



# SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

## Agenda Item Summary

Meeting Date: July 20, 2022

Agenda Section: Consent

Agenda Item Title: Carnegie Math professional learning & implementation support 6th-highschool teachers for the 2022-2023 and 2023-2024 school years.

From: Millicent Marcha, Chief Academic Officer

Additional Presenters if Applicable: Maricela Alvarez., Math Coordinator

Description: Texas COVID Learning Acceleration Supports (TCLAS) is funding and providing ongoing professional development support to all 6th - highschool math teachers, throughout two consecutive school years, to ensure SSAISD is successfully implementing Carnegie Math. Carnegie Math provides high quality math resources with an emphasis on core conceptual understandings needed for long-term progression of learning in the content. It provides research-based instructional practices that build a deep understanding of mathematical skills from concrete to representational to abstract. It is an innovative approach to mathematics instruction that supports college readiness and completion.

Historical Data: This would be the first year using Carnegie Math.

Recommendation: Approve the contract

Funding Budget Code and Amount: 429 E 11 6299 00 809 2 30 00 05

Cost for 2-year implementation with professional development: \$334,800.00



## License and Purchase Agreement between Carnegie Learning Inc. and South San Antonio Independent School District

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Carnegie Learning, Inc. is a leading publisher of innovative, research-based curricula for elementary, middle and high school students. We help students succeed, creating a gateway to graduation and preparing them for 21st century careers.

Partnering with educators for continued success, Carnegie Learning is working side-by-side with hundreds of schools and districts implementing our curricula, and we are dedicated to partnering with you to increase teacher effectiveness and student achievement. Our goal is to support your team of teachers, coaches and leaders to obtain the results your students deserve.

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This agreement, dated July 20, 2022 is made by and between Carnegie Learning, Inc. (the "Company"), located at 501 Grant Street, Pittsburgh, PA, 15219 and South San Antonio Independent School District, located at 2515 Bobcat Lane, San Antonio, TX 78224 ("Client").

- 1. Services to be provided.** The company will provide Carnegie Learning Professional Learning Services as noted in Exhibit A in accordance with the terms and conditions set forth in this Agreement. The specific services to be provided shall be selected and agreed upon jointly by Company and Client.
- 2. Term of Agreement.** This Agreement will begin July 20, 2022 and conclude June 30, 2024.
- 3. Responsibilities of Company.** Services will be rendered according to the agreed upon Exhibit A.
- 4. Contracting outside Company Agreement.** Contracting with any Company employee or assign independently is forbidden.
- 5. Payment and Terms.**
  - a. Payment is due net 30 days from date of invoice.
  - b. Payment will be subject to the terms as listed in Exhibit C.

1. Electronic Signatures

This Agreement and related documents may be signed in counterparts, and may be accepted in electronic form (e.g., by scanned copy of the signed document, an electronic or digital signature or other means of demonstrating assent) and each Party's acceptance will be deemed binding on the Parties. Computer maintained records of the Statement of Work and related documents when produced in hard copy form shall constitute business records and shall have the same validity as any other generally recognized business records.

IN WITNESS WHEREOF, each party has read and agrees to be legally bound by this Agreement, and has caused this Agreement to be executed by their duly authorized representative below as of the Effective Date written above.

**South San Antonio Independent School District**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

**Carnegie Learning**


By: Julie Katruska  
Name: Julie Katruska  
Title: CFO  
Date: 6/20/2022

**EXHIBIT A – LICENSOR CONTENT**

**Carnegie Learning Offering:**

**Pricing - Materials**

The following is based on the above mentioned timeline:

	501 Grant St, STE 1075 Pittsburgh, PA, 15219 (888) 851-7094 Send Payment to: PO Box 6001, Hermitage, PA 16148-1001	<b>QUOTE NO: Q-34810</b>  DATE: 7/26/2022 EXPIRES ON: 8/25/2022
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CONTACT INFORMATION		
South San Antonio Ind Sch Dist 1450 Gillette Blvd San Antonio, TX, 78224	MARICELA ALVAREZ Curriculum Coordinator 21097770003572 maricela.alvarez@southsanisd.net	Debra Mayfield  dmayfield@carnegielearning.com

**Year 1**

ITEM	DESCRIPTION	TERM	UNITS	NET TOTAL
PL Onsite Consulting, Coaching, & Support Math (PL)	Onsite, Job-Embedded In-Classroom Support, Coaching, Consulting, or Partnership Meeting per day		34	\$102,000.00
PL Onsite Academy or Custom Workshop Math (PL)	Onsite Academy or Custom Workshop, per day (includes materials), up to 25 participants per facilitator		24	\$100,800.00
<b>Year 1 TOTAL:</b>				\$202,800.00

**Year 2**

ITEM	DESCRIPTION	TERM	UNITS	NET TOTAL
PL Onsite Implementation Workshop MSMS and/or HSMS (PL)	Onsite, Initial Implementation Workshop, per day (includes materials), up to 25 participants per facilitator		6	\$21,600.00
PL Onsite Consulting, Coaching, & Support Math (PL)	Onsite, Job-Embedded In-Classroom Support, Coaching, Consulting, or Partnership Meeting per day		20	\$60,000.00
PL Onsite Academy or Custom Workshop Math (PL)	Onsite Academy or Custom Workshop, per day (includes materials), up to 25 participants per facilitator		12	\$50,400.00
<b>Year 2 TOTAL:</b>				\$132,000.00

<b>SUBTOTAL:</b>	\$334,800.00
<b>SHIPPING AND HANDLING:</b>	\$0.00
<b>STATE SALES TAX:</b>	\$0.00
<b>TOTAL:</b>	\$334,800.00

**EXHIBIT B – FEES**

Cost for 2-year implementation with professional development: \$334,800.00

Shipping: \$0.00

**TOTAL: \$334,800.00**

## EXHIBIT C – Payment Schedule

This constitutes an agreement between licensor and South San Antonio Independent School District, whereby South San Antonio Independent School District agrees to purchase products per the terms of this contract.

Purchasing Agent understands that this is a legally binding contract and certifies that they are authorized to act and sign on behalf of South San Antonio Independent School District. This contract constitutes South San Antonio Independent School District's agreement to the terms and conditions as outlined in the contract. No change to or modification of this order shall be binding unless agreed to by both parties in writing.

South San Antonio Independent School District agrees to pay full amount listed below and per the terms of EXHIBIT B. In the event of any dispute, chargeback transaction, refusal of shipment, or unpaid balance, South San Antonio Independent School District shall be liable for applicable collection fees, court costs, and attorney's fees to the extent the Pennsylvania law will cover.

### Payment Terms

Carnegie Learning will generate one invoice upon receipt of signed agreement.

**Payment** : To be paid net 30 days from date of invoice. Total amount of payment: \$334,800.00

Carnegie Learning Inc. Account Executive

Phone number: 210-473-0590

Name: Debra Mayfield

Email: dmayfield@carnegielearning.com