

West Orange Cove ISD

Food Service Bid Comparison - Financials 2010

Utilizing Set Number of Meals for each of the FSMC proposals

	ARAMARK	Cents Per Meal	Chartwells	Cents Per Meal
Reimbursable Breakfast Meals	649,519		616,468	
Reimbursable Lunch Meals			0	
A la Carte Meals / Adult Meals			0	
Total Projected Meals	649,519		616,468	
Cash Sales	\$ 267,043		\$ 265,101	
Reimbursements	\$ 1,274,258		\$ 1,257,691	
Total Revenue	\$ 1,541,301		\$ 1,522,792	
Food	\$ 539,641	\$ 0.8308	\$ 554,983	\$ 0.9003
(Estimated Commodity Usage)	\$ 60,630	\$ 0.0933	\$ 71,000	\$ 0.1152
(Estimated Returned Discounts)	\$ (29,300)	\$ (0.0451)	\$ (17,297)	\$ (0.0281)
Net Food Costs	\$ 570,971	\$ 0.8791	\$ 608,686	\$ 0.9874
FSMC Hourly Wages	\$ -	\$ -	\$ -	\$ -
Fringe Benefit	\$ -	\$ -	\$ -	\$ -
FSMC Management	\$ 50,851	\$ 0.0783	\$ 46,332	\$ 0.0752
Fringe Benefit	\$ 4,509	\$ 0.0069	\$ 12,130	\$ 0.0197
District Wages	\$ 557,250	\$ 0.8579	\$ 511,587	\$ 0.8299
Total Payroll / Benefits	\$ 612,610	\$ 0.9432	\$ 570,049	\$ 0.9247
FSMC Direct	\$ 130,089	\$ -	\$ 68,802	\$ -
FSMC Indirect	\$ 30,923		\$ 12,718	
Total FSMC	\$ 161,012		\$ 81,520	
District Direct	\$ -	\$ -	\$ 61,400	\$ -
Total Direct	\$ -	\$ -	\$ 61,400	\$ 0.0996
Management Fee	\$ 38,591	\$ 0.0594	\$ 20,035	\$ 0.0325
Administrative Fee	\$ 57,920	\$ 0.0892	\$ 37,332	\$ 0.0606
Total Fees	\$ 96,511	\$ 0.1486	\$ 57,367	\$ 0.0931
Total Expenses	\$ 1,441,104	\$ 2.2187	\$ 1,379,022	\$ 2.2370
Projected Surplus	\$ 100,197		\$ 143,770	
FSMC Guarantee Surplus	\$ 75,000			

NOTE: Additional Guarantee Info

Chartwells states it will match Aramark guarantee