



## 2025 GRBS Program Enhancements

- \* Dedicated Manager - Communication and Accountability Focus
- \* District Supervisor - Training, Walk down, and Event Focus
- \* Added additional 20 hours per week above original bid amount during school year. (GRBS absorbing)
- \* Increased wages to **\$15.00** to start, up from \$14.00 that was bid (GRBS is absorbing this \$60K cost)

## Pricing Options Breakdown

- \* Current Annual Price has remained static since 2022





**\$1,176,924.00**

- \* **Wages** - Need to add \$.50 per hour this year to get to \$15.50 (\$30K) and then move to \$16.00 (\$60K) in 2026-27. This is total cost prorated across 2 years.  
(Minimum wage is set to reach \$14.97 in 2028)

**\$44,850.00**

- \* **ESTA Regulations** - Beginning Feb 21 we need to pay 1 hour of PTO for every 30 hours worked. District is projected for 46,000 hourly hours per year. Added cost above our current PTO program.

**\$25,320.00**

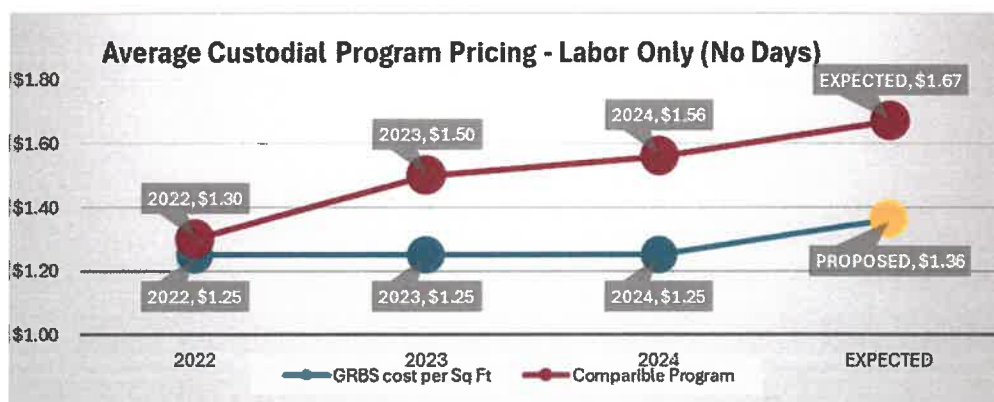
Current Average Service Wages	
OKEMOS	
	<b>Custodial</b> <b>\$15.48</b>
	<b>Retail</b> <b>\$15.46</b>
	<b>Fast Food</b> <b>\$13.00</b>
	<b>Manufacturing</b> <b>\$17.07</b>

*\*This can be reduced depending on current legislation*

## Extension of Current Program with Enhancements:

**\$1,247,094.00**

(\$1.36/Sq Ft)



In an RFP the anticipated price for the current program is \$1.67, although no bids have been submitted as of January.

- \* Include All Chemistry, Small Tools, and Supplies:

**\$31,620.00**

- \* Equipment Estimated Repair costs:

**\$18,768.00**

- \* Estimated cost to provide all new equipment is \$253,880.00. This would be prorated across length of extension.

**\$126,940.00**

- \* We would work with Ken/LSS
- \* Based on average wear & tear
- \* Assumes 2 year extension with ALL new equipment

## 2 Year Extension - All options included

**\$1,424,422**

(\$1.55/Sq Ft)

- \* The average bid price from RFP's in 2024 was \$2.19 (Includes supplies, chemistry, and full day program)
- \* Removing the equivalent labor and benefits for the day staff equates to approximately \$.31/Sq Ft - Making that average \$1.88
- \* Other than 2022-2023 (10% jump), the market averages a about a 3% increase each year - Reasonable to expect \$1.94 in 2025

**By extending with GRBS for 2 years, your average price INCLUDING all supplies and equipment will be less than the market price for the current program that does not include those items.**

- \* This does not reflect time/resource savings from OPS staff handling orders and deliveries
- \* This cost can be further reduced through an equipment buy back program - GRBS will work with LSS to buy current equipment at fair value, and reduce the new equipment cost to reflect only what needs to be supplemented versus buying all new.