

#### ADVANCING YOUR PROTECTION

AI POWERED BY CISCO XDR



# **Fortis Ecosystem**



- Security consulting
- CISO services
- **Continuous Threat Exposure Management**
- Audit preparation and assistance
- Assessment and PEN testing
- Compliance & governance



- Reactive and proactive options
- **Recovery plans & tabletop testing**
- Full recovery services, return to business operations
- **Forensics services**





- Persistent monitoring
  - Powered by servicenow
- 24x7x365 SOC response, isolation, and ondemand reporting
- Integrated with Industry leading technologies like Cisco XDR
- **US Based Only Option**
- SOC + SIEM + Advanced Telemetry

#### "Best of Breed" Tooling Services offered:

- MSSP Licensing
- **SOC** (Monitor, Detection and Response)
- **Managed Support**
- Optimization and Tuning Cadence



# Challenges a SOC will face

Non-Security focused companies will struggle to operate a SOC due to:

1 Finding & Keeping skilled staff

6 Enterprise-wide visibility

2 Lack of automation and orchestration

7 Alert overload

3 Segregated tools

8 Silo mentality

4 Management support

9 Lack of context

5 Lack of processes / playbooks

10 Regulatory / Legal / Liability

**Establishing a SOC is:** 

\$3M-\$8M initial investment \$2M-\$5M ongoing annualized expense



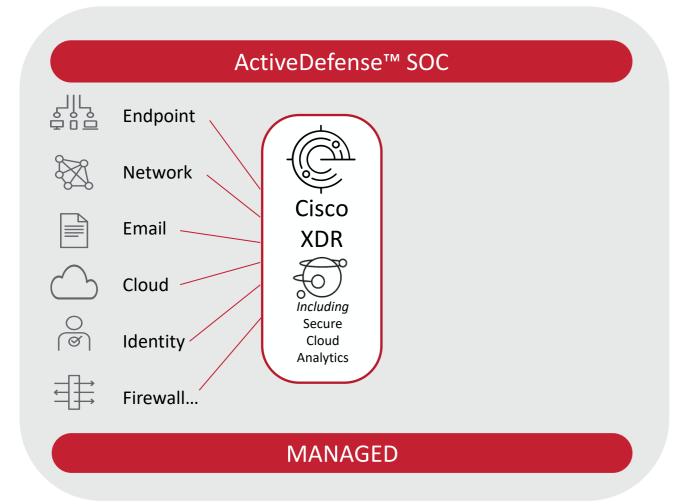




# F O R T I<sub>By Sentinel</sub> S ActiveDefense<sup>™</sup> Security Operations Center

- 24x7x365 SOC response, isolation, and reporting
- United States Based Only Option (Data and Personnel)
- NOC and SOC Synergy
- Customer Tailored Email Templates
- Customized Playbooks (by Event Type, Event Priority, Etc.)
- 100% of Tickets Utilize Artificial Intelligence
- SOC as a Partnership

### Fortis - Cisco XDR as a Service



Advanced Automated Response

Advanced Log Source Correlation

Built-in Network Threat Detection





#### CISCOXDR™

- Secure Cloud Analytics (Formerly Stealthwatch)
  - Gives you the ability to detect bad actors from telemetry logs.
  - Increases Visibility
  - Decreases Business Risk
- Third Party Integrations
  - Able to provide XDR to a wider range of toolsets, firewalls, etc.
- Automated Detection and Response with AI
  - Decreases your Mean Time to Identify (MTTI) and Mean Time to Contain (MTTC) threats in your environment.
  - Decreases Business Risk
- Unified View
  - Correlates the data from ingestion sources to provide detailed insights into your environment.
  - Increases Visibility
- Not a SIEM





#### BREACH SUITE™

- Cisco XDR Advantage
- Cisco Email Threat Defense
- Cisco Secure Endpoint Premier
- Cisco Secure Network Analytics
- Cisco Telemetry Broker





#### FORTIS<sup>TM</sup>

#### Cost – Breach Suite 36-Month

Breach Suite 36-Months	MRC	ARC	NRC
Cisco Secure Endpoint (Mgt., Jpstart)	317.30	-	3,000.00
FortisX (XDR Management)	1,713.60	-	12,248.25
Licensing (Breach Suite)	-	16,216.20	-
Total	\$ 2,030.90	\$ 16,216.20	\$ 15,248.25

Breach Suite 36-Month	
Year 1	55,835.25
Year 2	40,587.00
Year 3	40,587.00
Total	137,009.25
Annualized	\$45,669.75
*Pricing Estimate Effective Through	2/12/2025





#### FORTIS<sup>TM</sup>

#### Cost – Breach Suite 12-Month

Breach Suite 12-Months	MRC	ARC	NRC
Secure Endpoint (Mgt,Jpstart)	352.20	-	3,330.00
FortisX (XDR Management)	1,903.20	-	12,837.45
Licensing (CiscoXDR, Endpoint, ETD)		18,018.39	-
Total	\$ 2,255.40	\$ 18,018.39	\$ 16,167.45

Breach Suite 12-Months	
Year 1	61,250.64





#### FORTIS<sup>TM</sup>

## Cost – Comparison

Breach Suite 36-Month	
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#### **Security as a PARTNERSHIP**

**Full Transparency** 

**Tailored Experience** 

**NOC and SOC Synergy** 

Invested in Maturity and Holistic Coverage

Holistic Coverage of Security Challenges

**Proven Technology** 

**Experienced Skilled People** 

**Vetted Processes** 

True Partnership

**Chaos Companions** 

**Fanatical Loyalty** 

**Legacy Outcomes** 

Al Powered by Cisco XDR