

Denton Independent School District
Cisco Collaboration Enterprise Agreement Purchase
June 11, 2024

SUMMARY:

This item requests approval of the quote from Netsync Network Solutions for the renewal of the District's Cisco Collaboration Enterprise Agreement in the amount of \$1,273,296.00.

BOARD VALUE:

Growth & Management... In pursuit of excellence, we value demonstrating effective and efficient management of district resources and providing leadership and/or oversight to ensure District meets all fiscal, legal, and regulatory requirements.

BACKGROUND INFORMATION:

The district has primarily standardized Cisco Collaboration and Enterprise Agreements (EAs) are the software licensing agreements for those components of the network infrastructure. Netsync Network Solutions is a preferred provider of Cisco products and systems. This purchase will provide service from July 1, 2024 to June 30, 2029.

SIGNIFICANT ISSUES:

This will be purchased through a State of Texas DIR Contract #DIR CPO 4866.
This is being brought for approval in accordance with the District's CH (local) policy.

FISCAL IMPLICATIONS:

The cost will be borne through the 2023 Bond Authorization.

BENEFIT OF ACTION:

Passage will allow the District to continue using Cisco's product line in addition to providing the maintenance and support on the covered products.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the quote from Netsync Network Solutions for the renewal of the District's Cisco Collaboration Enterprise Agreement be approved.

STAFF PERSONS RESPONSIBLE:

Robert Pierce, Chief Technology Officer
Graham Walden, Senior Network Infrastructure Architect
Cindy Willis, Director of Purchasing

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____