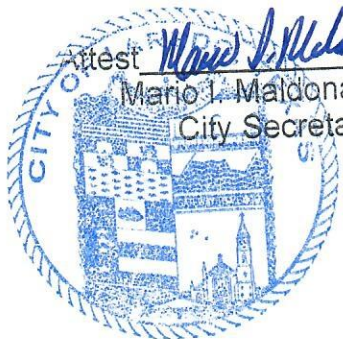

If you have any questions concerning this request or if additional information is required for expedited consideration, please do not hesitate to call me at (956) 795-2000.

Sincerely,



Joseph Neeb,
City Manager *JS*

xc: Gilberto Sanchez Jr., Airport Director


Attest 

Mario I. Maldonado Jr.
City Secretary

Associated Terminals LLC

7/10/2025

Subject: Right-of-Use Letter of Authorization for FTZ Activation

To whom it may concern,

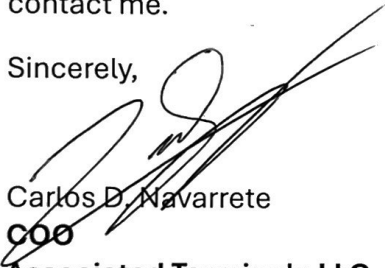
Associated Terminals hereby authorizes Transmaritime, Inc. to activate a new Foreign Trade Zone (FTZ) operation at the property located at 14213 Transportation Ave. Laredo, TX 78045.

This property is currently being leased, and we permit Transmaritime, Inc. to utilize any specified FTZ activation area within the leased premises for their foreign trade zone operations.

The warehouse will be under the operational and security control of Transmaritime, Inc. in accordance with all applicable U.S. Customs and Border Protection (CBP) regulations and FTZ Board requirements.

Should you have any questions or require further information, please do not hesitate to contact me.

Sincerely,



Carlos D. Navarrete

COO

Associated Terminals LLC

956-237-7880

**Application for Subzone or Usage-Driven Designation (“Minor
Boundary Modification”) Under the Alternative Site Framework (ASF)**

Instruction Sheet

This collection of information contains Paperwork Reduction Act (PRA) requirements approved by the Office of Management and Budget (OMB). Notwithstanding any other provision of law, no person is required to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the PRA unless that collection of information displays a currently valid OMB control number. Public reporting burden for this collection of information is estimated to average 3.5 hours, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Persons wishing to comment on the burden estimate or any aspect of this collection of information, or offer suggestions for reducing this burden, should send their comments to the ITA Reports Clearance Officer, International Trade Administration, U.S. Department of Commerce, 14th and Constitution Avenue, NW, Washington, DC 20230.

No zone, subzone, zone expansion/reorganization/modification, or production authority may be approved unless a completed application/notification/request has been received (19 U.S.C. 81a-81u; 15 CFR Part 400). The Foreign-Trade Zones Board has no authority to finance zone projects. Its approval is in the form of a grant of authority (license) for operating a facility under foreign-trade zone procedures. The basic requirements for foreign-trade zone applications are found in the regulations of the Foreign-Trade Zones Board (15 CFR Part 400), including Sections 400.21 through 400.25. Application formats are available on the [FTZ Board web site](#).

Corporations submitting applications must be qualified to apply under the laws of the state in which the zone is to be located. Applicants may submit drafts of their applications to the FTZ Staff, which can provide comments and technical assistance in interpreting the Board's regulations.

Applicants should note that conduct of their proposed activity under FTZ procedures would result in an additional, ongoing information-collection burden associated with the Annual Report from Foreign-Trade Zones (OMB Control No. 0625-0109).

FTZ Staff
March 2013

Foreign-Trade Zones Board
U.S. Department of Commerce
1401 Constitution Avenue, N.W., Room 21013
Washington, D.C. 20230
(202) 482-2862

Alternative Site Framework

APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION (“MINOR BOUNDARY MODIFICATION”)

NOTE: This format is only for a Minor Boundary Modification (MBM) to propose a “Subzone” or “Usage-Driven” site(s) under the Alternative Site Framework (ASF).

INSTRUCTIONS

General: The actual submitted request may take the form of a letter from the grantee requesting approval and answering each question listed below. Alternatively, the request may include a cover letter from the grantee identifying the specific Subzone/Usage-Driven site for which it is requesting approval and then a separate document answering the questions below. Leave each question in place (including its number) and provide your response directly below each question.

Subzone versus Usage-Driven Designation: Under the FTZ Board’s regulations (§400.24(c)), a grantee can request designation of a site(s) as a subzone that qualifies for usage-driven status, where warranted by the circumstances and so long as the subzone activity remains subject to the activation limit for the zone in question. As with usage-driven sites, subzone sites designated under this process will be subject to the standard three-year sunset provision.

Sites versus Parcels: A "site" is comprised of one or more generally contiguous parcels of land organized and functioning as an integrated unit, such as all or part of an industrial park or airport facility. If parcels do not meet that definition, they must be treated as separate sites.

Submitted Request Must Be Complete: Submitted MBM requests must be complete – with the sole allowable exception of any comments from U.S. Customs and Border Protection (CBP), if necessary. Incomplete submitted requests or documents submitted separately will be returned to the sender. The FTZ Staff cannot assemble complete requests from individual elements submitted separately.

If a letter from CBP is not included, a copy of your request must be provided to CBP no later than when the request is submitted to our office (see section 400.38(a) of the FTZ Board’s regulations). When providing the copy to CBP, you can note that the regulations provide CBP with 20 days to submit comment

Submission of Completed Application: Submit the final application by email (ftz@trade.gov) (Adobe PDF format preferred; you may use MS Word format if you are unable to submit PDF). The application must include color maps and signed versions of all letters.

Timing: Under the FTZ Board’s regulations, the ordinary timeframe to process MBM requests is within 30 days of the FTZ Staff having received a complete request. Timing will depend on receipt of CBP’s comments on the request.

Alternative Site Framework

APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION (“MINOR BOUNDARY MODIFICATION”)

LAREDO FOREIGN TRADE ZONE #94

QUESTIONS

1. Please mark the appropriate space below to indicate whether you are requesting “Subzone” or “Usage-Driven” designation for the proposed site(s):

____ Subzone ____ **X** ____ Usage-Driven

2. List the address of the site(s), including the jurisdiction in which the site(s) falls (town, city, county).

14213 Transportation Ave. Laredo, TX 78045.

3. Explain how the proposed site(s) is within the grantee’s approved ASF service area.

The proposed site is located within Webb County.

4. State the proposed acreage of the site(s).

Total acreage will be 13.15 acres

5. Indicate the company for which the site(s) will be designated.

The FTZ operator will be TRANSMARITIME, INC

6. Provide a summary of the company’s planned activities.

We plan on attracting clients that have need to store In Bond material duty free coming from outside US, storing and exporting or filling consumption entries and paying appropriate duties upon withdrawal. Receiving, Storing, Shipping, and Transloading assorted commercial products, as well as storage of bonded/FTZ merchandise.

7. Indicate the current zoning and the existing and planned buildings (including square footage) for the site(s). (Note: Sites (or areas within a site) with inappropriate zoning – such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)

Total area of the facilities (in acres). 13.15 acres (572,814 square feet)

Current Zone: M1/other

Building is commercial warehouse and yards.

8. Confirm that FTZ designation or the use of FTZ procedures is not a requirement or a precondition for future activity or construction at the site(s).

FTZ designation and/or use of the FTZ procedures is not a requirement or precondition for future activity or construction at the site.

9. List the owner(s). (If a site(s) is not owned by the grantee or the company planning to use the site(s) – as named in response to Question 5 above – then provide a "Right to Use" attachment with documentation demonstrating the right to use the site(s). Such evidence could be a signed letter from the proposed operator on its letterhead attesting to its right to use the property or a letter of concurrence from the owner of the proposed site(s).)

The owner of the property is TRANSMARITIME PROPERTIES, LLC. A Right-of-Use Letter of Authorization from TRANSMARITIME PROPERTIES, LLC. A to TRANSMARITIME, INC. is being attached to this application.

ATTACHMENTS

Attach the documents listed below (Items 10 and 11, plus Item 12 if applicable) directly behind the text of your request.

10. A clear and detailed site map showing existing and planned structures. The site boundaries must be outlined clearly **in red**. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries **in red**. Any map should be no larger than letter-sized (8 1/2" x 11") and clearly labeled, with legends provided for any markings.
11. Comments from U.S. Customs and Border Protection (CBP): The grantee generally should provide comments from CBP with the submitted request. Alternatively, the grantee may provide a copy of the request to CBP at the time the request is submitted to the FTZ Board, in which case the grantee should also communicate with CBP regarding the 20-day timeframe in the FTZ Board's regulations for CBP to provide comments to the FTZ Board.
12. If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site(s), please attach all of the following: **(Provided by Grantee of FTZ94 -Laredo, TX)**
- A. An explanation of the specific local taxes, in Texas, that will be affected;

Local taxes that will be affected are:

- **Webb County:** Local personal property taxes.
- **City of Laredo:** Local personal property taxes.
- **Laredo College:** Local Personal Property taxes
- **United Independent School District:** Local ad valorem taxes

B. A stand-alone letter **provided by the Grantee** that:

- Lists all of the affected parties;
- Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
- Is signed by an official of the grantee organization.

C. Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.



Mines Rd.

Warehouse
#5

Transportation Ave

Interamerica Blvd



Location: 14213 Transportation Ave.
Laredo TX 78045

Areas	Sq ft	%	Acres
G.O.	5,000	17.24%	0.11
FTZ	24,003.25	82.76%	0.55
Total	29,003		0.66





Laredo College

Fort McIntosh Campus

West End Washington St.

Laredo, TX 78040-4395

956.722.0521

www.laredo.edu

South Campus

5500 South Zapata Highway

Laredo, TX 78046

956.794.4000

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President

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Trustee

August 22, 2025

Ms. Elizabeth Whiteman
Executive Secretary
Foreign-Trade Zones Board
U.S. Department of Commerce
1401 Constitution Ave., NW, Room 2111
Washington, DC 20230

RE: City of Laredo Foreign-Trade Zone No. 94
Minor Boundary Modification – Transmaritime, Inc.

Dear Ms. Whiteman:

Laredo College understands that the City of Laredo, Texas is requesting a Minor Boundary Modification (ASF/usage driven) within Foreign-Trade Zone No. 94 in Laredo, Texas on behalf of Transmaritime, Inc., located at 14213 Transportation Ave., Laredo, Texas, 78045, which is situated in the Webb County's Taxing Jurisdiction.

Laredo College recognizes the increasing importance of international trade in our community and supports this request. Laredo College is aware that imported inventory and inventory held in the Foreign-Trade Zone for export will be exempt from local personal property taxes when the modification is approved.

Sincerely,

Dr. Minita Ramirez
President

c: City of Laredo