

# NAVARRO INDEPENDENT SCHOOL DISTRICT

**Subject:** **Purchase Interactive Touch Panels for the New High School**

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**Date:** February 24, 2025

**Administrator Responsible/Position:** Jason Rhame, Director of Technology

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**A. Purpose of Agenda Item:**

- Information Only       Action Needed       Receive Input

**B. Authority for This Action:**

- Local Policy       Law or Rule       N/A

**C. Priority, Goal, or Need Addressed:**

- Strategic Plan       District/Campus Improvement Plan       Other

**Priorities**

- Priority 1:** Recruiting, Hiring, Coaching, and Retaining High Quality Teachers and Staff to Support Student Outcomes.
- Priority 2:** Maximizing Academic Performance.
- Priority 3:** Maximizing Co-Curricular and Extra-Curricular Opportunities, Performance, and Engagement.
- Priority 4:** Planning, Preparing, and Maintaining Facilities and Environments for Learning.
- Priority 5:** Obtaining and Maintaining Top Rated District Recognition

**Board Goals for 2023-2028**

- Goal 1\*:** The percent of 3rd grade students that score meets grade level or above on STAAR Reading will increase from 49% to 60% by June 2024, 65% for 2024-2025, 70% for 2025-2026, 75% for 2026-2027, 80% for 2027-2028. **(HB3 Required Goal)**
- Goal 2\*:** Increased overall student performance in mathematics to 85% Meets Standard by 2028. The percent of 3rd grade students that score meets grade level or above on STAAR Math will increase from 53% to 65% by June 2024, 70% for 2024-2025, 75% for 2025-2026, 80% for 2026-2027, 85% for 2027-2028. **(HB3 Required Goal)**
- Goal 3\*:** The percentage of graduates that meet the criteria for CCMR will increase from 72% to 88% by August 2024 and increase to 95% by 2028. **(HB3 Required Goal)**

**D.**

**Summary:** **The Technology Department requested bids for panels to outfit the classrooms at the new high school.**

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**Background Information:** **The Technology Department reached out to BuyBoard and TIPS vendors for bids on different panels. After reviewing the initial designs, it was determined that there were 50 interactive touch panels originally planned**

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for the new building. After reviewing the class assignments, there are an additional 25 panels that are needed to completely outfit the building. The original plan did not include any panels in several areas, including all of the SPED classrooms. This brings the total project to 75 panels. We asked for bids based on 75 in the event we needed to purchase any additional panels. The cost breakdown is outlined below.

Vendor	Manufacturer	Panel Cost Ea	Warranty Length	Total Cost
Lockstep (TIPS)	Promethean AP10	\$3,622.37	7 Year	\$271,677.75
Prime Systems (BuyBoard)	ClearTouch	\$4,483.22	5 Year	\$336,241.22
IT Outlet (TIPS)	Newline Q Pro	\$3,175.00	7 Year	\$238,125.00

All three panels offer Google EDLA, Enterprise Device Licensing Agreement, certification, which means that the Google apps will work natively on the panel and the panel's OS will be supported with security updates during the certification timeframe. This certification timeframe tends to be around 2 years before the operating system (OS) will need to be recertified, or replaced to maintain security updates. The modular design of the Promethean panel allows us to replace the OS, without purchasing an entirely new panel. This will reduce the total cost of ownership to the district while ensuring all of our systems receive regular security updates. Promethean provides a middle ground on pricing and based on previous experiences with all three panels, offers a better user experience in the classroom.

**E. Comments Received:**

LT

DEIC

Other

All agenda items are reviewed by the Superintendent's Leadership Team.

**F.**

**Administrative Recommendation:**

**Approve the purchase of 75 Promethean AP10 panels at at total cost of \$271,677.75 from Lockstep**

**G. Fiscal Impact and Cost:**

- Budget
- Bond

**Amount:**

- Grant/Special Funds

- Other

**H. Exhibits:** \_\_\_\_\_

**I. Action:** "I move to approve/disapprove/postpone" the purchase of 75 Promethean AP10 panels at a total cost of \$271,677.75 from Lockstep.

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Motion by: \_\_\_\_\_ second by: \_\_\_\_\_

FOR: J. Frederick, D. Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib, B. Stephenson  
AGAINST: J. Frederick, D. Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib, B. Stephenson  
ABSTAIN: J. Frederick, D. Gilliam, L. Gosch, D. Reinhard, M. Sartain, C. Scheib, B. Stephenson

MOTION CARRIED/DENIED/POSTPONED