

BOARD MINUTES
September 19, 2012
Regular Meeting

- CALL TO ORDER: BE IT REMEMBERED that on September 19, 2012 a Regular Meeting of the Crockett County Consolidated Common School District Board of Trustees was called to order at 6:31 pm by Board President Ray Don Myers with a quorum of the following members present: Ray Don Myers, Grizz Medina, Tom Anderson, Dwight Childress, Roland DeHoyos, and David McWilliams. Board Secretary Harvey Sanchez was not present for the September 19, 2012 Regular Board Meeting. Also attending were Chris duBois, Melissa Perner, Chris Cantu, Rebecca Kain, John Kain, Cynthia Hokit, Tamara McWilliams, Amanda Jackson, Josh Carty, Valerie Fierro, Keith Harmsen, Orlando DeHoyos, Annette Badillo, Susie du-Bois, Dan Pullen, Ray Brown, Carol Stevens, and Doris Hood.
- INVOCATION: The Invocation was delivered by Keith Harmsen.
- DISTRICT SPOTLIGHT: District Spotlight was not available for presentation.
- OPEN FORUM: No one appeared to address the Board during 'Open Forum'.
- APPROVE AGENDA: A motion by David McWilliams to approve the agenda as presented was seconded by Dwight Childress and passed 6-0.
- REPORTS: Informational reports were presented and Board action was not required.
- CONSENT AGENDA: A motion by Dwight Childress to approve the minutes from the meetings of August 13, 2012; August 15, 2012; August 27, 2012; August 30, 2012; and Budget Amendment #1 was seconded by Tom Anderson and passed 6-0.
See Attachment #A
- BRIEFING - SUPERINTENDENT
FOOD SERVICE
FINANCIAL
HISTORY AND
DETAILS: Superintendent Chris duBois presented detailed information concerning the history of the Food Service Budget. Board action was not required following the presentation.
See Attachment #B

**PURCHASING
PROPOSALS FOR
2012-2013:**

A motion by Dwight Childress to accept the two proposals as presented for Office Supplies was seconded by Grizz Medina and passed 6-0. Proposals for Instructional Supplies were not presented. The item will be tabled for a future meeting.
See Attachment #C

FUTURE BUSINESS:

September 25, 2012 - Campus Open House
OES 6:00-7:00 pm
OMS 6:45-7:45 pm
OHS 7:00-8:00 pm

October 8, 2012 - 6:30 pm - Called Meeting
State of the District

October 17, 2012 - 6:30 pm - Regular Meeting

ADJOURNMENT:

With no further business pending before the Board, a motion by Grizz Medina to adjourn the September 19, 2012 Regular Meeting of the Board was seconded by Dwight Childress and passed 6-0.

The September 19, 2012 Regular Meeting of the Board was adjourned at 8:13 pm.

SIGNED:

President of the Board

ATTEST:

Secretary of the Board

CROCKETT COUNTY CONSOLIDATED COMMON SCHOOL DISTRICT
 BUDGET AMENDMENT 1
 September 19, 2012

199-Local Maintenance

ACCOUNT NO.	ACCOUNT DESCRIPTION	CURRENT AMOUNT	REQUESTED CHANGE	AMENDED AMOUNT
199.34.6121.00.999.399	Salaries		(1,947.00)	
199.34.6129.00.999.399	Salaries		(25,358.00)	
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199.51.6121.00.999.399	Salaries		25,358.00	
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PURPOSE OF AMENDMENT:

We are adjusting salaries from transportation to maintenance due to an internal move. Money value is the same just in a different function.

This change was approved by the Board of Trustees at their Regular meeting on
 9/19/2012

APPROVED: , Superintendent 9/19/2012

Budget amendments are approved by the board by Fund, Function, not by individual line item.

CCCCSD Food Service Budget Snapshot
2003 - 2012

School Year	Budgeted Transfer Out	Actual Transfer Out
2003 - 2004	\$80,000	\$98,200
2004 - 2005	\$80,000	\$165,200
2005 - 2006	\$140,000	\$159,000
2006 - 2007	\$140,000	\$169,250
2007 - 2008	\$220,000	\$214,800
2008 - 2009	\$195,000	\$184,300
2009 - 2010	\$195,000	\$139,000
2010 - 2011	\$125,000	\$195,353
2011 - 2011	\$85,000	\$216,000

CCCCSD has a long history of large Transfer-Out budgets to support Food service. Many districts subsidize Food Service Fund to keep prices low. This is a not unusual at all - but current economic conditions make this less desirable and manageable for all districts. I am not pleased with results this year - but it's been part of our history. It is a good point to spend some time on.

The last year Mr. Gott was here, he began consulting with Aramark's area manager Tony Draper at GCISD. Tonya's advice probably helped meet budget goals that year. Tonya is an excellent manager. I worked with her at GCISD routinely transferred tens of thousands to Food Service before GC used Aramark. Aramark has since taken Food Service Operations and employees 100% at GCISD will show a profit in Food Service this year (2011-2012) However - Aramark was not ever very enthusiastic about assuming a contract in CCCCSD, so Mr. Gott did the next best thing by obtaining advice from them under a very limited contract and very little on-site assistance (\$5000 / year)

In 2009-2010 we also Transferred less than budgeted - and were still working with Tonya. We were still transferring large amounts and keeping prices low. Tonya was limited by the amount of time we were contracting with Aramark for access to her and Ludy felt capable of continuing the processes Tonya suggested. Tonya has known me for years, and openly shared that there was a limit to the progress we could make without significant change. Aramark was still never interested in taking us on as a full client

In 2011-2012, WQS offered value to us in a new consulting arrangement. They have been and are very effective at helping districts reach Food Service budget goals. CCCCSD never followed all of Mr. Walker's recommendations - but we did increase participation and cash sales sharply. We had higher than expected food costs, but also underestimated revenues, including not qualifying for Severe Need reimbursements. We deliberately resisted his urgings to close OHS campus at lunch and reduce lunch times. There were several discussions about these topics going into an arrangement with WQS. WQS made it clear that we could not reach the projected goals without making more significant changes. WQS also cited personnel inefficiencies and productivity limitations we were not willing to address. Despite WQS reducing consulting rates by nearly 50% for 2012-2013 - we chose to discontinue working with them. These were all discussions with the Board at Open Meetings and Workshops. We made it clear to WQS that we were not willing to change any more than we had to - but we did raise meals prices as recommended.

So - CCCCSD has pretty much always struggled to control Transfer Out to Food Service. This is not a new or shocking reality. At times we even prepared extra food and gave second helpings free - but we were ALWAYS well in the red here. We are always hard-pressed to budget large Transfers - and so when we go over - we are risking hits to fund Balances. This is NOT a desirable outcome, nor good stewardship in the current economic climate. We can increase the bottom line - but we need specific Board direction on what you are willing to support. If the Board is adamant about better results - something has to give - we just need to know what you will support and direct. Food Service staff is feeling very suspect right now as a result of recent Stockman press - but WE HAVE ALWAYS RUN IN THE RED. They do not need to feel that they are o blame for Budget challenges - but for certain - if you want better results we must make some harder decisions. Mr. Anderso has regularly made this argument in Board discussions.

We will plan a complete review of what our Food Service Operation looks like and review details of the bottom line from 2011-2012 at the Regular September meeting

Office Supply Proposal Summary 2012-2013

Office Depot 5-85% discount

Ozona Stockman 10% discount
Honor Quill pricing as a distributor with an additional 10% on large quantities