

MEETING DATE: June 8, 2020

AGENDA ITEM: Consider Approval of Purchase of Cheerleader and Dance Team

Uniforms for Aledo High School and Aledo Middle School

PRESENTER: Earl Husfeld, Chief Financial Officer

#### **BACKGROUND INFORMATION:**

- Per Board Policy CH (Local), any single, budgeted purchase of goods or services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place.
- The annual uniform purchase for Aledo High School Cheerleaders, Aledo High School Dance Team, and Aledo Middle School Cheerleaders from Varsity Spirit Fashion will exceed the dollar threshold requiring Board of Trustee approval.
- When payments are ultimately made for these uniforms, it will be with an Aledo ISD check. However, the monies for these payments are derived from the parents of the students. The District serves as a "flow-thru" of these Student Activity Funds.
- To ensure best pricing and value, the TASB BuyBoard cooperative purchasing method was used to obtain the quotes on the following pages from Varsity Spirit Fashion.

#### **FISCAL INFORMATION:**

The cost of \$74,807.15 will be paid from available funds in Student Activity Fund 865.

#### **ATTACHMENTS:**

Varsity Spirit Fashion Customer Order Summaries for Aledo High School Cheerleaders, Aledo High School Dance Team, and Aledo Middle School Cheerleaders

#### ADMINISTRATIVE RECOMMENDATION:

The Administration recommends the Board of Trustees approve the quotes received from Varsity Spirit Fashion for Cheerleader and Dance Team uniforms for Aledo High School and Aledo Middle School as presented.



Aledo High School

Billing Information: Shipping Information: Alternate Shipping:

ALEDO HIGH SCHOOL ALEDO HIGH SCHOOL

ACCOUNTS PAYABLE STACY JONES
1000 BAILEY RANCH RD 1 DEAN RD.

ALEDO,TX 76008-4407 ALEDO,TX 76008

PARKER US PARKER US

**Phone:** (817)441-8711 (817)441-8711

Fax:

Contact Name: STACY JONES Phone: (817)441-8711 Email: sdjones@aledoisd.org

Squad Type: VARSITY Squad Class: CHEER Squad Group: ALL SPORTS/YR ROUND

Tax Exempt? Y On File? Tax# Expiration Date:

**Tax Rate:** 0 % **Tax Freight?** Y

**Invoice Comments:** 

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	Word	<b>Qty</b>	<b>Unit Price</b>	<b>Unit Total</b>
1	MP25	25 Inch Stocked Megaphone			33	\$25.95	\$856.35
	- Discount				33	(\$1.30)	(\$42.90)
2	IDPMO1636	Sublimated Jacket			16	\$98.95	\$1,583.20
	- Discount				16	(\$4.95)	(\$79.20)
3	IDDARVS3	Sublimated Lettering	ORG BLK WHT	AHS CHEER	16	\$.00	\$.00
	- Discount				16	\$0.00	\$.00
4	IDSTKDAR	Sublimated Lettering	ORG WHT	VARSITY	16	\$.00	\$.00
	- Discount				16	\$0.00	\$.00
5	PF975S	Polar Fleece Jacket			41	\$67.95	\$2,785.95
	- Discount				41	(\$3.40)	(\$139.40)
6	TTFBL2	2 Color Full Block	ORG WHT	CATS	41	\$16.75	\$686.75
	- Discount				41	(\$0.84)	(\$34.44)
7	IDPMP190	Sublim Polymicro Jogger			71	\$59.95	\$4,256.45
	- Discount				71	(\$3.00)	(\$213.00)

Order#: 33302847 Aledo High School Cust#: 22600700

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	<b>Word</b>	<b>Qty</b>	<b>Unit Price</b>	<u>Unit Total</u>
8	LFSS	Loop Front Sweatshirt			45	\$34.95	\$1,572.75
	- Discount				45	(\$1.75)	(\$78.75)
9	HTDARO2	2 Clr Double Arch		ALEDO	45	\$14.00	\$630.00
	- Discount				45	(\$0.70)	(\$31.50)
10	MFBLRV	V-Neck MotionFLEX Midrif	Ì		17	\$38.95	\$662.15
	- Discount				17	(\$1.95)	(\$33.15)
11	MFBLRV - Discount	V-Neck MotionFLEX Midrif	Ì		61 61	\$38.95	\$2,375.95
10		τ ,	DI IZ			(\$1.95)	(\$118.95)
12	L9941 - Discount	Leggings	BLK		30 30	\$24.95 (\$1.25)	\$748.50 (\$37.50)
13	SSBC15	Boy Cut Brief			28	\$13.95	\$390.60
13	- Discount	Boy Cut Brief			28	(\$0.70)	(\$19.60)
14	CBI110	3" Ribbon Bow with Tails	PNK		47	\$8.95	\$420.65
	- Discount				47	(\$0.45)	(\$21.15)
15	CBI110	3" Ribbon Bow with Tails	WHT		66	\$8.95	\$590.70
	- Discount				66	(\$0.45)	(\$29.70)
16	CBI110	3" Ribbon Bow with Tails	BLK		61	\$8.95	\$545.95
	- Discount				61	(\$0.45)	(\$27.45)
17	IDBP192ST6	Sublim Backpack		AHS	54	\$85.00	\$4,590.00
	- Discount				54	(\$4.25)	(\$229.50)
18	IDTPSSN	Names / Backpack Lett	ORG		54	\$5.00	\$270.00
	- Discount				54	(\$0.25)	(\$13.50)
19	IDBLBIS	Design for Sublim Bag	BLK WHTWHT	A	54	\$.00	\$.00
	- Discount				54	\$0.00	\$.00
20	PF120 - Discount	Polar Fleece Headband			41 41	\$12.95 (\$0.65)	\$530.95 (\$26.65)
21			DIKUME				
21	TTPAW2 - Discount	2 Color Paw Print	BLK WHT		41 41	\$7.00 (\$0.35)	\$287.00 (\$14.35)
22	SPMET62	6 In 2-Color Metallic Pom			72	\$20.75	\$1,494.00
<i>LL</i>	- Discount	o iii 2-Coloi ivietailic Pom			72	(\$1.04)	\$1,494.00 (\$74.88)
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This is not an invoice. Tax is an estimate.

Order#: 33302847 Aledo High School Cust#: 22600700

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	Word	<b>Qty</b>	<b>Unit Price</b>	<b>Unit Total</b>
23	SPMET61	6 In 1-Color Metallic Pom			29	\$20.75	\$601.75
	- Discount				29	(\$1.04)	(\$30.16)
24	SPMET61	6 In 1-Color Metallic Pom			29	\$20.75	\$601.75
	- Discount				29	(\$1.04)	(\$30.16)
25	WS1414FA	VSF Women's Shell			18	\$77.95	\$1,403.10
	- Discount				18	(\$3.90)	(\$70.20)
26	TTCBSLIM3 - Discount	3 Color Common Bkgd Slim	ORG WHT BLK	ALEDO	18 18	\$27.75	\$499.50
27		Mar VIII all				(\$1.39)	(\$25.02)
27	S1206 - Discount	VSF A-Line Skirt			19 19	\$73.95 (\$3.70)	\$1,405.05 (\$70.30)
28	BMFBL1237H	Brush MFLEX Bodyliner			17	\$82.95	\$1,410.15
26	- Discount	Brush Wir LEA Bodynner			17	(\$4.15)	(\$70.55)
29	CFBLDARL3	VSF 3Clr Bk DblArc Ind Lt	FOG FWH FBK	AHS	17	\$23.50	\$399.50
	- Discount				17	(\$1.18)	(\$20.06)
30	S300	VSF Pleated A-Line Skirt			17	\$66.95	\$1,138.15
	- Discount				17	(\$3.35)	(\$56.95)
31	IDJERSEY151	Sublimated Jersey			36	\$62.95	\$2,266.20
	- Discount				36	(\$3.15)	(\$113.40)
32	IDL3	Sublimated Lettering	ORG BLK WHT	A	36	\$.00	\$.00
	- Discount				36	\$0.00	\$.00
33	IDCBSLIM3	Sublimated Lettering	ORG BLK WHT	BEARCATS	36	\$.00	\$.00
	- Discount				36	\$0.00	\$.00
34	S5VC	VSF Make A Midriff-Shell			20	\$71.95	\$1,439.00
	- Discount	~			20	(\$3.60)	(\$72.00)
35	TTC5576W - Discount	Custom Lettering-Women's	ORG BLK WHT		20 20	\$18.95 (\$0.95)	\$379.00 (\$19.00)
26		VICE A Line Claim					
36	S082 - Discount	VSF A-Line Skirt			20 20	\$62.95 (\$3.15)	\$1,259.00 (\$63.00)
37	S2VR	VSF Women's Shell			18	\$78.95	\$1,421.10
31	- Discount	V ST. WOITIGH & SHEIT			18	(\$3.95)	(\$71.10)

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This is not an invoice. Tax is an estimate.

Sales tax, when applicable is calculated at the time your order is shipped complete and invoiced. Title and risk of loss transfers to the customer upon delivery of goods to the common carrier.

Order#: 33302847 Aledo High School Cust#: 22600700

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	Word	Qty 1	Unit Price	<b>Unit Total</b>
38	TTDAR3 - Discount	3 Color Double Arch	ORG WHT BLK	ALEDO	18 18	\$27.75 (\$1.39)	\$499.50 (\$25.02)
39	S0052 - Discount	VSF A-Line Skirt			18 18	\$66.95 (\$3.35)	\$1,205.10 (\$60.30)
40	WS058A - Discount	VSF Women's Shell			24 24	\$85.95 (\$4.30)	\$2,062.80 (\$103.20)
41	TTBLDARL3 - Discount	3-Clr Blk Dbl Arc Ind Ltr	WHT BLK ORG	Aledo	24 24	\$27.75 (\$1.39)	\$666.00 (\$33.36)
42	S012 - Discount	VSF A-Line Skirt			24 24	\$67.95 (\$3.40)	\$1,630.80 (\$81.60)
43	IDAPT - Discount	Sub Campwear Tank/Qty Pr			72 72	\$43.95 (\$2.20)	\$3,164.40 (\$158.40)
44	CWIDLBIS - Discount	Sub Campwear Design		A	72 72	\$.00 \$0.00	\$.00 \$.00
45	IDSHM - Discount	Sub Camp Short/Qty Pr			45 45	\$43.95 (\$2.20)	\$1,977.75 (\$99.00)
46	CWIDLOLIBS - Discount	Sub Camp Bra/Short Lett		AHS	45 45	\$.00 \$0.00	\$.00 \$.00
47	LFSS - Discount	Loop Front Sweatshirt			19 19	\$34.95 (\$1.75)	\$664.05 (\$33.25)
48	HTDARO2 - Discount	2 Clr Double Arch		ALEDO	19 19	\$14.00 (\$0.70)	\$266.00 (\$13.30)
49	VE17 - Discount	Varsity Edge			5 5	\$89.00 (\$4.45)	\$445.00 (\$22.25)

5/12/2020

Style#/Package#

Order#: 33302847 Aledo High School Cust#: 22600700

Description

<u>#</u>	Style#/I ackage#	Description		Colors y	voi u	Qty	Omit I fice	Unit Ittal
50	V19DE	Varsity DBL Edge				2	\$93.00	\$186.00
	- Discount					2	(\$4.65)	(\$9.30)
						Ord	ler Total:	\$52,268.55
						Less I	Discount:	(\$2,616.45)
						Shipping/H	landling:	\$3,657.00
						Less S/H l	Discount:	(\$3,657.00)
						Tax:	0 %	\$.00
							Total:	\$49,652.10
voc	Style/Package	<u>0</u>	<u>ty</u>	<b>Description</b>	<u>Di</u>	sc Date <u>U</u>	nit Price <u>U</u>	J <u>nit Total</u>
1	MP25	3	33	25 Inch Stocked Megaphor	ne		\$24.65	\$813.45 *
Deta	ail Comment:							

Colors

Word

Oty Unit Price Unit Total

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<sup>\*</sup> Reflects Discounted Amount. The prices and totals represented are not yet associated with a order that is shipped complete and invoiced. This quote is subject to change pending any changes made to merchandise, shipping method or associated sale tax legislation.



Aledo High School

Billing Information: Shipping Information: Alternate Shipping:

ALEDO HIGH SCHOOL ALEDO HIGH SCHOOL

ACCOUNTS PAYABLE EMILY ROBISON

1000 BAILEY RANCH RD 1000 BAILEY RANCH RD

ALEDO,TX 76008-4407 ALEDO,TX 76008-4407

PARKER US PARKER US

**Phone:** (817)441-8711 (817)962-7744

Fax:

Contact Name: EMILY ROBISON Phone: (817)441-8711 Email: erobison@aledoisd.org

Squad Type: VARSITY Squad Class: DANCE Squad Group:ALL SPORTS/YR ROUND

Tax Exempt? Y On File? Tax# Expiration Date:

Tax Rate: 0 % Tax Freight? Y

**Invoice Comments:** 

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	Word	<b>Qty</b>	<b>Unit Price</b>	<b>Unit Total</b>
1	DD131 - Discount	Dance Dress			15 15	\$106.95 (\$5.35)	\$1,604.25 (\$80.25)
2	CFBLDASH3 - Discount	3Clr Block DblArch w/Shad	FWH FBK FOG	Aledo	15 15	\$37.50 (\$1.88)	\$562.50 (\$28.20)
3	MFBLRV - Discount	V-Neck MotionFLEX Midrift			27 27	\$38.95 (\$1.95)	\$1,051.65 (\$52.65)
4	DD155 - Discount	Dance Dress			27 27	\$93.95 (\$4.70)	\$2,536.65 (\$126.90)
5	CFC40017W - Discount	Custom Lettering-Women's	FWH FOG FBK		27 27	\$28.95 (\$1.45)	\$781.65 (\$39.15)
6	V1532BPMFQ - Discount	Stocked Dance Pant			28 28	\$45.95 (\$2.30)	\$1,286.60 (\$64.40)
7	LFSS - Discount	Loop Front Sweatshirt			12 12	\$34.95 (\$1.75)	\$419.40 (\$21.00)

Order#: 33302786 Aledo High School Cust#: 22600700

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	Word	<u>Qty</u>	<b>Unit Price</b>	<u>Unit Total</u>
8	HTDARO2 - Discount	2 Clr Double Arch		ALEDO	12 12	\$14.00 (\$0.70)	\$168.00 (\$8.40)
9	PM1334FB/PM1334 PKG - Discount	VSF Polymicro Pullover			28 28	\$80.00 (\$4.00)	\$2,240.00 (\$112.00)
10	MNCRCI2WDS/PM1334 PKG - Discount	Outerwear Embroidery	ORG BLK BLK	ALEDO HIGH SCI	28 28	\$.00 \$0.00	\$.00 \$.00
11	MNBLN1 - Discount	Individual Name Monogram	BLK		28 28	\$9.00 (\$0.45)	\$252.00 (\$12.60)
12	MPP1929 - Discount	Microfiber Poly Jogger			28 28	\$81.95 (\$4.10)	\$2,294.60 (\$114.80)
13	DT197 - Discount	Stock Dance Tank			9 9	\$26.95 (\$1.35)	\$242.55 (\$12.15)
14	HTDARO2 - Discount	2 Clr Double Arch		DANCE	9 9	\$14.00 (\$0.70)	\$126.00 (\$6.30)
15	IDTT171 - Discount	Sublimated Team Tee			4 4	\$55.95 (\$2.80)	\$223.80 (\$11.20)
16	IDPINST - Discount	Sublimated Pinstripes			4 4	\$.00 \$0.00	\$.00 \$.00
17	IDSSWCR3 - Discount	Sublimated Lettering	WHT ORG WHT	Bearcats	4 4	\$.00 \$0.00	\$.00 \$.00
18	IDSSW2 - Discount	Sublimated Lettering	ORG WHT	Aledo	4 4	\$.00 \$0.00	\$.00 \$.00
19	ART2500 - Discount	Art Charge			1 1	\$25.00 (\$25.00)	\$25.00 (\$25.00)
							<del></del>

**Order Total:** \$13,814.65

Less Discount: (\$715.00)

Shipping/Handling: \$965.50 Less S/H Discount: (\$965.50)

**Tax:** 0 % \$.00

**Total:** \$13,099.65



Aledo Middle School

Billing Information: Shipping Information: Alternate Shipping:

ALEDO MIDDLE SCHOOL ALEDO MIDDLE SCHOOL

BOOKKEEPER CHRIS SCHRECKENGAST

416 FM 1187 S 416 FM 1187 S

ALEDO,TX 76008 ALEDO,TX 76008

PARKER USA PARKER USA

**Phone:** (817)441-8347 (817)441-8347

Fax:

Contact Name: CHRIS SHRECKENGAST Phone: (817)441-8347 Email: cshreckengast@aledoisd.org

Squad Type: JUNIOR HIGH Squad Class: CHEER Squad Group: ALL SPORTS/YR ROUND

Tax Exempt? Y On File? Tax# Expiration Date:

**Tax Rate:** 0 % **Tax Freight?** Y

**Invoice Comments:** 

<u>#</u>	Style#/Package#	<b>Description</b>	<b>Colors</b>	Word	<u>Qty</u>	<b>Unit Price</b>	<b>Unit Total</b>
1	WS199FP - Discount	Powerfit Shell Top			27 27	\$94.95 (\$4.75)	\$2,563.65 (\$128.25)
2	CFCBBLSL3 - Discount	VSF3Clr Cm Bkdg Slant Blk	FBK FWH FOG	Aledo	27 27	\$37.50 (\$1.88)	\$1,012.50 (\$50.76)
3	CFCBBLSL3 - Discount	VSF3Clr Cm Bkdg Slant Blk	FBK FWH FOG	AMS	27 27	\$23.50 (\$1.18)	\$634.50 (\$31.86)
4	SSM15 - Discount	MockNeck MidriffBodysuit			27 27	\$21.95 (\$1.10)	\$592.65 (\$29.70)
5	S073P - Discount	Powerfit A-Line Skirt			27 27	\$77.95 (\$3.90)	\$2,104.65 (\$105.30)
6	CFPAW3 - Discount	3 Color Paw Print	FBK FWH FOG		27 27	\$10.00 (\$0.50)	\$270.00 (\$13.50)
7	GMF110FB - Discount	VSF Men's MFLEX Shirt			2 2	\$62.95 (\$3.15)	\$125.90 (\$6.30)

Order#: 33302846 Aledo Middle School Cust#: 25681300

<u>#</u>	Style#/Package#	<b>Description</b>	Colors	Word	<u>Qty</u>	Unit Price	<b>Unit Total</b>
8	CFCBBLSL3 - Discount	VSF3Clr Cm Bkdg Slant Blk	FBK FWH FOG	Aledo	2 2	\$37.50 (\$1.88)	\$75.00 (\$3.76)
9	CFCBBLSL3 - Discount	VSF3Clr Cm Bkdg Slant Blk	FBK FWH FOG	AMS	2 2	\$23.50 (\$1.18)	\$47.00 (\$2.36)
10	MFBC - Discount	Boy Cut Brief			20 20	\$21.95 (\$1.10)	\$439.00 (\$22.00)
11	TBS16 - Discount	Tote Bag			24 24	\$35.95 (\$1.80)	\$862.80 (\$43.20)
12	BGHTARMS2 - Discount	Bag Transfer w/Mas/QTY PR		BEARCATS	24 24	\$22.00 (\$1.10)	\$528.00 (\$26.40)
13	MNS2N1 - Discount	2 Inch 1clr script name	ORG		24 24	\$13.00 (\$0.65)	\$312.00 (\$15.60)
14	V19DE - Discount	Varsity DBL Edge			12 12	\$93.00 (\$4.65)	\$1,116.00 (\$55.80)
15	VGSC19 - Discount	Varsity Shoe Cleaner			2 2	\$14.99 (\$0.75)	\$29.98 (\$1.50)
16	L9941 - Discount	Leggings	BLK		17 17	\$24.95 (\$1.25)	\$424.15 (\$21.25)
17	SPMET61 - Discount	6 In 1-Color Metallic Pom			23 23	\$20.75 (\$1.04)	\$477.25 (\$23.92)
18	SPMET61 - Discount	6 In 1-Color Metallic Pom			23 23	\$20.75 (\$1.04)	\$477.25 (\$23.92)
19	LFSS - Discount	Loop Front Sweatshirt			5 5	\$34.95 (\$1.75)	\$174.75 (\$8.75)
20	HTDARO2 - Discount	2 Clr Double Arch		Aledo	5 5	\$14.00 ( <b>\$</b> 0.70)	\$70.00 (\$3.50)
21	RSS20 - Discount	Ribbed Sweatshirt			6 6	\$34.95 (\$1.75)	\$209.70 (\$10.50)

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Order#: 33302846 Aledo Middle School Cust#: 25681300

<u>#</u>	Style#/Package#	<u>Description</u>	<u>Colors</u>	<b>Word</b>	<u> Qty</u>	<b>Unit Price</b>	<u>Unit Total</u>
22	HTANGR2	Heat Transfer		Aledo	6	\$24.00	\$144.00
	- Discount				6	(\$1.20)	(\$7.20)
					Order Total:		\$12,690.73
					Less Discount:		(\$635.33)
					Shipping/H	andling:	\$885.00
					Less S/H I	Discount:	(\$885.00)
					Tax:	0 %	\$.00
						Total:	\$12,055.40

Rep Name: Kelly Geary

Email: kgeary@varsity.com

Phone: (817)237-1342

Fax: (888)512-7185