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December 28, 2018

William Gronseth
Superintendent of Schools

David J. Spooner, C.P.E. Manger of Facilities

Duluth Public Schools 215 N 1st Ave E Duluth, MN 55802

RE: Marketing Update 800 E Central Entrance "Central High School Property" "Hartley Lots"

Hartley Residential Lots

- All marketing in place and active.
- No new updates or inquiries.
- Signage is recommended but some brush clearing and lot line locations are needed.

800 E. Central Entrance "Central High School Property"

No new inquiries or showings this month.

Discussions with parties are continuing in regards to the Central site, however as of the date of this letter, no LOI's have been written. The site continues to generate inquiries from various Developers, Brokers and Investors as expected.

Please do not hesitate to reach out with any questions.

Respectfully,

Greg Follmer Broker