

## PROPOSALS

### PROPOSAL FOR AUDITOR SERVICES

**EXPLANATION:** The Associate Director of Business and Human Resource Services requested that proposal #1607 be solicited for the purchase of auditor services. Twelve proposals were mailed. Four responsive proposals were received. A tabulation of the responsive proposal is attached to this agenda item. **The proposal for Auditor Services, proposal #1607 is awarded to Armstrong, Vaughan & Assoc.**

### PROPOSAL FOR TEMPORARY LABOR SERVICES

**EXPLANATION:** The Associate Director of Business and Human Resource Services requested that proposal #1606 be solicited for the purchase of temporary labor services. Thirteen proposals were mailed. Seven responsive proposals were received. A tabulation of the responsive proposal is attached to this agenda item. **The proposal for Temporary Labor Services, proposal #1606 is awarded to Abacus Services, Burnett Staffing, Kelly Services, Pedigo Staffing & Trinity Staffing Services.**

### RENEWAL PROPOSAL FOR SPEECH AND RELATED SERVICES

**EXPLANATION:** The Associate Director of Administrative and Instructional Services requested that proposal #1508 be renewed for the purchase of speech and related services. **The proposal for Speech and Related Services, proposal #1508 is renewed to Ardor Health Solutions; Assessment Intervention Management, LLC (AIM); Accountable Healthcare Staffing; Speech Facilitators; Cobb Pediatric Therapy Services; Speech Specialists of San Antonio, P.C.; Soliant Health, Inc.; Progressus Therapy, LLC; and Cumberland Therapy Services, LLC, for an estimated amount of \$400,000.00 districts using the service.**

**AUDITOR SERVICES – Proposal #1607**

	Points	Armstrong, Vaughan & Assoc.	Padgett Stratemann	Pattillo, Brown & Hill	Weaver
<b>Technical experience of the firm:</b>					
Auditing experience in Texas public schools	15	15	15	15	15
Auditing experience in government entities	15	15	15	15	15
<b>Characteristics of the staff, including consultants to be assigned to the audit.</b>					
Size and structure of the firm, including audit staff positions	5	4	5	5	5
Qualifications of supervisory personnel, Consultants, and the field audit team	20	20	20	20	20
General Direction and supervision to be exercised over the audit team by the firm's management personnel	15	15	14	14	14
<b>Clear understanding of the work to be performed:</b>					
Comprehensiveness of the audit work plan	5	5	5	5	5
<b>Realistic time estimates of each major segment of the work plan, and the estimated number of hours for each staff level including consultants assigned.</b>		<b>264 Hours</b>	<b>340 Hours</b>	<b>380 Hours</b>	<b>304 Hours</b>
Realistic Time Estimate	10	9	10	9	10
Total Technical Points	85	83	84	83	84
<b>Cost Criteria:</b>					
Cost of the audit	25	25	19	23	20
<b>Total Points</b>	<b>110</b>	<b>108</b>	<b>103</b>	<b>106</b>	<b>104</b>
<b>Average Price Without Financial Statement Preparation</b>		\$33,880	\$41,200	\$36,820	\$42,000
<b>Five Year Price Without Financial Statement Preparation</b>		\$169,400	\$206,000	\$184,100	\$210,000
<b>Five Year Price With Financial Statement Preparation</b>		\$185,400	\$247,500	\$209,100	\$250,000
Additional Information			Cost assumes only 2 major federal programs. Each additional program would cost an additional \$4,400 - \$5,250		

**PROPOSAL FOR TEMPORARY LABOR SERVICES**

<b>VENDOR RESPONSES</b>		<b>Abacus Services</b>	<b>Appleton</b>	<b>Burnett Staffing</b>	<b>C&amp;T Information Technology</b>	<b>Kelly Services</b>	<b>Pedigo Staffing</b>	<b>Trinity Staffing Services</b>
<b>Personnel available</b>								
receptionist		20	n/a	150		264	155	50
clearical		25	n/a	160		538	604	50
secretarial		20	n/a	200		390	378	50
data entry		50	n/a	250		403	1,281	50
accounting		30	n/a	223		5	3,563	50
payroll		25	n/a	50		14	2,116	50
computer operators		50	n/a	35		-	3,171	30
computer programmers		15	n/a	25	50	3	534	30
light industrial		15	n/a	45		666	n/a	n/a
switchboard (pbx) operator		15	n/a	45		46	148	50
<b>Hourly rate or range</b>								
receptionist		\$13.80-\$16.60	\$ 18.53	\$14.91		\$14.00-\$16.80	\$18.00-\$24.00	\$16.80 - \$19.60
clearical		\$15.20-\$18.00	\$ 20.98	\$14.91		\$12.60-\$14.00	\$18.00-\$24.00	\$16.80 - \$21.00
secretarial		\$13.80-\$18.00	\$ 26.20	\$17.75		\$16.80-\$21.00	\$23.00-\$28.00	\$21.00 - \$26.60
data entry		\$13.80-\$16.50	\$ 22.14	\$15.27		\$12.60-\$15.40	\$21.00-\$28.00	\$18.20 - \$19.60
accounting		\$30.40-\$34.50	\$ 24.60	\$16.33		\$25.50-\$30.00	\$23.00-\$32.00	\$21.75 - \$36.25
payroll		\$27.60-\$31.80	\$ 25.98	\$16.33		\$30.00-\$37.50	\$23.00-\$32.00	\$21.75 - \$29.00
computer operators		\$18.00-\$20.70	\$ 27.70	\$17.75		\$38.51-\$53.67	\$25.00-\$34.00	\$25.20 - \$43.50
computer programmers		\$44.20-\$48.30	\$ 41.44	\$28.40	\$60-\$110	\$82.52-\$97.59	\$54.00-\$95.00	\$35.00 - \$63.00
light industrial		\$18.00-\$20.70	\$ 21.85	\$15.62		\$12.60-\$14.00	n/a	n/a
switchboard (pbx) operator		\$18.00-\$20.70	\$ 19.30	\$14.91		\$16.80-\$21.00	\$18.00-\$24.00	\$16.80 - \$19.60
Full time staff		350	1,075	5	60	7	2	13
Avg. number placed a month		45	17,258	48	5	25	5 to 15	200
How long in business		11 yrs	4 yrs	14 yrs	13 yrs	40 yrs	4 yrs	20 yrs
Temp To Hire		720 hrs	15%	520 hrs	6 months	960 hrs	no fee	520 hrs
Reports/training/bid completeness								
<b>VENDOR EVALUATION</b>	<b>Score</b>							
<b>PERSONNEL AVAILABLE</b>	<b>35</b>	30	10	35	30	35	32	30
<b>PERSONNEL RATE</b>	<b>35</b>	35	25	35	25	35	25	30
full time staff	5	5	5	4	5	4	4	5
average number placed a month	5	5	5	5	5	5	5	5
how long in business	5	5	4	4	5	5	4	5
Temp to Hire	5	3	3	4	3	3	5	4
completeness , training , report	10	8	8	8	5	8	8	8
	<b>100</b>	<b>91</b>	<b>60</b>	<b>95</b>	<b>78</b>	<b>95</b>	<b>83</b>	<b>87</b>