



## **ALEDO ISD BOARD MEETING TEMPLATE**

**MEETING DATE:** November 14, 2016

**AGENDA ITEM:** Consider Approval of Stage 2 Bus Order Related to 2015 Bond Program

**PRESENTER:** Earl Husfeld and Steve Bond

**ALIGNS TO BOARD GOAL(S):** Financial/Facilities – The District shall exhibit excellence in financial and facility planning, management, and stewardship.

**BACKGROUND INFORMATION:**

- Per Board Policy CH (Local), any single, budgeted purchase of goods or services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place.

**ADMINISTRATIVE CONSIDERATIONS:**

- Included within Proposition 2 of the 2015 Bond Election was the purchase of 24 school buses.
- As you will recall, the Stage 1 bus order of twelve (12) buses was approved by the Board of Trustees in June 2015.
- Based on current replacement needs and projected student growth, the projected purchase schedule is six (6) buses at this time, with another subsequent purchase of six (6) buses next fiscal year.
- To ensure the best pricing and value, the District utilized the TASB BuyBoard cooperative purchasing method to obtain the proposals on the following pages from Rush Truck Center/Rush Bus Center.
- Projected delivery of school buses is typically 120 days to 180 days after receipt of order.

**FISCAL NOTE:**

Total cost of \$565,850.00 will be paid from 2015 bond funds.

**ADMINISTRATIVE RECOMMENDATION:**

The Administration recommends the Board of Trustees approve the proposals submitted by Rush Truck Center/Rush Bus Center for the purchase of six (6) school buses as presented on the following pages.

# SCHOOL BUS SPECIFICATIONS

## 77 Passenger Type C, Conventional School Bus

This quoted bus meets or exceeds all 2016 State of Texas Specifications for School buses as published by the Texas Department of Public Safety.

### CHASSIS FEATURES

Size:	77 Passenger	Quantity:	Five
Model Year:	2018		
Bus Chassis:	Blue Bird Vision with best in class “down front” visibility		
Hood:	Easy lift with 20 lb. maximum effort to open hood with silver painted grille.		
Frame:	Dual C channel, 50,000 psi steel. Front and rear frame mounted tow hooks.		
Engine:	Cummins ISB 6.7L, in line 6 cylinder turbo diesel, 220 HP, 600 lb-ft torque. Meets 2013 Federal emission standards. Requires use of DEF. Road Speed Governor at 65 MPH.		
Exhaust:	3.5 inch 16 gauge tubing, exiting through the bumper, road side		
Wheelbase:	273 inches.		
Transmission:	Allison PTS 2500 Automatic Transmission. 5 forward speeds and 1 reverse, “Transynd” synthetic fluid.		
Brakes:	Dual air brake with ABS, automatic slack adjusters and an automatic air dryer. 16.5 x 5 front and 16.5 x 7 rear brake shoes.		
Fuel Tank:	100 Gallon fuel tank mounted between the rails behind rear axle, w/ spring loaded fuel door and heated fuel/water separator.		
Alternator:	270 amp Leece-Neville.		
Batteries:	Three group 31, 2100 CCA, with heavy duty locking battery compartment and rollout tray.		
Electrical Access:	Exterior compartment with locking door, located below drivers window.		
Electronics:	Tachometer, high idle switch, cruise control, hourmeter, voltmeter, and digital clock		
Steering:	Power with tilt and telescoping column.		
Tires:	Steel belted radial tires, 11RX22.5G Highway Tread		
Wheels:	Hub Piloted steel 10 stud Disc Wheels, 22.5 X 8.25 rims.		
Front Axle:	12,000 lbs. rated, front wheels with oil lubed bearings.		
Rear Axle:	23,000 lbs. rated, rear wheels with oil lubed bearings, 5.29 axle ratio.		
Suspension:	Front Hendrickson “SOFTEK” variable tapered springs, Hendrickson air ride suspension system on rear. Shock absorbers required front and rear.		

### BODY FEATURES

Bus Body:	Blue Bird BBCV 3310S.
Compartments:	All exterior compartment locks keyed alike
Headroom:	77 inches measured from ceiling to top of floor covering at center aisle.
Construction:	Continuous, one piece roof bows, no welds. Formed in, individual rain visors to allow window opening in rain. All steel body. Meets Colorado “Rack & Load” test.
Skirt Compartment:	6.5” x 12.37” x 17.39” Skirt mounted electrical compartment rear of battery box.
Bumper:	HD steel with bumper jack reinforcement.
Stepwell:	Three-step, bolt-in stepwell with “rubber stud” step treads with handrails each side.
Windshield:	Windshield shall be four pieces flat, shaded and tinted.
Wipers:	Two speed with intermittent control, windshield washers with one gallon reservoir.
Front Heater:	Minimum 90,000 BTU front heater with full width defroster and grille in lieu of louvers.
Rear Heater:	80,000 BTU rear heater, with booster pump and constant torque clamps.
Drivers Fan:	Two - 6” driver fans w/ 2 sp. rocker switch. Located upper center & left of windshield.
Windows:	Split sash with 12” opening. Dark tint laminated side, rear and rear door glass with light tint laminated entrance door glass and driver’s window. Black anodized aluminum windows frames.

Passenger Seats:	Gray/black fire block material on seats and barriers. Seat backs, sides and cushions to be gray where the body sits and back of seat backs are to be black. Front barriers are to also be gray on front and sides with black backs. Modesty panel at entrance door barrier. Standard school bus seats.
Stop Arm:	Dual automatic stop arms air operated, with reflective surface and two red LED lights.
Roof Hatches:	Two, Triple Value roof hatches.
Push Outs:	Four Pushout windows, two on each side of the bus.
Safety Equipment:	First aid kit. Body fluid cleanup kit. Five lb. Fire Extinguisher. Triangle reflector kit. Backing safety horn 112 db. Belt cutter in driver's area.
Drivers Seat:	National High Back Seat Air Suspension, with cloth insert, armrest and lumbar support. Seat belt is a high visibility orange three-point system with adjustable shoulder belt.
Driver's Storage:	Storage compartment located above driver's window with locking latch.
Interior Mirror:	10" X 30" Interior Mirror.
Exterior Mirror:	Rosco "Accustyle" style side view remote control mirrors with flat and convex surfaces. "Eye-Max LP" cross view mirrors. All exterior mirrors are heated with 15 minute timer.
Body Paint:	Interior: Astro White baked enamel. Exterior: Polyurethane Paint, Heat cured, National School Bus Yellow. White painted roof. Bow caps between windows to be painted black.
Reflective Material:	Reflective vinyl with 1" outlining all emergency exits, 2" along each side below body belt line area, 1 3/4" outlining rear body structure, and "SCHOOL BUS" on front and rear roof caps. Also includes reflective "SCHOOL BUS" on each side of bus.
Full Insulation:	Fiberglass insulation 1 1/2" thick minimum shall be installed in roof, side walls, front and rear, including corners of body.
Noise Reduction:	Perforated acoustic headlining panel first two sections of bus.
Floor:	5/8" treated plywood attached with screws over steel floor, 3/16" thick ribbed gray rubber in aisle. Smooth gray rubber floor under seats and drivers area.
Entrance Door:	Door is outward opening and electrically operated.
Emergency Doors:	One (1) 35" Emergency Door installed in the rear of the bus, with positive holding device.
Vandal Lock System:	Entrance door to have key locking system. Rear emergency door to have slide bolt style locking system wired to prevent engine from starting if slide bolt is in locked position.
Lettering:	" <b>ALEDO I.S.D.</b> " on both sides of the bus 6" tall letters-long lasting vinyl. Colorado Rack compliance decal.
Dome Lights:	Located either side above windows. Driver's dome light on separate switch.
LED Lights:	LED rear turn, brake, back-up, warning (Strobing 8-light system), marker and ID lights.
Body Lights:	Skirt mounted boarding light. Stepwell lamp. Amber turn signals on front belt line of body. Amber turn signals mounted on top of left and right front fenders in addition to front turn signal assembly.
Child Monitor:	Sleeping child check system, electronic.
Switch Panel:	Drivers switch panel shall be located left of the driver's seat, at elbow level for best access and ease of operation. Includes Pre-Trip exterior light check switch. Padded console storage.
Radio:	AM/FM/MP3/USB/PA with 8 interior speakers and one outside speaker located under hood.
2-way Radio:	Motorola Model XBR 5550, UHF, installation by All Points.
GPS Wiring:	Pre-wire bus for customer supplied Zonar system.
Power Outlet:	Accessory Power Socket W/Cap located on Drivers Switch Panel
Visor:	Shaded see-through Plexiglas visor shall be on driver's side of windshield, 6.5" x 30".
Glove Box:	Located in dash area with locking door latch.
Cup Holder:	Located right side dash area.
Mud Flaps:	Mud flaps mounted behind front and rear wheels.
Air Conditioning:	133,000 BTU system with front and rear in-wall evaporators and one side mount evaporator. "Driver Cool" vent on front evaporator. Dual TM-21 compressors.

## **WARRANTY - DELIVERY**

Warranty: 5 year/100,000 mile warranty coverage on body shell, paint adhesion, and seat frames.  
5 year/100,000 mile engine warranty on Cummins diesel engine.  
5 year/unlimited mile warranty on Allison Transmission.

Delivery: Vendor shall deliver vehicle to School.

## **SECONDARY QUOTE**

1. Two buses to come with lap belt ready seat frames and three with standard seat frames



# Customer Proposal Letter

## VEHICLE

Make \_\_\_\_\_ Model \_\_\_\_\_ Year \_\_\_\_\_ Stock Number \_\_\_\_\_  
 Additional Vehicle and Accessories Description \_\_\_\_\_ To be delivered on or about \_\_\_\_\_

Quantity	_____	Total
Truck Price per Unit	_____	_____
F.E.T. (Factory & Dealer Paid)	_____	_____
Net Sales Price	_____	_____
Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
	_____	_____
	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
Total Sales Price (Including Rebate(s))	_____	_____
Trade Allowance (see DISCLAIMER Below)	_____	_____

Sales Representative \_\_\_\_\_  
 signature \_\_\_\_\_ printed name \_\_\_\_\_

Purchaser \_\_\_\_\_  
 signature \_\_\_\_\_ printed name \_\_\_\_\_  
 \_\_\_\_\_  
 title \_\_\_\_\_ date \_\_\_\_\_

Accepted by Sales Manager or  
 General Manager \_\_\_\_\_  
 signature \_\_\_\_\_ printed name \_\_\_\_\_

**Quote good until \_\_\_\_\_ Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.



**Rush Truck Center, Rush Bus Center - Dallas**

4000 Irving Boulevard  
Dallas, TX 75247

Customer Proposal Letter

Aledo ISD  
1008 Bailey Ranch Road  
Aledo, TX 76008-0089  
817-441-8327  
Steve.Bond@aledo.k12.tx.us  
Steve Bond

Steve Bond, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

**VEHICLE**

Make Blue Bird Model BBCV3310S Year 2018 Stock Number To Be Determined

Additional Vehicle and Accessories Description \_\_\_\_\_ To be delivered on or about \_\_\_\_\_

Type C & D build to order quotes are good for 60 days. A purchase order is required to secure any order. Remit PO to rushbus@rushenterprises.com.  
Buy Board Contract 459-14 fee included. Delivery Date 120-180 Days ARO

Quantity	<u>2</u>	Total
Truck Price per Unit	<u>\$94,273.00</u>	<u>\$188,546.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$94,273.00</u>	<u>\$188,546.00</u>
Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
Documentary Fee	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
Total Sales Price (Including Rebate(s))	<u>\$94,273.00</u>	<u>\$188,546.00</u>
Trade Allowance (see DISCLAIMER Below)		<u>\$0.00</u>

Sales Representative \_\_\_\_\_ John Rubenkoenig  
signature printed name

Purchaser \_\_\_\_\_  
signature printed name

\_\_\_\_\_ date

Accepted by Sales Manager or General Manager \_\_\_\_\_  
signature printed name

**Quote good until 1/9/2017 Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

# SCHOOL BUS SPECIFICATIONS

## 53 Passenger Type C, Conventional School Bus

This quoted bus meets or exceeds all 2016 State of Texas Specifications for School buses as published by the Texas Department of Public Safety.

### CHASSIS FEATURES

Size:	53 Passenger seated for 45 passengers	Quantity:	One
Model Year:	2018		
Bus Chassis:	Blue Bird Vision with best in class “down front” visibility		
Hood:	Easy lift with 20 lb. maximum effort to open hood with silver painted grille.		
Frame:	Dual C channel, 50,000 psi steel. Front and rear frame mounted tow hooks.		
Engine:	Cummins ISB 6.7L, in line 6 cylinder turbo diesel, 220 HP, 600 lb-ft torque. Meets 2013 Federal emission standards. Requires use of DEF. Road Speed Governor at 65 MPH.		
Exhaust:	3.5 inch 16 gauge tubing, exiting through the bumper, road side		
Wheelbase:	217 inches.		
Transmission:	Allison PTS 2500 Automatic Transmission. 5 forward speeds and 1 reverse, “Transynd” synthetic fluid.		
Brakes:	Dual air brake with ABS, automatic slack adjusters and an automatic air dryer. 16.5 x 5 front and 16.5 x 7 rear brake shoes.		
Fuel Tank:	60 Gallon fuel tank mounted between the rails behind rear axle, w/ spring loaded fuel door and heated fuel/water separator.		
Alternator:	270 amp Leece-Neville.		
Batteries:	Three group 31, 2100 CCA, with heavy duty locking battery compartment and rollout tray.		
Electrical Access:	Exterior compartment with locking door, located below drivers window.		
Electronics:	Tachometer, high idle switch, cruise control, hourmeter, voltmeter, and digital clock		
Steering:	Power with tilt and telescoping column.		
Tires:	Steel belted radial tires, 255/70RX22.5G low profile Highway Tread		
Wheels:	Hub Piloted steel 10 stud Disc Wheels, 22.5 X 8.25 rims. Spare wheel shipped loose (no tire)		
Front Axle:	12,000 lbs. rated, front wheels with oil lubed bearings.		
Rear Axle:	23,000 lbs. rated, rear wheels with oil lubed bearings, 5.29 axle ratio.		
Suspension:	Front Hendrickson “SOFTEK” variable tapered springs, Hendrickson air ride suspension system on rear. Shock absorbers required front and rear.		

### BODY FEATURES

Bus Body:	Blue Bird BBCV 2610S.
Compartments:	All exterior compartment locks keyed alike
Headroom:	77 inches measured from ceiling to top of floor covering at center aisle.
Construction:	Continuous, one piece roof bows, no welds. Formed in, individual rain visors to allow window opening in rain. All steel body. Meets Colorado “Rack & Load” test.
Skirt Compartment:	6.5” x 12.37” x 17.39” Skirt mounted electrical compartment rear of battery box.
Bumper:	HD steel with bumper jack reinforcement.
Stepwell:	Three-step, bolt-in stepwell with “rubber stud” step treads with handrails each side.
Windshield:	Windshield shall be four pieces flat, shaded and tinted.
Wipers:	Two speed with intermittent control, windshield washers with one gallon reservoir.
Front Heater:	Minimum 90,000 BTU front heater with full width defroster and grille in lieu of louvers.
Rear Heater:	80,000 BTU rear heater, with booster pump and constant torque clamps.
Drivers Fan:	Two - 6” driver fans w/ 2 sp. rocker switch. Located upper center & left of windshield.
Windows:	Split sash with 12” opening. Dark tint laminated side, rear, lift door and rear door glass with light tint laminated entrance door glass and driver’s window. Black anodized aluminum windows frames.

Passenger Seats:	Gray/black fire block material on seats and barriers. Seat sides & front of seats to be gray w/ black seat backs. Front barriers to be gray on front & sides w/ black backs. Modesty panel at entrance door barrier. All seats have lap belts for all passengers. Nine seats on the left & six seats on the right. Last six seats on the left side & last two seats on the right side are track mounted.
Stop Arm:	Dual automatic stop arms air operated, with reflective surface and two red LED lights.
Roof Hatches:	Two, Triple Value roof hatches.
Push Outs:	Four Pushout windows, two on each side of the bus.
Safety Equipment:	First aid kit. Body fluid cleanup kit. Five lb. Fire Extinguisher. Triangle reflector kit. Backing safety horn 112 db. Belt cutter in driver's area. Fire Evac-Aide blanket w/pouch.
Drivers Seat:	National High Back Seat Air Suspension, with cloth insert, armrest and lumbar support. Seat belt is a high visibility orange three-point system with adjustable shoulder belt.
Driver's Storage:	Storage compartment located above driver's window with locking latch.
Interior Mirror:	10" X 30" Interior Mirror.
Exterior Mirror:	Rosco "Accustyle" style side view remote control mirrors with flat and convex surfaces. "Eye-Max LP" cross view mirrors. All exterior mirrors are heated with 15 minute timer.
Body Paint:	Interior: Astro White baked enamel. Exterior: Polyurethane Paint, Heat cured, National School Bus Yellow. White painted roof. Bow caps between windows to be painted black.
Reflective Material:	Reflective vinyl with 1" outlining all emergency exits, 2" along each side below body belt line area, 1 3/4" outlining rear body structure, and "SCHOOL BUS" on front and rear roof caps. Also includes reflective "SCHOOL BUS" on each side of bus.
Full Insulation:	Fiberglass insulation 1 1/2" thick minimum shall be installed in roof, side walls, front and rear, including corners of body.
Noise Reduction:	Perforated acoustic headlining panel first two sections of bus.
Floor:	5/8" treated plywood attached with screws over steel floor, 3/16" thick ribbed gray rubber in aisle. Smooth gray rubber floor under seats and drivers area.
Entrance Door:	Door is outward opening and electrically operated.
Emergency Doors:	One (1) 35" Emergency Door installed in the rear of the bus, with positive holding device.
Vandal Lock System:	Entrance door to have key locking system. Rear emergency door to have slide bolt style locking system wired to prevent engine from starting if slide bolt is in locked position. Slide bolt style lock on lift door with buzzer.
Lettering:	" <b>ALEDO I.S.D.</b> " on both sides of the bus 6" tall letters-long lasting vinyl. Colorado Rack compliance decal. (4) Universal handicapped symbols on all four sides of bus.
Dome Lights:	Located either side above windows. Driver's dome light on separate switch. Dome over lift.
LED Lights:	LED rear turn, brake, back-up, warning (Strobing 8-light system), marker and ID lights.
Body Lights:	Skirt mounted boarding light. Stepwell lamp. Amber turn signals on front belt line of body. Amber turn signals mounted on top of left and right front fenders in addition to front turn signal assembly.
Child Monitor:	Sleeping child check system, electronic.
Switch Panel:	Drivers switch panel shall be located left of the driver's seat, at elbow level for best access and ease of operation. Includes Pre-Trip exterior light check switch. Padded console storage.
Radio:	AM/FM/MP3/USB/PA with 8 interior speakers and one outside speaker located under hood.
2-way Radio:	Motorola Model XBR 5550, UHF, installation by All Points.
GPS Wiring:	Pre-wire bus for customer supplied Zonar system.
Power Outlet:	Accessory Power Socket W/Cap located on Drivers Switch Panel
Visor:	Shaded see-through Plexiglas visor shall be on driver's side of windshield, 6.5" x 30".
Glove Box:	Located in dash area with locking door latch.
Cup Holder:	Located right side dash area.
Mud Flaps:	Mud flaps mounted behind front and rear wheels.
Wheelchair Lift:	Ricon 1000# capacity S5510 fully automatic with 34" x 54" platform compliant with FMVSS 403 & 404 mounted at right rear of bus.



Wheelchair Positions: Four positions using 4 channel flush mounted "L" track, three positions at left rear of bus and one position on right in front of lift. Track mounted seats over the wheelchair positions. Four sets of auto-tensioning / auto-locking retractable tie down systems, Sure-Lok AL712S-4C-7, with occupant restraints with storage pouches.

Air Conditioning: 133,000 BTU system with front and rear in-wall evaporators and one side mount evaporator. "Driver Cool" vent on front evaporator. Dual TM-21 compressors.

### **WARRANTY - DELIVERY**

Warranty: 5 year/100,000 mile warranty coverage on body shell, paint adhesion, and seat frames.  
5 year/100,000 mile engine warranty on Cummins diesel engine.  
5 year/unlimited mile warranty on Allison Transmission.

Delivery: Vendor shall deliver vehicle to School.



**Rush Truck Center, Rush Bus Center - Dallas**

4000 Irving Boulevard  
Dallas, TX 75247

Customer Proposal Letter

Aledo ISD  
1008 Bailey Ranch Road  
Aledo, TX 76008-0089  
817-441-8327  
Steve.Bond@aledo.k12.tx.us  
Steve Bond

Steve Bond, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

**VEHICLE**

Make Blue Bird Model BBCV2610S Year 2018 Stock Number To Be Determined

Additional Vehicle and Accessories Description \_\_\_\_\_ To be delivered on or about \_\_\_\_\_

Type C & D build to order quotes are good for 60 days. A purchase order is required to secure any order. Remit PO to rushbus@rushenterprises.com.  
Buy Board Contract 459-14 fee included. Delivery Date 120-180 Days ARO

Quantity	<u>1</u>	Total
Truck Price per Unit	<u>\$97,539.00</u>	<u>\$97,539.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$97,539.00</u>	<u>\$97,539.00</u>
Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
Documentary Fee	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
Total Sales Price (Including Rebate(s))	<u>\$97,539.00</u>	<u>\$97,539.00</u>
Trade Allowance (see DISCLAIMER Below)	_____	<u>\$0.00</u>

Sales Representative \_\_\_\_\_ John Rubenkoenig  
signature printed name

Purchaser \_\_\_\_\_  
signature printed name

\_\_\_\_\_  
title date

Accepted by Sales Manager or General Manager \_\_\_\_\_  
signature printed name

**Quote good until 1/9/2017** Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.