

**Proposal Project: Career and Technology Instruction Supply and Equipment**

Proposal Number: 0809-18

Proposal Date: September 4, 2008

Vendor Name	Contact Name	email address	Phone Number	Fax number	Discount percentage or volume discount	Charge shipping	Website	Exclusions to discount	Reference Number	Do price on web reflect KISD pricing	Interlocal	Additional Information
A Photo Identification	Rosanne Bliss	rbliss@aphotoid.com	972-660-7904	972-660-7946	10% for supplies and equipment	Yes	www.aphotoid.com	Custom items based on quote	0809-18	no- no prices on website	Yes	
Able Net Inc	Paul Sugden	customerservice@ablenetinc.com	800-322-0956	651-294-2222	5% for supplies	No	www.ablenetinc.com	no discount on Classroom Ready, Autism, Literacy or Mounting Kits, GET READY, GET SET, GO packages, Weekly reader2 or weekly ready senior news subscriptions	N/A	No- discount will be reflected when ordered. Please call for quote	Yes	
Academic Superstore	Mike Malone	mikem@academicsuperstore.com	800-298-5094	866-947-4604	7% for supplies and equipment	Yes- orders less then \$50 will be charged \$9	www.academicsuperstore.com	Houghton Mifflin, Tom Snyder and Sunburst software license skus are excluded from the discount.	KISD Catalog	No	Yes	
AccuCut	Leanne Dorathy	info@accucut.com	800-288-1670	800-369-1332	20% off listed price	No	www.accucut.com	Create-a-shape custom dies, Xyron products, US1 products, Work center carts, items contained in the "Bargain" section of our web site, Items contained in the "Supply Store" section of the Catalog or web site, "Trade-In" of competitor's die cut machines or dies. Discounts are not valid when combined with other offers.	EQX03	No- Website shows the retail price	Yes	
Audio Visual Aids Corp	Ron George	avacorp@audiovisualaids.com	210-732-1234	210-734-3388	varies for equipment	Yes, see chart	www.audiovisualaids.com	N/A	Keller ISD # 0809-18	yes	Yes	quantity purchase discounts available- please call
Austin Ribbon and Computer	Brian Norwood	brian.norwood@arc-texas.com	512-452-0651	512-452-0691	Yes- amount reflected on website	No	www.arc-texas.com	Not	N/A	Yes	Yes	Volume discounts, manufacturer rebates
Aves Audio Visual Systems, Inc	F. Rabinovitz	sales@avesav.com	281-295-1300	281-295-1310	Call for discount pricing	No	www.avesav.com	None	0809-18	pricing not on website	Yes	Terms: net 30 days- FOB delivered minimum order \$50 per destination prices valid as stated days. Company not responsible for delivery when manufacture discontinues a product.
Benz Microscope Optics Center, Inc	Michae L. Benz	benz.microscopes@att.net	734-994-3880	734-994-9090	Swift Microscopes 30%, Ken-A-Vision 20%, Meiji Microscopes 22%, National All Models except Digital 30% digital 25%, Leica all models 22%, Walter Products Microscopes 30%, Unico 25%, Labomed 23%, Carton Micro Systems 15%, All Microscope accessories and microscope lamps NET, Economy, Acculab, A & D, Denver Instruments & Ohaus Balances 10%, Elementary Balances/Platform/Spring Scales 10%, Accessories 10%, Video Systems 20%, Video Accessories 10%, Laboratory & Science Supplies 15%,	Yes- charges will apply to all orders under \$25.00 per shipping location. Amount will depend on weight of package	www.bensmicroscope.com	All microscopes accessories, microscope replacement lamps, prepared microscope slides, glass cylingers, beakers and flasks, stackable slide storage cabinets (#S2580 & S2582), gravity convection lab ovens, all lab incubators and zPix Digital Microscope	Bid #0809-18	No	Yes	Delivery: Stock to 120 days ARO; UPS, DHL, Express, or FedEx inside delivery only

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Brodhead Garrett	Kimberly Bumpus	customercare@brodheadgarrett.co	800-321-6730	800-232-8776	0%	Yes- 15% for 2008. Some items may incur additional motor freight or hazardous fee.	www.brodheadgarrett.com	N/A	N/A	Yes	Yes	Inside building dock level delivery only. No set up, no install, no debris removal.
Calloway House Inc	Sharon L Markus	service@callowayhouse.com	800-233-0290	717-299-6754	None	yes- up to \$25- \$6.96; \$25.01 to \$50- \$8.95; \$50.01 to \$75- \$11.95; \$75.01 to \$100- \$14.95; \$100.01 to \$200- \$17.95; \$200.01 to \$750- 10%; over \$750- free	www.callowayhouse.com	N/A	N/A	Yes	Yes	Free shipping on orders over \$750 on one purchase order to one location. Must cal for additional discounts on orders over \$1500
CDW Government, Inc	Matt Albertson	mattalb@cdwg.com	866-222-4918	312-705-9431	Call for discount pricing	No	www.cdwg.com	None	None	No	No	Call for exact quote
Channing Bete Company, Inc	Marth Maloney	custsvcs@channing-bete.com	800-628-7733	800-499-6464	discounts based on quantity ordered- supplies only	Yes- Under \$300 will be 8% of the total installment with \$8.50 min.	www.channing-bete.com			Yes	No	
Crystal Productions	Amy Woodsworth	custserv@crystalproductions.com	800-255-8629	800-657-8149	5% for supplies	No	www.crystalproductions.com	Discount does not apply to supplementary catalogs or special priced items i.e. sets. Vendor is not responsible for discontinued items	#0809-18	No- Price list less discount offered	Yes	
Delaney Educational Enterprises	Tanner Junco	deebooks@deebooks.com	800-788-5557	800-660-2199	0-30% for supplies and equipment- call for prices	No	www.deebooks.com	paperback books- 0% and CD/DVD- 5%	N/A	Yes	Yes	
Don Johnston Inc	Beth Braynard	bids@donjohnston.com	847-740-0749	847-740-7326	None	8% orders under \$500 5% orders over \$500	www.donjohnston.com	None	Bid #0809-18	Yes	Yes	
DynaVox Systems	Judy Stock	bidsandcontracts@dynavotech.co	412-381-4883 214-969-6946 x227	412-381-5241	none	Yes- \$50 for devices and \$25 for accessories or \$10 under \$50 items.	www.dynavotech.com	n/a	n/a	Yes	Yes	
ECI Video	Kay King	kay@ecivideo.com		214-634-3227	None	No	www.ecivideo.com	N/A	N/A	no	Yes	
Educational Resources, Inc	Christopher Macchione	cmacchione@edresources.com	800-624-2926	800-610-5005	3% for Hardware; 5% for interactive learning; 5% for Software	Yes- Software add 6% with a minim \$6.95; Handling fee \$6; Free shipping on software over \$1000. Call for shipping on hardware and accessories.	www.edresources.com	no discounts on site licenses, networks, factory direct items, and other discount offers	26702	No	Yes	
Educational Video Network, Inc	Marilyn Phillips	marilyn@edvidnet.com	800-762-0060	866-814-1714	None	Yes- \$5 for the first title and \$1 for each additional title.	www.evndirect.com	None	N/A	Yes	Yes	
Follett Library Resources, Inc	Scott Chain	for orders orders@flr.follett.com; bid sales@flr.follett.com	888-511-5114	800-852-5458	Call for exact pricing	no	www.titlewave.com	none	N/A	Yes	Yes	
GBC	Richard Krachey	bidbase@gbc.com	847-484-3569	847-484-4226	30% for supplies and equipment	No	www.gbconnect.com	Excludes custom made/ ordered product, GBC sources equipment, wide format laminators, shredders and parts/ service	N/A	Yes	Yes	
Global Gov/ Ed Solutions	Jana Kolling	contracts @help.globalgoved.com	888-445-2725 ext 1560	887-231-3799	varies for supplies and equipment- call for pricing	Yes- over \$500 free. Under \$500 will be charged 10% of entire order	www.globalgoved.com	no discount on internet specials or refurbished items	Bid # Career and Technology Instructions Supplies and Equipment Ticket #10785	No- Call	Yes	
Hayes School Publishing Co, Inc	Clair N Hayes III	service@hayespub.com	800-245-6234	800-543-8771	none	orders under \$30 is \$5.95; orders over \$30 is 15%	www.hayespub.com	N/A	N/A	Yes	Yes	
Hearlthy	Carrie Lee	clee@hearlthy.com	866-622-1003	800-443-2260	2% for supplies; 2% for equipment	\$7 on orders under \$100, 8% on orders over \$100. Orders that reference bid number will receive free freight.	www.hearlthy.com	all modules, lesson plans, and whole class curriculum are exempt from the discount offer	HCO-809-01-90831	No- The discount if any will applied to the invoice	Yes	

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Highsmith	Samatha Topel	stopel@highsmith.com	877-872-1388	877-872-4581	16%- supplies; 5%- equipment	No	www.highsmith.com	Not valid on bids, Library Sparks magazine, Edupress, Interact, Mindsparks, 3M security products, sale catalogs, orders already in process or with other discounts.	#46297	Yes	No	Additional charges for inside delivery, lift gate delivery or prior notification may be prepaid and added to your invoice
HiTeq comptuer systems	Ali Siddiqui	ali@hiteqpc.com	972-437-0637	972-231-2868	3% for supplies and equipment	Yes- depends on order- please call	www.hiteqpc.com	Discount is applicable only for Palm PDA's (Tungsten E2 and Palm TX)	7861	No	Yes	PDA configurations with software based on mclass platform
Lake Shore Learning	Nikki Glasco	nglasco@lakeshorelearning.com	800-421-5354	310-537-7990	5% for supplies; 5% for equipment	Minimum charge \$5, Orders under \$500 10% of subtotal; orders over \$500 free	www.lakeshorelearning.com	Discounted items are excluded for the discount	Per Bid #0809-18	no- website reflects list price	Yes	Does not drop ship items
Laureate Learning Systems, Inc	Karen Germaine	Kareng@lsys.com	800-562-6801	802-655-4757	none	see catalog for prices	www.laureatelearning.com	N/A	n/a	Yes	Yes	
Learning Services	Tiffany Thackara	tiffany@learningservicesus.com	800-877-9378	800-815-5154	10% off catalog price for software 3% off catalog prices for the balance of the catalog	Free S/H for all software orders over \$150. All other items in catalog will be charged shipping.	www.learningservicesus.com	Volume Licensing, academic licensing and application, network and site licenses. Call for pricing some discounts may apply.	TX-0809-18	Yes: username:Kellerisd Password- tx76248	Yes	visit "current specials" on our website for monthly promotions
Lego Education	Betty Justus		214-244-5209	360-365-9203	3% Supplies 3% equipment	Yes 2% of order	www.legoeducation.com	None	N/A	No- Need to apply 3% discount	No	
Library Video Company	Judith C. Koss	jkoss@libraryvideo.com	800-843-3630 or 610-645-4000	610-645-4040	None	Yes- less then \$100 add \$6.95; over \$100 add 7%; over \$1500 add 5%	www.libraryvideo.com	N/A	n/a	Yes	Yes	
Maple Office Supply	Elaine Peter	epeter@mapleofficesupply.com	214-638-2696	214-637-4971	15-60% for supplies; 15-35% for equipment	No- with the exception of furniture and heavy paper	www.mapleofficesupply.com		0809-18	Yes	Yes	
Mardel, Inc	James Little		405-745-1300	405-745-1412	Volume discount 10 of 1 item- 10% off; 20 of 1 item 20% off	Yes	www.mardel.com	None	N/A	Yes	Yes	
Master Audio Visuals, Inc	Samuel Allison	sales@masterav.com	800-256-2754	903-757-4279	Yes- Call for exact quote	Yes- depends on item, Special orders and below minimum order. Most items free shipping- Call	www.masterav.com	Special order, non dealer items. Labor on installs or service calls	N/A	No	Yes	Call for exact quote
Matthew's Office Supply	Gary Mills	gmills@flash.net	817-353-3318	817-334-0420	varies	No	www.matthewsofficecity.com		N/A	Yes	Yes	
Midwest Technology	Sarah Cruz		800-831-5904	800-285-7054	10% for Supplies 10% for Equipment	Yes 10% of order	www.midwesttechnology.com	None	19293	No- Need to apply 10% discount	Yes	
Nasco	Dave Johnson	info@enasco.com	800-558-9595	920-563-8296	15% for Science, 20% for Arts & Craft (5% on "Z" items); 10% on Math, Early Learning Essentials, Reading Resources, Hands on Health, Agricultural Science, PE and Team Sports, Special Ed	Yes	www.enasco.com	Ready or Not Tot and accessories, To Sew and Haan Craft kits are not discounted. Xenopus frogs and live material coupon cards excluded.	07-95474	Yes- if quote number is entered in the "My account" screen.	Yes	
Office Depot	Felicia Layton	felicia.layton@officedepot.com	817-358-3039	817-571-0432	Yes	Yes	http://bsd.officedepot.com	N/A	US communties	Yes	Yes	

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Pitsco	Angela Watson	awatson@pitsco.com	800-835-0686	800-533-8104	2% for supplies; 2% for equipment	no shipping if PIT number is referenced	www.pitsco.com	Only items in catalog will be covered by contract. No other division will be covered by the contract. Items found on the website but not in catalog will not be covered.	PIT-809-01-90831	No- The discount if any will applied to the invoice	Yes	
Porter's Camera Store	Marilyn Wester	pcsgeneralmail@porters.com	800-553-2001	800-221-5329	None	yes, based on zone and weight- see catalog for price	www.porters.com		N/A		Yes	For larger quantities send list of items to vendor to verify if discount can be offered.
Positive Promotions, Inc	George Valukis	michaelt@positivepromotions.com	877-258-1225 x4	877-258-1226	None	Yes- call for amount	www.positivepromotions.com	N/A	n/a	n/a	Yes	Call for exact quote
Rand McNally	Art London	edpubbids@randmcnally.com	214-357-5954	847-329-6139	5% for orders up to \$9999 10% on orders \$10,000 or more	Orders under \$50 there is a \$5 charge; over \$5 no charge	www.randmcnally.com/education	WeeBee Tunes, Storypath, Mindsparks/Highsmith programs, custom My School and Neighborhood maps, and Rand McNally Classroom online resources are excluded from the proposed discounts. Proposed discounts cannot be combined with any other seasonal, online or new school discount, or with any other bid terms currently in effect for this discount.	Proposal #0809-18	No- Need to apply 10% discount and PO's are not accepted online	Yes	
Renaissance Learning, Inc	Tracie Grossman	dept10@renlearn.com	800-338-4204	800-788-1272	none	Yes- see catalog for pricing	www.renlearn.com	Items already discounted do not qualify for discounts	Bid #0809-18	Yes	Yes	Keller may receive a volumn discount on software and hardware orders as follows: Please call rep to discuss volumn discount.
School Media Associates LLC	Randy Kenworthy	info@smavideo.net	404-728-8839	404-728-9450	None	Orders over \$100 no charge; under \$100 have an \$8 charge	www.smavideo.net	None	N/A	Yes	Yes	
School Specialty	Sheila Koski	skoski@schoolspecialty.com	888-388-3224	888-388-6344	25% on current catalog List price on all in stock supplies. Non stock catalog items indicated in the catalog with an 8-digit item number ending in letter N will be discounted 10% from the current year catalog List prices; 10% for equipment	Free freight over \$50 after discount. Under \$50 shipping charge is \$7.95	www.schoolspecialty.com	N/A	2008200447SS	Yes	No	On large quantity orders please contact Sales Representative
Siboney Learning Group	Bill Edwards	sales@siboneylg.com	888-726-8100	888-242-2940	none	Yes- 7% of total purchase price	www.siboneylearninggroup.com	N/A	N/A	Yes	No	
Teacher Geek	Margaret Coon	sales@teachergeek.com	888-433-5345	480-247-4986	None	Yes- minimum \$15	www.teachergeek.com	N/A	N/A	Yes	Yes	
Teaching Systems, Inc	Beryl McKinnerney	kim@teachingsystems.com	800-762-4311	817-465-8184	none	Yes- Varies need to call	www.teachingsystems.com	none	N/A	Yes	No	Returns 30 days ARO (software unopened)
Texas Bindery Services LLC	Danny C Fassar	james@librarybinding.com	800-792-3352	254-754-4972	none	Yes- \$30 flat fee	www.librarybinding.com	N/A	none	No	Yes	book binding company
Tote Unlimited	Tom Redden	tom@toteunlimited.com	817-698-8300	817-698-8301	None	Yes- UPS rates	www.toteunlimited.com	N/A	N/A	Yes	Yes	
VEA, Inc	Peter Walters	vea@veavideo.com	866-727-0840	866-727-0839	10% for Supplies	No	www.veavideo.com	none	N/A	Yes	Yes	

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Weekly Reader Publishing	Sharon Ortiz	classroomrep@weeklyreader.com	800-446-3355	856-786-3360	None	Yes- 10% on every order	www.weeklyreader.com	N/A	N/A	Yes	Yes	Extra Activities to reinforce curriculum in the classroom can be found free on the website