

## **BSN SPORTS REWARDS/NIKE N7 PROGRAM**



**BSN SPORTS** is pleased to offer **Browning HS** the **BSN SPORTS REWARDS/NIKE N7 PROGRAM** for the purchase and supply of athletic apparel and equipment.

**BSN SPORTS Product Pricing:** Customer shall be able to purchase products at the following discounts:

•	Nike Team Apparel/Stock Uniforms	50% off Retail Price
•	Nike Team Stock Footwear	45% off Retail Price
•	Custom and Digital Uniforms	40% off Retail Price
•	BSN SPORTS Products	15% off Catalog Price
•	BSN SPORTS Catalog Branded Products	10% off Catalog Price

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN SPORTS from a manufacturer such as Wilson, Spalding, Rawlings, etc.

Volleyball Footwear will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at the then-current team discount pricing.

Decoration charges are not included in the above discounts.

Sales through the following channels will not be included in Spending Level Totals for purposes of calculating the Product Rebates: products sold through Fan Cloth, BSN SPORTS Sideline Stores. Fan Cloth is a fundraising partner of BSN SPORTS and this BSN Rewards Program does not prevent the Customer from using Fan Cloth.

**My Team Shop:** BSN SPORTS' online player pay site is required to be used by all varsity programs. Other programs including club sports, intramurals and other organizations will be encouraged to participate. My Team Shop products will be priced at 40% off Catalog/Retail Price, plus decoration. My Team Shop sales will be included in the Spending Level Totals.

\*Complimentary State Championship t-shirts for players and coaching staff

Shipping: Customer will pay freight charges on all orders.

**Product Rebate:** Subject to the terms below, Customer will receive a Product Rebate selected from a list of products, inclusive of applicable freight charges, provided by BSN SPORTS subject to availability at the time of order. Product Rebates may not be used to reduce outstanding balances. Product Rebates are available after the requirements below are met. The rebate about will include all non-Nike purchases.



Product Rebates must be redeemed in the final two months of the Agreement Year (as defined below). Unused Product Rebate amounts, as of 5PM CST on the last day of each Agreement Year, are forfeited by the Customer. As a result, Product Rebate amounts cannot be carried from one Agreement Year to the next. Rebates only apply to orders placed under the terms and conditions of this BSN Rewards Program (including pricing).

\$30,000+ Annual Rebate Amount:

8% of annual spend in BSN SPORTS equipment at catalog

price, to include all non-Nike purchases.

\$15,000-29,999 Annual Rebate Amount:

6% of annual spend in BSN SPORTS equipment at catalog

price, to include all non-Nike purchases.

Maximum annual Product Rebate will be the amount above, inclusive of any manufacturer incentives. Orders with discounts greater than stated above will be excluded.

Any decoration or customization to rebate product is paid for by the Customer.

**Terms and Conditions:** All purchases will be made through BSN SPORTS. Only products purchased through BSN SPORTS will be eligible for the Product Rebate.

All of Customer's accounts payable owing to BSN SPORTS must be paid within the payment terms provided by BSN SPORTS to receive Product Rebate.

**Term:** The initial term of this BSN Rewards Program shall be for five (5) years (the "Initial Term") commencing on the date this BSN Rewards Program is signed by an authorized officer of both parties and ending on the fifth (5<sup>th</sup>) anniversary of such date. At the expiration of the Initial Term, this BSN Rewards Program will automatically renew for successive one (1) year periods (each a "Renewal Term" and collectively with the Initial Term the "Term") unless a party provides the other party with written notice of its intent not to renew this BSN Rewards Program at least ninety (90) days prior to the expiration of the then current Term. Each 12-month period during the Initial Term or any Renewal Term shall be defined as an Agreement Year. **July 1, 2022 thru June 2027** 

Acknowledged and Agreed to:

Browning High School	BSN SPORTS	
Ath. Director or Authorized Representative	 Date	Vice President