

	<b>4-L Engineering</b>	<b>Brandt Engineering</b>	<b>Denali Services</b>	<b>DMI Corporation</b>	<b>Trane</b>
Labor cost 2018" Heavy Commercial Equipment	\$47,187	\$50,715	\$49,392	\$46,305	\$59,535
Labor cost 2017" Heavy Commercial Equipment	\$33,491	\$35,995	\$35,056	\$32,865	\$42,255
Labor cost 2016" Heavy Commercial Equipment	\$31,030	\$33,350	\$32,480	\$30,450	\$39,150
Labor cost 2018" Light Commercial Equipment	\$2,744	\$3,220	\$2,380	\$2,940	\$3,780
Labor cost 2017" Light Commercial Equipment	\$3,136	\$3,680	\$2,720	\$3,360	\$4,320
Labor cost 2016" Light Commercial Equipment	\$1,568	\$1,840	\$1,360	\$1,680	\$2,160
Parts Estimate 2018"	\$32,988	\$32,435.04	\$31,503.54	\$34,400.80	\$31,943.60
Parts Estimate 2017"	\$14,811	\$14,562.24	\$14,144.50	\$15,444.80	\$14,341.60
Parts Estimate 2016"	\$26,637	\$26,190.12	\$25,438.33	\$27,777.40	\$25,793.30
<b>Total</b>	<b>\$193,592</b>	<b>\$201,987</b>	<b>\$194,474</b>	<b>\$195,223</b>	<b>\$223,278</b>

The above totals are based on actual work performed over the last three (3) years, computed with the bid line item pricing.