



Navarro Independent School District
Where Excellence Is The Standard



Professional Project Management Firm

Navarro ISD
New South Elementary School #5

November 5, 2025

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TECL 17307 / B12430





Date: November 5, 2025

Attn: AGCM, c/o Ryan Zwicke, rzwicke@agcm.com

Subject: Navarro ISD – Bid Proposal for New South Elementary School #5

Walker Engineering, Inc. (WEI) is pleased to provide the following proposal for our understanding of the above-referenced project. We have been an active vendor / provider directly to the district for many years and understand their systems.

100% CD Specs & Drawings from True North dated 10-01-25

Scope of Work:

- **Security System(s):** devices per drawings:
 1. **Access Control**
 - a. We are quoting a compatible DSX system to work with the district's existing server.
 - b. Qty 34 – Card Readers on Doors per the plans.
 - c. Qty 5 – affected IDFs with P/S Enclosures and Controllers on the walls.
 - d. Qty 1 – Door Intercom w/ Remote Door Release.
 - e. Qty 5 – Aux sets of double doors without Card Reader to get status monitoring and Door Holders to be released by the DSX Access System.
 - f. All Door Hardware (Latches, Locks, RTE/QEL, Exit Bars and transfer hinges is by others – Div 8)
 2. **Video Surveillance**
 - a. We are quoting Spot AI per the district's IT department's platform of choice.
 - b. Qty 77 – Cameras per locations and types on the plans
 - c. Qty 77 licenses for 33-months per the district's past choice.
 - d. Note: Spot AI is a cloud-based platform. It requires the internet service be connected and operational for the cameras to be installed and setup.
 3. **Intrusion**
 - a. We are quoting a DSC System per the districts other campuses.
 - b. Qty 2 keypad per the drawings.
 - c. Qty 33 Doors for Open/Close Status Monitoring
 - d. Qty 2 Roof Hatch Doors Status Monitoring
 - e. Qty 7 – Interior Motion Sensor included per the drawings.
- **WEI Assumes the Following:**
 - All work will be performed during normal business hours.
 - In the event of significant delay or price increase of material or equipment occurring between the date of this proposal and the date of execution of the Subcontract through no fault of Walker Engineering, the contract sum, contract schedule, and contract requirements shall be equitably adjusted in the Subcontract. A change in price of an item of material or equipment shall be considered significant when the price of an item increases >5% percent between the date of this proposal and the date of execution of the Subcontract.
 - Walker Engineering, Inc.'s agreement to use the Contractor's standard subcontract form is made subject to mutually agreed clarifications and modifications to its terms.
 - This proposal of Walker Engineering is based upon the assumption that the labor and materials anticipated herein will be reasonably available and not subject to unanticipated market fluctuations. Walker's price and schedule are subject to equitable adjustments for delays caused by Client's failure to provide any required approval or suitable Project access or by occurrences or circumstances beyond Walker's reasonable control, such as fires, floods, earthquakes, strikes, riots, war, terrorism, threat of terrorism, acts of God, acts or

regulations of a governmental agency, emergency, security measure or other circumstances, including, without limitation, unusual weather conditions and unanticipated shortage of labor and/or materials.

- In the event of any changes in the scope of services to be performed by Walker, as directed by Client, Walker shall prepare and submit a change order defining the change in scope, and setting forth the change, if any, in the schedule and cost. Upon written approval of the change order, Walker shall proceed with the work and compensation will be adjusted in accordance with the approved change order.
- Client must provide all reasonable assistance required by Walker in connection with the services, including, without limitation, all information related to the services or subject matter thereof in Client's possession, custody or control reasonably required by Walker.
- Attached proposal is valid for 10 business days from date of submission excluding significant delays or price increases. In the event of significant delay or price increase of material or equipment occurring between the date of this proposal and the date of execution of the Subcontract through no fault of Walker Engineering, Inc. ("Walker"), Walker reserves the right to withdraw this proposal and/or the Subcontract sum, Subcontract schedule, and contract requirements shall be equitably adjusted. The fees, costs and schedules in the Proposal constitute Walker's estimated probable cost and time for services. The estimated probable cost is not a guaranteed maximum or not-to-exceed price. Walker shall inform Client if it determines at any time that a material change to the nature, time or extent of services is required or advisable.
- Except as otherwise specified in the Proposal, Client will pay each invoice within 30 days of its date. Interest will be charged on unpaid balances beginning 30 days from the invoice date at the lesser of 1.5% per month or the maximum rate permissible under law. Upon 10 business days' notice, Walker may suspend Services without liability until all past due amounts, including accrued interest, have been paid in full. If Walker takes legal action to enforce payment and prevails, Client shall reimburse Walker for all collection and legal costs. Client shall pay Walker for Services rendered regardless of whether Services are intended in whole or in part to benefit a third party.
- Notwithstanding anything to the contrary contained in the Agreement, the parties agree to waive all claims against each other for any incidental, special, indirect, punitive, exemplary or consequential damages that may arise out of or relate to this Agreement.
- Walker represents and warrants to Client that the work shall conform to the Scope of Work and be free from defective material or workmanship for a period of twelve (12) months from substantial completion of the work. **WALKER MAKES NO REPRESENTATIONS, WARRANTIES OR CONDITIONS OTHER THAN THOSE EXPRESSLY SET FORTH HEREIN. ANY IMPLIED WARRANTIES INCLUDING THE WARRANTY OF MERCHANTABILITY AND THE WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE ARE DISCLAIMED.**
- The proposal and any subsequent contract shall be governed by the substantive laws of the jurisdiction in which the Project is located (the "Jurisdiction"). The Jurisdiction's courts have exclusive jurisdiction and venue over all disputes arising out of the Contract, and the Jurisdiction is deemed to be the place of performance for all obligations under the Contract. The Parties waive any objection to the Jurisdiction's courts on grounds of inconvenient forum or otherwise.
- If this proposal is accepted, the above terms will be incorporated into any subcontract agreement to be executed by the parties covering the work herein quoted.
- **WEI Excludes the Following:**
 - Sales tax on labor and material unless specifically shown as a line item.
 - Overtime, expediting or acceleration fees.
 - Utility company charges.
 - Cutting or patching of concrete, masonry, brick, etc.
 - Cutting or patching of sheetrock, plaster, etc.



- Painting or priming of any kind.
- Business interruptions or losses resultant there-from.
- Network gear and UPS.
- Installation of conduit or raceway of any kind.
- All conduit to the door frame is by the Div 26 E.C.
- Demolition of any kind.
- Installation of patch cords, to be handed over.
- Innerduct of any kind.
- Fire-rated plywood backboards.
- Conduit sleeves with nylon bushings.
- Wireless access points and associated install are by others
- Parking expenses of any kind.
- Main ground lines, basket tray ground lines, and panel ground lines.

Project Cost:

| Security Systems Pkg: | |
|--|----------------------|
| Access Control System (DSX) | \$ 184,343.00 |
| Video Surveillance Sys. (Spot AI) | \$ 106,497.00 |
| Intrusion System (DSC) | \$ 45,584.00 |
| Any required payment & performance bond would be additional: | + 2% |

We appreciate the opportunity to be of service to you. Please contact this office if you have any questions or require any additional information.

Sincerely,



John E. Harvey, CVI-20091005-1038778

Business Development – AUSTX+SATX

Network Cabling, Audio-Visual, Security Systems (Card Access, Alarms, Surv.Camera Systems)
Walker Engineering, Inc. (TX Lic.# B12430 / TECL 17307)

Email: jeharvey@walkertx.com

Direct: 830.237.5352

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