

**BOARD OF EDUCATION
BEEVILLE INDEPENDENT SCHOOL DISTRICT**

Agenda Item No. _____

Date: January 16, 2007

Subject: AED (Automated External Defibulator)

Submitted by: Terry Greenup

Related Pages: 2

Supt's Approval: _____

Information

BACKGROUND INFORMATION:

An AED has been mandated by UIL and approved by the Commissioner of Education that each high school campus must have at least one defibulator on site effective August 1, 2007.

ITEMS ADDRESSED:

I recommend going on step beyond the UIL mandate and purchase one AED for each campus to be placed in the nurses office or convenient area. Along with this I would recommend one at the Athletic Field House and one for the myself to carry at all times.

Monthly Financial Report

RECOMMENDED ACTION:

Approve the purchase of 10 AED's from Education Service Center Region 2's Cooperative Bid at \$1,349.00 each.

BUDGETARY INFORMATION:

\$13,490.00



Education Service Center, Region 2
209 North Water Street Corpus Christi, Texas 78401-2599

Linda P. Villarreal, Ed.D.
EXECUTIVE DIRECTOR

Multi-Regional Purchasing Program

Dear Members:

Thank you for responding to our survey requesting your estimated requirements for automated external defibrillators. We are pleased to offer you pricing from Dimensions Medical Supply Group, Inc. per the quote below. This pricing for Cardiac Science brand defibrillators represents a discount of -32.38% from the TXMAS contract.

Please reference "ESC-Region 2" on your purchase orders and fax them as soon as possible to 972-516-9371 in order to receive this special volume-dependent pricing.

Best Regards,

Gerald Goodwin
Purchasing Agent

From: Terry Lacy [mailto:tlacy@dmsginc.com]
Sent: Thursday, November 09, 2006 3:20 PM
To: Gerald Goodwin
Subject: DEFIBRILLATOR PRICING

Mr. Goodwin,

I am please to submit a quote for the Cardiac Science PowerHeart G3 Semi-Automatic AED Package, Model 9300E-501P which meets the newly updated AHA/ERC guidelines for Cardiopulmonary Resuscitation and Emergency Cardiovascular Care. We are also quoting the PowerHeart G3 Automatic AED Package, Model 9300A-501P at the same price. (See attached specs). Both packages include, at NO ADDITIONAL CHARGE, an Intellisense Lithium battery, a ready kit, 2 sets of adult electrodes, 1 set of pediatric pads, soft-side carry case and a wall mount cabinet with strobe light alarm. The Powerheart G3 Automatic AED has a 7-year warranty, and the Intellisense Lithium battery has a 4-year warranty. The complete package price for both the automatic and the semi-automatic is \$1,349.00. Each AED includes a Quick Start Guide, CD Rom w/AED Manual, Training Video, RescueLink and MDLink and serial communication cable.

Description: Powerheart AED G3 AHA Aligned Semi-Automatic AED Package Model No.: 9300E-501P / 9300A-501P Automatic
Price: \$1,349.00
Qty: 120
Total: \$161,880.00

Description: Powerheart AED G3 Carrying Case Model No.: 168-6000-001
Price: N/C
Quantity: 120
Total: N/C

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Description: Ready Kits (includes nitrile gloves, razor, scissors, towel, 4" gauze, antiseptic wipes, one-way filter mask, Caribiner attachment)
Model No.: 5550-003
Price: N/C
Quantity: 120
Total: N/C

Description: Extra set of Adult Electrodes Model No.: 9131-001
Price: N/C
Quantity: 120
Total: N/C

Description: Pediatric Electrodes
Model No.: 9730-001
Price: N/C
Quantity: 120
Total: N/C

Description: Wall Mount with strobe light alarm Model No.: 180-2021-001
Price: N/C
Quantity: 120
Total: N/C

Extended Total: \$161,880.00

These Powerheart AED G3 and accessories are available on TXMAS-3-6511A040. The estimated shipping time is 5-7 days after receipt of the purchase order. DMSG has supplied the PowerHeart G3 AED to many of the State of Texas Agencies and Texas Independent School Districts including Garland, Carrollton, McKinney, Austin, San Antonio, Georgetown, and the Texas Department of Mental Health and Retardation state schools and hospitals.

In addition our firm has supplied the PowerHeart G3 AED to all of the Department of Defense Schools worldwide and numerous Texas ISD's, universities and colleges. This experience has allowed our firm to uniquely understand the budgetary constraints and procurement procedures facing Texas agencies. Through our TXMAS contract, we have been able to work in partnership with numerous Texas agencies to purchase the leading AED in the industry at the most economical price and less paperwork. DMSG is Women-Owned, HUB Certified business, which may assist your facility in meeting its socio-economic goals. If you have any questions, or need any additional information or assistance, please do not hesitate to give me a call.

Thank you for the opportunity to serve you.

Regards,

Terry Lacy
DMSG, Inc. Sales Manager
(972) 509.5445 Ext. 105
(972) 516.9371 Fax DUNS 113723915 CAGE INS83 FED TAX 752837982

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