

Proposal 110111 for Miscellaneous Data Drops

February 15, 2011

SUMMARY:

This item requests approval of RFP 110111 for the installation of computer drops on an as-needed basis for the contract term.

BOARD GOAL:

VI. Growth, Change & Fiscal Responsibility... demonstrate effective and efficient management of district resources

PREVIOUS BOARD ACTION:

The previous contract was awarded to D'Tel Communications on December 8, 2009 for \$94.00 per drop.

BACKGROUND INFORMATION:

Drops will be added district wide on an as-needed basis for a term of one year from governing body approval with the option, upon governing body approval, to extend the contract for one additional period of one year.

SIGNIFICANT ISSUES:

Proposals were received from a total of 8 vendors. 4Tech Communications \$125 per drop, Cingl Telecom \$160 per drop, Communications Plus \$142-236 per drop, D'Tel Communications \$116 per drop, Henkels & McCoy \$159 per drop, PCI Precision Cabling \$100 per drop plus \$50 trip charge, Ram Comm \$148 per drop plus \$45 trip charge, and Superior Fiber & Data \$108 per drop plus \$40 trip charge. Refer to tabulation and ranking.

A committee including Michael Bernstein, Director of Networking Services, Chad Ingram, Network Services Manager, Kathy Arrington, Purchasing Agent and Alyce Hamman, Purchasing Buyer, ranked each proposal. 4Tech Communications was given the highest ranking.

FISCAL IMPLICATIONS:

Costs will be borne by the appropriate general fund budget.

BENEFIT OF ACTION:

Passage will allow for the addition of data drops when needed.

PROCEDURAL AND REPORTING IMPLICATIONS:

None

PUBLIC COMMENT RECEIVED:

None

ALTERNATIVES:

The alternative would be to hire one or more in-house data drop installers.

OTHER COMMENTS:

None

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the proposal submitted by 4Tech Communications in the amount of \$125.00 per drop be accepted for a period of one year with the option, upon governing body approval, to extend the proposal for one additional period of one year.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Executive Director of Administrative Services
Michael Bernstein, Director of Instructional Technology
Kathy Arrington, Purchasing Agent
Alyce Hamman, Purchasing Buyer

ATTACHMENT:

Misc Data Drops Tabulation and Ranking

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____