

**BOARD OF TRUSTEES
AGENDA**

<input type="checkbox"/> WORKSHOP	<input checked="" type="checkbox"/> REGULAR	<input type="checkbox"/> SPECIAL
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(A) Report Only Recognition

Presenter(s):

Briefly describe the subject of the report or recognition presentation.

(B) **X** Action Item

Presenter(s): **John Cox , Deputy Superintendent for Curriculum & Instruction**
David Camarillo, Executive Director for Instruction

Briefly describe the action required.

Consider and take appropriate action on the request to approve the contract with Advanced Education-Cardonex to provide subscription, implementation, best practices training and technical assistance for the school year to build 2022-2023 schedules and staffing plans. Produce a staff analysis report to show where EPISD is understaffed/overstaffed.


(C) Funding source: Identify the source of funds if any are required.

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(D) Clarification: Explain any questions or issues that might be raised regarding this item.



Eagle Pass Independent School District Career and Technical Education

To: Samuel Mijares, Superintendent of Schools
From: Ana Laura Castellón, Career & Technical Education Director 
Date: September 29, 2021
Re: Contract-Education Advanced-Cardonex Quote # 0003079

Attached you will find the contract between Education Advanced-Cardonex and Eagle Pass ISD. This contract includes Subscription, Implementation, Best Practices Training and Technical assistance for the 21-22 school year to build 2022-2023 schedules and staffing plans.

I respectfully request that this item be presented to the EPISD Board of Trustees at the next regularly scheduled board meeting for approval.

Please call me should you need additional information.

Approval: _____



David Camarillo, Executive Director for Instruction

**Education Advanced, Inc**

2702 E. Fifth St, #372

Tyler, TX 75701

(903) 858-4497

accounts@educationadvanced.com<http://www.educationadvanced.com>

Sales Rep Dawn Whidden

Contact Name John Cox

Quote Number 00003079

Bill To Name Eagle Pass ISD

Created Date 9/16/2021

Bill To 1420 Eidson Rd
Eagle Pass, TX 78852-5604
USA

Expiration Date 10/14/2021

Product	Line Item Description	Sales Price	Quantity	Total Price
Cardonex Implementation, Training, & Technical Assistance	2021-2022 School Year	\$13,125.00	1.00	\$13,125.00
Cardonex Setup and Integration	One time cost for 2021-2022 School Year	\$1,250.00	1.00	\$1,250.00
Cardonex Subscription	2021-2022 School Year	\$7.00	7,014.00	\$49,098.00

Quote for Services has been submitted for your approval. Terms of agreement for services will be governed by Company's Subscription Services Agreement.

Subtotal \$63,473.00

Discount 0.00%

Total Price \$63,473.00

Notes Please send PO to
accounts@educationadvanced.com.**Quote Acceptance Information**

Accepted By _____

Signature _____

Accepted Date _____

DISTRICT AND TEACHER STATS

24 Campuses
14,028 Total Enrollment (7,014 "Secondary")
852 District Teachers (384 Secondary)
5.5% Attrition Rate: (20-30 Secondary Teaching Vacancies Annually)

PERSONNEL COSTS

2-3 Leaders Per Campus
\$60,090 Average Salary + Benefits
6-8 Weeks in Staffing & Scheduling Tasks
712 Secondary Campus Workdays @ \$470 Daily Rate Per Leader
\$350,000 in Personnel Time Costs

PROPOSED RATIOS

18.9 to 19.4: Secondary Ratio Achieved by not replacing 1-2 Vacancies Per Campus

POTENTIAL ANNUAL REALIZED SAVINGS

\$150,000 Personnel *Time* Savings (75% Time Reduction)
\$520,000 Secondary *Realized* Savings
\$670,000 Annual District Savings (\$90 / Secondary Student)
\$62,223 Annual Investment (\$13,125 Training and Technical Assistance)