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Elizabeth Janowiak
Director of Technology
Geneva School District

To: Donna Oberg
From: Elizabeth Janowiak
Date: February 20th, 2012

Please submit this purchase information to the BOE for the Feb 27th, 2012 meeting.

As new computers are purchased, or as instructional and professional needs change, Geneva CUSD 304 regularly purchases Microsoft software licenses. The district's computers are using Windows XP SP 3 and Office 2007. Implementation of Windows 7 and the use of Office 2010 require the purchase of upgraded licenses.

Within the last year, Microsoft established a new licensing structure for educational customers. The new licensing program, entitled Microsoft Enrollment for Education Solutions (EES), provides a cost effective means for K-12 districts to install the most recent Microsoft Operating System, Office applications, Client Access Licenses (CALs), and enterprise solutions. EES licensing, purchased through an authorized Microsoft reseller, is based on the number of faculty/staff (FTE) employees in the organization, not on the individual number of devices on which the software will be installed. Additional benefits of EES include simplified asset management, lower total cost of ownership, online subscription to additional education products, and work from home / home use licensing options.

Working with our Microsoft reseller, Heartland Business Systems, and using the FTE formula established by Microsoft the annual cost to subscribe to the EES licensing program is \$27,562.50.

Please let me know if additional information is needed.