

Proposal:

Athletic Supplies & Equipment

Proposal Number: 0909-23

Proposal Date: September 11, 2009

AWARDED: TBA

VENDOR	Supplies Discount Percentage	Equipment Discount Percentage	Discount Exclusions	Shipping	Bid Reference	Additional Information
10-S Tennis Supply	5%	5%	None	Free freight for supplies. Freight to be added to invoice for large equipment orders.	844861	
Air Chiller Inc	40%	40%	None	Shipping depends on weight	8/1/2009	
A Great Idea	0%	0%	None	Varies	N/A	Please call for large quantity prices.
Alert Services Inc	20%	15%	No more than 10% discount may be taken on J&J products regardless of quantity. Please call for discount on Modalities.	Shipping charges will be paid on orders over \$250 including discount.	0909-23	No minimum order required. Orders under \$50, will be subject to a \$5 svc charge. Call for pricing on special order and non-inventory items.
All Sports Uniforms	20-30%	20-30%	Discounts vary on quantity ordered	Call for shipping fees	N/A	
All Star Screen Printing	20%	20%	Drop-ship items are at full price	Free shipping	N/A	Call for quantity pricing
Alpha Factor (The Perform Group)	15%	N/A	Only one competitive catalog per year where discounts apply. Discount not applied to special orders. Discount excludes Aerials workout catalog.	Shipping = \$5.95 or \$7.95 one time fee + 50 cents per item	N/A	
Aluminum Athletic Equipment Co	10%	10%	Excludes: Crossbars, vaulting poles, multi-purpose tower, the donkey press box, PIT form systems	Free shipping	91224	Minimum order: \$35.00
America Is Making It	10%	N/A	None	Free shipping	N/A	
American Athletic Inc	10%	10% (Demo equip = 12%)	None	Shipping varies	N/A	Minimum order: \$25.00
American Challenge	Call for Quantity pricing	Call for Quantity pricing	None	Varies	N/A	Call for quantity pricing
Anaconda sports Inc	10%	10%	Discounts exclude bats in the baseball catalog	Free parcel shipping, but District will pay truck freight shipping.	PF009	Minimum order = \$75.00
Arlington Sporting Goods	20%	20%	None	Free shipping except for large items and special order items..	N/A	Minimum order requirements on custom clothing items to be screen printed.
Athletic Supply Inc	25% off list prices	25% off list prices	None	5% of order	N/A	No minimum order required. Discounts given on "early" orders and large quantity orders.

VENDOR	Supplies Discount Percentage	Equipment Discount Percentage	Discount Exclusions	Shipping	Bid Reference	Additional Information
Barcelona Sporting Goods	0-35%	0-35%	None	Freight charged only on heavy items	N/A	
BBI Tennis Group	20%	20%	None	Varies	0909-23	Minimum order = \$50.00
Blue Chip Athletic	0%	0%	None	Free Shipping		Call for quantity pricing
Blue Moose Tees	0%	N/A	None	Free shipping	N/A	Minimum order = 12 items
Blue Star Sportswear Inc	0%	Call for quote	Catalog pricing is already discounted	Call for shipping fees	0909-23	Quantity discounts available on uniforms/warm ups. Minimum order usually 12+ on uniforms/warm ups
Bobby Evans Sporting Goods	0%	0%	N/A	Shipping fees only on large equipment	N/A	
Boathouse Sports	Quantity Discounts	Quantity Discounts	None	\$1.00 per jacket, pant, or sweats / 50 cents per training gear, uniform piece	N/A	Minimum order for custom gear: 6 pieces.
Brian Ray DBA Alone	0%	0%	N/A	Free shipping	0909-23	
Cam Audio Inc	0%	0%	None	Shipping is determined by weight of items	N/A	
Cannon Sports Inc	25%	25%	None	Call for shipping fees	55907	
Carey's Sporting Goods	10%	10%	None	Shipping fees only for bulk heavy equipment	N/A	
Championship Productions	0%	0%	None	Shipping fees vary	N/A	
Clarke Distributing	0%	0%	None	Call for shipping fees	N/A	Prices are already wholesale.
CoachComm LLC	Call for quote	Call for quote	None	Call for shipping fees	N/A	Minimum Order: \$50.00 per purchase order
Colorado Time Systems, LLC	N/A	10%	None	Varies	N/A	
Deary's Gymnastics Supply	8%	5%	None	Call for shipping fees	0909-23	
Diamond S Spiritwear	0-25%	N/A	None	Free shipping	N/A	Minimum orders: 12 items on printed material. Offers silk screening & embroidery. Special order items cannot be returned.
D&J Sports	25%	25%	Custom Items, pool equipment, & awards not discounted	Free shipping	N/A	
Douglas Pads & Sports	N/A	0%	None	\$3.50 per pad/up to \$10 per box	AH-2009-2010	
Dreamlight	0%	0%	None	1st item = \$10.75 / Addtl items = \$.50 each	N/A	
East Texas Sports Center Inc	0-20%	0%		Free shipping	N/A	
First To The Finish	20%	20%	None	Varies	Keller 1219	
Flaghouse Incorporated	10%	10%	Exceptions: Snoezelen, Smithwaite, Flying Colors	Free parcel shipping / Items delivered by truck will be charges 16% of total	16GBTB	Minimum order requirement: \$100.00

VENDOR	Supplies Discount Percentage	Equipment Discount Percentage	Discount Exclusions	Shipping	Bid Reference	Additional Information
Flipdog Sportswear	0%	0%	None	Varies	N/A	minimum order for silkscreen = 20
Fromuth Tennis	0%	0%	None	Standard UPS shipping rates apply.	N/A	\$2 charge on all orders under \$50.00
Gail's Flags	0%	0%	None	Free shipping	N/A	
Gandy Ink	0%	0%	N/A	Free shipping	N/A	Net pricing with quantity price breaks. Five (5) free shirts for every 50 ordered on screen printed garments. Minimum order: 16 pieces for embroidery, 12 pieces for screen print.
Gary's Locker	10-15%	10-15%	N/A	Shipping fees on large items only	N/A	Discount is based on quantity ordered.
Gibson Athletic	10%	10%	N/A	Shipping rates vary	BIDDISC	
Gilman Gear	0%	0%	N/A	Standard UPS shipping rates apply.	None	Minimum order: \$50.00
GLSports (Greg Larson Sports)	0%	0%	N/A	Call for shipping fees	43KE07	Minimum order: \$50.00.
Gopher Sport	10%	10%	Exclusions: "Only From Gopher" items, Climbing Walls, and iDance System	Free shipping on parcels / Items shipped by truck will include freight charges	0909-23 - catalog discount	
Groggy Dog Sportswear	0%	0%	N/A	Free shipping	None	Screen printing and embroidery are subject to addtl fees. Minimum order = 24 items with same design
Groves Electrical Svc	15%	15%		Shipping charges apply	09AUG17A	Please call for quotes on sports lighting install & repairs.
GTM Sportswear	0%	0%	None	Free shipping	N/A	Sizes 2X+ will have up charges
Gymini Sports Inc	N/A	0%	None	Call for shipping fees	None	
Gym-Trix Inc	5%	5%	None	Shipping fees vary	None	
Happy Feet Inc	0%	0%	N/A	\$1.50 shipping per pair of boots	N/A	Website and flyers already reflect discounts.
Henry Schein Inc	10-18%	15%	Exclusions: RX supplies, Office Supplies	Shipping fees for furniture & Capital Equipment only	30460	Minimum order = \$125.00
Ignite Imaging	30%	30%	Clearance or close-out items are already discounted	Free Shipping	N/A	Minimum order = 12 items unless it is a re-order
Inzek Advance Designs	43%	43%	None	Shipping = 6% of order total	N/A	
Jefferson Medical Supply	5%	5%	None	\$10 for orders under \$150 8% of orders \$151 - \$750 Free shipping on orders over \$750	N/A	Call for bulk pricing
Jerry's Scoreboard Sporting Goods	30%	30%	None	Shipping = 5% of total order		Early buy discounts are offered
Jim Lea & Associates	5%	5%	None	Call for shipping fees	N/A	Call for large quantity discounts
Keller Trophy and Awards	20%	N/A	None	Free shipping	N/A	
Kettlebell Inc	10%	10%	None	Shipping varies	N/A	Additional discount given when ordering 1500lbs or more.
Kims Kloset	5%	5%	None	Free shipping, unless sent Overnight	KISD	
Knockout Sportswear.com LLC	0-30%	N/A	Custom apparel is priced according to quantity ordered	Shipping depends on order size	N/A	Custom Wear is discounted according to quantity purchased. Minimum order is usually 12-15 items.

VENDOR	Supplies Discount Percentage	Equipment Discount Percentage	Discount Exclusions	Shipping	Bid Reference	Additional Information
Korney Board Aids Ltd	0%	0%	None	Shipping fees vary	N/A	\$7.50 fee for orders under \$75.00.
Krause & Vaughn Promotions Inc	Quantity Discounts	Quantity Discounts	Quantity discounts only	Call for shipping fees	N/A	
Lakeshore Learning Materials	5%	5%	None	Free shipping	Bid 0909-23	We do not Drop-Ship
Lantana Golf Club	10% over cost	10% over cost	None	Varies	N/A	
Lindsey Dawson	0%	0%	None	Varies	N/A	
Lovera Athletics	None	None	N/A	Free shipping	K0910	3-5% discount depending on quantity ordered
MacBarbell Equipment Co Inc	0%	20%	Discount does not apply to weights, dumbbells & accessories.	Varies / Add 15% shipping for drop-ship items	N/A	
Medco Supply Co	12-18% off current list	15%	Discount excludes these items, so call for pricing on: Capital equipment, Gatorade, RX items, & drop-ship items.	For orders over \$90, all items are quoted FOB Destination.	100263644	
M-F Athletic	10% on some items, but not all	10% on some items, but not all	Not all items are eligible for discount.	Call for shipping fees	N/A	
Miracle Recreation / Webuildfun	15%	15%	None	Based on weight	N/A	
MVP Athletics	20%	20%	None	Varies	N/A	
Nasco	10%	N/A	Discount excludes "Ready-or-Not Tot" and accessories.	under \$50.00 and for each special package. i.e. weights, dumbbells, furniture, large	37634	Nasco does not install / prices firm thru 08-31-10
Neff Motivation Inc	5% on apparel	N/A	None	FOB destination / Free shipping	0909-23-Neff	Minimum requirement: 6 pieces for embroidered apparel 12 pieces for imprinted apparel
Nevco Scoreboard Co	0-30%	0-30%	Stalker Radar Gun is excluded from any discount	Depends on weight	N/A	
Norbert's Athletic Products Inc	10%	10%	Custom Orders are priced differently	Shipping fees vary	0909-23	Minimum order = \$25.00
Office Depot	0-85% off list price	0-85% off list price	None	\$19.99 per order for furniture	US Communities	
Olen Williams	Varies	Varies	None	Call for shipping fees	None	Fairplay distributor for Texas & Oklahoma
On Track	5%	5%	Please call for quantity quotes	FOB Burbank, CA	None	
Orono Sports	5%	5%	10% discount on soccer balls	Call for shipping fees	0909-23	Minimum order = \$150.00
Outabounds Design Group	Call for quote	Call for quote	Call for quote	Varies		
Pepwear	0%	0%	None	Call for shipping fees	None	Monthly specials are offered / Minimum order: 12 pieces on screen-print items / Free screens, free setup, free art
Pioneer Mfg Company	0%	0%	Call for quantity quote	Varies / Fuel surcharges may apply	0909-23	

VENDOR	Supplies Discount Percentage	Equipment Discount Percentage	Discount Exclusions	Shipping	Bid Reference	Additional Information
Playwell Group Inc	Varies	Varies	N/A	Depends on weight and fuel costs	None	
Professional Turf Products	0%	21- 23%	None	Shipping charges vary	N/A	
Pro Look Sports	25% off MSRP	N/A	None	Call for shipping fees	N/A	
Promaxima Mfg, LTD	3%	3%	None	Call for shipping fees	None	Please call for price quotes.
Pro Tuff Decals	15%	15%	None	Varies	KellerISD	Minimum order = \$10.00
Pyramid School Products	15%	10%	None	Free shipping fees on orders over \$75. \$20 ship fees for orders under \$75.	0909-23	Minimum order: \$75.00
Rank One Sport	0%	0%	N/A	Free shipping	None	High School must purchase in order for Middle Schools to be free
RB Sporting Goods	0%	0%	N/A	Usually about 3 to 5% of total order	None	Minimum of 6 printed items
Recreation Consultants of Texas LLC	N/A	Discounts vary / Please call for quote	Custom work may or may not qualify for discount.	Shipping varies, depending on weight & destination. Unloading & inside delivery is extra	None	
Riddell	1-23%	1-23%	Some specialty items may be discounted 25%	Some items are charged a 15% shipping fee	Riddell bid #108026	Check with sales rep for special promos / Eric Avery: 817-975-5338
School Health Corporation	13%	-	Discount excludes Gatorade products, large equipment i.e.- furniture, appliances, AED's, etc. Injury tracking software, Pulse Oximeters by Nonin (90-349 & 90-452), RX products, SafteryMate First Responder Tool (90-638), ENGO patches, CoreTemp products by HQL.	Free shipping	1674552	Minimum order = \$90.00
Shirts & Hats To Go	0%	0%	None	Free shipping	N/A	
Snowflake Designs	12% on comp leotards / 30% on practice leotards	N/A	Custom designs are negotiated prices	Varies	KISD	Minimum order = 12 items
(The) Soccer Corner	25%	25%	None	Free shipping	N/A	Minimum order = \$50.00
Soccer Post	20-40%	20-40%	None	Free shipping	N/A	Minimum order = \$50.00
Southpaw Enterprises	3% on orders \$5k to \$9,999.99k	5% on orders \$10k and over	None	14% of total order / \$8.00 minimum fee	N/A	

VENDOR	Supplies Discount Percentage	Equipment Discount Percentage	Discount Exclusions	Shipping	Bid Reference	Additional Information
Speed Stacks Inc	0%	0%	N/A	Orders under \$100 will incur \$10 ship fee. Free shipping for orders over \$100.	N/A	
Sport Supply Group DBA BSN Sports	10% on most items	10% on most items	Some items not discounted	Call for shipping fees	09-38417	\$25 minimum per purchase order
Sportime LLC	0-10%	0-10%		Free shipping	74675	
S&S Worldwide	14%	14%	None	Shipping applies on drop-ship items	76248-09pe%	
Stitches N Stuff	0%	0%	Already discounted	Only on special orders	N/A	
Suplay - Wrestlers World	Varies	Varies	N/A	Varies	N/A	Call for discount pricing
Swim Shops of the Southwest	20-25%	20-25%	None	Shipping fees included on orders 20lbs and over. Shipping is free on orders under 20lbs.	None	Manufacturer promotions are passed on to customers.
Team Express	10-15%	5%	None	Call for shipping fees	BELL 2010	
Team Go Figure	0%	0%	N/A	3% of total invoice / \$10 minimum fee	None	
Teamline	10%	10%	None	Free shipping	TL Catalog	Minimum order requirement: 12 for screen printed items or embroidered items
(The) Tennis Shop Inc	0-15%	0-15%	None	Free shipping	N/A	Please call for price quotes
Texas Inkslingers	0%	0%	None	Free shipping	N/A	Minimum order = 24 pieces. No set-up or art charge
Titan Support Systems Inc	Varies	Varies	None	Free shipping	0909-23	
Toledo Physical Education Supply	15%	15%	None	Shipping fees vary. Please call for shipping prices.	KISD0909	
Total Concept Golf Center	30-40%	30-40%	None	Free shipping	N/A	
Turfer Sportswear	50+%	50+%	None	Free shipping	Keller 9-01-09	Minimum order = 6 pcs
Underdog Sports Inc DBA Plano Sports Center	25%	25%	None	Free shipping, except on large items	N/A	
US Games	10% on most items, not all	10% on most items, not all		Call for shipping fees	09-38418	Minimum Order: \$25.00 per purchase order
Vonco Medical, Rehab & Fitness	Varies	Varies	None	Call for shipping fees	N/A	Please call for price quotes
Webb Electronics	0%	0%	N/A	Shipping fees vary		Call for quantity pricing
Welch Tennis Courts Inc	10%	10%	Excludes playmate ball machines	Shipping fees = 10% of total	N/A	
Zwear Inc	0%	0%		Shipping is charged on orders under \$500.00	N/A	Minimum: 12 pieces per style/color