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Bookstore Out-Sourcing Evaluation

Goal: Provide our students, faculty and staff with the best options possible at the campus book store.

Selection Criteria:	Possible Score	Follet	TBC	eCampus	MBS
Ability to provide text books and supplies to SWTJC students in a timely manner	15	13	15	7	7
Capability to repurchase used textbooks at a fair value and provide more used textbooks	10	10	10	8	8
Ability to provide eBooks and rental books	10	10	10	10	10
Ability to serve Del Rio and Eagle Pass campuses	10	2	10	7	7
Ability to interact with Financial Aid through Colleague	15	15	15	5	15
Provision to purchase SWTJC existing inventory	15	15	15	15	15
Faculty and Staff Discounts	5	5	5	5	5
Retention of existing employees	10	10	10	0	0
General merchandise pricing consistent with local stores	5	5	5	5	5
References	5	3	5	4	4
Totals	100	88	100	66	76

Book Store Out-Sourcing Recommendation

Administration recommends out-sourcing the SWTJC book store to Texas Book Company.

Responding to SWTJC request for proposal was:

eCampus: an entirely on-line book store with no presence in the book store

Mbs: an entirely on-line book store with no presence in the book store

Follet: Proposed to run the Uvalde campus book store but would leave the Del Rio and Eagle Pass students with only on-line options

Texas Book Store: Proposed to run all book stores as we have run them in the past. Uvalde open all year, Del Rio and Eagle Pass open at the beginning and end of each semester. Administration believes this option is the best for our students.