

September 23, 2013

Ms. Lisa Abbey Director of Business Services Livonia Public Schools 15125 Farmington Road Livonia, MI 48154

#### RE: Contract Award Recommendation for Construction Management Services Lower Elementary Schools

Dear Ms. Abbey:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Construction Management (CM) Firm. This update represents the mutual efforts of PMC and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and select a CM Firm for this Project.

PMC was engaged by LPS and it was indicated that a Criteria Based Selection (CBS) process would be used to provide information relating to relevant firm experience, staff experience and resources, along with other pertinent data. This framework is to provide an order of importance to the responding firm's qualifications, in addition to their proposed fees, to allow LPS to make an informed decision regarding the hiring of CM Firms for the Project.

On June 10, 2013 the Bond Team presented the recommended CBS ranking for the Construction Management proposals to the Board of Education. A Request for Proposals was issued and publically advertised on August 2, 2013.

On August 20, 2013 proposals were received from ten firms, and over the next several days were reviewed. Interviews were held on Wednesday September 18, 2013 at the LPS Administration Building with the five (5) firms scoring the highest on the CBS process.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending McCarthy & Smith as the Construction Management firm for the Lower Elementary School Projects.

This recommendation is based on the fact that McCarthy & Smith received the second highest CBS score for the proposed Project. This score was achieved due to their firm experience, team experience, ability to meet the schedule and budget, and competitive costs. This recommendation is also consistent with the District's desire to engage multiple Construction Management firms for the entire program.

The Bond Team recommends the Board of Education approves to enter into a professional services Contract with McCarthy & Smith, with final costs and terms to be negotiated by PMC, Clark Hill and LPS Administration and based upon the proposals received, unit costs provided, phasing plan to be enacted, and construction bids to be awarded.

The Bond Team is available at the Board's convenience to answer any questions regarding the CBS ranking system, the methodology used to prepare it and the interview process.

Sincerely,

PLANTE MORAN CRESA

Paul Theriault, PE, LEED AP Vice President

Enclosures: Criteria Based Selection Summary Request for Proposals Summary Request for Qualifications Summary





#### **High School Projects**

CM Firm	Criteria Based Selection Score (max of 500)	Met Minimum Qualifications
Auch (George W.) Company	404.30	Yes
Barton Malow	390.15	Yes
Clark Construction	362.20	Yes
Granger Construction	345.20	Yes

#### Middle / Upper Elememtary Projects

	Criteria Based	
	Selection Score	Met Minimum
CM Firm	(max of 500)	Qualifications
Auch (George W.) Company	404.30	Yes
Barton Malow	398.65	Yes
Clark Construction	379.20	Yes

#### **Elementary School Projects**

	Criteria Based Selection Score	Met Minimum
CM Firm	(max of 500)	Qualifications
Auch (George W.) Company	404.30	Yes
McCarthy & Smith	398.65	Yes
Barton Malow	398.65	Yes
Clark Construction	379.20	Yes

**Recommended Firms** 

#### LPS UPPER / MIDDLE SCHOOLS AND ELEMENTARY SCHOOLS – CONSTRUCTION MANAGER CRITERIA

	0 = No Info 1 = Least 5 = Best		5 total points available
LPS UPPER/MIDDLE SCHOOL CONSTRUCTION MANAGER CRITERIA	RANK (POINTS)	WEIGHT FACTOR	WEIGHTED SCORE
K-12 Renovation Project Experience	0	20.00	0.00
Proposed Concept Approach	0	5.00	0.00
Firm Resource / Experience	0	10.00	0.00
Internal Staff Resource/Experience	0	20.00	0.00
EMR Rating (State)	0	10.00	0.00
Bonding Capacity (Aggregate and Single Project)	0	10.00	0.00
Financial Stability (Z Score)	0	5.00	0.00
Proposed Fees and Costs	0	20.00	0.00
TOTAL		100.00	0.00
Quantitative Score	0	85.00	0.00
Interview Score	0	15.00	0.00
		100.00	
Total Score		100.00	
I otal Score	0 = No Info 1 = Least 5 = Best	100.00	5 total points available
LPS ELEMENTARY SCHOOL	1 = Least	WEIGHT	-
E	1 = Least 5 = Best		
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA	1 = Least 5 = Best RANK	WEIGHT FACTOR	available WEIGHTED SCORE
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience	1 = Least 5 = Best RANK	WEIGHT FACTOR 20.00	available WEIGHTED SCORE 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach	1 = Least 5 = Best RANK (POINTS) 0 0	WEIGHT FACTOR 20.00 5.00	available WEIGHTED SCORE 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience	1 = Least 5 = Best RANK (POINTS) 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00	available WEIGHTED SCORE 0.00 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience	1 = Least 5 = Best RANK (POINTS) 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00
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LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State) Bonding Capacity (Aggregate and Single Project)	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00 10.00 10.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00 0.00 0.00
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Notes:

Plante Moran Cresa will review each CM firm proposal in relation to the scoring listed below. The scoring is to provide guidelines during the proposal review process and PMC will use its professional judgment and industry expertise for applying the score for each firm.

#### Notes / Clarifications for the LPS High School projects based on the RFP responses received:

Relevant K-12 Renovation Experience rank is based on the minimum of three (3) completed firm projects within the last 10 years with a construction value as follows; >\$5,000,000 = 5 pts.; \$4,000,000 = 4 pts; \$3,000,000 = 3 pts.; \$2,000,000 = 2 pts.; \$1,000,000 = 1 pt.

Proposed Conceptual Phasing Plan and Description rank is based on the best approach to provide the least impact for operations and enhance the

learning environment and promote safety : 5 points - best approach; 3 points = better approach; 1 point = good approach

Proposed Firm Resources/Experience is based the firm having the capacity to meet the project schedule in comparison with the percentage of work in process in relation to available staff : >60% availability = 5 pts.; >50% availability = 4pts; >40% capacity = 3 pts.; >30% capacity = 2 pt; >20% capacity = 1 pt.

Internal Staff Resource Experience is based on the proposed key staff having collectively completed the following number of projects with the firm: 6 or more projects = 5 pts.; 5 or more projects = 4 pts; 4 or more projects = 3 pts.; 3 or more projects = 2 pt; 2 or more projects = 1 pt.

Experience Modification Rating (EMR) is based on the following: <0.6 = 5 pts.; <0.7 = 4 pts.; <0.8 = 3 pts.; <0.9 = 2 pts.; <1.0 = 1 pt.; >1.0 = 0 pt.

Bonding Capacity (Aggregate and Single Project) is based on the following: Aggregate >\$300M = 3 points; >200M = 2 points; >\$100M = 1 point; Single Project >\$150M = 3 points; >\$100M 2 points; >\$50M = 1 point (5 points max total)

Financial Stability (Z Score): Safety Zone = 5; Grey Zone = 3, Distress Zone = 1

Total Proposed Fees and Costs: will be ranked with the lowest Total receiving 5 points and setting the curve

Interviews are conducted by the Selection Committee (comprised of PMC and LPS representatives) with relation to the proposal review, team presentation, and individual presentation. Interviews are ranked based on the following: 5 points - best interview; 3 points = better interview; 1 point = good interview.



## Elementary Schools CBS Summary

	Score	5 = BEST		0 = WORS
CONSTRUCTION MANAGEMENT FIRM	SELECTION CRITERIA	POINTS	PROPOSED WEIGHT FACTOR	WEIGHTED SCORE
		F	20.00	100.00
Auch (George W.) Company	K-12 Renovation Project Experience	5	20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	3	10.00	30.00
	Internal Staff Resource/Experience	4	20.00	80.00
	EMR Rating (State)	3	10.00	30.00
	Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
	Financial Stability (Z Score)	5	5.00	25.00
	Proposed Fees and Costs	4	20.00	80.00
	TOTAL		100.00	410.00
	Quantitative Score	4.10	85.00	348.50
	Interview Score	3.72	15.00	55.80
	Total Score		100.00	404.30
Barton Malow	K-12 Renovation Project Experience	5	20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	3	10.00	30.00
	Internal Staff Pesource / Experience	1	20.00	80.00

TOTAL		100.00	400.00
Proposed Fees and Costs	4	20.00	80.00
Financial Stability (Z Score)	5	5.00	25.00
Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
EMR Rating (State)	2	10.00	20.00
Internal Staff Resource/Experience	4	20.00	80.00
Firm Resources	3	10.00	30.00
Proposed Concept Approach	5	5.00	15.00

Quantitative Score	4.00	85.00	340.00
Interview Score	3.91	15.00	58.65
Total Score		100.00	398.65

#### **Beckering Construction**

TOTAL		

Quantitative Score		
Interview Score		
Total Score		

TOTAL	4	100.00	<b>390.00</b>
Proposed Fees and Costs	1	20.00	80.00
Financial Stability (Z Score)	5	5.00	25.00
Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
EMR Rating (State)	3	10.00	30.00
Internal Staff Resource/Experience	3	20.00	60.00
Firm Resources	3	10.00	30.00
Proposed Concept Approach	3	5.00	15.00
K-12 Renovation Project Experience	5	20.00	100.00

Quantitative Score	3.90	85.00	331.50
Interview Score	3.18	15.00	47.70
Total Score		100.00	379.20



9/25/2013



DeMaria

TOTAL		

<b>Quantitative Score</b>		
Interview Score		
Total Score		

McCarthy & Smith	hy & Smith K-12 Renovation Project Experience		20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	5	10.00	50.00
	Internal Staff Resource/Experience	4	20.00	80.00
	EMR Rating (State)	2	10.00	20.00
	Bonding Capacity (Aggregate and Single Project)	1	10.00	10.00
	Financial Stability (Z Score)	5	5.00	25.00
	Proposed Fees and Costs	5	20.00	100.00
	TOTAL		100.00	400.00
	Quantitative Score	4.00	85.00	340.00
	Interview Score	2.01		

Quantitative Score	4.00	85.00	340.00
Interview Score	3.91	15.00	58.65
Total Score		100.00	398.65

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TOTAL		

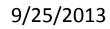
<b>Quantitative Score</b>		
Interview Score		
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TOTAL		

Quantitative Score		
Interview Score		
Total Score		





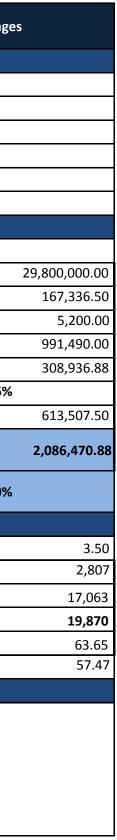


BUSINESS NAME	Auch (George W.) Company	Barton Malow	Beckering Construction	Clark Construction	DeMaria	McCarthy & Smith	Frank Rewold and Son	Wolgast	Averages
General Information									
Local Office	Pontiac, MI	Southfield, MI	Grand Rapids, MI	Southfield, MI	Novi, MI	Farmington Hills, MI	Rochester, MI	Saginaw, MI	
Headquarters	Pontiac, MI	Southfield, MI	Grand Rapids, MI	Lansing, MI	Novi, MI	Farmington Hills, MI	Rochester, MI	Saginaw, MI	
Contact	Jeffrey Hamilton, PE	Michael Stobak	David J Beckering	#REF!	Darren Murray	Debbie McCarthy	William Korte	Jerry Stefano	
Acknowledge Addenda #01-02	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Agree to Contract Terms	Yes	Yes, but would like to discuss	Yes	Yes	Yes	Yes	Yes	Yes	
Familial Disclosure & Iran Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Proposed Fee Information									
Elementary Schools									
Cost of Work (Budget)	\$ 29,800,000.00	\$ 29,800,000.00	\$ 29,800,000.00 \$	29,800,000.00 \$	29,800,000.00	\$ 29,800,000.00	\$ 29,800,000.00 \$	29,800,000.00 \$	29
Preconstruction (Not-to-Exceed)	\$ 114,780.00	\$ 32,839.00	\$ 107,752.00 \$	67,252.00 \$	246,120.00	\$ 97,530.00	\$ 220,273.00 \$	452,146.00 \$	
Preconstruction Reimbursables	\$ 5,000.00	\$ -	\$ 20,600.00 \$	13,000.00 \$	-	\$ -	\$ - \$	3,000.00 \$	
Construction Personnel Cost (Estimate)	\$ 966,146.00	\$ 926,276.00	\$ 387,025.00 \$	606,814.00 \$	1,696,420.00	\$ 759,030.00	\$ 1,205,918.00 \$	1,384,291.00 \$	
Support Services (Not-to-Exceed)	\$ 147,050.00	\$ 122,175.00	\$ 305,820.00 \$	242,400.00 \$	238,354.00	\$ 64,696.00	\$ 903,257.00 \$	447,743.00 \$	
CM Fee (as a percentage)	1.80%	1.75%	1.25%	2.67%	3.00%	1.80%	2.40%	1.80%	2.06%
CM Fee (as a dollar value)	\$ 536,400.00	\$ 521,500.00	\$ 372,500.00 \$	795,660.00 \$	894,000.00	\$ 536,400.00	\$ 715,200.00 \$	536,400.00 \$	
Total Costs (as a dollar value)	\$ 1,769,376.00	\$ 1,602,790.00	\$ 1,193,697.00 \$	1,725,126.00 \$	3,074,894.00	\$ 1,457,656.00	\$ 3,044,648.00 \$	2,823,580.00 \$	2
Total Costs (as a percentage)	5.94%	5.38%	4.01%	5.79%	10.32%	4.89%	10.22%	9.48%	7.00%
Hours									
Years of Construction	3	3	4	3	4	3	4	4	
Preconstruction Hours	1,236	536	2,376	1,040	5,222	1,421	3,232	7,394	
Construction Hours	16,428	14,482	9,788	12,974	31,791	11,444	18,132	21,466	
Total Hours	17,664	15,018	12,164	14,014	37,013	12,865	21,364	28,860	
Preconstruction Dollars/Hour	\$ 92.86	\$ 61.27	\$ 45.35 \$	64.67 \$	47.13	\$ 68.63	\$ 68.15 \$	61.15 \$	
Construction Dollars/Hour	\$ 58.81	\$ 63.96	\$ 39.54 \$	46.77 \$	53.36	\$ 66.33	\$ 66.51 \$	64.49 \$	
Notes									
	Will reduce fee if awarded all three Projects by \$89,450	Several Alternatives Proposed to potentially reduce overall costs by \$100,000 - \$425,000	Unconventional Staffing			Proposed on the Elementary Project Only	Proposed on the Elementary Project Only		

## Livonia Public Schools 2013 Bond Program CM Proposal Summary

Lower Elementary School Projects







September 23, 2013

Ms. Lisa Abbey Director of Business Services Livonia Public Schools 15125 Farmington Road Livonia, MI 48154

RE: Contract Award Recommendation for Construction Management Services Upper Elementary / Middle Schools

Dear Ms. Abbey:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Construction Management (CM) Firm. This update represents the mutual efforts of PMC and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and select a CM Firm for this Project.

PMC was engaged by LPS and it was indicated that a Criteria Based Selection (CBS) process would be used to provide information relating to relevant firm experience, staff experience and resources, along with other pertinent data. This framework is to provide an order of importance to the responding firm's qualifications, in addition to their proposed fees, to allow LPS to make an informed decision regarding the hiring of CM Firms for the Project.

On June 10, 2013 the Bond Team presented the recommended CBS ranking for the Construction Management proposals to the Board of Education. A Request for Proposals was issued and publically advertised on August 2, 2013.

On August 20, 2013 proposals were received from ten firms, and over the next several days were reviewed. Interviews were held on Wednesday September 18, 2013 at the LPS Administration Building with the five (5) firms scoring the highest on the CBS process.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending Barton Malow as the Construction Management firm for the Upper Elementary / Middle Schools Projects.

This recommendation is based on the fact that Barton Malow received the second highest CBS score for the proposed Project. This score was achieved due to their firm experience, team experience, ability to meet the schedule and budget, and competitive costs. This recommendation is also consistent with the District's desire to engage multiple Construction Management firms for the entire program.

The Bond Team recommends the Board of Education approves to enter into a professional services Contract with Barton Malow, with final costs and terms to be negotiated by PMC, Clark Hill and LPS Administration and based upon the proposals received, unit costs provided, phasing plan to be enacted, and construction bids to be awarded.

The Bond Team is available at the Board's convenience to answer any questions regarding the CBS ranking system, the methodology used to prepare it and the interview process.

Sincerely,

PLANTE MORAN CRESA

Paul Theriault, PE, LEED AP Vice President

Enclosures: Criteria Based Selection Summary Request for Proposals Summary Request for Qualifications Summary





#### **High School Projects**

CM Firm	Criteria Based Selection Score (max of 500)	Met Minimum Qualifications
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Barton Malow	390.15	Yes
Clark Construction	362.20	Yes
Granger Construction	345.20	Yes

#### Middle / Upper Elememtary Projects

	Criteria Based	
	Selection Score	Met Minimum
CM Firm	(max of 500)	Qualifications
Auch (George W.) Company	404.30	Yes
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Clark Construction	379.20	Yes

#### **Elementary School Projects**

	Criteria Based Selection Score	Met Minimum
CM Firm	(max of 500)	Qualifications
Auch (George W.) Company	404.30	Yes
McCarthy & Smith	398.65	Yes
Barton Malow	398.65	Yes
Clark Construction	379.20	Yes

**Recommended Firms** 



## Middle / Upper Elementary School CBS Summary

	Score	5 = BEST		0 = WORS
CONSTRUCTION MANAGEMENT FIRM	SELECTION CRITERIA	POINTS	PROPOSED WEIGHT FACTOR	WEIGHTED SCORE
				-
Auch (George W.) Company	K-12 Renovation Project Experience	5	20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	3	10.00	30.00
	Internal Staff Resource/Experience	4	20.00	80.00
	EMR Rating (State)	3	10.00	30.00
	Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
	Financial Stability (Z Score)	5	5.00	25.00
	Proposed Fees and Costs	4	20.00	80.00
	TOTAL		100.00	410.00
	Quantitative Score	4.10	85.00	348.50
	Interview Score	3.72	15.00	55.80
	Total Score		100.00	404.30

Barton Malow	K-12 Renovation Project Experience	5	20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	3	10.00	30.00
	Internal Staff Resource/Experience	4	20.00	80.00
	EMR Rating (State)	2	10.00	20.00
	Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
	Financial Stability (Z Score)	5	5.00	25.00
	Proposed Fees and Costs	4	20.00	80.00
	TOTAL		100.00	400.00

Quantitative Score	4.00	85.00	340.00
Interview Score	3.91	15.00	58.65
Total Score		100.00	398.65

Beckering	Construction
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TOTAL		

Interview Score Total Score	Quantitative Score		
Total Score	Interview Score		
	Total Score		

<b>Clark Construction Co</b>	•
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K-12 Renovation Project Experience	5	20.00	100.00
Proposed Concept Approach	3	5 00	15.00

TOTAL		100.00	390.00
Proposed Fees and Costs	4	20.00	80.00
Financial Stability (Z Score)	5	5.00	25.00
Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
EMR Rating (State)	3	10.00	30.00
Internal Staff Resource/Experience	3	20.00	60.00
Firm Resources	3	10.00	30.00
Proposed Concept Approach	3	5.00	15.00

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Interview Score	3.18	15.00	47.70
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9/25/2013



## Middle / Upper Elementary School CBS Summary

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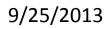
TOTAL		

Quantitative Score		
Interview Score		
Total Score		

Wolgast Corporation

TOTAL		

Quantitative Score			
Interview Score			
Total Score	0.00	0.00	0.00





#### LPS UPPER / MIDDLE SCHOOLS AND ELEMENTARY SCHOOLS – CONSTRUCTION MANAGER CRITERIA

	0 = No Info 1 = Least 5 = Best		5 total points available
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Proposed Concept Approach	0	5.00	0.00
Firm Resource / Experience	0	10.00	0.00
Internal Staff Resource/Experience	0	20.00	0.00
EMR Rating (State)	0	10.00	0.00
Bonding Capacity (Aggregate and Single Project)	0	10.00	0.00
Financial Stability (Z Score)	0	5.00	0.00
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LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience	1 = Least 5 = Best RANK (POINTS) 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00	available WEIGHTED SCORE 0.00 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience	1 = Least 5 = Best RANK (POINTS) 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State)	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State) Bonding Capacity (Aggregate and Single Project)	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00 10.00 10.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State) Bonding Capacity (Aggregate and Single Project) Financial Stability (Z Score)	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00 10.00 5.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State) Bonding Capacity (Aggregate and Single Project)	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00 10.00 10.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00 0.00 0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State) Bonding Capacity (Aggregate and Single Project) Financial Stability (Z Score) Proposed Fees and Costs	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00 10.00 5.00 20.00 10.00 5.00 20.00 100.00	available           WEIGHTED           SCORE           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00           0.00
LPS ELEMENTARY SCHOOL CONSTRUCTION MANAGER CRITERIA K-12 Renovation Project Experience Proposed Concept Approach Firm Resource / Experience Internal Staff Resource/Experience EMR Rating (State) Bonding Capacity (Aggregate and Single Project) Financial Stability (Z Score) Proposed Fees and Costs	1 = Least 5 = Best RANK (POINTS) 0 0 0 0 0 0 0 0	WEIGHT FACTOR 20.00 5.00 10.00 20.00 10.00 10.00 5.00 20.00	available WEIGHTED SCORE 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.

Notes:

Plante Moran Cresa will review each CM firm proposal in relation to the scoring listed below. The scoring is to provide guidelines during the proposal review process and PMC will use its professional judgment and industry expertise for applying the score for each firm.

#### Notes / Clarifications for the LPS High School projects based on the RFP responses received:

Relevant K-12 Renovation Experience rank is based on the minimum of three (3) completed firm projects within the last 10 years with a construction value as follows; >\$5,000,000 = 5 pts.; \$4,000,000 = 4 pts; \$3,000,000 = 3 pts.; \$2,000,000 = 2 pts.; \$1,000,000 = 1 pt.

Proposed Conceptual Phasing Plan and Description rank is based on the best approach to provide the least impact for operations and enhance the

learning environment and promote safety : 5 points - best approach; 3 points = better approach; 1 point = good approach

Proposed Firm Resources/Experience is based the firm having the capacity to meet the project schedule in comparison with the percentage of work in process in relation to available staff : >60% availability = 5 pts.; >50% availability = 4pts; >40% capacity = 3 pts.; >30% capacity = 2 pt; >20% capacity = 1 pt.

Internal Staff Resource Experience is based on the proposed key staff having collectively completed the following number of projects with the firm: 6 or more projects = 5 pts.; 5 or more projects = 4 pts; 4 or more projects = 3 pts.; 3 or more projects = 2 pt; 2 or more projects = 1 pt.

Experience Modification Rating (EMR) is based on the following: <0.6 = 5 pts.; <0.7 = 4 pts.; <0.8 = 3 pts.; <0.9 = 2 pts.; <1.0 = 1 pt.; >1.0 = 0 pt.

Bonding Capacity (Aggregate and Single Project) is based on the following: Aggregate >\$300M = 3 points; >200M = 2 points; >\$100M = 1 point; Single Project >\$150M = 3 points; >\$100M 2 points; >\$50M = 1 point (5 points max total)

Financial Stability (Z Score): Safety Zone = 5; Grey Zone = 3, Distress Zone = 1

Total Proposed Fees and Costs: will be ranked with the lowest Total receiving 5 points and setting the curve

Interviews are conducted by the Selection Committee (comprised of PMC and LPS representatives) with relation to the proposal review, team presentation, and individual presentation. Interviews are ranked based on the following: 5 points - best interview; 3 points = better interview; 1 point = good interview.



#### Livonia Public Schools 2013 Bond Program CM Proposal Summary Upper Elementary / Middle School Projects

BUSINESS NAME	Auch (George W.) Company	Barton Malow Company	Beckering Construction	Clark Construction Company	DeMaria	Wolgast	Averages
General Information							
Local Office	Pontiac, MI	Southfield, MI	Grand Rapids, MI	Southfield, MI	Novi, MI	Saginaw, MI	
Headquarters	Pontiac, MI	Southfield, MI	Grand Rapids, MI	Lansing, MI	Novi, MI	Saginaw, MI	
Contact	Jeffrey Hamilton, PE	Michael Stobak	David J Beckering	Gary Steller	Darren Murray	Jerry Stefano	
Acknowledge Addenda #01-02	Yes	Yes	Yes	Yes	Yes	Yes	
Agree to Contract Terms	Yes	Yes, but would like to discuss	Yes	Yes	Yes	Yes	
Familial Disclosure & Iran Form	Yes	Yes	Yes	Yes	Yes	Yes	
Proposed Fee Information							
Middle Schools							
Cost of Work (Budget)	\$ 29,850,000.00	\$ 29,850,000.00	\$ 29,850,000.00	\$ 29,850,000.00	\$ 29,850,000.00	\$ 29,850,000.00	\$ 29,850,000.00
Preconstruction (Not-to-Exceed)	82,520.00	32,839.00	105,599.00	60,024.00	257,329.00	454,236.00	165,424.50
Preconstruction Reimbursables	\$ 5,000.00	\$-	\$ 42,775.00	\$ 6,000.00	\$-	\$ 3,000.00	\$ 9,462.50
Construction Personnel Cost (Estimate)	915,056.00	950,560.00	625,051.00	650,702.00	1,176,470.00	1,266,525.00	930,727.33
Support Services Not-to-Exceed	146,200.00	87,728.00	416,252.00	249,740.00	116,331.00	322,433.00	223,114.00
CM Fee (as a percentage)	1.70%	1.75%	1.25%	2.67%	3.00%	1.80%	2.03%
CM Fee (as a dollar value)	\$ 507,450.00	\$ 522,375.00	\$ 373,125.00	\$ 796,995.00	\$ 895,500.00	\$ 537,300.00	\$ 605,457.50
Total Costs (as a dollar value)	\$ 1,656,226.00	\$ 1,593,502.00	\$ 1,562,802.00	\$ 1,763,461.00	\$ 2,445,630.00	\$ 2,583,494.00	\$ 1,934,185.83
Total Costs (as a percentage)	5.55%	5.34%	5.24%	5.91%	8.19%	8.65%	6.48%
Hours							
Years of Construction	3	3	3	3	3	4	3.17
Preconstruction Hours	968	501	2,174	960	5,051	7,416	2,845
Construction Hours	12,190	15,097	14,100	12,925	22,998	23,802	16,852
Total Hours	13,158	15,598	16,274	13,885	28,049	31,218	19,697
Preconstruction Dollars/Hour	\$ 85.25	\$ 65.55	\$ 48.57	\$ 62.53	\$ 50.95	\$ 61.25	\$ 62.35
Construction Dollars/Hour	\$ 69.54	\$ 62.96	\$ 44.33	\$ 50.34	\$ 51.16	\$ 53.21	\$ 55.26
Notes							
	Will reduce fee if awarded all three Projects by \$89,450	Several Alternatives Proposed to potentially reduce overall costs by \$100,000 - \$425,000	Unconventional Staffing				





September 23, 2013

Ms. Lisa Abbey Director of Business Services Livonia Public Schools 15125 Farmington Road Livonia, MI 48154

RE: Contract Award Recommendation for Construction Management Services High Schools

Dear Ms. Abbey:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Construction Management (CM) Firm. This update represents the mutual efforts of PMC and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and select a CM Firm for this Project.

PMC was engaged by LPS and it was indicated that a Criteria Based Selection (CBS) process would be used to provide information relating to relevant firm experience, staff experience and resources, along with other pertinent data. This framework is to provide an order of importance to the responding firm's qualifications, in addition to their proposed fees, to allow LPS to make an informed decision regarding the hiring of CM Firms for the Project.

On June 10, 2013 the Bond Team presented the recommended CBS ranking for the Construction Management proposals to the Board of Education. A Request for Proposals was issued and publically advertised on August 2, 2013.

On August 20, 2013 proposals were received from ten firms, and over the next several days were reviewed. Interviews were held on Wednesday September 18, 2013 at the LPS Administration Building with the five (5) firms scoring the highest on the CBS process.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending George W. Auch Construction (Auch) as the Construction Management firm for the High School Projects.

This recommendation is based on the fact that Auch achieved the highest CBS score for the proposed Project. This high score was achieved due to their firm experience, team experience, ability to meet the schedule and budget, and competitive costs.

The Bond Team recommends the Board of Education approves to enter into a professional services Contract with Auch, with final costs and terms to be negotiated by PMC, Clark Hill and LPS Administration and based upon the proposals received, unit costs provided, phasing plan to be enacted, and construction bids to be awarded.

The Bond Team is available at the Board's convenience to answer any questions regarding the CBS ranking system, the methodology used to prepare it and the interview process.

Sincerely,

PLANTE MORAN CRESA

Paul Theriault, PE, LEED AP Vice President

Enclosures: Criteria Based Selection Summary Request for Proposals Summary Request for Qualifications Summary





#### **High School Projects**

	Criteria Based Selection Score	Met Minimum
CM Firm	(max of 500)	Qualifications
Auch (George W.) Company	404.30	Yes
Barton Malow	390.15	Yes
Clark Construction	362.20	Yes
Granger Construction	345.20	Yes

#### Middle / Upper Elememtary Projects

	Criteria Based	
	Selection Score	Met Minimum
CM Firm	(max of 500)	Qualifications
Auch (George W.) Company	404.30	Yes
Barton Malow	398.65	Yes
Clark Construction	379.20	Yes

#### **Elementary School Projects**

CM Firm	Criteria Based Selection Score (max of 500)	Met Minimum Qualifications
Auch (George W.) Company	404.30	Yes
McCarthy & Smith	398.65	Yes
Barton Malow	398.65	Yes
Clark Construction	379.20	Yes

**Recommended Firms** 



### High School CBS Summary

	Score	5 = BEST		0 = WORS
			PROPOSED WEIGHT	WEIGHTED
CONSTRUCTION MANAGEMENT FIRM	SELECTION CRITERIA	POINTS	FACTOR	SCORE
Auch (George W.) Company	K-12 Auditorium and Fine Arts Experience	5	20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	3	10.00	30.00
	Internal Staff Resource/Experience	4	20.00	80.00
	EMR Rating (State)	3	10.00	30.00
	Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
	Financial Stability (Z Score)	5	5.00	25.00
	Proposed Fees and Costs	4	20.00	80.00
	TOTAL		100.00	410.00
	Quantitative Score	4.10	85.00	348.50
	Interview Score	3.72	15.00	55.80
	Total Score	5.72	100.00	404.30
Barton Malow	K-12 Auditorium and Fine Arts Experience	5	20.00	100.00
	Proposed Concept Approach	3	5.00	15.00
	Firm Resources	2	10.00	20.00
	Internal Staff Resource/Experience	4	20.00	80.00
	EMR Rating (State)	2	10.00	20.00
	Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
		_	5.00	25.00

Financial Stability (Z Score)

Proposed Fees and Costs

TOTAL		100.00	390.00
Quantitative Score	3.90	85.00	331.50
Interview Score	3.91	15.00	58.65
Total Score		100.00	200.45

5

4

5.00

20.00

# Interview Score 3.91 15.00 58.65 Total Score 100.00 390.15

**Beckering Construction** 

TOTAL		

Quantitative Score		
Interview Score		
Total Score		

#### **Clark Construction Co.**

ΤΟΤΑΙ		100.00	370.00
Proposed Fees and Costs	3	20.00	60.00
Financial Stability (Z Score)	5	5.00	25.00
Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
EMR Rating (State)	3	10.00	30.00
Internal Staff Resource/Experience	3	20.00	60.00
Firm Resources	3	10.00	30.00
Proposed Concept Approach	3	5.00	15.00
K-12 Auditorium and Fine Arts Experience	5	20.00	100.00

Quantitative Score	3.70	85.00	314.50
Interview Score	3.18	15.00	47.70
Total Score		100.00	362.20



25.00

80.00



## High School CBS Summary

DeMaria

TOTAL		

Quantitative Score		
Interview Score		
Total Score		

**Granger Construction** 

K-12 Auditorium and Fine Arts Experience	5	20.00	100.00
Proposed Concept Approach	5	5.00	25.00
Firm Resources	4	10.00	40.00
Internal Staff Resource/Experience	2	20.00	40.00
EMR Rating (State)	3	10.00	30.00
Bonding Capacity (Aggregate and Single Project)	5	10.00	50.00
Financial Stability (Z Score)	5	5.00	25.00
Proposed Fees and Costs	2	20.00	40.00
TOTAL	100.00	350.00	

<b>Quantitative Score</b>	3.50	85.00	297.50
Interview Score	3.18	15.00	47.70
Total Score		100.00	345.20

Turner Construction			
	ΤΟΤΑΙ		

Quantitative Score		
Interview Score		
Total Score		

ΤΟΤΑΙ		

Quantitative Score		
Interview Score		
Total Score		



9/25/2013

#### LPS BOND PROGRAM – CONSTRUCTION MANAGER CRITERIA SELECTION PROCESS

The following is Plante Moran Cresa's recommendations relating to the construction manager selection criteria and weighted factors for each of the three (3) LPS Bond Program project types. Information from each firm's proposal will be reviewed and scored according to the criteria definitions as listed below each project type for reference. Firms must meet minimal qualifications established. Interviews will be conducted with the three (3) firms with the highest score for each project type. Once interviews are completed, the Quantitative Score (with a weighted factor of 85%) will be combined with the Interview Score (with a weighted factor of 15%). The firm with the highest score will be recommended for award for that particular project type.

#### LPS HIGH SCHOOL – CONSTRUCTION MANAGER CRITERIA

	0 = No Info 1 = Least 5 = Best		5 total points available
LPS HIGH SCHOOL CONSTRUCTION MANAGER CRITERIA	RANK (POINTS)	WEIGHT FACTOR	WEIGHTED SCORE
K-12 Auditorium and Fine Arts Experience	0	20.00	0.00
Proposed Concept Approach	0	5.00	0.00
Firm Resource / Experience	0	10.00	0.00
Internal Staff Resource/Experience	0	20.00	0.00
EMR Rating (State)	0	10.00	0.00
Bonding Capacity (Aggregate and Single Project)	0	10.00	0.00
Financial Stability (Z Score)	0	5.00	0.00
Proposed Fees and Costs	0	20.00	0.00
TOTAL		100.00	0.00
Quantitative Score	0	85.00	0.00
Interview Score	0	15.00	0.00
Total Score		100.00	

Plante Moran Cresa will review each CM firm proposal in relation to the scoring listed below. The scoring is to provide guidelines during the proposal review process and PMC will use its professional judgment and industry expertise for applying the score for each firm.

#### Notes / Clarifications for the LPS High School projects based on the RFP responses received:

Relevant K-12 Auditorium and Fine Arts Experience rank is based on the minimum of three (3) completed firm projects within the last 10 years with a construction value as follows; >\$5,000,000 = 5 pts.; \$4,000,000 = 4pts; \$3,000,000 = 3 pts.; \$2,000,000 = 2 pts.; \$1,000,000 = 1 pt.

Proposed Conceptual Phasing Plan and Description rank is based on the best approach to provide the least impact for operations and enhance the learning environment and promote safety : 5 points - best approach; 3 points = better approach; 1 point = good approach

Proposed Firm Resources/Experience is based the firm having the capacity to meet the project schedule in comparison with the percentage of work in process in relation to available staff : >60% availability = 5 pts.; >50% availability = 4pts; >40% capacity = 3 pts.; >30% capacity = 2 pt; >20% capacity = 1 pt.

Internal Staff Resource Experience is based on the proposed key staff having collectively completed the following number of projects with the firm:

6 or more projects = 5 pts.; 5 or more projects = 4 pts; 4 or more projects = 3 pts.; 3 or more projects = 2 pt; 2 or more projects = 1 pt.

Experience Modification Rating (EMR) is based on the following: <0.6 = 5 pts.; <0.7 = 4 pts.; <0.8 = 3 pts.; <0.9 = 2 pts.; <1.0 = 1 pt.; >1.0 = 0 pt.; pt.

Bonding Capacity (Aggregate and Single Project) is based on the following: Aggregate >\$300M = 3 points; >200M = 2 points; >\$100M = 1 point; Single Project >\$150M = 3 points; >\$100M 2 points; >\$50M = 1 point; (5 points max total)

Financial Stability (Z Score): Safety Zone = 5; Grey Zone = 3, Distress Zone = 1

Total Proposed Fees and Costs: will be ranked with the lowest Total receiving 5 points and setting the curve

Interviews are conducted by the Selection Committee (comprised of PMC and LPS representatives) with relation to the proposal review, team presentation, and individual presentation. Interviews are ranked based on the following: 5 points - best interview; 3 points = better interview; 1 point = good interview.



Livonia Public Schools 2013 Bond Program CM Proposal Summary High School Projects

BUSINESS NAME	Auch (George W.) Company	Barton Malow Company	Beckering Construction	Clark Construction Company	DeMaria	Granger Construction	Turner Construction	Wolgast	Averages
General Information									
Local Office	Pontiac, MI	Southfield, MI	Grand Rapids, MI	Southfield, MI	Novi, MI	Lansing, MI	Detroit, MI	Saginaw, MI	
Headquarters	Pontiac, MI	Southfield, MI	Grand Rapids, MI	Lansing, MI	Novi, MI	Lansing, MI	New York, NY	Saginaw, MI	
Contact	Jeffrey Hamilton, PE	Michael Stobak	David J Beckering	#REF!	Darren Murray	Barry Roney	David J. Kelly, P.E., LEED AP	Jerry Stefano	
Acknowledge Addenda #01-02	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Agree to Contract Terms	Yes	Yes, but would like to discuss	Yes	Yes	Yes	Yes	Yes	Yes	
Familial Disclosure & Iran Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Proposed Fee Information									
High Schools									
Cost of Work (Budget)	\$ 40,650,000	\$ 40,650,000 \$	40,650,000	\$ 40,650,000	\$ 40,650,000	\$ 40,650,000	\$ 40,650,000	\$ 40,650,000	\$ 40,650,000
Preconstruction (Not-to-Exceed)	\$ 112,480	\$ 53,032 \$	104,907	\$ 40,972	\$ 264,544	\$ 185,381	\$ 327,624	\$ 203,892	\$ 161,604
Preconstruction Reimbursables	\$ 5,000	\$ - \$	16,400	\$ 9,000	\$-	\$ 5,000	\$-	\$ 3,000	\$ 4,800
Construction Personnel Cost (Estimate)	\$ 1,238,716	\$ 1,310,715 \$	814,887	\$ 947,380	\$ 2,098,091	\$ 1,422,246	\$ 1,893,893	\$ 1,786,331	\$ 1,439,032
Support Services (Not-to-Exceed)	\$ 200,700	\$ 212,381 \$	579,752	\$ 389,390	\$ 142,599	\$ 456,897	\$ 297,700	\$ 513,330	\$ 349,094
CM Fee (as a percentage)	1.60%	1.75%	1.25%	2.67%	3.00%	2.50%	2.50%	1.80%	2.13%
CM Fee (as a dollar value)	\$ 650,400	\$ 711,375 \$	508,125	\$ 1,085,355	\$ 1,219,500	\$ 1,016,250	\$ 1,016,250	\$ 731,700	\$ 867,369
Total Costs (as a dollar value)	\$ 2,207,296	\$ 2,287,503	2,024,071	\$ 2,472,097	\$ 3,724,734	\$ 3,085,774	\$ 3,535,467	\$ 3,238,253	\$ 2,821,899
Total Costs (as a percentage)	5.43%	5.63%	4.98%	6.08%	9.16%	7.59%	8.70%	7.97%	6.94%
Hours									
Years of Construction	3	3	4	3	4	4	4	4	3.63
Preconstruction Hours	1,236	1,030	1,608	620	5,471	3,998	3,912	2,964	2604.88
Construction Hours	16,428	19,651	14,293	17,942	42,643	26,580	22,906	32,616	24132.38
Total Hours	17,664	20,681	15,901	18,562	48,114	30,578	26,818	35,580	26,737
Preconstruction Dollars/Hour	\$ 91.00	\$ 51.49 \$	65.24	\$ 66.08	\$ 48.35	\$ 46.37	\$ 83.75	\$ 68.79	\$ 65.13
Construction Dollars/Hour	\$ 75.40	\$ 66.70 \$	57.01	\$ 52.80	\$ 49.20	\$ 53.51	\$ 82.68	\$ 54.77	\$ 61.51
Notes									
	Will reduce fee if awarded all three Projects by \$89,450	Several Alternatives Proposed to potentially reduce overall costs by \$100,000 - \$425,000	Unconventional Staffing	Staffing costs are based on only 3 years of construction		Proposed on HS only	Proposed on HS only		



BUSINESS NAME	Barton Malow Company	Beckering Construction	Clark Construction Company	DeMaria	Frank Rewold and Son	George W. Auch Company	Granger Construction Company	McCarthy & Smith	Turner Construction Company	Wolgast
General Information										
CITY, STATE ZIP CONTACTPERSONNAME	Southfield, MI 48034 Michael Stobak	Grand Rapids MI 49548	Southfield, MI 48075	Novi, MI 48374	Rochester, Michigan, 48307	Pontiac, MI 48341-3241	Lansing, Michigan 48911	Farmington Hills, MI 48335	Detroit, Michigan 48226	Saginaw, MI 48604 Phil Hartman
CONTACT PERSONNAME CONTACT POSITION/TITLE	Vice President	David J Beckering President	Gary Steller Project Director	Darren Murray Vice President	William Korte Vice President	Jeffrey Hamilton, PE Vice President	Barry Roney Project Director	Deborah McCarthy Business Devel. Director	David J. Kelly, P.E., LEED AP Business Manager	Educational Facilities Director
BUSINESS CLASSIFICATION										
Type of Business	Large	Small	Large	Large	Large	Large	Large	Small	Large	Large
State of Incorporation Year	MI 1950	MI 1994	MI 1947	MI 1969	MI 1961	MI 1969	MI 1960	MI 1965	NY 1902	MI 1970
Years In Business	89	1994	67	44	95	1969	54	48	111	1970
Years Under Present Name	81	19	67	44	51	105	54	48	111	15
EXPERIENCE: % of revenue by disipline										
Construction Manager General Contractor	44	62 23	82	12 70	10 90	80 15	71 26	75 24	91	52 14
Design-Builder	22	1	7	17	0	5	0.5	1	7	34
Primary Subcontractor	0	14	0	1		0	0.5	0	0	0
Other Experience Percentage	23	0	0	0	0	0	2	0	0	0
% of total workload by discipline Educational	30%	82%	40%	14%	24%	60%	44%	0%	32%	8%
Government	2%	15%	15%	13%	18%	10%	17%	85%	11%	5%
Healthcare	18%	0%	4%	43%	24%	30%	16%	10%	30%	5%
Industrial	24%	0%	6%	18%	4%	0%	9%	0%	0%	10%
Commercial Residential	1% 1%	<u> </u>	<u> </u>	<u>    12%                                </u>	12% 7%	<u> </u>	15% 0%	<u> </u>	<u>    25%                                </u>	57% 15%
Other	25%	No	No	0%	29%	0%	No	NO	No	No
% of Institutional disciplines										
K-12 Public	60%	85%	45%	3%	30%	70%	73%	88%	86%	93%
K-12 Private Higher Education	5% 35%	0%	<u> </u>	<u> </u>	22% 24%	0% 30%	27%	2% 10%	0%	4% 3%
STAFFING	811	26	113	71	41	101	96	87	192	120
Executive Management	24	2	16	7	5	5	7	41	16	6
Project Managers	101	6	26	12	5	16	19	5	51	11
Estimators Onsite Superintendents	34 91	3	<u> </u>	<u>5</u> 23	3	<u>11</u> 32	9 31	8	<u>    11     </u> 41	3 22
LEED Certified Staff	104	3	16	12	5	16	23	15	54	4
Administrative Staff	36	4	28	12	7	9	7	2	19	16
Tradesmen	421		0			12		9		
INSURANCE AND BOND INFO General Liability peroccurrence	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	2,000,000	10,000,000	2,000,000	1,000,000
General Liability aggregate	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	4,000,000	10,000,000	5,000,000	2,000,000
Umbrella Liability peroccur	5,000,000	7,000,000	15,000,000	10,000,000	10,000,000	15,000,000	5,000,000	1,000,000	25,000,000	10,000,000
Umbrella Liability aggregate	5,000,000	7,000,000	15,000,000	10,000,000	10,000,000	15,000,000	5,000,000		25,000,000	10,000,000
Automobile Liability peroccur[0]	1,000,000 2,000,000	1,000,000 1,000,000	1,000,000 2,000,000	1,000,000 1,000,000	1,000,000	1,000,000 15,000,000	1,000,000	2,000,000	2,000,000 -	1,000,000
Automobile Liability aggregate[0] Professional Liability per Occurrence	3,000,000	1,000,000	2,000,000	1,000,000	1,000,000	2,000,000	2,000,000	2,000,000	5,000,000	2,000,000
Professional Liability Aggregate	3,000,000	1,000,000	2,000,000		2,000,000	2,000,000	3,000,000		5,000,000	2,000,000
InsuranceCompany	Zurich American Insurance Company	Wells Fargo Insurance Services	Willis of Michigan, Inc.	Guy Hurley Blaser & Heuer	Griffin,Smalley & Wilkerson	Travel Ind Co	David Chapman Agency		Liberty Mutual Insurance Company	Heritage Insurance Agency
BondingCompany	Marsh USA Inc.	CNA Surety	CHUBB (Federal Insurance Company)	Liberty	The Hartford	Hartford Fire Insurance Company	Federal Insurance Co.; Chubb Group	Travelers Casualty & Surety Company	avelers Casualty and Surety Company of America	Buy Hurley Baser & Heuer
SingleBondCapacity	200,000,000	25,900,000	175,000,000	50,000,000	20,000,000	250,000,000	200,000,000	35,000,000	350,000,000	25,000,000
AggregateBondCapacity	1,500,000,000	75,000,000	700,000,000	175,000,000	40,000,000	350,000,000	750,000,000	55,000,000	3,000,000,000	15,000,000
	5 220 570 000	20,000,000	244.220.000	250,000,000	124 445 000	240.000	205 242 255	25,000,000	0.000.000.000	24 000 000
WorkInProgress Minimum	5,228,570,000	26,900,000 250,000	344,328,000 5,000,000	250,000,000 1,000,000	121,445,000 500,000	249,868,622 500,000	205,243,255 5,000,000	25,000,000 200,000	9,000,000,000 1,000,000	31,000,000 1,000,000
Maximum	1,000,000,000	50,000,000	200,000,000	50,000,000	30,000,000	200,000,000	200,000,000	200,000	350,000,000	100,000,000
FINANCIAL INFORMATION										
Annual evenue performed										
2008		\$ 36,765,000 \$ \$ 48,288,000 \$	236,000,000 \$ 227,000,000 \$	108,600,000 \$ 91,300,000 \$	76,097,851 45,197,298	\$ 137,400,000 \$ 118,900,000		42,680,000 \$ 75,400,000 \$	10,700,000,000 \$ 8,200,000,000 \$	56,200,000 39,900,000
2009		\$ 48,288,000 \$ \$ 18,232,000 \$	189,000,000 \$	101,000,000 \$	58,323,985	\$ 118,900,000 \$ 92,103,000		48,000,000 \$	7,400,000,000 \$	28,500,000
2011	\$ 1,255,420,000	\$ 22,454,000 \$	182,000,000 \$	108,000,000 \$	43,032,788	\$ 127,551,000	\$ 222,001,645	45,000,000 \$	7,600,000,000 \$	41,800,000
2012	\$ 1,164,078,000	\$ 31,011,000 \$	150,000,000 \$	115,000,000 \$	56,913,238	\$ 122,654,000	\$ 213,481,716	42,000,000 \$	8,600,000,000 \$	40,200,000
FIRM LEGAL INFORMATION Defaulted on a Contract?	No	No	No	No	No	No	No	No	No	No
Are there judgments or suits pending?	Yes	No	No	No	No	No	Yes	No	Yes	NO
A party to any lawsuits or claims?	Yes	No	No	Yes	No	No	Yes	No	Yes	No
An affirmative Action Program?	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes
A Quality Assurance Program?	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
SAFETY INFORMATION SafetyDirector	Mary Ann Kanary	Bill Mulder	Anthony Rohac	Michael Piecuch	David Dimoff	James Munchiando	Greg Bobzien	Steve Cipparone	Michael McMahon, CHST	Jo Neuhlfen
WrittenSafetyProgram	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Interstate EMR 2012	0.98							0.86	0.63	0.62
State EMR 2012	0.82	0.91	0.7	0.82	0.8	0.76	0.87	0.86	0.92	0.62
Lost Work Days 2012	14	0	0	83	15	0	0	0	0	0
Lost Time Incident Rate 2012 Fatalities 2012	0.2	0	0	0.79	2.31 0	0	0	0	0	0
Hours Worked 2012	2,613,192	32,132	232,699	250,975	86,449	128,351	333,994	60,904	130,000	233,601
Current / Past K-12 Clients										
(Not all inclusive)	Ann Arbor Public Schools	Allendale Public Schools	St. Johns Public Schools	Detroit Public Schools	Rochester Community	Livonia Public Schools	Chelsea School District	Farmington Public Schools	Detroit Public Schools	Ypsilanti Public Schools
	Birmingham Public Schools	Bellaire Public Schools	Swartz Creek Community	Chippewa Valley Schools	Warren Consolidated	Northville Public Schools	South Lyon Community	Novi Community Schools	Cincinnati Public Schools	Flushing Public Schools
	Anchor Bay Area Schools Utica Community Schools	Belding Area Schools Boyne Falls Public Schools	Lincoln Consolidated Alma Public Schools	Wayne State University New Common School	The Grosse Point Academy Kingsbury Country Day	Brighton Area Schools Fendale Public Schools	Dexter Community Schools Saline Area Schools	Northville Public Schools Plymouth-Canton CS	Byron Community School Grayslake Community High	Huron School District Homer Community Schools
	Roseville Community schools	Cadillac Area Public	Howell Public Schools	Thompson Ed. Foundation	Lake Orion School District	Walled Lake Consolidated	Oxford Community Schools	Wayne-Westland CS	Lake Central School Corp	Kalkaska Public Schools
	Chippewa Valley Schools	Caledonia Community	Milan Area Schools	New Urban Learning	St. Paul on the Lake	West Bloomfield SD	Roscommon Area Public	Trenton Public Schools	Princeton City School	Manchester Community
	Hartland Consolidated	Godwin Heights Public	Detroit Public Schools	Jalen Rose Leader. Acad	Cranbrook Kingswood MS	Warren Consolidated	Jackson Public Schools	Taylor School District	South Berwyn School	Grosse Ile Schools

# Construction Manager Qualifications Summary Livonia Public Schools 2013 Bond Program

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