

Connectivity Solutions For Education



Optimum Business Services Proposal for

Executive Overview

Altice USA is a communications and media company that enables its customers through the power of connectivity. We are deeply committed to the communities we serve and the important role we play in providing the connectivity tools for education.

We provide network, Internet, voice, managed services and pay TV products to hundreds of thousands of businesses and educational institutions across the country. Our connectivity solutions for education enable academic leaders to choose the services that fit their needs from a partner they can trust.

Optimum Business, the Altice USA arm that covers 16 states across the country, offers affordable networking solutions, custom-tailored for its customers, with local relationships that are unique to the telecommunications industry.

Optimum Business provides reliable fiber-based service over a secure network that is backed by outstanding customer service and 24/7 network support with no cost for ongoing maintenance.

The proposed solution is offered as a leased service. All components will be owned and maintained by Optimum Business for the life of the contract, including the fiber-optic lines and electronic components necessary for transmission.

Features & Benefits of Fiber-Optic Ethernet Services

- **High Capacity** – The proposed Fiber-optic Internet bandwidth is highly scalable for service of multiple locations, providing a future-proof platform.
- **Ethernet Is Simple Technology** – you can connect Local Area Networks together in one seamless Wide Area Network.
- **Ethernet Handoff** – Optimum Business can provide copper or fiber Ethernet interface connections to the Wide Area Network.
- **Multiple Applications** – Gigabit Ethernet provides the necessary bandwidth to be used by multiple IP-based applications, accounting applications, video streaming, E-mail, data transfer, Internet traffic, IP-Video Conferencing, etc.
- **Optimum Business Employs Local, Certified Fiber Technicians who are On Call 24/7** – provides fast response without additional cost for fiber line maintenance.
- **Optimum Business Employs Cisco-Certified Engineers** – absolutely no cost to you for WAN-electronics maintenance.
- **Fiber Is Superior in Reliability to Copper or Wireless** – Fiber is made of silica, a pure, non-metallic material, that transmits light waves and is immune to data loss caused by noise interference, cross talk, changes in temperature, moisture, or electrical surges.

Project Installation

Optimum Business has a Project Management team who will oversee the project from start to finish, including purchase and delivery of all equipment, timelines, communication of schedules, etc. The IP Engineering department will work with your IT department to pre-configure the Optimum Business switch prior to installation. The Optimum Business Regional Fiber Planning Engineer will plan and oversee the installation of the fiber and termination equipment. Once the equipment is in place, testing for signal strength will be performed prior to hand off to the data engineering team for insertion into the switch and final testing. Optimum Business asks that you allow 90 to 120 business days for installation after the agreement is approved.

Leased Dark Fiber 2 Stands included - Additonal stands \$175.00 each

			3 Year Term		5 Year Term		7 Year Term		10 Year Term	
Service Description	Location A	Location Z	Special Contruction	Monthly Rate	Special Contruction	Monthly Rate	Special Contruction	Monthly Rate	Special Contruction	Monthly Rate
Point to Point	Future Elementary School Site (Cambridge Crossing)	Data Center - 706 E Pecan, Celina, TX 75009		\$350.00		\$350.00		\$350.00		\$350.00
Total*			\$181,500	\$350.00	\$155,100	\$350.00	\$136,500	\$350.00	\$108,500	\$350.00

*Special Contruction for all PTPs listed. No stand alone pricing included

Conclusion

The proposed circuit and equipment will be maintained and supported by Optimum Business as part of the monthly service. There is no additional cost for support. Our certified technicians are available 24/7/365 and are ready to assist you with technical issues and questions.

Our goal is to provide you with a solution that is reliable, scalable, and affordable.
I believe the proposed service will meet this goal.

Thank you for the opportunity to present this proposal.

Optimum Business

Optimum Business
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This proposal is considered strictly CONFIDENTIAL and valid for 60 days.

optimum.
business