

**Denton Independent School District**  
**RFP #2002-04 Instruction Supplies, Equipment, Services**  
 March 24, 2020

VENDOR	DISCOUNT BY PERCENTAGE	
	%	Additional Comments
3-C Technology	5%	
A Wish Come True	0%	
ABDO Publishing Co.	30%	This 30% discount from list price is already reflected in catalogs and online at abdobooks.com.
Abecedarian	0%	
Academic Superstore (JourneyEd.com, Inc.)	5%	
ACCO Brands USA LLC (ACCO Brands Corporation)	40%	Products excluded are any custom made/made to order items, sourced equipment, large format laminators and film, shredders, parts/service and any newly developed product. List price and items are subject to change; however discount percentage remains firm through duration of contract period.
ACE Educational Supplies Inc	33%	
ACE MART RESTAURANT SUPPLY	0%	10% discount off of Ace Mart's standard floor price. Various discounts are available for special order items.
Achieve3000, Inc.	0%	
Acorn Naturalists (The Acorn Group, Inc.)	0%	All products in the Acorn Naturalists collection are discounted 10% when ordering 10 or more of the same item, with the exception of product sets (which already have been discounted) and website sale items. Waterford Field Guides are eligible for a 20% discount when ordering 20 or more of the same guide. In addition, some product series have "mix/match" pricing, giving you 10% off when ordering a total of 10 or more items.
ACP Direct (Affordable Computer Products, Inc.)	0%	Freight terms will be FOB Destination, Prepay and Add. Freight charges are not included in the discount price and must be added on each purchase order. Please see attached Freight Policy form for details.
Alamo Music Center	40%	0-40%
ALL ABOUT ANIMALS, LLC	0%	
American Ceramic Supply Company	0%	Our discount is applicable to our Educator Catalogs, which we will furnish to the District at no charge. Our Educator Catalog prices already reflect discounts up to 60% off MSRP.
American Reading Company	0%	
Apex Learning Inc.	0%	
Apperson, Inc	0%	
Asel Art Supply	20%	
ASW Enterprises, LLC	0%	
Athlos Products and Services, LLC	15%	
Audio Visual Aids (Audio Visual Aids Co)	0%	Varied discounts up to 82% off M.S.R.P.-AVA Price Lists
Aves Audio Visual Systems	5%	
B & H Foto & Electronics Corp	0%	General Discount is 0.5% - 25% depending on items; discount excludes kits/bundles, gift cards, and manufacturer's unilaterally price-locked items, which will be 0%.
Ballard & Tighe, Publishers (Educational IDEAS, Inc.)	0%	
Barnes & Noble Booksellers, Inc.	20%	Our discount range is 0-35% off the list price depending on the category of the item. A higher discount may be available for orders with a total value of \$2500+ or a qty 100+ for at least one line item.

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Batteries Plus Bulbs	20%	
Bedford, Freeman & Worth Publishing Group (Macmillan Holdings LLC, d/b/a MPS, c/o Bedford, Freeman and Worth Publishing Group)	0%	Our catalog is already discounted 15% for high school institutions
Bell's Book Nest	25%	
Benchmark Education Company, LLC	0%	Benchmark Education's product offerings are already discounted. For further details on our discounts, please visit <a href="http://www.benchmarkeducation.com">www.benchmarkeducation.com</a> .
Beyond Play (Beyond Play LLC)	3%	
Big Books, by George!	0%	
Bio Corporation	5%	5% off current catalog
Blick Art Materials (Blick Art Materials LLC)	20%	Discount will be applied to the "each" price as listed in Blick's annual printed catalog "Materials for Art Education". Discount will apply for the term of the contract, however, catalog updates will be mailed to schools December of each year and catalog pricing will be valid January 1 to December 31 of the calendar year. Please see the attached discount offer letter for exclusions and clarifications to our offer.
BOUND TO STAY BOUND BOOKS, INC.	30%	30% DISCOUNT FROM PUBLISHER LIST PRICE IN EFFECT AT TIME OF SHIPMENT PLUS PREBINDING CHARGE OF \$8.17 PER BOOK FIRM THROUGH MARCH 31, 2022. SHORT DISCOUNT TITLES ARE REDUCED BY 10%. (DEDUCT 55 FROM BTSB CATALOG PRICE.) WHEN USING OUR ONLINE CATALOG AT <a href="http://WWW.BTSB.COM">WWW.BTSB.COM</a> , YOUR ACTUAL DISCOUNT WILL BE SHOWN.
Box Cars and One-Eyed Jacks	10%	
BrainPOP LLC	0%	
Branded1st.com	10%	
Brook Mays and H&H Music (Universal Melody Services LLC)	0%	
Brown University - Choices Program (Brown University)	0%	Discounts already provided in the attached pricing quote.
BSN Sports, LLC (Varsity Brands Holding Co, Inc.)	10%	See attached exceptions list
Bytes of Learning (Bytes of Learning Incorporated)	0%	Prices are pre-discounted for schools using volume and subscription-time ranges.
Cambridge University Press	20%	
Capstone (Coughlan Companies, Ilc.)	0%	Library Division-Hard Cover & eBooks: 25% off List Price is reflected in the catalog and on the website as School/Library Price (S/L).Classroom Division-Paperback: Various programs are discounted 5-10%. Catalog and website pricing reflects discount.PebbleGo Products: multi-site, multi-database discounts available. Call Customer Service or your sales consultant for quote.
Career In STEM(R) by Greater Good Consultants LLC	15%	Catalog can be viewed at <a href="http://www.careerinstem.com/catalog">www.careerinstem.com/catalog</a>
CareerSafe, LLC	0%	
Carolina Biological Supply Company	5%	

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Cascade School Supplies	0%	35% Materials & Supplies 15% Furniture & Drop ship items
CBM LLC DBA Cherry Lake Publishing/DBA Sleeping Bear Press	30%	30% Off List Price
Cengage Learning, Inc.	0%	Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. (For Gale resources, there is no charge for shipping. Please see Gale Standard Print Business Policies attachment for more information regarding discounts on Gale print materials.)
Center for the Collaborative Classroom	0%	
Certiport, a business of NCS Pearson, Inc.	0%	
CEV Multimedia, Ltd.	0%	
Children's Plus, Inc.	0%	Discounts up to 30% off publishers list price reflected in web catalog
Childswork/Childsplay (Psychological Counseling & Therapy Products)	10%	
Classroom Library Company	25%	
Coast To Coast Computer Products, Inc.	15%	15% off Diamond Series line of compatible printer consumables such as ink and toner cartridges, drums, fusers, maintenance kits
Communication Concepts (Communicon, ltd.)	20%	
Complete Book and Media Supply	50%	
Continental (The Continental Press Inc)	0%	
Coole School, Inc.	25%	
Core Essential Values	25%	
Cosenza & Associates, LLC	0%	
Creative Mathematics (Kimberly Sutton)	10%	
Crisis Prevention Institute (CPI)	0%	
Davis Publications, Inc.	0%	
dba Stenhouse Publishers dba Staff Development for Educators (SDE, Inc.)	25%	Professional books receive 25% off and free shipping. Discounts and free shipping do not apply to classroom resources.
Delaney Educational Enterprises	0%	Discounts up to 30% off publishers list price reflected in web catalog
Demco, Inc.	0%	\$75 minimum order after discount for the follow discounts to apply. 15% off supplies (consumables), 5% off learning materials, 6% off furniture and equipment (non-consumable). Discounts are not available to Security products, Demco Software, littleBits products & licensed character products.
Demme Learning	3%	3% discount on all purchased Math-U-See materials and see Volume Discount Schedule attached
Denton Bolt Company	0%	
Different Roads To Learning	5%	
Don Johnston Incorporated	0%	
Dorian Business Systems	0%	
Dream Ranch Office Supplies (Dream Ranch LLC)	10%	
DreamBox Learning, Inc.	5%	

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EAI Education (Eric Armin Inc.)	15%	Catalog discount does not apply to all Texas Instruments, CalcPal, Casio, Sharp, 5eBoards, Batteries, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Educational, littleBits, Makey Makey, Makeblock, Ozobot, Photon, PocketLab, SAM Labs, Sphero, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop-shipped items and select storage containers. The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing. Shipping on orders over \$100 is Free; under \$100 add \$9 for shipping. ALL products from Texas Instruments, CalcPal, Casio, Sharp, Vernier, furniture, carpets, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$100 minimum order. Standard shipping rates will apply to all excluded items. EAI PreK-12 Catalog is published in the Spring and Fall of each year. Discount applies to the current catalog pricing. Catalog pricing and exceptions are subject to change with the publication of new catalogs and new products. Please reference bid #2002-04 on all purchase orders to obtain the discount on eligible items.
ECS Learning Systems	0%	Our catalog and website pricing includes 25% discount.
Edgenuity Inc.	0%	Discounts vary and are based on volume.
Education Advanced, Inc.	0%	
Education Galaxy LLC	0%	
Educational Innovations, Inc.	7%	
Educational Products, Inc.	5%	
Eduphoria Inc.	0%	
EDVOTEK (EDVOTEK, Inc.)	10%	
eDynamic Learning (eDynamic Learning ULC)	0%	
Empowering Writers	0%	
ExploreLearning, LLC	0%	
Explorium Denton Children's Museum (Anyah B Martinez)	1%	
Express Booksellers (Express Booksellers, LLC)	25%	Express Booksellers is a book distributor able to procure any book publication in print. We do not offer a catalog or price list. We offer a discount range for trade publications in print 25%-40% off publisher's list price. Textbooks, library books, instructional materials and professional publications discounts range from range from 0%-25% off the publisher's list price. The discount offered is based on the type of publication and quantity ordered. Purchase orders and quote requests can be emailed to Jule Maxwell at <a href="mailto:jule@expressbooksellers.com">jule@expressbooksellers.com</a> . We offer free shipping and there is no minimum order.
Fat Brain Toys LLC (Fat Brain Holdings, LLC)	10%	Lego items excluded.
Final Graphic	0%	
Fisher Interpreting, LLC	0%	

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Fisher Scientific Company LLC (Fisher Science Education Business Unit)	33%	Pricing is off of the 2020 Fisher Catalog. Beginning 1/1/21 pricing will be off of the 2021 list prices. Discount excludes items ending with ND, non-catalog items and special orders. Please see attached Pricing Agreement.
Fitness Finders Inc	0%	
Flinn Scientific Inc	10%	
Follett School Solutions, Inc.	0%	
Forde-Ferrier	10%	
Free Spirit Publishing Inc	0%	
Frog Publications, Inc.	0%	Please see attached discount - Drops in the Bucket workbook discount/Cost based on quantity.
Frog Street Press, LLC	0%	
Garrett Book Company (Garrett Operating Company LLC dba Garrett Book Company)	30%	30% from publishers' list price
GL group, Inc., dba Booksource	25%	
Glendale Parade Store, LLC	0%	
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	25%	Discount reflects 25% off list (retail) pricing in current G-W catalogs.
GraceNotes LLC	20%	Orders totaling \$300-\$599 = 10% discount Orders totaling \$600-\$999 = 15% discount Orders totaling \$1,000+ = 20% discount
Graphics Store	5%	Graphics Store provide customer apparel through embroidery and screen printing – hats, t-shirts, sweatshirts/pants, bags and various promotional items. Discounts ranges from 5-20%, based on the quantity ordered. We also offer the Shirt Angel program for schools/non-profits. Receive 3 free shirts for every 30 shirts your order of the same design. This applies to garment style 5000, youth small – adult extra large.
Gray Technologies (Debra D Gray)	0%	
Great Books Foundation	0%	
Great Ideas for Teaching	0%	
Greenwood Publishing DBA Heinemann	0%	Our catalog and website reflect a 20% discount off list price.*We offer 30% off our list price automatically when you buy 15 or more of the same title on our professional books.
Groggy Dog Sportswear	5%	
Gumdrop Books (Central Programs Inc.)	0%	Prices reflect discount off list price up to 70% off list price, average 32%.
Hameray Publishing Group	0%	
hand2mind, Inc (hand2mind, Inc.)	15%	Discounts are fixed for the term of the bid, contract or agreement and apply to the current catalog in place at the time an order is placed. Special promotions, quotes, brochures, sale items, and bid prices (prefixed by BD) are excluded from further discounts. Pricing in a current catalog expires December 31st of each year. Prices may increase or decrease when new catalogs are issued.
Harris Technologies, Inc.	5%	
Hexagramm Books (Hexagramm US LLC)	0%	
HF Education (Heather Fletes)	10%	
Hobby Lobby Stores, Inc	10%	10 % discount for in store shelf pricing only

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Houghton Mifflin Harcourt Publishing Company	0%	Catalog prices already reflect a discount off our list price for the education market.
Integral Mathematics, Inc.	0%	
iOffice / iCopy LLC (iCopyLLC)	0%	
Istation (Imagination Station, Inc.)	0%	
IXL Learning, Inc.	0%	IXL provides volume and multi-subject discounts for our annual subscriptions. These discounts are included in the attached Pricing Catalog for Denton ISD.
J.W. Pepper & Son, Inc.	0%	Sheet Music, Music Supplies/Equipment, Music Software, Audio/Sound Supplies/Equipment, and CutTime
Jostens (High School Essentials, LLC)	0%	
Junior Library Guild (MT Library Services, Inc.)	0%	Items are PREDISCOUNTED up to 75% off. Therefore, no additional discount is possible.
Kagan Publishing	0%	
KAMICO Instructional Media, Inc.]	0%	KAMICO offers a 0-20% discount depending on item and quantity. KAMICO's everyday prices are competitive with other companies' discounted prices.
Kaplan Early Learning Company	15%	15% discount applied to orders of \$300 or more on current catalog pricing in effect at time of order. Exclusions apply - See enclosed "Exclusions From Our Offer" statment
Keystone Books and Media	0%	Discounts up to 30% off publishers list price reflected in web catalog
La Hacienda Musica	5%	5% discount will only apply to orders of \$200 or more. Purchase orders must use reference code "SCHOOL5" in order for this discount to be applied.
Lakeshore Learning Materials (Lakeshore Equipment Company)	5%	5% discount on all non-sale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com), and retail stores (see attached Store List for locations).Free shipping on all orders in the contiguous U.S.
Language Lizard, LLC	0%	
lead4ward, LLC	0%	
Leapin' Leotards	0%	
Learning A-Z, LLC	0%	
Learning Zone (Kimco Educational Products Inc.)	10%	The Discount will be 10% for Product on website, Printed Catalog and on shelf pricing in store. Sale Items, Clearance Items, Testing Materials & Books, Assessment Materials & Books & STAAR Materials & Books are Not Subject to Discount. There is FREE SHIPPING on orders of \$150 or more not consisting of furniture, equipment, rugs & carpets. Orders under \$150 not consisting of furniture, equipment, rugs & carpets will be charged a min \$10.00 for shipping. Shipping charges always apply to furniture, equipment, rugs & carpets orders *call for quote.
Lectorum Publications, Inc.	20%	The 20% discount we offer to schools is firm for the contract period and it is already reflected in our current catalog prices highlighted in red. Publisher's list prices are subject to change; therefore, changes will be reflected in our new catalog prices.
Lee's School Supplies, Inc.	0%	
Lexia Learning Systems LLC	0%	See attached pricing document.

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Lone Star Communications, Inc.	15%	
Lone Star Learning (Lone Star Learning Sales & Marketing, Inc)	0%	
Loving Guidance, LLC (Conscious Discipline)	0%	
Luck's Music Library	0%	0-10% discount. \$50 minimum to receive discount. 10% catalog discount no valid on: Suzuki, Hinshaw, Solo & Ensemble, rentals, folders.
Macie Publishing Company	0%	Please see current catalogue for discount structure.
Mackin Educational Resources (Mackin Book Company)	7%	Mackin is offering an additional 7% discount off our already discounted catalog (up to 45% off List) at <a href="http://www.mackin.com">www.mackin.com</a> for PRINT. MULTIMEDIA (DVDs, BluRay, CDs, MP3s) receives an additional 3%. EBOOKS, and DIGITAL AUDIOBOOKS receives an additional 5%. Databases, Makerspace products, Playaway devices, and streaming video are excluded from this additional discount.
Marco Products Inc.	0%	We offer volume discounts \$500.00 - 749.99 save 5%, \$750.00 - \$999.99 save 10%, \$1000.00 + save 15%
Mardel, Inc.	0%	
Marie Bou K12 Inc	5%	
Mastery Education (Peoples Education Inc.)	0%	Mastery Education, the creators of Measuring Up, is dedicated to providing rigorous, TEKS-based supplemental instruction to support Texas educators and students.
Math GPS, LLC	0%	Discounts on merchandise and/or shipping and handling charges will be considered based on the size of an order. Please request a quote at <a href="mailto:sales@mathgps.org">sales@mathgps.org</a> .
Math Teachers Press, Inc.	0%	
Math Unity LLC	0%	
MathWarm-Ups.com (Baker & Petsche Publishing LLC)	0%	
Maxi Aids, Inc.	10%	
McGraw-Hill School Education, LLC	0%	Our catalog prices are already discounted up to 25% off of list price. Please see our website at <a href="http://www.mheducation.com/prek-12">www.mheducation.com/prek-12</a> for McGraw Hill's current catalog pricing.
Media Support Group, Ltd.	0%	Note: Media Support Group is a dealer for a number of A/V products which we are able to offer below MSRP.
Mentoring Minds, L.P.	0%	Some bulk pricing discounts are available based on quantities purchased. Range is 0% up to 35%.
MindPlay, Inc. (Methods & Solutions)	0%	Volume Discount Applies
Mindsets Learning	5%	
Mitinet, Inc.	0%	We are a sole source provider of online subscriptions for the maintenance and organization of MARC records for library books and do not offer a catalog or catalog discounts. Our sole source affidavit is included in attachments.
MobyMax, LLC	0%	
Mometrix Media LLC	0%	We offer discounts of 10-40% for volume purchases, starting at 10 items. Please see attached Institutional Discount Chart.
Mountain Math/Language	0%	



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Music in Motion	0%	*Free Shipping & Handling will be given for Items that qualify* *Heavy/oversized/Drop ship items DO NOT qualify for Free S&H* These items are designated in the Music in Motion catalogs & website.
MYVRSPOT, LLC	0%	MyVRSpot is a sole source supplier, and while we have standard pricing, this is typically discounted for larger purchases.
Nasco (Nasco Education LLC)	10%	
National Educational Systems	5%	
NATIONAL SCHOOL PRODUCTS (JOHN C NOWELL)	10%	
National Science Teachers Association-NSTA	20%	Must have a valid NSTA membership # to get discount
Naviance, Inc.	0%	Discount will be negotiated upon award of the contract. Pricing is valid through the length of the signed contract. We have included a price breakdown in the Detailed Pricing section of our attached document Denton ISD_RFP 2002-04 Instructional Supplies, Equipment and Services NAVIANCE Response vf.
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	0%	F.O.B. Point: Destination; Pricing for Clinical and Classroom Assessment products may be found at our website: <a href="http://www.pearsonassessments.com">http://www.pearsonassessments.com</a> . Pricing is valid until 12/31/2020 and is subject to change with annual catalogs published/ distributed January 1 of each new calendar year. Clinical and Classroom Assessment standard shipping charges are calculated according to the order size and added to the invoice. Order size less than \$166 = \$10 min. or 6% charge; \$166 to \$500= 6% charge; \$500.00 to \$2,499.99 = 5% charge; \$2,500.00 and higher = 4% charge. Please review the attached document titled 'Pearson Clarifications and Conditions' incorporated by reference for details regarding our deviations.
Newmark Learning, LLC	0%	Newmark Learning's product offerings are already discounted. For further details on our discounts, please visit <a href="http://www.newmarklearning.com">www.newmarklearning.com</a> .
NewPath Learning	10%	
No Tears Learning, Inc (Learning Without Tears)	0%	
Nobelus, LLC	0%	
North Texas Horizons, LLC (New Horizons CLC of Fort Worth)	53%	New Horizons would like to offer Denton ISD our State of Texas DIR pricing, discounted rate between 7%-53% off of retail pricing. contract DIR-TSO-3961 <a href="https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-TSO-3961&amp;keyword=3961">https://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-TSO-3961&amp;keyword=3961</a>
Officewise Furniture and Supply (SEWCO INC.)	0%	Default to TexBuy or PACE Cooperative Pricing.
Okapi Educational Publishing, Inc.	0%	
Old Fashion Candy Co., Inc.	0%	Our items are already discounted.
ONE WAY EDUCATION, LLC	13%	
ORIGO Education	0%	
OTC Brands, Inc.	5%	Custom Fun/Fun Impression items do not qualify
Oticon Inc	0%	Attached Educational Pricing Catalog reflects different percentages based on product and is offer with no volume committment



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Pacific Learning	0%	
PASCO scientific (PASCO scientific A CA Corporation)	3%	
Pathway Communications, Ltd.	10%	
	0%	WE CAN OFFER A 10% discount off of the items Paxton/Patterson Annual Catalog (online catalog available at Sales.paxpat.com) PAXTON/PATTERSON DISCOUNT EXCLUSIONS: CareerPlus & CareerPlus2 modules, Health Science Careers modules, College & Career Ready Labs, STEM Learning Systems, PCLMS, Building Skills CTAs and SawStop products. NOTE: exclusions items referenced above may be purchased under this contract but are not included in the discount.
Pencil Ladies, LLC	5%	
Pender's Music Company (Betrol Enterprises Inc.)	0%	
Perfection Learning Corporation	30%	30% discount off of publisher list price on individual Cover Craft/Turtleback, hardcover, and paperback trade titles already reflected in catalog and web prices. 0% discount applies to proprietary titles published under the names Perfection Learning, AMSCO, or Kinetic.
Performing Arts Supply Company, Inc.	0%	
PERIPOLE, INC	20%	Peripole Inc. is offering 20% off Net price, plus shipping. See Shipping Charges and Peripole Catalog Exceptions in Response Attachments.
Perma-Bound Books (Hertzberg-New Method, Inc.)	0%	Prices on Perma-bound website are pre-discount up to 30% on all books. We offer Denton ISD free attached processing to include barcode & spine label.
Pieces of Learning	0%	
PIKES PEAK OF DALLAS (PIKES PEAK OF TEXAS)	0%	VARIES
Pioneer Valley Books (Pioneer Valley Educational Press)	10%	
Pitsco Education	2%	Orders must be \$100 or greater to receive the discount.
Positive Promotions, Inc.	5%	
Positive Proof, Inc	0%	
Precision Business Machines, Inc. (PBM, Inc.)	0%	
Prentke Romich Company	0%	
Pressing Onward, LLC	0%	
Prestwick House Inc	0%	
Primary Concepts	0%	
Project Lead The Way, Inc.	0%	
Prufrock Press Inc	0%	
QEP Professional Books	20%	0-35% depending on publisher and title availability with 20% being the most common. QEP displays our standard discounts on our bestselling books and DVDs on our website, www.qepbooks.com. For best pricing contact QEP at qepsupport@qepbooks.com
QuaverMusic.com, LLC	13%	5 year or longer licenses receive a 12.5% discount.

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Rainbow Book Company	0%	Discounts up to 30% off publishers list price reflected in web catalog found at rainbowbookcompany.com
RALLY! EDUCATION	0%	Prices in our RALLY! Education 2019-2020 Texas Catalog (uploaded in "Response Attachments") as well as our website (www.rallyeducation.com) reflects a discount of at least 25% off the list price.
Read Naturally, Inc.	0%	
Reading Plus LLC	0%	
ReadyRosie / Teaching Strategies (UTJ Holdco Inc.)	0%	
Really Good Stuff, LLC.	3%	
Renaissance Learning, Inc.	0%	
Rentacrate Enterprises LLC (same)	40%	40% off for buyboard members on rental equipment only
Responsive Learning, LP	0%	
Rethink Inc (Rethink Autism, Inc.)	0%	See Attached Pricing List
Reynolds Manufacturing Corporation	10%	
Richard C. Owen Publishers, Inc.	0%	Our book discounts are EMBEDDED in our package pricing. Single unit price from our Books for Young Learners (BYL) collection is \$6.00, but when purchased in any of a wide variety of multi-book packages, the unit price is only \$4.50 per book. We offer 6-packs, packages by reading level, by theme, genre, language (English and Spanish), and more. We also offer savings coupons on our website, the value of which depends on the purchase volume. Larger orders qualify for larger discount. One coupon per order. Coupons cannot be combined.
Rifton Equipment dba Community Products, LLC	25%	
Romeo Music	3%	
Rosen Classroom OR Rosen Digital OR Jackdaw Publishing (The Rosen Publishing Group, Inc)	25%	15%-25% OFF LIST PRICE FOR HARDCOVER BOOKS, E-BOOKS, INTERACTIVE E-BOOKS. 15% OFF PRICE LIST FOR PAPERBACK BOOKS. DISCOUNT IS ALREADY REFLECTED IN THE FOLLOWING CATALOGS: <a href="https://issuu.com/rosenpublishing/docs/pk_2020_full_catalog_issuu_low">https://issuu.com/rosenpublishing/docs/pk_2020_full_catalog_issuu_low</a> <a href="https://issuu.com/rosenpublishing/docs/ya_rc_full_2020_issuu_low">https://issuu.com/rosenpublishing/docs/ya_rc_full_2020_issuu_low</a>
RR Books (Reading Reading Books, LLC)	0%	
RUSSELL'S EDUCATIONAL CONSULTING	0%	
S&S Worldwide	0%	
s3strategies, LLC	0%	
Sally Beauty Supply, LLC	40%	
Sandra G Newell (Sandra Newell)	0%	
Scantron Corporation	0%	
Scholastic Book Fairs	0%	Profit structure varies depending upon a number of factors. Please see response attachments for details

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Scholastic Inc.	25%	Scholastic Inc. wishes to submit two catalogs for this bid. The 2019-2020 Scholastic Education Catalog at a 0-25% Discount off list price. Discounts do not apply to Scholastic Literacy, pgs. 90-95 nor Classroom Magazines. We also wish to submit the 2020 Teacher Resources Catalog at a 25% off catalog price. See Discount Schedule attached for additional information.
Scholastic Library Publishing, Inc.	0%	30% off List price (reinforced library binding) Children's Press, Franklin Watts, selected Scholastic titles 40% off List price (trade binding) selected Scholastic titles 0% off list price (Online subscription) Scholastic GO, TrueFlix, FreedomFlix, ScienceFlix, Teachables, Watch & Learn 15% off list price (Books w/CD) Weston Woods 30% off list price (DVDs & Audio) Weston Woods Free shipping for orders of \$350 or more. For orders less than \$350, there is a 5% charge Free "standard" Marc record Free "standard" Library processing Standard=requires no data manipulation
School Datebooks (SDI Innovations)	0%	We do offer early order discounts throughout the year 4%, 3%, 2%
School Mate (Morris Printing Group, Inc)	0%	
School Specialty Inc	35%	School Specialty, Inc. 35% discount off supply items 14% discount off furniture and equipment items School Specialty Instruction and Intervention 0% discount Discount is applied to the current list price.
Scienterrific Games	0%	We offer as discount FREE SHIPPING to product orders \$250 and above which is anywhere between 15% to 20% of total purchase cost.
S-Corporation	0%	
Seidlitz Education	0%	
Self Esteem Shop LLC	0%	
Sirius Education Solutions	0%	Our discounts vary based on volume of purchase. The first volume is from 30 to 50 student books (no discount), the second volume is from 60 to 100 student books (first discount), and the third book volume purchase is from 110+ student books (largest discount). We also have combos that combine similar products for discounts at every volume. We offer products for 3 - 8th grade STAAR preparation, and EOC STAAR preparation. Please see <a href="http://www.siriuseducationsolutions.com/wp-content/uploads/Sirius_OrderForm.pdf">http://www.siriuseducationsolutions.com/wp-content/uploads/Sirius_OrderForm.pdf</a> for volume and combo pricing.
SitSpots (JB Distributors, Inc.)	0%	
SmartSchool Systems	0%	
Snappet Inc	25%	Refer to attached "Snappet Pricing with Product Description" for details about price and implementation services
Social Thinking (Think Social Publishing, Inc.)	0%	
Sommer Associates LLC	25%	
Sonova USA Inc.	0%	Sonova USA Inc. offers Denton ISD our Pricing S3 as detailed in our Education Price and Policy catalog.

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	%	Additional Comments
Southern Science Supply	1%	General pricing will be discounted from 2% to 25+% depending on the item and the quantity. website: www.southernsciencsupply.com
S/P2 (U, Inc.)	0%	
Speech Corner LLC	0%	
SPEED STACKS INC	0%	
STAAR-Alt Helper	0%	
Steps to Literacy, LLC	25%	
Steve Weiss Music	60%	Up to 60% off website prices. Many other items available at a discount than what is on the website. Teachers should email education@steveweissmusic.com to request a discounted quote.
Sticker Genius (StickleMe, LLC)	10%	
Studica	3%	
Studies Weekly, Inc. (Linda S Miller)	0%	2020-21 Bundle Discount Offer: Order 10 or more of 2 different publications, same grade, same quantity, get 1st publication for \$7.95 per student and 2nd publication for \$5.97 per student. Discounted Multi-year Social Studies pricing available.SEE ATTACHED "2020-21 Texas Studies Weekly Pricing & Order Forms"
Super Duper Publications (Super Duper Inc)	0%	The current SD2020 catalog's prices will be in effect until Super Duper's 2021 catalog is issued (usually in February). ~ Our full line catalog is issued once each year and the new prices will prevail. ~ Discounts are offered periodically on www.superduperinc.com. A PO submitted via our website is eligible for any web promotion/special. Please note that phone orders, as well as faxed/emailed/mailed purchase orders will not qualify for any web discounts. These time sensitive offers are only available on the web and cannot be combined or redeemed with any other promotions/discounts.
Supporting Science, Inc.	0%	
Sweet Pipes (BRBM Publishing LLC)	10%	10% off all Yamaha, Canto, Da Capo Recorders and neckstraps 10% off all Sweet Pipes Publications (item #'s beginning with SP) 5% off Aulos recorders and Remo Percussion Sonor and Studio 49 Orff Instruments, request a quote 0 % off all other catalog items
Sweetwater Music Education Technology (Sweetwater Sound Inc)	0%	
Sylvan Learning Center	25%	We are proposing a variety of different programs. Price discount(s) vary from 25% to 40% based on the programs. All discounted cost and breakdown has been provided in the attached RFP response.
Teacher Created Materials, Inc.	0%	Any type of discount would be at the sole discretion of the sales representative.
Teacher Synergy, LLC DBA Teachers Pay Teachers (Teachers Pay Teachers)	0%	
Teachers Discovery Inc (American Eagle Inc.)	0%	Varies: 0% - 20% (multiple quantity discount applies if applicable in current catalog &/or website)
Teacher's Tools	0%	

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Teaching Strategies, LLC	0%	A 7% shipping rate will be added to the list price for all print products contained within Teaching Strategies' Product Guide.
Teaching Systems, Inc.	0%	Educational pricing already discounted.
Texas Educational Solutions (Educational Software Solutions of Texas)	0%	Volume Discount Pricing Applies; Obtain price quote
Textbook Warehouse (Textbook Warehouse, LLC.)	5%	5% Off Publishers List Price for New Textbooks, Workbooks, TEs, Instructional & Technical Manuals, Library Books, Audio Books, and Other Book Titles in Stock; 10% Off Catalog Prices for In-Stock Used Textbooks, Workbooks, and TEs at <a href="http://www.textbookwarehouse.com">www.textbookwarehouse.com</a> ; 37% Off Publishers List Price on New Paperback Classic Novels, Reference, and Test Prep Materials at <a href="http://www.textbookwarehouse.com">www.textbookwarehouse.com</a>
Texthelp Inc.	0%	
The College Board	0%	
The Learning Together Company (WLC, LCC)	5%	Discount is based on a renewal purchase of programs; additional discounts may be negotiated for multi-campus implementations or expansions.
The Mariachi Connection, Inc	5%	
The Markerboard People	0%	We routinely offer discounts and specials on our website and at educational conferences.
The Master Teacher	5%	
The Math Learning Center	0%	
The MLD Group dba Texas Pottery Supply & Clay Co.	0%	
The Reading Warehouse	27%	
The Writing Academy, LLC	5%	
THERAPRO, INC.	0%	Therapro offers a 0 - 5% discount based on total amount. Please see Other Response Attachment 2 for Therapro's Discount Schedule.
Tobii Dynavox LLC	0%	
TOTE UNLIMITED	0%	
TouchMath LLC (TouchMath Acquisition LLC)	0%	Volume Discounts:\$10,000-\$24,999 receives 5% discount\$25,000-\$49,999 receives 7% discount\$50,000 and up receives 10% discountShipping and handling discounts:\$10,000-\$24,999 receives 5% shipping and handling\$25,000-\$49,999 receives 3% shipping and handling\$50,000 and up receives Free shipping and handling
Treetop Publishing Inc	0%	Discounts are based on the total dollar purchase: \$500 - 10%, \$1500 - 15%
Trinity Ceramic Supply, Inc.	0%	Clays = 2,000 lb price per our online catalog ( <a href="http://trinityceramic.com">trinityceramic.com</a> )Raw Materials = Discount is based on quantity purchased. 10% Discount on Glazes and Underglazes. 10-20% Discount on Equipment (Potters Wheels, Kilns and Slabrollers).
Tuxedo Connect (Tuxedo Connect LLC)	25%	
U.S. Games (Varsity Brands Holding Co., Inc. dba BSN Sports)	15%	See Exceptions list

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Uniform Destination (Uniform Factory Outlet of Texas)	10%	
University of Texas at Austin, Charles A. Dana Center	0%	
UWorld	10%	
VALLEY BUSINESS MACHINES (RH ENTERPRISES)	0%	We sell the Texas Instruments software and calculators. Denton ISD cost will be a 4% markup from dealer cost. We will provide quotes for requested products.
Valley Speech Language and Learning Center	0%	
Vernier Software & Technology LLC	0%	
VEX ROBOTICS INC.	0%	
Visualz (Auth Print Group LLC)	10%	
VWR International, LLC- Ward's Science	18%	Denton Independent School District will be entitled to a 18% discount off current year, 2020, catalog & website list prices, <a href="http://www.wardsci.com">www.wardsci.com</a> . Note: All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Ward's Science website are not eligible for the noted discount. Denton Independent School District will have free ground shipping on all orders, delivery 7-10 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live and temperature sensitive materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less are subject to a \$7.00 handling fee.
VWR International, LLC-Sargent Welch	33%	Denton Independent School District will be entitled to a 33% discount off current year, 2020, catalog & website list prices, <a href="http://www.sargentwelch.com">www.sargentwelch.com</a> . Note: All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Sargent Welch website are not eligible for the noted discount. Denton Independent School District will have free ground shipping on all orders, delivery 7-10 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less are subject to a \$7.00 handling fee.
WATCH DOGS USA INCORPORATED	0%	
Waterford Research Institute	0%	
Wenger Corporation	2%	
West Music	0%	0-55% Off MSRP + an additional 10% Off that price (excludes: Wenger products and Gameplan materials). Free Shipping except on items with oversize shipping rates.
Western Psychological Services (WPS) (Manson Western, LLC)	0%	We do offer discounts, varies with the size of the order
White Rock Cybersecurity (White Rock Security Group, LLC)	6%	

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Whole Brain Gym (Amanda Walker)	0%	
William H. Sadlier, Inc.	0%	Catalog reflects a 25% discount for schools.
Williamson Music 1st	0%	
Wolverine Sports, Schoolmasters (School-Tech, Inc)	0%	
Wood Etc. Co.	0%	5% to 30% Discount on Catalog List Pricing dependent on manufacturer and items.0% Discount, on Web Site Pricing. Current On-Line Pricing Reflects discounts.Shipping cost will be prepaid and added to final invoice.Installation is not included in price of items.
Woodburn Press	0%	
WRS Group Inc dba Health Edco (SJS Partnership)	8%	
WWW.TEENSUCCESSMESSAGING.COM (Teen Success Messaging LLC)	10%	There is a 10% discount for district wide implementation.
Youthlight, Inc.	0%	We offer Volume discounts \$500.00-\$749.99 Save 5% \$750.00-\$999.99 Save 10% \$1,000.00-\$2,499.99 Save 15% \$2,500.00+Save 20%.
Zaner-Bloser, Inc.	25%	Catalog prices already reflect the MSRP 25% discount price. No further discount is given.