



**WEST ORANGE-COVE CONSOLIDATED INDEPENDENT  
SCHOOL DISTRICT  
PO BOX 1107  
ORANGE, TEXAS 77630**

Date: June 24, 2013  
To: Board of Trustees  
From: Mr. James Colbert  
Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND  
MUSIC RELATED MATERIALS

Proposals were opened May 14, 2013 for Music and Music Related Materials. The Purchasing Department mailed thirteen invitations for proposals and received eleven responses. The proposal tabulation is attached for your review.

**ACCELERANDO MUSIC SERVICE  
CASCIO INTERSTATE MUSIC  
JW PEPPER AND SON, INC  
NAT'L EDUCATIONAL MUSIC CO  
PENDER'S MUSIC CO  
RBC MUSIC CO., INC  
RHYTHM BAND INSTRUMENTS**

**SHAR PRODUCTS CO  
SOUTHWEST STRINGS  
STAGERIGHT CORPORATION  
SUZUKI CORPORATION  
SWICEGOOD MUSIC CO  
TAYLOR MUSIC CO.**

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It is recommended that the Board award a multi-vendor contract for Music and Music Related Materials at the prices submitted.

Respectfully Submitted:

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James Colbert  
Superintendent

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Melinda James  
Business Manager



**WEST ORANGE COVE C.I.S.D.  
P.O. BOX 1107  
ORANGE, TEXAS 77630**

**PROPOSAL TABULATION FOR  
MUSIC AND MUSIC RELATED MATERIALS**

**July 1, 2013 - June 30, 2014**

VENDOR	MUSIC % SHELF PRICE	MUSIC RELATED MATERIALS % SHELF PRICE
<b>ACCELERANDO MUSIC</b>	<b>20-25%</b>	<b>15-20%</b>
<b>CASCIO INTERSTATE MUSIC</b>	<b>0-35%</b>	<b>0-35%</b>
<b>JW PEPPER &amp; SON, INC</b>	<b>0%</b>	<b>0%</b>
<b>PENDER'S MUSIC CO</b>	<b>0%</b>	<b>0%</b>
<b>RBC MUSIC CO, INC</b>	<b>0%</b>	<b>0%</b>
<b>RHYTHM BAND INSTRUMENTS</b>	<b>5%</b>	<b>5-15%</b>
<b>SOUTHWEST STRINGS</b>	<b>10%</b>	<b>10%</b>
<b>STAGERIGHT CORP</b>	<b>5%</b>	<b>5%</b>
<b>SUZUKI MUSIC</b>	<b>0%</b>	<b>0%</b>
<b>SWICEGOOD MUSIC CO</b>	<b>0%</b>	<b>20%</b>
<b>TAYLOR MUSIC, INC</b>	<b>0%</b>	<b>0%</b>