

Office of the Superintendent of Schools
Board Meeting of November 16, 2020

October 26, 2020

Office of Finance
Janet C. Robles, Chief Financial Officer



SUBJECT: REJECT AND RE-ADVERTISE / FLOOR WAX AND STRIPPER FOR CENTRAL SUPPLY WAREHOUSE BID # 19-20-036

The purpose of this agenda item is to Reject and Approve to Re-Advertise the Floor Wax and Stripper for Central Supply Warehouse Bid # 19-20-036 for the 2020-2021 school year due to bid information submitted for this bid is outdated / forty-five (45) plus days have lapsed since bid opening.

The attachment reflects the tabulation on the advertised bid.

THIS ITEM DOES NOT ESTABLISH, MODIFY OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED LOW BIDDER:

That the Board of Education Reject and Approve to Re-Advertise the Floor Wax and Stripper for Central Supply Warehouse for the 2020-2021 school year as indicated below:

<u>ITEM:</u>	<u>LOW BIDDER / LOW JUSTIFIED BIDDER:</u>	<u>TOTALS:</u>
1 and 2	CC Distributors, Inc. (Corpus Christi, TX)	REJECT

RECOMMEND: That the Board of Education Reject and Approve to Re-Advertise the Floor Wax and Stripper for Central Supply Warehouse Bid # 19-20-036 for the 2020-2021 school year, effective November 17, 2020.

PHARR-SAN JUAN-ALAMO I.S.D.
 FLOOR WAX AND STRIPPER FOR CENTRAL WAREHOUSE SUPPLY BID # 19-20-036
 BID OPENING: FEBRUARY 12, 2020 @ 3:00 P.M.

Event Number	# 19-20-036	Organization	PSJA ISD Ebids
Event Title	Floor Wax and Stripper for Central Warehouse Supply	Workgroup	Purchasing
Event Description		Event Owner	Emily Garza
Event Type	Bid	Email	emily.garza@psjaisd.us
Issue Date	1/24/2020 01:13:12 PM (CT)	Phone	956-354-2000
Close Date	2/12/2020 03:00:00 PM (CT)	Fax	956-354-3019

Recommendation: That the Board of Education Reject and Approve to Re-Advertise the Floor Wax and Stripper for Central Warehouse Supply Bid # 19-20-036 due to bid information submitted for this bid is outdated / forty-five (45) plus days have lapsed.

Name	City	State	Lines Awarded	Award Total	Award Reason
CC Distributors, Inc.	Corpus Christi	TX	2	\$153,483.12	REJECT



Emily Garza, Director of Purchasing



Efrén L. Araiza, Operations Logistics Coordinator

Charge Budgeted Account Numbers: 199 1301

One hundred and twenty-five (125) invitations were emailed to vendors
 Ten (10) Vendors viewed Bid Specifications
 Twelve (12) Submitted Bid
 Two (2) No Bid

To: Emily Garza, Director of Purchasing

From: Efen L. Araiza, Operations Logistics Coordinator

Subject: Proposal to reject bids:

Requesting rejection of bids listed:

- Tires for Maintenance & Transportation Vehicles District-Wide Bid # 19-20-035
-Reason for rejection is that information is outdated 45 plus days have lapsed.
- Floor Wax & Stripper for Central Supply Warehouse Supply Bid # 19-20-036
-Reason for rejection is that information is outdated 45 plus days have lapsed.
- Paper Towels & Dispenser for Use District-Wide # 19-20-047
-Reason for rejection is that information is outdated 45 plus days have lapsed.
- Janitorial Dilution System for Use District-Wide # 19-20-048
-Due to COVID environment want to seek more effective option to ensure student and staff safety. Implement a cost analysis on dispenser efficiency.

cc: Hestroverto Nick Martinez, Chief of Operations Officer

cc: Janet C. Robles, Chief Financial Officer



START COLLEGE NOW! COMPLETE EARLY! GO FAR!

601 E. Kelly St., Pharr, TX 78577 P: (956) 354-2000 F: (956) 354-3006 www.psjaisd.us

It is the policy of Pharr-San Juan-Alamo ISD not to discriminate on the basis of sex, disability, race, color, religion, national origin or age.

PHARR-SAN JUAN-ALAMO I.S.D.
FLOOR WAX AND STRIPPER FOR CENTRAL WAREHOUSE SUPPLY BID # 19-20-036
BID OPENING: FEBRUARY 12, 2020 @ 3:00 P.M.

1	Floor Finish. NCL 24/7 Extended Performance Floor Finish or equal.							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
REJECT	[ALT1] Yanitor Paper and Supplies, LLC	2520	5 Gal. Pail	\$42.00	\$105,840.00	BRILLIANCE 213FF • Combines deep gloss, high durability and ease-of-use into one product • High gloss acrylic polymers produce a beautiful, long-lasting shine to reduce maintenance • Non-yellowing, low maintenance formula offers excellent black mark and scuff resistance • Perfect for classrooms, patient rooms, offices and retail establishments • Ideal for limited maintenance programs, yet responds to daily burnishing. If desired • Fast drying – 30 minutes under normal conditions • Use on vinyl, rubber, linoleum, terrazzo, quarry tile and sealed concrete floors • Meets ASTM D2047 method for slip resistance Type • Acrylic Emulsion Form • Opaque Liquid Odor • Bland Color • Milky White Film Clarity • Clear Weight Per Gallon • 8.63 Lbs. pH • 7.4 - 8.0 Floor Solids • 20% Storage Stability • Min. 1 Year Freeze/Thaw • Passes 3 Cycles V.O.C. • 0.88% • Properties are typical and subject to usual manufacturing tolerances 213	Essential Industries	213FF
REJECT	[ALT1] Devin Distributing & Packaging Inc.	2520	5 Gal. Pail	\$44.44	\$111,988.80	Floor Finish- Wet Look Plus Finish 5gal	Simoniz	CS075005
REJECT	[ALT1] IPAX Atlantic-Michigan LLC	2520	5 Gal. Pail	\$45.00	\$113,400.00	IPAX Finish-In Plus is extremely durable, high quality acrylic floor polish that is especially designed for moderate to heavy traffic areas. - Non-Volatile Solids (%): 25- pH: 8-9- Coverage(sq. ft./gal): 3000- Drying Time: 30 minutes- % Styrene (Free Monomer): 0.0- Specific Gravity: 1.03 g/cm3- Color: Milky White- Odor: Slight- Powdering: None- Flash Point: None- Slip Resistant: Yes- Shelf Life: 1 year minimum in original unopened container	IPAX Atlantic-Michigan, LLC	#1228-5
REJECT	[ALT1] CC Distributors, Inc.	2520	5 Gal. Pail	\$48.23	\$121,539.60	Color (dried)Crystal clearColor (liquid)WhiteCoverage2000 square feet/gallonDry time20-30 minutesFragrance: MildFreeze/thaw stability: 3 cyclesLeveling: ExcellentpH: 8.1 - 8.9Gloss (ASTM D 1455-87): 1 coat 75 - 80 2 coats 80 - 85Heel mark resistance: ExcellentPowdering resistance: ExcellentRecoat: ExcellentSpecific gravity: 1.03Warranty: 2 years	Betco	Finish 101
REJECT	[ALT1] Eagle Brush & Chemical, Inc.	2520	5 Gal. Pail	\$48.50	\$122,220.00	Preferred High Solid Floor Finish, 5 gallon pail	Hawk Solutions	14-113-3240
REJECT	[ALT3] Hillyard, Texas	2520	5 Gal. Pail	\$49.00	\$123,480.00	Top Shape Floor Finish	Hillyard	HIL0052207
REJECT	[ALT4] Hillyard, Texas	2520	5 Gal. Pail	\$49.00	\$123,480.00	Endeavor Floor Finish	Hillyard	HIL0052507
REJECT	Gulf Coast Paper	2520	5 Gal. Pail	\$49.20	\$123,984.00	Victoria Bay 25% Floor Finish If possible, we would like to apply our own finish for the test	NCL or equal	24/7 or equal
REJECT	[ALT2] Devin Distributing & Packaging Inc.	2520	5 Gal. Pail	\$49.53	\$124,815.60	Floor Finish- Premier Plus Finish 5gal	Simoniz	CS059305
REJECT	[ALT1] A-1 Vacuum Center, Inc.	2520	5 Gal. Pail	\$51.00	\$128,520.00	Floor Finish. Mega ShineCOLOR: ... Milk-whiteFORM: ... LiquidSCENT: ... Mild Solvent/Polymer pH: ... 8.0FLASH POINT: ... NoneFOAM: ... NoneVISCOSITY: ... Water Thin STORAGE(Unopened): ... 1 Year @R.T. BIODEGRADABLE: ... YesWEIGHT/GAL: ... 8.6 @257 C SHIPPING CLASS: ... NonePACKAGING: ... 4x1, 5 gal, 55 galTYPE: ... Acrylic Polymer SOLID CONTENT: ... 25% (+/- 1) INITIAL GLOSS: ... HighRECOAT DRYING TIME: ... <30 Minutes COVERAGE: ... 2500 - 3000 sq. ft. LEVELING: ... ExcellentSLIP COEFFICIENT: ... 0.57 REMOVABILITY: ... Excellent SCUFF RESISTANCE: ... Exceptional DETERGENT RESISTANT: ... Exceptional HIGH SPEED BURNISH: ... Yes	NCL or equal	24/7 or equal
REJECT	[ALT1] Safeway Supply Inc (Hunte)	2520	5 Gal. Pail	\$51.00	\$128,520.00	Kemtec Lustre 365, Ultra Wear Floor Finish, 5 gallon pail	Kemtec	204311
REJECT	[ALT2] Hillyard, Texas	2520	5 Gal. Pail	\$51.30	\$129,276.00	Navigator Floor Finish	Hillyard	HIL0053607
REJECT	Rio Paper & Supply, LLC	2520	5 Gal. Pail	\$51.99	\$131,014.80	Bidding on NCL 24/7 Floor Finish, as Specified. Please see attachments for Specs and SDS.	NCL or equal	24/7 or equal
REJECT	[ALT1] Hillyard, Texas	2520	5 Gal. Pail	\$54.80	\$138,096.00	North Star Floor Finish	Hillyard	HIL0052807
	Certified Laboratories (a div. of NCH Corp.)	2520	5 Gal. Pail	No Bid			NCL or equal	24/7 or equal
	CC Distributors, Inc.	2520	5 Gal. Pail	No Bid			NCL or equal	24/7 or equal

2	Floor Stripper. Betco AX-IT PLUS or equal.							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
REJECT	[ALT1] IPAX Atlantic-Michigan LLC	1008	5 Gal. Pail	\$28.50	\$28,728.00	IPAX Mop Strip is a unique technology that unlocks polymer structure of hardest floor finishes a molecular level resulting in less mechanical action- Color: Clear- Flash Point: None- Fragrance: Pleasant- Freeze/Thaw: Passes- pH: 11.0-12.5- Shelf Life: 1 year- End use coverage: 1000-2000 sq.ft.	IPAX Atlantic-Michigan, LLC	#1217-5
REJECT	[ALT1] Devin Distributing & Packaging Inc.	1008	5 Gal. Pail	\$28.55	\$28,778.40	Floor Stripper- Release HD Stripper 5gal	Simoniz	R3025005
REJECT	[ALT1] Eagle Brush & Chemical, Inc.	1008	5 Gal. Pail	\$28.75	\$28,980.00	Primo, Heavy Duty Professional Stripper, 5 gallon pail	Hawk Solutions	12-202-3240
REJECT	Gulf Coast Paper	1008	5 Gal. Pail	\$29.50	\$29,736.00	Victoria Bay Non Ammoniated Floor Stripper	Betco AX-IT PLUS	AX-IT Plus or equal
REJECT	Rio Paper & Supply, LLC	1008	5 Gal. Pail	\$29.88	\$30,119.04	Bidding on Equal Product. NCL Super Purge Floor Stripper, Please see attachments for specs and MSDS for this product.	Betco AX-IT PLUS	AX-IT Plus or equal
REJECT	[ALT1] CC Distributors, Inc.	1008	5 Gal. Pail	\$30.95	\$31,197.60	Color: BlueAmmoniated: NoWater-based - YesFlash point: NonflammableSpecific Gravity: 1.04Physical States: LiquidFragrance: SassafrasViscosity: ThinEmulsifies: Heavy DutyDOT: CorrosivepH: 13.3	Carroll Clean	31019
REJECT	CC Distributors, Inc.	1008	5 Gal. Pail	\$31.69	\$31,943.52		Betco AX-IT PLUS or equal	AX-IT Plus or equal
REJECT	[ALT2] Hillyard, Texas	1008	5 Gal. Pail	\$35.80	\$36,086.40	Super Strip Floor Stripper	Hillyard	HIL0015207
REJECT	[ALT1] Certified Laboratories (a div. of NCH Corp.)	1008	5 Gal. Pail	\$37.28	\$37,578.24	FIRST STEP ADVANCED, 2 X 2.5 GL, NAC MM	Certified Laboratories	12040158
REJECT	[ALT1] Safeway Supply Inc (Hunte)	1008	5 Gal. Pail	\$38.92	\$39,231.36	Blitz-It One Shot Concentrated Floor Stripper	Blitz-It	203549
REJECT	[ALT1] Hillyard, Texas	1008	5 Gal. Pail	\$43.90	\$44,251.20	Devastator Floor Stripper	Hillyard	HIL0014707
REJECT	[ALT1] A-1 Vacuum Center, Inc.	1008	5 Gal. Pail	\$45.00	\$45,360.00	Floor Stripper: Zip StripCOLOR: ... Transparent FORM: ... LiquidSCENT: ... Pleasantly Scented pH: ... 11.5VISCOSITY: ... Water Thin STORAGE(Unopened): ... 1 Year @R.T. BIODEGRADABLE: ... Yes WEIGHT/GAL: ... 8.4 SHIPPING CLASS: ... Not DOT Regulated PACKAGING: ... 4x1, 5 gal, 55 galFLASH POINT: NoneFOAM: ... LowTYPE: ... Heavy Duty No Scrub-No Rinse Stripper Low Odor	Simoniz	26050
REJECT	[ALT1] Yanitor Paper and Supplies, LLC	1008	5 Gal. Pail	\$46.50	\$46,872.00	ANNIHILATOR 2911FX • Our strongest, most powerful stripper • High actives aggressive formula strips hard to remove finishes and seals • Eliminates or greatly reduces machine scrubbing • Powerful enough to remove multiple layers, build-up or highly burnished finish • Low foam for easy application with automatic-scrubbersType • High Active Stripper Form • Clear Liquid Odor • Solvent Color • Colorless Weight per Gallon • 8.02 Lbs. pH • 11.5 - 12.5 pH 1% • 9.65 Storage Stability • Min. 1 Year Freeze/Thaw • Passes 3 Cycles Foam Height • Very Low Actives • 30% Phosphate (%P) • None • Properties are typical and subject to usual manufacturing tolerances	Essential Industries	2911FX

PHARR-SAN JUAN-ALAMO I.S.D.
 FLOOR WAX AND STRIPPER FOR CENTRAL WAREHOUSE SUPPLY BID # 19-20-036
 BID OPENING: FEBRUARY 12, 2020 @ 3:00 P.M.

Att #	Attribute Name	A-1 Vacuum Center, Inc.	C&V SUPPLY INC.	CC Distributors, Inc.	Certified Laboratories (a div. of NCH Corp.)	Devin Distributing & Packaging Inc.	Eagle Brush & Chemical, Inc.
66	Business/Company Owner Name	Ralph Pigg	C&V SUPPLY INC. / JUAN O'FARRILL	CC Distributors, Inc.	Ranger Holding	David Guterrez	Rosanne Benoit / Eagle Brush & Chemical, Inc.
67	Date of Establishment	December 1989	08/30/90	1906	1919	2007	1992
68	Will the bid/proposal deviate from specifications?	Yes	No	No	No	No	No
69	If no please state "No deviation", if yes, please specify deviations:	Different Manufacture **See Attachment specifications and MSDS	No deviation	Bid Item # 1 - Betco Finish 101 - 2000 square feet/gallon	no deviation	no deviation	No Diviation

PHARR-SAN JUAN-ALAMO I.S.D.
 FLOOR WAX AND STRIPPER FOR CENTRAL WAREHOUSE SUPPLY BID # 19-20-036
 BID OPENING: FEBRUARY 12, 2020 @ 3:00 P.M.

Att #	Attribute Name	Gulf Coast Paper	Hillyard, Texas	IPAX Atlantic-Michigan LLC	Rio Paper & Supply, LLC	Safeway Supply Inc (Hunte)	Yanitor Paper and Supplies, LLC
66	Business/Company Owner Name	Gulf Coast Paper Co. a div. of Imperial Dade	HILLYARD, Texas Mario Gonzales / Acct Manager	Irina Andrianova	Ramiro Cantu & Ricardo Cantu	Safeway Supply Inc. Garth Hunte	Jorge Garza
67	Date of Establishment	1965	1907	12/06/2016	OCT. 09, 2006	2004	11/03/2010
68	Will the bid/proposal deviate from specifications?	No	Yes	No	No	No	No
69	If no please state "No deviation", if yes, please specify deviations:	No deviation	Form B is attached	No Deviation	No Deviations	No deviation	No deviation

**PHARR-SAN JUAN-ALAMO I.S.D.
FLOOR WAX AND STRIPPER FOR CENTRAL WAREHOUSE SUPPLY BID # 19-20-036
BID OPENING: FEBRUARY 12, 2020 @ 3:00 P.M.**

Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
A-1 Vacuum Center, Inc.	Ralph Pigg	sales@a1vacuum.org	
C&V SUPPLY INC.	JESUS RAYA	jraya@cvsupplyinc.com	
CC Distributors, Inc.	Kallia Shook	kshook@ccdistributors.com	
Certified Laboratories (a div. of NCH Corp.)	KATHLEEN LINDIG	certifiedlabs.biddepartment@nch.com	delivery in 5-7 days ARO we do not break packaging
Devin Distributing & Packaging Inc.	David Gutierrez	asalinas@devindpi.com	
Eagle Brush & Chemical, Inc.	Rosanne Benoit	rosanne@eagle-hawk.com	
Gulf Coast Paper Hillyard, Texas	Art Valdez Mario Gonzales	kartval@aol.com mgonzales@hillyard.com	four floor finish submitted two floor strippers submitted MSDSheets attached
IPAX Atlantic-Michigan LLC	Cynthia Bell	cbell@ipax.com	
Rio Paper & Supply, LLC	Jesus Alberto Sanchez	jessieriopaper@yahoo.com	Rio Paper is bidding on as specified for item #1 and an Equal floor stripper for item #2. Specs and SDS have been attached.
Safeway Supply Inc (Hunte).	Johnny Hunte	sales@safewaysupply.com	Please let us know if you have any questions or need any samples. Thank you!
Yanitor Paper and Supplies, LLC	Carlos Franco	pharr@yanitor.com	We are a bidding on alternate products in both items, 1 & 2, these MSDS Sheets are in the Response Attachments Section. The Samples for these products were delivered at PSJA, ISD Purchasing Department at 601 E. Kelly, Pharr, TX 78577.

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



**Reject & Re-Advertise / Floor Wax and
Stripper for Central Supply Warehouse
Bid # 19-20-036**

Floor Wax and Stripper for Central Supply Warehouse
Bid # 19-20-036



- Purpose – to reject and re-advertise the Floor Wax and Stripper for Central Supply Warehouse Bid # 19-20-036
- Reason –bid information submitted for this bid is outdated and 45+ days have lapsed since bid was opened