



Sharon Williams, Ed.D.
Superintendent of Schools

To: RIMSD 41 Board of Education
From: Dr. Sharon Williams
Cabinet Champion: Annaka Whiting, Chief Financial Officer
Date: September 23, 2025
Re: SpyGlass Audit Final Invoice

In early May, the district engaged SpyGlass, a firm specializing in audits of voice, telecom, internet, data, and cloud services, to identify potential cost savings. The process involved reviewing invoices across multiple service providers to uncover billing discrepancies, unused services, and opportunities for rate reductions.

Per the agreement, there were no upfront costs for the audit. SpyGlass is compensated solely based on actual savings identified and implemented, with terms including 50% of any one-time "Cost Recovery," 12 times any "Service Elimination Savings," and 12 times any "Cost Reduction Savings."

The audit identified \$62,000 in annual savings, primarily through adjustments to AT&T billing, where over \$4,300 in monthly charges were uncovered and eliminated. These savings will be reflected on upcoming invoices, effectively covering the cost of SpyGlass's services within the first year. The Board of Education approved the initial payment to SpyGlass on August 12, 2025 for \$46,609.43. The final invoice has been received in the amount of \$14,761.68 for the elimination of all remaining findings.

It is recommended that the Board of Education approve the final invoice from SpyGlass, 25777 Detroit Rd, STE 400, Westlake OH 44145, in the amount of \$14,761.68 reflecting their portion of the verified savings.

Investment Period: July 1, 2025 – July 1, 2026
Total Investment: \$61,371.11
Funding Source: District/Operation & Maintenance Funds

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