

Quote # 1



Making our planet more productive

WE KNOW METAL FABRICATION



INDUSTRIAL GASES

WELDING EQUIPMENT

WELDING AUTOMATION

Proposal # 1305.2.0
01/15/2019
Beeville ISD
Richard Beasley
1902 N. Adams Street
Beeville, Texas 78102

Mr. Beasley,

I am pleased to present this proposal (together with the Scope of Equipment and Services and Terms and Conditions contained herein, the "Proposal") for a ProStar Lancer cutting machine to Beeville ISD.

In partnership with our exclusive manufacturer, Sector Technologies, we have modeled this proposal to provide you with a machine that is best suited to meet the current and future production requirements of Beeville ISD. With more than 30 years' experience in leading edge manufacturing of the most robust machines in their class, Sector has proven itself to be a manufacturer that separates itself from the field. In partnership with Praxair's automation group and it's highly skilled network of service technicians, the ProStar Line provides the most comprehensive sales and service offering of Cutting Machines in North America.

We appreciate your interest in Praxair automation. With an abundance of CWI / CWE / Weld Engineers/ and Service Technicians Praxair has the expertise in supporting our customers automation projects. We hope you'll agree that the Lancer is another fine example of Praxair's dedication to supplying high quality equipment and technology available to our customers – *Making Our Planet More Productive.*

Please contact me directly if I can be of further assistance, and I look forward to a successful project.

Sincerely,

Blake A Schulz
Praxair Distribution Inc.
Territory Manager
Blake_A_Schulz@Praxair.com

John Husfeld
Praxair Distribution Inc.
MetFab Productivity Specialist
John_Husfeld@Praxair.com

Casey Burke
Praxair Distribution Inc.
MetFab Associate
Casey_Burke@Praxair.com

Scope of Equipment and Services

Executive Summary

- 1 EA ProStar Lancer PRS4 4' x 4' Effective Cut Area CNC Cutting Machine
- 1 EA Lancer MicroStepper CNC Numerical Control w/Standard Version Software
- 1 EA Lancer THC Height Control w/Lifter
- 1 EA ProStar Lancer Pro Version Software Upgrade
- 1 EA Hypertherm Power Max 65
- 1 EA Plasma Quench Powder 7# Box
- 1 EA Air Filter/Regulator
- 1 2 Days Training and Installation

Total: **\$31,250.00**

Machine Dimensions

Machine will have an effective cut dimension of 4 ft wide x 4 ft long. Approximate overall footprint will be 4 ft wide x 4 ft long.

All pricing includes factory authorized installation services and training, to be performed by Praxair Service Technicians and/or Sector Technology Factory technicians as required. Pricing includes associated travel and living costs.

Options:

Payment Method:

- Direct payment from customer
- Third-party leasing
- Third-party financing

Total Package Price: (Equipment, Training and Options)

\$ 31250.00